



A DIVERSIFIED BUSINESS CORPORATION
 Focused on dividend stability with value growth

May 6, 2009

Superior Plus Announces a 10% Increase in First Quarter Adjusted Operating Cash Flow per Share

HIGHLIGHTS

- Revenue for the first quarter of 2009 was \$603.5 million compared to the prior year quarter of \$681.4 million, a decrease of 11% primarily due to the lower selling price of propane and lower sales volumes in all divisions as a result of the impact from the global economic recession.
- Gross profit increased by 11% to \$188.3 million in the first quarter of 2009 from \$169.9 million in the first quarter of 2008 as increased margins more than offset decreased sales volumes.
- First quarter 2009 EBITDA from operations increased by 13% to \$80.0 million from the prior year quarter of \$70.7 million reflecting stronger performance at Superior Propane and ERCO, which was partially offset by weaker performance at Winroc and SEM.
- Adjusted operating cash flow per share for the first quarter ending March 31, 2009 was \$0.69, an increase of 10% from the prior year quarter.
- The Port Edwards expansion project continues to be on-budget and is expected to be placed into service during the third quarter of 2009.
- Four quarter trailing EBITDA was \$251.9 million resulting in Senior Debt to EBITDA ratio of 2.2x and Total Debt to EBITDA ratio of 3.2x as at March 31, 2009.
- As of May 6, 2009, Superior had received \$570 million of credit commitments relating to the extension of its \$595 million syndicated credit facility from June 28, 2010 to June 28, 2011.

FINANCIAL SUMMARY

| <i>(millions of dollars except per share amounts)</i> | Three months ended March 31 | |
|--|-----------------------------|---------|
| | 2009 | 2008 |
| Revenue | 603.5 | 681.4 |
| Gross profit | 188.3 | 169.9 |
| EBITDA from operations ⁽¹⁾ | 80.0 | 70.7 |
| Interest | (10.3) | (9.8) |
| Cash taxes | (5.0) | (1.7) |
| Corporate costs | (3.4) | (3.5) |
| Adjusted operating cash flow ⁽¹⁾ | 61.3 | 55.7 |
| Adjusted operating cash flow per share, basic ⁽¹⁾⁽²⁾ and diluted ⁽¹⁾⁽³⁾ | \$0.69 | \$0.63 |
| Dividends/Distributions paid per share/unit | \$0.405 | \$0.395 |

SEGMENTED INFORMATION

| <i>(millions of dollars)</i> | Three months ended March 31 | |
|------------------------------------|-----------------------------|---------------------|
| | 2009 ⁽¹⁾ | 2008 ⁽¹⁾ |
| EBITDA from operations: | | |
| Propane Distribution | 44.9 | 37.9 |
| Specialty Chemicals | 32.1 | 26.0 |
| Construction Products Distribution | 1.5 | 4.8 |
| Fixed-Price Energy Services | 1.5 | 2.0 |
| | 80.0 | 70.7 |

⁽¹⁾ EBITDA from operations and adjusted operating cash flow are key performance measures used by management and investors to evaluate the performance of Superior. These measures are defined under Non-GAAP Financial Measures in Management's Discussion and Analysis of 2009 First Quarter Results.

⁽²⁾ The weighted average number of shares outstanding for the three months ended March 31, 2009 is 88.4 million (2008 – 88.1 million)

⁽³⁾ For the three months ended March 31, 2009, there were no dilutive instruments.

Propane Distribution

- EBITDA from operations was \$44.9 million in the first quarter of 2009, an increase of \$7.0 million compared to the prior year quarter primarily due to a 10% increase in total gross profit.
- Total gross profit per litre for the first quarter of 2009 was 23.4 cents, an increase of 3.9 cents per litre compared to the prior year quarter.
- Retail propane and delivery gross profit of \$79.6 million decreased by \$1.1 million in the first quarter of 2009 compared to the prior year quarter as an increase in average retail and delivery margin was more than offset by a reduction in sales volume due to the impact of the economic recession in Canada. Superior refocused its sales and marketing program in late 2008 producing positive initial results in the first quarter with the addition of over 30 million litres of annualized new customer volumes.
- Wholesale and related gross profits were \$15.4 million in the first quarter of 2009, an increase of \$9.7 million compared to the prior year quarter substantially due to improved wholesale gross profits resulting from the high level of volatility in supply and prices for propane experienced during the winter heating season.
- In response to the severe economic recession and continuing efforts to improve the business, Superior commenced implementation of its new routing and scheduling system which is expected to improve employee productivity. Superior also reduced fleet and employment levels to adjust to reduced volumes created by the economic recession. The 2009 outlook includes \$2.4 million to implement these changes and will have a positive impact on reducing cost structure in the future.
- EBITDA from operations is expected to be \$95 - \$105 million for 2009 consistent with the previous outlook provided in the fourth quarter 2008 Financial Discussion. The benefits of sales marketing initiatives and projected efficiency improvements in cost structure are expected to partially offset the impact of reduced economic activity.

Specialty Chemicals

- EBITDA from operations was \$32.1 million in the first quarter of 2009, a \$6.1 million increase over the prior year quarter driven by higher sales prices more than offsetting lower chemical sales volumes.
- Gross profit increased by \$9.0 million to \$62.7 million from \$53.7 million due to strong pricing and the positive impact of foreign exchange rates on chloralkali/potassium and sodium chlorate products partially offset by lower chemical sales volumes compared to the prior year quarter.
- Chemical sales volumes of 155,000 (MTs) were 36,000 (MTs) lower than the prior year quarter primarily due to reduced demand for specialty chemical products as a result of the impact of the global economic recession. In response to the reduced demand for sodium chlorate, the Valdosta facility has been temporarily idled reducing capacity by 8,000 MT per month while cell line upgrades are completed to improve the efficiency and cost structure. The facility is expected to restart as demand for sodium chlorate improves in the future.
- The Port Edwards Wisconsin chloralkali facility expansion project remains on budget and is expected to be placed into service during the third quarter of 2009. The conversion project will require a temporary closure of the facility for approximately 4-6 weeks resulting in reduced sales and production which has been reflected in the revised financial outlook. When production restarts, it is expected to provide an annual incremental US\$20 - \$30 million of positive EBITDA contribution at full capacity.
- EBITDA from operations is expected to be \$100 - \$110 million for 2009, a decrease of \$5 million from the previous outlook provided in the fourth quarter 2008 Financial Discussion reflecting the impact of the down time at Port Edwards for the plant expansion and lower chloralkali pricing.

Construction Products Distribution

- EBITDA from operations was \$1.5 million in the first quarter of 2009, a \$3.3 million decrease from the prior year quarter.
- Gross profit in the first quarter of 2009 was \$24.4 million, a \$4.2 million decrease from the prior year quarter primarily due to a 21% decline in drywall sales volumes marginally offset by improved sales volumes relating to the Ontario GSD acquisition completed on May 9, 2008. Sales volumes declined as a result of the residential housing slowdown in Canada and the US and were exacerbated by more severe than normal weather conditions compared to the prior year.
- Sales margins were consistent or modestly higher in most operating areas in the first quarter of 2009 compared to the prior year quarter due to a continued focus on margin management initiatives and the impact of purchasing programs.
- Significant restructuring and cost reduction initiatives have and continue to be made to adjust to the changes in the market. These include closure or consolidation of locations, fleet and personnel reductions. The 2009 outlook includes \$0.7 million to implement identified changes and will have a positive impact on reducing cost structure in the future.
- The fragmented nature of the specialty buildings products industry, combined with the market downturn, provide for additional consolidation and product expansion opportunities for Winroc.
- EBITDA from operations is expected to be \$20 - \$27 million for 2009, a decrease of \$8 million from the previous outlook provided in the fourth quarter 2008 Financial Discussion as a result of the severe demand reduction which is not expected to improve until the second half of 2009.

Fixed-Price Energy Services

- EBITDA from operations was \$1.5 million in the first quarter of 2009, a \$0.5 million decrease over the prior year quarter.
- Gross profit was \$7.0 million in the first quarter of 2009, a \$0.2 million increase over the prior year quarter as improvement in natural gas margin and increase electricity volumes more than offset a decrease in natural gas sales volumes.
- SEM continues to focus on developing and implementing alternative sales channel models and products to enhance its competitive position in energy retail markets. In response to the difficult Ontario residential markets, SEM has refocused its sales channels towards acquiring and retaining Ontario commercial natural gas and electricity customers, Quebec commercial natural gas customers and British Columbia natural gas residential and commercial customers.
- Currently, SEM's portfolio of customers is approximately 70% commercial and 30% residential by volume.
- EBITDA from operations is expected to be \$9 - \$12 million for 2009, consistent with the previous outlook provided in the fourth quarter 2008 Financial Discussion.

Key Quarterly Corporate Items

- Total interest expense of \$10.3 million in the first quarter increased by \$0.5 million compared to the prior year quarter primarily due to higher average debt levels and the impact of the appreciation of the US dollar on US denominated interests costs partially offset by lower average interest rates.
- Superior had a \$595 million syndicated credit facility with undrawn credit capacity of approximately \$339 million (excluding its securitization program) as at March 31, 2009. As of May 6, 2009, Superior had received \$570 million of credit commitments relating to the extension of its \$595 million syndicated credit facility from June 28, 2010 to June 28, 2011. Closing of the syndicated credit facility is expected to occur in May 2009 and is subject to standard review of the documentation
- As at March 31, 2009, Superior had utilized \$125 million of its existing securitization program. Effective April 30, 2009, Superior extended its securitization receivable program to June 29, 2010.

Capital Expenditures

Consolidated Capital Expenditure Summary

| <i>(millions of dollars)</i> | Three months ended March 31 | |
|--|-----------------------------|-------|
| | 2009 | 2008 |
| Efficiency, process improvement and growth related | 7.8 | 3.8 |
| Other capital | 1.5 | 1.6 |
| Port Edwards expansion project | 26.6 | 5.2 |
| | 35.9 | 10.6 |
| Earn-out payment on prior acquisition | 0.6 | — |
| Proceeds on disposition of capital | (1.8) | (0.2) |
| Total net capital expenditures | 34.7 | 10.4 |

In the first quarter of 2009, Superior continued to improve its cost structure by investing \$7.8 million of capital in efficiency projects primarily in the propane distribution and specialty chemicals divisions. The Port Edwards conversion project made good progress in the first quarter of 2009 with capital spending of \$26.6 million (US\$21.2 million). The project is on budget and scheduled for conversion during the third quarter of 2009. Superior has incurred \$77.6 million (US\$66.0 million) of the estimated US\$130 million costs to complete the Port Edwards project.

Financial Outlook

| <i>(millions of dollars, except per share amounts)</i> | 2009 ⁽¹⁾ Prior | 2009 ⁽²⁾ Current |
|--|------------------------------|------------------------------------|
| EBITDA from operations | | |
| Propane Distribution | 95-105 | 95-105 |
| Specialty Chemicals | 105-115 | 100-110 |
| Construction Products Distribution | 28-35 | 20-27 |
| Fixed-Price Energy Services | 9-12 | 9-12 |
| Adjusted operating cash flow per share | \$2.00-\$2.20 | \$2.00-\$2.15⁽⁴⁾ |
| Dividends paid per share | \$1.62 | \$1.62 |
| Senior Debt/EBITDA Ratio ⁽³⁾ | 2.0 | 1.9 |
| Total Debt/EBITDA Ratio ⁽³⁾ | 3.0 | 2.9 |

(1) As provided in Superior's fourth quarter 2008 Financial Discussion.

(2) The assumptions, definitions, and risk factors relating to the Financial Outlook are discussed in Management's Discussion and Analysis of the 2009 First Quarter Results.

(3) Superior's debt ratios take into account the impact of the off-balance sheet receivable sales program amounts, the efficiency and growth projects and excludes Port Edwards project debt of \$150 million (US\$130 million) as well as project EBITDA contribution. Including the Port Edwards project debt with no corresponding EBITDA would result in a year end Senior Debt to EBITDA ratio of 2.4 and Total Debt to EBITDA ratio of 3.4.

(4) The Port Edwards expansion project is now estimated to be placed into service during the third quarter of 2009. This will result in approximately US\$ cash tax savings of \$8-\$10 million in 2009.

Consolidated Financial Outlook

Superior's adjusted operating cash flow increased by 10% to \$0.69 per share in the first quarter of 2009 compared to the prior year quarter. The diversification of the businesses continued to support strong consolidated performance despite the extremely difficult economic environment and poor credit conditions experienced in the first quarter of 2009. Superior has narrowed its annual expectations for adjusted operating cash flow to \$2.00-\$2.15 per share from \$2.00-\$2.20 per share in 2009 based upon first quarter results and its outlook for the remainder of the year. Superior expects economic environment to improve in the latter half of 2009 continuing with a modest recovery in 2010.

The Port Edwards expansion project continues to remain on time and is scheduled to be converted in the third quarter of 2009. As such, Superior has included approximately \$8 - 10 million in US cash tax savings in the revised 2009 adjusted operating cash flow outlook of \$2.00 - \$2.15 per share. The Port Edwards expansion project will require the closure of the facility for approximately 4-6 weeks and this reduced production is included in the 2009 financial outlook. Superior's financial outlook for 2010 is unchanged from its previous outlook of adjusted operating cash flow per share of \$2.20 - \$2.40.

The projected Senior Debt to EBITDA and Total Debt to EBITDA ratios of 2.4x and 3.4x for 2009 reflect the \$150 million (US\$130 million) investment in the Port Edwards conversion with no incremental cash flow from the project occurring until 2010. The projected Senior Debt to EBITDA and Total Debt to EBITDA ratios for 2009 excluding Port Edwards project debt are 1.9x and 2.9x, respectively. Upon closing of the extension of Superior's syndicated credit facility, the corporation will not have any significant credit maturities until June 2011.

Superior believes its diversified portfolio of stable businesses, strong balance sheet, and prudent allocation of capital will result in stability of dividends and long-term growth for its securityholders.

2009 First Quarter Results

Superior's 2009 First Quarter Results is attached and available on Superior's website at: www.superiorplus.com under the investor information section and at www.sedar.com.

Conference Call

Superior Plus will be conducting a conference call and webcast for investors, analysts, brokers and media representatives to discuss the 2009 First Quarter Results at 7:30 a.m. MST (9:30 p.m. EST) on Thursday, May 7, 2009. To participate in the call, dial: 1-800-732-9303. An archived recording of the call will be available for replay until midnight, June 8, 2009. To access the recording, dial: 1-877-289-8525 and enter pass code 21301182 followed by the # key. Internet users can listen to the call live, or as an archived call, on Superior's website at: www.superiorplus.com under the Investor section.

Forward Looking Information

Certain information included herein is forward-looking, within the meaning of applicable Canadian securities laws. Forward looking information can be identified by looking for words such as "believe", "expects", "expected", "will", "intends", "projects", "anticipates", "estimates", "continues" or similar words. Forward-looking information in this press release, including the attached Management's Discussion and Analysis of 2009 First Quarter Results, includes but is not limited to, consolidated and business segment outlooks, expected EBITDA from operations, expected adjusted operating cash flow, expected adjusted operating cash flow per share, future capital expenditures, business strategy and objectives, dividend strategy, expected senior debt and total debt to EBITDA ratios, future cash flows, anticipated taxes and statements regarding the future financial position of Superior and Superior LP. Superior and Superior LP believe the expectations reflected in such forward-looking information are reasonable but no assurance can be given that these expectations will prove to be correct and such forward-looking statements should not be unduly relied upon.

Forward-looking information is based on various assumptions. Those assumptions are based on information currently available to Superior, including information obtained from third party industry analysts and other third party sources and include, the historic performance of Superior's businesses, current business and economic trends, availability and utilization of tax basis, currency, exchange and interest rates, trading data, cost estimates and the other assumptions set forth under the "Outlook" sections contained in the attached Management's Discussion and Analysis of 2009 First Quarter Results. Readers are cautioned that the preceding list of assumptions is not exhaustive.

Forward-looking information is not a guarantee of future performance and involves a number of risks and uncertainties some of which are described herein and in the attached Management's Discussion and Analysis of 2009 First Quarter Results. Such forward-looking information necessarily involves known and unknown risks and uncertainties, which may cause Superior's or Superior LP's actual performance and financial results in future periods to differ materially from any projections of future performance or results expressed or implied by such forward-looking information. These risks and uncertainties include but are not limited to the risks referred to under the section entitled "Risk Factors to Superior", in the attached Management's Discussion and Analysis of 2009 First Quarter Results, the risks associated with the availability and amount of the tax basis and the risks identified in Superior's 2008 Annual Information Form under the heading "Risk Factors". Any forward-looking information is made as of the date hereof and, except as required by law, neither Superior nor Superior LP undertakes any obligation to publicly update or revise such information to reflect new information, subsequent or otherwise.

For more information about Superior, visit our website at www.superiorplus.com or contact:

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Management's Discussion and Analysis of 2009 First Quarter Results May 6, 2009

Non-GAAP Financial Measures

Adjusted Operating Cash Flow

Adjusted operating cash flow is equal to cash flow from operating activities as defined by Canadian generally accepted accounting principles (GAAP), adjusted for changes in non-cash working capital and customer acquisition costs. Superior may deduct or include additional items to its calculation of adjusted operating cash flow; these items would generally, but not necessarily, be items of a non-recurring nature. Adjusted operating cash flow is the main performance measure used by management and investors to evaluate the performance of Superior. Readers are cautioned that adjusted operating cash flow is not a defined performance measure under Canadian GAAP and that adjusted operating cash flow cannot be assured. Superior's calculation of adjusted operating cash flow may differ from similar calculations used by comparable entities. Adjusted operating cash flow represents cash flow generated by Superior that is available for, but not necessarily limited to, changes in working capital requirements, investing activities and financing activities of Superior.

The seasonality of Superior's individual quarterly results must be assessed in the context of annualized adjusted operating cash flow. Adjustments recorded by Superior as part of its calculation of adjusted operating cash flow include, but are not limited to, the impact of the seasonality of Superior's businesses, principally Superior Propane, by adjusting for non-cash working capital items, thereby eliminating the impact of the timing between the recognition and collection/payment of Superior's revenues and expense, which can differ significantly from quarter to quarter. Adjustments are also made to reclassify the cash flows related to natural gas and electricity customer contract related costs in a manner consistent with the income statement recognition of these costs. Adjusted operating cash flow is reconciled to cash flow from operating activities on page 9.

EBITDA

EBITDA represents earnings before interest, taxes, depreciation, amortization and other non-cash expenses, and is used by Superior to assess its consolidated results and the results of its operating divisions. EBITDA is not a defined performance measure under GAAP. Superior's calculation of EBITDA may differ from similar calculations used by comparable entities. EBITDA of Superior's operating businesses may be referred to as EBITDA from operations. Net earnings (loss) are reconciled to EBITDA from operations on page 24.

Compliance EBITDA

Compliance EBITDA represents earnings before interest, taxes, depreciation, amortization and other non-cash expenses calculated on a 12 month trailing basis giving pro forma effect to acquisitions and divestitures and is used by Superior to calculate its debt covenants and other credit information. Compliance EBITDA is not a defined performance measure under GAAP. Superior's calculation of compliance EBITDA may differ from similar calculations used by comparable entities. See Note 10 to the unaudited Interim Consolidated Financial Statements for a reconciliation of net earnings (loss) to compliance EBITDA.

Overview of Superior

Superior Plus Corp. is a diversified business corporation. Superior holds 100% of Superior LP, a limited partnership formed between Superior General Partner Inc., as general partner and Superior as limited partner. Superior owns 100% of the shares of Superior General Partner Inc. The cash flow of Superior is solely dependent on the results of Superior LP and is derived from the allocation of Superior LP's income to Superior by means of partnership allocations. Superior, through its ownership of Superior LP has four operating businesses: a propane distribution and related services business operating under the trade name Superior Propane; a specialty chemicals business operating under the trade name ERCO Worldwide (ERCO); a construction products distribution business operating under the trade name Winroc; and a fixed-price energy services business operating under the trade name Superior Energy Management (SEM).

First Quarter Results

Summary of Adjusted Operating Cash Flow

| <i>(millions of dollars except per share amounts)</i> | Three months ended | |
|---|--------------------|----------------|
| | 2009 | March 31, 2008 |
| EBITDA from operations: | | |
| Propane Distribution | 44.9 | 37.9 |
| Specialty Chemicals | 32.1 | 26.0 |
| Construction Products Distribution | 1.5 | 4.8 |
| Fixed-Price Energy Services | 1.5 | 2.0 |
| | 80.0 | 70.7 |
| Interest | (10.3) | (9.8) |
| Cash income taxes | (5.0) | (1.7) |
| Corporate costs | (3.4) | (3.5) |
| Adjusted operating cash flow | 61.3 | 55.7 |
| Adjusted operating cash flow per share, basic ⁽¹⁾ and diluted ⁽²⁾ | \$0.69 | \$0.63 |

⁽¹⁾ The weighted average number of shares outstanding for the quarter ended March 31, 2009, is 88.4 million (2008 – 88.1 million).

⁽²⁾ For the three months ended March 31, 2009 and 2008, there were no dilutive instruments.

Adjusted Operating Cash Flow Reconciled to Cash Flow from Operating Activities ⁽¹⁾

| <i>(millions of dollars)</i> | Three months ended | |
|---|--------------------|----------------|
| | 2009 | March 31, 2008 |
| Cash flows from operating activities | 83.4 | 63.2 |
| Add: Customer contract related costs capitalized | 0.9 | 0.7 |
| Less: Decrease in non-cash working capital | (18.6) | (6.6) |
| Reclassification of unrealized losses related to Superior Propane's wholesale trading business | (2.7) | – |
| Amortization of customer contract related costs | (1.7) | (1.6) |
| Adjusted operating cash flow | 61.3 | 55.7 |

⁽¹⁾ See the unaudited Interim Consolidated Financial Statements for cash flows from operating activities, customer contract related costs and changes in non-cash working capital.

First quarter adjusted operating cash flow was \$61.3 million, an increase of \$5.6 million or 10% over the prior year quarter. The increase in adjusted operating cash flow was due to improved EBITDA from operations at Superior Propane and ERCO, offset in part, by lower operating results at Winroc and SEM and the impact of higher cash taxes. Adjusted operating cash flow per share was \$0.69 per share in the first quarter, an increase of 10% from \$0.63 per share in the prior year quarter due to the increase of adjusted operating cash flow noted above; the weighted average number of shares outstanding was consistent with the prior year quarter.

Net loss for the first quarter was \$5.5 million, compared to net earnings of \$127.2 million in the prior year quarter. Net earnings were impacted by \$72.9 million in unrealized losses on financial instruments, compared to unrealized gains of \$105.3 million in the prior year quarter. The change in the unrealized gains and losses on financial instruments was due to losses on SEM's natural gas financial derivatives as a result of a decrease in the spot price for natural gas. Total income taxes for the first quarter were a recovery of \$16.8 million compared to an income tax expense of \$18.0 million in the prior year quarter. Income taxes were impacted by Superior's conversion to a corporation on December 31, 2008 and the change in unrealized losses on financial instruments in first quarter as discussed above. Additionally, first quarter net earnings were affected for the same reasons as the analysis of adjusted operating cash flow for the first quarter.

Propane Distribution

Superior Propane generated EBITDA from operations of \$44.9 million in the first quarter, an increase of \$7.0 million from the prior year quarter due to higher gross profit, offset in part, by higher operating costs.

Condensed operating results for the three months ended March 31, 2009 and 2008 are provided in the following table.

| <i>(millions of dollars except per litre amounts)</i> | Three months ended March 31, | | | |
|---|------------------------------|----------------|---------|----------------|
| | 2009 | | 2008 | |
| | | <i>¢/litre</i> | | <i>¢/litre</i> |
| Revenue ^{(1) (2) (3)} | 303.4 | 70.4 | 369.3 | 78.7 |
| Cost of sales | (202.7) | (47.0) | (277.7) | (59.2) |
| Gross profit | 100.7 | 23.4 | 91.6 | 19.5 |
| Less: cash operating and administration costs | (55.8) | (13.0) | (53.7) | (11.4) |
| EBITDA from operations | 44.9 | 10.4 | 37.9 | 8.1 |
| Propane retail volumes sold <i>(millions of litres)</i> | 431 | | 469 | |

(1) Effective January 1, 2007, Superior discontinued hedge accounting for all economic hedging activities, as such, amounts related to these contracts must be accounted for separately on Superior's financial statements (see Notes 8 and 12 to the unaudited Interim Consolidated Financial Statements). In order to better reflect the results of its operations, Superior has reclassified these amounts for purposes of this management's discussion and analysis to present its results as if it had accounted for these transactions as accounting hedges. As such, included in revenue for the three months ended March 31, 2009 is \$2.6 million in realized foreign currency forward contract losses and for the three months ended March 31, 2008 is \$1.0 million in realized foreign currency forward contract losses.

(2) For the three months ended March 31, 2009 and 2008, for purposes of the management's discussion and analysis, Superior has reclassified \$0.4 million of foreign currency translation losses related to US-denominated working capital from operating and administrative expense to revenue. Reclassification of the translation gains or losses provides improved matching to the income statement recognition of the underlying working capital item that resulted in the translation gains or losses.

(3) For the three months ended March 31, 2009, for purposes of this management's discussion and analysis, Superior has classified \$2.7 million of unrealized losses on forward propane purchase contracts as a component of revenue, related to Superior Propane's wholesale trading business.

Revenues for the first quarter of 2009 were \$303.4 million, a decrease of \$65.9 million from revenues of \$369.3 million in 2008. The decrease in revenues was due to lower retail propane sales volumes, combined with a lower average retail selling price of propane as a result of reductions in the wholesale cost of propane. Total gross profit for the first quarter of 2009 was \$100.7 million, an increase of \$9.1 million or 10% over the prior year quarter. Total gross profit per litre for the first quarter of 2009 was 23.4 cents per litre, an increase of 3.9 cents per litre or 20% compared to the prior year quarter. A summary and detailed review of gross profit by segment is provided below.

Gross Profit by Segment

| <i>(millions of dollars)</i> | Three months ended March 31, | |
|------------------------------|------------------------------|------|
| | 2009 | 2008 |
| Retail propane and delivery | 79.6 | 80.7 |
| Other services | 5.7 | 5.2 |
| Wholesale and related | 15.4 | 5.7 |
| Total gross profit | 100.7 | 91.6 |

Retail propane and delivery gross profit for the first quarter was \$79.6 million, a decrease of \$1.1 million or 1% from the prior year quarter, as a 1.3 cent per litre or 8% increase in the average retail and delivery sales margin was fully offset by a 38 million litre or 8% reduction in sales volumes. Residential and commercial volumes decreased by 7 million litres or 4% and were negatively impacted by a weaker overall economic environment throughout most of Canada and the ongoing impact of customer conservation. Superior Propane's ongoing marketing efforts have been successful in acquiring new customers, partially offsetting the impact of reduced volumes due to the weaker economic environment. Average weather, as measured by degree days, for the first quarter was 3% colder than the prior year and 6% colder than the five year average, the impact of which partially mitigated a reduction in volumes due to the weaker economic environment. Industrial volumes decreased by 24 million litres or 10%, due principally to the impact of a weaker economic environment as noted above. In particular, volumes were negatively impacted by customer cutbacks and closures in the manufacturing and mining sectors, throughout Eastern Canada and the Prairies in addition to the impact of reduced activity levels in the oil and gas sector. Automotive propane volumes declined by 5 million litres or 21%, consistent with the structural decline trends in this end-use market. Superior Propane continued to actively manage sales margins in the first quarter, resulting in an average retail propane and delivery sales margin of 18.5 cents per litre, which

was 1.3 cents per litre higher than the prior year quarter average margin of 17.2 cents per litre. Average margins compared to the prior year quarter were positively impacted by strong margin management despite the volatility in the wholesale cost of propane.

Other services gross profit was \$5.7 million for the first quarter, an increase of \$0.5 million over the prior year quarter as an increase in rental gross profit more than offset the impact of weaker demand for service and installations. Wholesale and related gross profits were \$15.4 million for the first quarter, an increase of \$9.7 million compared to the prior year quarter due to improved gross profits within the wholesale trading business due in part to the volatility of wholesale propane costs and the timing of the recognition of gross profits compared to the prior year quarter. On an annualized basis, Superior Propane anticipates that wholesale trading gross profits will be higher than the prior year assuming normal volatility in the wholesale cost of propane for the remainder of 2009.

Superior Propane Annual Sales Volumes:

| <i>Volumes by End-Use Application</i> ⁽¹⁾ | Three months ended March 31, | | <i>Volumes by Region</i> ⁽¹⁾⁽²⁾ | Three months ended March 31, | |
|--|-------------------------------------|-------------|--|-------------------------------------|-------------|
| | 2009 | 2008 | | 2009 | 2008 |
| Residential | 63 | 66 | Western Canada | 245 | 264 |
| Commercial | 114 | 118 | Eastern Canada | 154 | 173 |
| Agricultural | 23 | 25 | Atlantic Canada | 32 | 32 |
| Industrial | 212 | 236 | | | |
| Automotive | 19 | 24 | | | |
| | 431 | 469 | | 431 | 469 |

⁽¹⁾ **Volume:** Volume of retail propane sold (millions of litres).

⁽²⁾ **Regions:** Western Canada region consists of British Columbia, Alberta, Saskatchewan, Manitoba, Northwest Ontario, Yukon and Northwest Territories; Eastern Canada region consists of Ontario (except for Northwest Ontario) and Quebec.

Cash operating and administrative costs of \$55.8 million increased by \$2.1 million or 4% from the prior year quarter due to higher wages and benefits, provisions for bad debts and rental costs, offset by lower truck and telecommunication expenses. Superior Propane continues to actively manage expenses, particularly wages and benefits in response to fluctuations in volumes.

Outlook

Superior Propane expects EBITDA from operations for 2009 to be between \$95 million and \$105 million, consistent with Superior Propane's previous outlook as provided in the fourth quarter 2008 Financial Discussion. Superior Propane's significant assumptions underlying its current outlook are:

- Superior Propane forecasts average temperatures across Canada to be consistent with the most recent five-year average;
- Total sales volumes are expected to decline due to a continued slowdown in economic activity resulting in reduced demand for propane and related services.
- Superior Propane expects that wholesale propane prices will not significantly impact demand for propane and related propane services;
- Total gross profit for Superior Propane is anticipated to decrease due to reduced economic activity; and
- Wholesale trading gross profits will be higher than in 2008 assuming normal volatility in the wholesale cost of propane for the remainder of 2009.

In addition to Superior Propane's significant assumptions detailed above, refer to the section "Risk Factors to Superior" for a detailed review of Superior Propane's significant business risk.

Specialty Chemicals

ERCO Worldwide generated EBITDA from operations in the first quarter of \$32.1 million, an increase of \$6.1 million or 23% from the prior year quarter, as higher gross profits more than offset higher operating expenditures.

Condensed operating results for the three months ended March 31, 2009 and 2008 are provided in the following table.

| <i>(millions of dollars except per metric tonne (MT) amounts)</i> | Three months ended March 31, | | | |
|---|-------------------------------------|--------------|------------------|-------|
| | 2009 | | 2008 | |
| Revenue | \$ per MT | | \$ per MT | |
| Chemical ^{(1) (3)} | 118.4 | 764 | 111.6 | 584 |
| Technology | 1.8 | 12 | 5.5 | 29 |
| Cost of Sales | | | | |
| Chemical ⁽²⁾ | (57.1) | (368) | (59.8) | (313) |
| Technology | (0.4) | (3) | (3.6) | (19) |
| Gross Profit | 62.7 | 405 | 53.7 | 281 |
| Less: Cash operating and administrative costs ⁽³⁾ | (30.6) | (198) | (27.7) | (145) |
| EBITDA from operations | 32.1 | 207 | 26.0 | 136 |
| Chemical volumes sold (thousands of MTs) | 155 | | 191 | |

- (1) Effective January 1, 2007, Superior discontinued hedge accounting for all economic hedging activities. As such, amounts related to these contracts must be accounted for separately on Superior's financial statements (see Notes 8 and 12 to the unaudited Interim Consolidated Financial Statements). In order to better reflect the results of its operations, Superior has reclassified these amounts for purposes of this management's discussion analysis to present its results as if it had accounted for these transactions as accounting hedges. As such, included in revenue for the three months ended March 31, 2009 is \$4.4 million in realized foreign currency forward contract losses and included in chemical cost of sales for the three months ended March 31, 2009 is \$1.3 million in realized fixed-price electricity gains. Included in revenue for the three months ended March 31, 2008 is \$2.5 million in realized foreign currency forward contract gains and included in chemical cost of sales for the three months ended March 31, 2008 is \$3.3 million in realized fixed-price electricity gains.
- (2) Effective January 1, 2008, Superior adopted a revised CICA Handbook section related to Inventory. This section impacts the calculation of the cost of inventory at ERCO Worldwide, due to the requirement to inventory the cost of certain fixed overhead items, principally the amortization of property, plant and equipment. Additionally, this section requires that the amortization that is inventoried be classified as a component of cost of products sold once sold. As such, for the three months ended March 31, 2009 and 2008, for purposes of the management's discussion and analysis, Superior has excluded \$9.1 million and \$10.6 million in non-cash amortization from cost of sales in the calculation of ERCO Worldwide's EBITDA from operations.
- (3) For the three months ended March 31, 2009 and 2008, for purposes of the management's discussion and analysis, Superior has reclassified \$0.7 million and \$1.2 million of foreign currency translation gains related to US-denominated working capital from operating and administrative expense to revenue. Reclassification of the translation gains or losses provides improved matching to the income statement recognition of the underlying working capital item that resulted in the translation gains or losses.

Chemical and technology revenues for the first quarter of \$120.2 million were \$3.1 million higher than the prior year quarter due to higher chemical revenue as improved chemical pricing more than offset reduced chemical sales volumes. Technology revenues were lower than the prior year quarter due to reduced project activity. First quarter gross profit was \$62.7 million, comprised of \$61.3 million from chemical sales and \$1.4 million from technology projects. Chemical gross profit was \$9.5 million higher than the prior year quarter due to higher chloralkali/potassium gross profit which more than offset reduced sodium chlorate gross profit. Chloralkali/potassium gross profit was higher than the prior year quarter as an increase in the average aggregate selling price more than offset a 1,000 tonne or 2% reduction in sales volumes. Sales prices for potassium based products for the first quarter of 2009 were at historically high levels in response to the increase in the cost of potash, the primary input cost in the production of potassium products. Sales volumes of chloralkali/potassium products in the first quarter were impacted by inventory management and production adjustments at its Port Edward's, Wisconsin chloralkali facility, as ERCO prepares for the expansion/conversion of the facility from a mercury based technology to a membrane technology. The conversion is anticipated to be completed in the third quarter of 2009. Sodium chlorate gross profits were lower than the prior year as reduced sales volumes more than offset a 9% increase in average selling prices. Sodium chlorate sales volumes decreased by 35,000 tonnes or 27% due principally to reduced sales volumes in North America as a result of reduced demand for pulp. Weaker demand for pulp, and therefore sodium chlorate in North America was due principally to the global economic slow down. Technology gross profit was \$0.5 million lower than the prior year quarter due to reduced project activity and the normal course expiration of royalty revenues.

Cash operating and administrative costs of \$30.6 million were \$2.9 million or 10% higher than the prior year quarter, due principally to the impact of the appreciation of the US dollar on US-denominated expenses and higher provisions for potential bad debts.

During 2007, ERCO determined that it will convert its Port Edwards, Wisconsin chloralkali facility from mercury based technology to membrane technology. The project maintains the facility's ability to produce both sodium and potassium products, provides increased production capacity of approximately 30%, provides a significant extension of the plant life and enhances the efficiency of ERCO's use of electrical energy. The cost of the conversion is estimated to be US \$130 million. See "Consolidated Capital Expenditure Summary" for additional details on costs incurred related to Port Edwards.

Outlook

ERCO expects EBITDA from operations for 2009 to be between \$100 million and \$110 million. ERCO's previous outlook as provided in the fourth quarter 2008 Financial Discussion was \$105 million to \$115 million. The reduction in ERCO's guidance reflects reduced chloralkali production at the Port Edwards, Wisconsin facility due to the conversion and the ongoing impact of reduced sales volume for sodium chlorate due to the current economic environment. ERCO's significant assumptions underlying its current outlook are:

- Current supply and demand fundamentals for sodium chlorate will remain weak, resulting in reduced sales volumes for 2009;
- Chloralkali/potassium gross profits will be impacted by lower sales prices compared to historically high levels in the first quarter of 2009 and the second half of 2008.
- ERCO's average plant utilization is expected to be approximately 80-90%;
- The foreign currency exchange rate between the Canadian and United States dollar is expected to be 1.25 on all unhedged foreign currency transactions;
- ERCO's conversion of its Port Edwards, Wisconsin chloralkali facility from mercury based technology to membrane technology for US \$130 million is expected to be completed on-budget in the third quarter of 2009; and
- No incremental cash flow is anticipated as a result of the Port Edward's project in 2009, except for the impact of reduced US cash income taxes which does not form part of ERCO's EBITDA from operations.

In addition to ERCO's significant assumptions detailed above, refer to the section "Risk Factors to Superior" for a detailed review of ERCO's significant business risk.

Construction Products Distribution

Winroc generated EBITDA from operations of \$1.5 million in the first quarter, a decrease of \$3.3 million or 69% from the prior year quarter, as reduced gross profit more than offset lower operating expenses.

Condensed operating results for the three months ended March 31, 2009 and 2008 are provided in the following table.

| <i>(millions of dollars)</i> | Three months ended March | |
|---|--------------------------|------------|
| | 2009 | 31 2008 |
| Distribution and direct sales revenue | 94.1 | 115.4 |
| Distribution and direct sales cost of sales | (69.7) | (86.8) |
| Distribution and direct sales gross profit | 24.4 | 28.6 |
| Less: Cash operating and administrative costs | (22.9) | (23.8) |
| EBITDA from operations | 1.5 | 4.8 |

Distribution and direct sales revenues of \$94.1 million for the first quarter of 2009 was \$21.3 million or 18% lower than the prior year quarter due to reduced sales volumes and lower selling prices. Distribution and direct sales gross profit of \$24.4 million in the first quarter was \$4.2 million or 15% lower than the prior year quarter, as the impact of reduced sales volumes was offset in part by higher volumes due to the acquisition of Fackoury's Building Supplies Ltd. (Fackoury's) on May 9, 2008 and the impact of improved sales margins. Distribution drywall sales volumes, an indicator of overall distribution sales volumes, decreased 21% compared to the prior year quarter. The decrease in distribution sales volumes was largely due to the ongoing slowdown in new home residential housing starts, particularly in the Southwest and Midwest U.S., and more generally due to the ongoing economic slowdown through North America. Additionally, volumes in Canada were negatively impacted by adverse weather conditions during the first quarter of 2009, which was compounded by the fact that the first quarter is historically Winroc's weakest quarter in terms of sales volumes. Sales volumes in Ontario were higher than the prior year quarter due principally to the acquisition of Fackoury's. Percentage sales margins were consistent to modestly higher compared to the prior year quarter, due in part to the continued focus on margin management and improved geographic and product sales mix. Cash operating and administrative costs of \$22.9 million were \$0.9 million or 4% lower than the prior year quarter as reduced warehouse wages and fleet costs due to reduced sales volumes, were partially offset by increased costs due to the acquisition of Fackoury's and the impact of the appreciation of the US dollar on US-denominated expenses.

Outlook

Winroc expects EBITDA from operations for 2009 to be between \$20 million and \$27 million. Winroc's previous outlook as provided in the 2008 fourth quarter Financial Discussion was \$28 million to \$35 million. The reduction in Winroc's 2009 outlook reflects the ongoing impact of reduced sales volumes due to the current economic environment within North America, which is anticipated to continue to negatively impact Winroc's operations. Winroc's significant assumption underlying its current outlook is:

- Sales volumes are expected to continue to be negatively impacted by the ongoing decline in new home residential and commercial activity in both Canada and the United States.
- Current economic conditions in Canada and the United States will improve in the last half of 2009 with continued improvement throughout 2010.

In addition to Winroc's significant assumptions detailed above, refer to the section "Risk Factors to Superior" for a detailed review of Winroc's significant business risks.

Fixed-Price Energy Services

SEM's condensed operating results for the three months ended March 31, 2009 and 2008 are provided below.

| <i>(millions of dollars)</i> | Three months ended March 31, | |
|--|-------------------------------------|-------------|
| | 2009 | 2008 |
| Revenue | 76.4 | 81.9 |
| Cost of sales ⁽¹⁾⁽²⁾ | (69.4) | (75.1) |
| Gross profit | 7.0 | 6.8 |
| Less: Operating, administrative and selling costs ⁽²⁾ | (5.5) | (4.8) |
| EBITDA from operations | 1.5 | 2.0 |

- (1) Effective January 1, 2007, Superior discontinued hedge accounting for all economic hedging activities. As such, amounts related to these contracts must be accounted for separately on Superior's financial statements (see Notes 8 and 12 to the unaudited Interim Consolidated Financial Statements.) In order to better reflect the results of its operations, Superior has reclassified these amounts for purposes of this management's discussion and analysis to present its results as if it had accounted for these transactions as accounting hedges. As such, included in cost of sales for the three months ended March 31, 2009, is \$0.9 million in realized foreign currency forward contract gains and \$17.9 million related to natural gas commodity realized fixed price losses. Included in cost of sales for the three months ended March 31, 2008, is \$6.3 million in realized foreign currency forward contract losses and \$1.7 million related to natural gas commodity realized fixed price gains.
- (2) For the three months ended March 31, 2009 and 2008, for purposes of this management's discussion and analysis, Superior has reclassified \$0.2 million and \$0.6 million of foreign currency translation losses related to US-denominated working capital from operating and administrative expense to cost of sales. Reclassification of the translation gains or losses provides improved matching to the income statement recognition of the underlying working capital item that resulted in the translation gains or losses.

Gross Profit by Segment

| <i>(millions of dollars except volume and per unit amounts)</i> | Three months ended March 31, 2009 | | | Three months ended March 31, 2008 | | |
|---|--|-----------------|-------------------|-----------------------------------|---------|------------|
| | Gross Profit | Volume | Per Unit | Gross Profit | Volume | Per Unit |
| Natural Gas ⁽¹⁾ | 6.78 | 8.1 GJ | 83.7 ¢/GJ | 6.64 | 8.7 GJ | 76.3 ¢/GJ |
| Electricity ⁽²⁾ | 0.22 | 30.9 KWh | 0.71 ¢/KWh | 0.16 | 10.4KWh | 1.54 ¢/KWh |
| Total | 7.00 | | | 6.80 | | |

⁽¹⁾ Natural gas volumes and per unit amounts are expressed in millions of gigajoules (GJ).

⁽²⁾ Electricity volumes and per unit amounts are expressed in millions of kilowatt hours (KWh).

SEM generated EBITDA from operations of \$1.5 million in the first quarter, a decrease of \$0.5 million compared to the prior year quarter. SEM's revenues were \$76.4 million in the first quarter, compared to \$81.9 million in the prior year quarter. Revenues were impacted by reduced natural gas sales volumes, offset in part, by an increase in electricity revenues due to higher sales volumes. Gross profit from natural gas was \$6.8 million in the first quarter, an increase of \$0.2 million or 3% compared to the prior year quarter as gross profit per gigajoule (GJ) was 83.7 cents per GJ, a 10% increase over the prior year quarter, offsetting a 7% decrease in natural gas volume sold. The increase in gross profit compared to the prior year quarter is due principally to the impact of the revaluation of US-denominated working capital which resulted in a net increase of gross profit of \$0.4 million compared to the prior year quarter. Natural gas sales volumes were lower than the prior year quarter due to challenges in the Ontario residential market with the acquisition of new customers and the retention of SEM's existing customers in the Ontario market. The acquisition and retention of customers was challenged due in part to the low system price of natural gas compared to the fixed-rate alternative SEM is able to currently offer, as the perceived benefit of entering into a long-term contract is reduced at the current system price of natural gas. Similar to the sign-up of natural gas customers, SEM's sign-up for residential fixed-price electricity customers has been lower than expected due to a low regulated price for electricity. Operating, administration and selling costs of \$5.5 million was \$0.7 million higher than the prior year quarter due to higher selling and marketing costs. Electricity gross profit in the first quarter of 2009 was \$0.2 million, modestly higher than the prior year quarter due to the aggregation of additional commercial customers over the past twelve months.

As a result of the challenges in the acquisition and retention of SEM's Ontario residential natural gas and electricity customers as noted above, SEM has determined that it will refocus its efforts away from direct residential natural gas and electricity marketing in Ontario. Instead, SEM will focus its efforts on the acquisition and retention of commercial natural gas and electricity customers in Ontario and Quebec and on its successful residential natural gas operations in BC. The change in SEM's strategy is expected to have a positive impact on its current cost structure, while maintaining

the scalability and infrastructure of its existing business model which would allow SEM to re-enter the Ontario residential market when direct residential market conditions improve. SEM will continue to extend or renew its existing Ontario based residential customers. Additionally, SEM will continue to pursue residential and commercial natural gas customers in British Columbia and commercial customers in Quebec.

SEM invested \$0.9 million in customer acquisition costs during the quarter, resulting in a customer base of 91,300 residential natural gas customers, 6,400 commercial natural gas customers and 4,400 electricity customers. As at March 31, 2009, the average remaining term of SEM's contracts was 25 months (March 31, 2008 – 31 months), reflecting the slowdown in the sign-up of new customers, and the retention of existing customers. Residential and small commercial customer volumes comprised approximately 29% of sales volumes in the first quarter (2008 first quarter – 30%).

Outlook

SEM expects EBITDA from operations for 2009 to be between \$9 million and \$12 million, consistent with SEM's previous outlook as provided in fourth quarter 2008 Financial Discussion. SEM's significant assumptions underlying its current outlook are:

- SEM is able to access sales channel distributors on acceptable contract terms;
- Natural gas markets in Ontario, Quebec and British Columbia will provide growth opportunities for SEM; and
- The commercial electricity market in Ontario is expected to provide additional growth opportunities for SEM.

In addition to SEM's significant assumptions detailed above, refer to the section "Risk Factors to Superior" for a detailed review of SEM's significant business risks.

Consolidated Capital Expenditure Summary

| <i>(millions of dollars)</i> | Three months ended March 31, | |
|--|------------------------------|-------|
| | 2009 | 2008 |
| Efficiency, process improvement and growth related | 7.8 | 3.8 |
| Other capital | 1.5 | 1.6 |
| Port Edwards expansion project | 26.6 | 5.2 |
| | 35.9 | 10.6 |
| Earn-out payment on prior acquisition | 0.6 | – |
| Proceeds on disposition of capital | (1.8) | (0.2) |
| Total net capital expenditures | 34.7 | 10.4 |

Efficiency, process improvement and growth related expenditures were \$7.8 million in the first quarter compared to \$3.8 million in the prior year quarter. Efficiency, process improvement and growth related expenditures were incurred in relation to ERCO's electrical cell replacement program and Superior Propane's business transformation project. Other capital expenditures were \$1.5 million in the first quarter compared to \$1.6 million in the prior year quarter, consisting primarily of required maintenance and general capital at Superior Propane and ERCO. Proceeds on the disposal of capital were \$1.8 million in the first quarter and consisted of Superior Propane's disposition of an excess property and surplus tanks and cylinders. ERCO incurred \$26.6 million (US\$21.2 million) in the first quarter of 2009 related to its Port Edward's expansion project, and has incurred US\$66.0 million cumulatively on the project which is anticipated to cost US\$130.0 million in aggregate. An earn-out payment of \$0.6 million was paid in the first quarter of 2009 related to Winroc's acquisition of Leon's (acquired in the second quarter of 2005) based upon the business achieving post-acquisition profitability targets.

Corporate and Interest Costs

Corporate costs for the first quarter were \$3.4 million, compared to \$3.5 million in the prior year quarter. Corporate costs were impacted by higher professional and consulting related costs in the current year quarter, offset by lower long-term incentive plan costs due to fluctuations in the market value of Superior's share price.

Interest expense on revolving term bank credits and term loans was \$6.5 million for the first quarter, an increase of \$0.4 million from the prior year quarter. The increase in interest expense was due to the impact of the appreciation of the US

dollar on US-denominated interest costs and higher average debt levels, offset in part by lower interest rates on floating rate debt. See “Liquidity and Capital Resources” discussion for further details on the change in average debt levels.

Interest on Superior’s unsecured subordinated convertible debentures (the debentures) was \$3.8 million for the first quarter of 2009, consistent with the prior year quarter interest of \$3.7 million.

Taxation

On December 31, 2008, Superior converted from a publicly traded income trust to a publicly traded corporation by way of a plan of arrangement with Ballard Power for cash consideration of \$46.3 million. The transaction resulted in Superior increasing its tax basis by approximately \$1,013.0 million. Additional consideration may be payable/receivable to/from Ballard in future periods based on the finalization of tax basis available to Superior. Superior’s calculation of current and future income taxes for the period ended March 31, 2009 is based on the conversion to a corporate structure effective December 31, 2008, whereas Superior’s calculation of current and future income taxes for the period ended March 31, 2008 is based on Superior being a publicly traded income trust. Consistent with prior periods, Superior recognizes a provision for income taxes for its subsidiaries that are subject to current and future income taxes, including United States income tax, United States non-resident withholding tax and Chilean income tax.

Total income tax recovery for the first quarter was \$16.8 million, and consists of \$5.0 million in cash income taxes and a \$21.8 million future income tax recovery, compared to a total income tax expense of \$18.0 million in the prior year quarter, which consisted of \$1.7 million in cash income taxes and a \$16.3 million future income tax expense.

Cash income and withholding taxes for the first quarter was \$5.0 million and consisted of cash taxes in the US of \$4.7 million and Canadian capital and withholding taxes of \$0.3 million (2008 Q1 - \$1.7 million of US cash taxes). The increase in US cash income taxes was due to higher US-denominated taxable earnings as a result of improved operating results at ERCO’s US facilities. Future income tax recovery for the first quarter of 2009 was \$16.5 million (2008 Q1 - \$16.3 million future income tax expense), resulting in a corresponding net future income tax asset of \$259.9 million as at March 31, 2009 and a net deferred credit of \$293.7 million. Future income taxes were impacted by Superior’s conversion to a corporation on December 31, 2008 and the impact of unrealized gains and losses on financial instruments.

Consolidated Outlook

Superior expects adjusted cash flow from operations for 2009 to be between \$2.00 and \$2.15 per share and for 2010 to be between \$2.20 and \$2.40 per share. Superior’s previous outlook for 2009 was \$2.00 and \$2.20 per share and for 2010 to be between \$2.20 and \$2.40 per share, as provided in the fourth quarter 2008 Financial Discussion. Superior has narrowed the range of its outlook for 2009 as a result of the 2009 first quarter financial results. Superior’s outlook for 2010 is unchanged from its previous outlook. Superior’s consolidated adjusted operating cash flow outlook is predominantly dependent on the operating results of its four divisions. See the discussion of operating results by division for additional details on Superior’s 2009 guidance. In addition to the operating results of Superior’s four divisions, significant assumptions underlying Superior’s current 2009 and 2010 outlook are:

- Current economic conditions in Canada and the United States will improve in the last half of 2009 with continued improvement throughout 2010;
- Superior continues to attract capital and obtain financing on acceptable terms;
- The foreign currency exchange rate between the Canadian and US dollar averages 1.25 in 2009 and 1.15 in 2010 on all unhedged foreign currency transactions;
- Superior’s average interest rate on floating rate debt remains stable to marginally lower throughout 2009, increasing modestly in 2010;
- Financial and physical counterparties continue to fulfill their obligations to Superior;
- Regulatory authorities do not impose any new regulations impacting Superior;
- EBITDA from operations of the divisions in 2010 is consistent, to modestly improved, compared to 2009;
- Incremental EBITDA is generated in 2010 from the Port Edward’s expansion project, which is due to be completed in the third quarter of 2009; and

- US cash income taxes will be reduced due the completion of the Port Edward's expansion project in the third quarter of 2009.

In addition to Superior's significant assumptions detailed above, refer to the section "Risk Factors to Superior" for a detailed review of Superior's significant business risks.

Liquidity and Capital Resources

Superior's revolving term bank credit and term loans before deferred financing fees, including \$125.0 million related to Superior's accounts receivable securitization program totaled \$552.2 million as at March 31, 2009, a decrease of \$25.5 million from December 31, 2008. The decrease in revolving term bank credits and terms loans is predominately due to the repayment of debt with cash flow in excess of dividends for the quarter ended March 31, 2009, offset by the impact of capital expenditures and the non-cash impact of the appreciation of the US dollar on US-denominated debt (approximately a \$8.5 million impact). Superior's existing revolving term credit facility has borrowing capacity of \$595.0 million and matures on June 28, 2010. As at May 6, 2009, Superior had credit commitments of \$570.0 million related to the extension of its revolving term credit facility from a maturity of June 28, 2010 until June 28, 2011. See "Summary of Cash Flows" for a complete summary of Superior's sources and uses of cash.

As at March 31, 2009, debentures before deferred issue costs issued by Superior totaled \$247.9 million, which is \$0.2 million higher than the balance at December 31, 2008. The change in the stated cost of the debentures is due to the accretion of the original discount to interest expense during the quarter ended March 31, 2009.

As at March 31, 2009, approximately \$339.2 million was available under Superior's credit facilities and accounts receivable securitization program, which Superior considers sufficient to meet its net working capital funding requirements and expected capital expenditures.

Consolidated net working capital was \$83.7 million as at March 31, 2009, a decrease of \$63.0 million from \$146.7 million as at December 31, 2008. The reduction in net working capital is due to lower working capital levels at Superior Propane due to the reduction in the retail cost of propane and a \$25.0 million increase in Superior's accounts receivable securitization program. Corporate related working capital was impacted by the requirement to fund the December 31, 2008 distribution to Superior's trust agent in advance of the payment on January 15, 2008 and reduced cash on-hand. Superior's net working capital requirements are financed from revolving term bank credit facilities and by proceeds raised from a trade accounts receivable sales program.

Proceeds received from Superior's distribution reinvestment plan (DRIP) were \$nil for the three months ended March 31, 2009, and \$8.9 million for the three months ended March 31, 2008. The reduction in proceeds related to the DRIP is the result of Superior announcing on February 28, 2008, that it would suspend the DRIP after the February 2008 distribution. In February of 2009, Superior adopted a dividend reinvestment plan in relation to its conversion to a corporation. The current DRIP can be implemented at Superior's request.

As at March 31, 2009, Superior's senior debt and total debt to compliance EBITDA are 2.2 and 3.1 times, respectively, (December 31, 2008, 2.3 and 3.4 times), after taking into account the impact of the off-balance sheet receivable sales program amounts and the impact of cash on hand. These ratios are within the requirements contained in Superior's debt covenants which restrict its ability to pay dividends. In accordance with Superior's credit facilities, Superior must maintain a consolidated debt to compliance EBITDA ratio of not more than 5.0 to 1.0, a consolidated senior debt to compliance EBITDA of not more than 3.0 to 1.0 and distributions (including payments to debenture holders) cannot exceed compliance EBITDA, less cash income taxes and certain capital expenditures, plus \$25.0 million on a trailing twelve month rolling basis. At December 31, 2008, the senior debt ratio when calculated in accordance with Superior's senior banking agreements was 2.2 times to 1.0 (December 31, 2008 – 2.4 to 1.0) and the total debt ratio when calculated in accordance with Superior's senior bank agreements was 2.2 times to 1.0 (December 31, 2008 – 2.4 times to 1.0). Total debt to compliance EBITDA for purposes of senior credit agreements does not include the debentures.

Superior has entered into an agreement to sell, with limited recourse, certain accounts receivables on a 30-day revolving basis to an entity sponsored by a Canadian chartered bank to finance a portion of its working capital requirements, which represents an off-balance sheet obligation. The receivables are sold at a discount to face value based on prevailing money

market rates. As at March 31, 2009, proceeds of \$125.0 million (December 31, 2008 – \$100.0 million) had been raised from this program and were used to repay revolving term bank credits. (See Note 4 to the unaudited Interim Consolidated Financial Statements). Superior is able to adjust the size of the sales program on a seasonal basis in order to match the fluctuations of its accounts receivable funding requirements. The program requires Superior to maintain a minimum secured credit rating of BB and meet certain collection performance standards. Superior is currently fully compliant with program requirements. Effective April 30, 2009, Superior extended the maturity of its accounts receivable securitization program until June 29, 2010.

On October 30, 2008, Superior announced its intention to convert from a trust to a corporation, completing this transaction on December 31, 2008. On October 30, 2008, DBRS confirmed Superior's senior secured notes rating at BBB (low) with a stable outlook. On October 31, 2008, Standard and Poor's confirmed Superior's BBB- (negative outlook) secured long-term debt credit rating. On November 14, 2008, Standard and Poor's removed Superior's negative outlook and confirmed its credit ratings BBB- secured and BB+ unsecured.

At March 31, 2009, Superior had an estimated defined benefit pension solvency deficiency of approximately \$36 million. Funding requirements required by applicable pension legislation are based upon solvency actuarial assumptions. These assumptions differ from the going concern actuarial assumptions used in Superior's financial statements. Superior has sufficient liquidity through existing revolving term bank credits and anticipated future operating cash flow to fund this deficiency over the prescribed funding period.

In the normal course of business, Superior is subject to lawsuits and claims. Superior believes the resolution of these matters will not have a material adverse effect, individually or in the aggregate, on Superior's liquidity, consolidated financial position or results of operations. Superior records costs as they are incurred or when they become determinable.

Shareholders' Capital

The weighted average number of shares outstanding during the first quarter was 88.4 million shares, an increase of 0.3 million shares compared to the prior year quarter, due to shares issued under the DRIP in the prior year quarter.

As at May 6, 2009, March 31, 2009 and December 31, 2008, the following shares and securities convertible into shares were outstanding:

| (millions) | May 6, 2009 | | March 31, 2009 | | December 31, 2008 | |
|--|------------------------|--------|------------------------|--------|------------------------|--------|
| | Convertible Securities | Shares | Convertible Securities | Shares | Convertible Securities | Shares |
| Shares outstanding | | 88.4 | | 88.4 | | 88.4 |
| Series 1, 5.75% Debentures (convertible at \$36.00 per share) | \$174.9 | 4.9 | \$174.9 | 4.9 | \$174.9 | 4.9 |
| Series 1, 5.85% Debentures (convertible at \$31.25 per share) | \$75.0 | 2.4 | \$75.0 | 2.4 | \$75.0 | 2.4 |
| Shares outstanding, and issuable upon conversion of Debenture and Warrant securities | | 95.7 | | 95.7 | | 95.7 |

Dividends Paid to Shareholders

Superior's dividends to its shareholders are dependent on its cash flow from operating activities with consideration for changes in working capital requirements, investing activities and financing activities of Superior. See "Summary of Adjusted Operating Cash Flow" on page 8 and "Summary of Cash Flows" on page 20 for additional details on the sources and uses of Superior's cash flow.

Dividends paid to shareholders for the quarter ended March 31, 2009 totaled \$35.8 million or \$0.405 per share, compared to \$34.8 million or \$0.395 per share in the first quarter of 2008. The increase in dividends paid to shareholders is the result of Superior increasing its monthly dividend to \$0.135 per share (\$1.62 on an annualized basis) from \$0.13 per share effective with the payment of the March 2008 dividend.

Superior's primary sources and uses of cash have been detailed in the table below:

Summary of Cash Flows ⁽¹⁾

| <i>(millions of dollars)</i> | Three months ended | |
|--|---------------------------|---------------------------|
| | 2009 | March 31, 2008 |
| Cash flows from operating activities | 83.4 | 63.2 |
| Investing activities: | | |
| Purchase of property, plant and equipment ⁽²⁾ | (35.9) | (10.6) |
| Proceeds on disposal of property, plant and equipment | 1.8 | 0.2 |
| Earn-out payment on prior acquisition | (0.6) | – |
| Cash flows from investing activities | (34.7) | (10.4) |
| Financing activities: | | |
| Dividends to shareholders | (35.8) | (34.8) |
| Revolving term bank credits and term loans | (59.1) | 74.0 |
| Net proceeds of accounts receivable securitization program | 25.0 | (100.0) |
| Other | 15.5 | – |
| Proceeds from distribution reinvestment plan | – | 8.9 |
| Cash flows from financing activities | (54.4) | (51.9) |
| Net increase (decrease) in cash | (5.7) | 0.9 |
| Cash beginning of period | 16.1 | 14.1 |
| Cash end of period | 10.4 | 15.0 |

⁽¹⁾ See the unaudited Interim Consolidated Statements of Cash Flows for additional details.

⁽²⁾ See “Consolidated Capital Expenditure Summary” for additional details.

Financial Instruments – Risk Management

Derivative and non-financial derivatives are used by Superior to manage its exposure to fluctuations in foreign currency exchange rates, interest rates and commodity prices. Superior assesses the inherent risks of these instruments by grouping derivative and non-financial derivatives related to the exposures these instruments mitigate. Superior's policy is not to use derivative or non-financial derivative instruments for speculative purposes. Superior does not formally designate its derivatives as hedges, as a result, Superior does not apply hedge accounting and is required to designate its derivatives and non-financial derivatives as held for trading.

Effective 2008, SEM enters into natural gas financial swaps primarily with Constellation Energy Commodities Group Inc. for distributor billed natural gas business in Canada to manage its economic exposure of providing fixed-price natural gas to its customers. Additionally, SEM continues to maintain its historical natural gas swap positions with seven additional counterparties. SEM monitors its fixed-price natural gas positions on a daily basis to evaluate compliance with established risk management policies. SEM maintains a substantially balanced fixed-price natural gas position in relation to its customer supply commitments.

SEM enters into electricity financial swaps with two counterparties to manage the economic exposure of providing fixed-price electricity to its customers. SEM monitors its fixed-price electricity positions on a daily basis to evaluate compliance with established risk management policies. SEM maintains a substantially balanced fixed-price electricity position in relation to its customer supply commitments.

ERCO has entered into fixed-price electricity purchase agreements to manage the economic exposure of certain of its chemical facilities to changes in the market price of electricity, in markets where the price of electricity is not fixed. Substantially all of the fair value with respect to these agreements is with a single counterparty.

Superior Propane enters into various propane forward purchase and sale agreements with more than twenty counterparties to manage the economic exposure of its wholesale customer supply contracts. Superior Propane monitors its fixed-price propane positions on a daily basis to monitor compliance with established risk management policies. Superior Propane maintains a substantially balanced fixed-price propane gas position in relation to its wholesale customer supply commitments.

Superior, on behalf of its operating divisions, enters into foreign currency forward contracts with ten counterparties to manage the economic exposure of Superior's operations to movements in foreign currency exchange rates. SEM and Superior Propane contract a portion of their fixed-price natural gas, and propane purchases and sales in US dollars and enter into forward US dollar purchase contracts to create an effective Canadian dollar fixed-price purchase cost. ERCO enters into US dollar forward sales contracts on an ongoing basis to mitigate the impact of foreign exchange fluctuations on sales margins on production from its Canadian plants that is sold in US dollars. Interest expense on Superior's US dollar debt is also used to mitigate the impact of foreign exchange fluctuations.

As at March 31, 2009, SEM and Superior Propane had hedged approximately 100% of their US dollar natural gas and propane purchase (sales) obligations and ERCO Worldwide had hedged 64%⁽³⁾ and 56%⁽³⁾ of its estimated US dollar exposure for the remainder of 2009 and 2010. The estimated sensitivity on adjusted operating cash flow for Superior, including divisional US exposures and the impact on US-denominated debt with respect to a \$0.01 change in the Canadian to United States exchange rate for 2009 is \$0.4 million, after giving effect to United States forward contracts for 2009, as shown in the table below. Superior's sensitivities and guidance are based on an anticipated Canadian to USD foreign currency exchange rate for 2009 of 1.25.

| (US\$ millions) | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 and Thereafter | Total |
|---|--------|--------|--------|------|------|------------------------|---------|
| SEM – US\$ forward purchases ⁽¹⁾ | 78.9 | 61.9 | 5.4 | – | – | – | 146.2 |
| Superior Propane – US\$ forward purchases (sales) | 10.9 | (3.1) | – | – | – | – | 7.8 |
| Superior Plus LP ⁽²⁾ | – | – | – | – | – | 60.0 | 60.0 |
| ERCO – US\$ forward sales ⁽³⁾ | (69.7) | (78.4) | (36.0) | – | – | – | (184.1) |
| Net US \$ forward purchases | 20.1 | (19.6) | (30.6) | – | – | 60.0 | 29.9 |
| SEM – Average US\$ forward purchase rate ⁽¹⁾ | 1.21 | 1.16 | 1.11 | – | – | – | 1.18 |
| Superior Propane – Average US\$ forward rate | 1.08 | 1.21 | – | – | – | – | 1.11 |
| Superior Plus LP ⁽²⁾ | – | – | – | – | – | 1.00 | 1.00 |
| ERCO – Average US\$ forward sales rate ⁽³⁾ | 1.06 | 1.06 | 1.26 | – | – | – | 1.10 |
| Net average external US\$/Cdn\$ exchange rate | 1.13 | 1.10 | 1.24 | – | – | 1.00 | 1.12 |
| ERCO – EURO forward sales | (3.1) | (5.1) | (0.3) | – | – | – | (8.5) |
| ERCO – Average EURO forward sales rate | 1.59 | 1.58 | 1.58 | – | – | – | 1.58 |

⁽¹⁾ SEM is now sourcing its fixed-price natural gas requirements in Canadian dollars, as such, SEM will no longer be required to use United States dollar forward contracts to fix its Canadian dollar exposure.

⁽²⁾ Superior has entered into US\$ forward purchase contracts for \$60.0 million in relation to the repayment profile of its US dollar senior secured notes. (See Note 6 of the unaudited Interim Consolidated Financial Statements).

⁽³⁾ Does not include the impact of the US\$ conversion of ERCO's Port Edwards, Wisconsin chloralkali facility which is anticipated to cost US\$130.0 million in aggregate, of which \$26.6 million (US\$21.2 million) was incurred in the first quarter of 2009, (US\$66.0 million cumulatively) with the remaining costs expected throughout 2009.

Superior has interest rate swaps with a single counterparty to manage the interest rate mix of its total debt portfolio and related overall cost of borrowing. Superior manages its overall liquidity risk in relation to its general funding requirements by utilizing a mix of short-term and longer-term maturity debt instruments. Superior reviews its mix of short-term and longer-term debt instruments on an on-going basis to ensure it is able to meet its liquidity requirements.

Superior utilizes a variety of counterparties in relation to its derivative and non-financial derivative instruments in order to mitigate its counterparty risk. Superior assesses the credit worthiness of its significant counterparties at the inception and throughout the term of a contract. Superior is also exposed to customer credit risk. Superior Propane and Winroc deal with a large number of small customers, thereby reducing this risk. ERCO, due to the nature of its operations, sells its products to a relatively small number of customers. ERCO mitigates its customer credit risk by actively monitoring the overall credit worthiness of its customers. SEM has minimal exposure to customer credit risk as local natural gas and

electricity distribution utilities have been mandated, for a nominal fee, to provide SEM with invoicing, collection and the assumption of bad debts risk for residential and small commercial customers. SEM actively monitors the credit worthiness of its industrial customers.

For additional details on Superior's financial instruments, including the amount and classification of gains and losses recorded in Superior's first quarter Consolidated Financial Statements, summary of fair values, notional balances, effective rates and terms, and significant assumptions used in the calculation of the fair value of Superior's financial instruments, see Note 8 to the Interim Consolidated Financial Statements.

Changes in Internal Control over Financial Reporting

During the first quarter of 2009, Superior made changes in the processes and procedures at SEM in response to the two material weaknesses referenced in the 2008 annual certification. During the first quarter, management has overseen changes to ensure the specific internal controls are effective. Management has confirmed through ongoing monitoring and independent review that the key reconciliation at SEM and controls over the mark-to-market calculation at SEM operated effectively throughout the first quarter. Management will continue to monitor and test these controls throughout 2009.

Critical Accounting Policies and Estimates

Superior's unaudited Interim Consolidated Financial Statements have been prepared in accordance with Canadian GAAP. The significant accounting policies are described in the Consolidated Financial Statements, see Note 2 on pages 61 to 66 of the 2008 annual report. Certain of these accounting policies, as well as estimates made by management in applying such policies, are recognized as critical because they require management to make subjective or complex judgments about matters that are inherently uncertain. Our critical accounting estimates relate to the allowance for doubtful accounts, employee future benefits, future income tax assets and liabilities, the valuation of derivatives and non-financial derivatives and asset impairments and the assessment of potential asset retirement obligations.

Changes in Accounting Policies

Financial Assets and Financial Liabilities

On January 1, 2009, Superior adopted the requirements of guidance provided by the CICA related to the application of credit risk and the determination of the fair value of financial assets and liabilities. Superior adopted the guidance retrospectively, but did not restate prior periods. Accordingly, Superior decreased the carrying value of its net financial instrument assets and liabilities as at January 1, 2009, by \$0.4 million, with a corresponding increase of \$0.1 million to Superior's future income tax asset and an increase of \$0.3 million to Superior's opening accumulated deficit; comparative earnings and financial assets and liabilities for prior periods have not been restated. See the unaudited Interim Consolidated Financial Statements for additional details.

Goodwill and Intangible Assets

On January 1, 2009, Superior adopted CICA Handbook Section 3064 Goodwill and Intangible Assets. This standard provides more specific guidance on the recognition of internally developed intangible assets and requires that research and development expenditures be evaluated against the same criteria as expenditures for intangible assets. The Section harmonizes Canadian GAAP with International Financial Reporting Standards (IFRS). Adoption of this standard did not have an impact on Superior.

Future Accounting Changes

International Financial Reporting Standards

The Accounting Standards Board of Canada (AcSB) has announced plans that will require the convergence of Canadian GAAP with International Financial Reporting Standards (IFRS) for publicly accountable enterprises, including Superior Plus Corp. The changeover date from Canadian GAAP to IFRS is for annual and interim financial statements relating to fiscal years beginning on or after January 1, 2011.

During 2008, Superior formed an IFRS project team to develop an IFRS transition plan. Superior's approach is to assess and coordinate ongoing training requirements in conjunction with the development of a comprehensive diagnostic/planning document throughout the first and second quarters of 2009. Superior's diagnostic plan will include the assessment of differences between Canadian GAAP and IFRS, options available under IFRS, potential system requirements as a result of the adoption of IFRS, and the impact on internal controls and other business activities. Upon completion of a comprehensive diagnostic, Superior will focus its efforts on the development and execution of a detailed IFRS transition plan.

At this time, Superior is unable to reasonably estimate the impact that the adoption of IFRS may have on its future operating results or financial position. Superior's preliminary assessment of areas that may have a significant impact upon adoption of IFRS consist of, but may not be limited to:

- Property, plant and equipment may be impacted by the requirement to record, disclose and amortize on the basis of material components;
- Employee future benefit obligations will be impacted as IFRS does not allow the deferral of certain actuarial gains and losses which are currently deferred under Canadian GAAP;
- Asset impairments recorded in prior years, under certain circumstances, are eligible to be reversed under IFRS;
- The classification of financial statement items may differ under IFRS; and
- Financial statement disclosures under IFRS tend to be more robust than those under Canadian GAAP.

Superior will continue to assess the impact of IFRS throughout 2009, including the impact on its consolidated financial statements, financial reporting systems and internal control systems.

Quarterly Financial and Operating Information

| | 2009 | 2008 | | | | 2007 | | | |
|--|----------|----------|----------|--------|--------|----------|----------|----------|--------|
| | Quarters | Quarters | | | | Quarters | | | |
| <i>(millions of dollars except per share amounts)</i> | First | Fourth | Third | Second | First | Fourth | Third | Second | First |
| Propane sales volumes (millions of litres) | 431 | 390 | 244 | 274 | 469 | 416 | 256 | 280 | 477 |
| Chemical sales volumes (thousands of metric tonnes) | 155 | 160 | 188 | 188 | 191 | 194 | 187 | 193 | 194 |
| Natural gas sales volumes (millions of GJs) | 8 | 8 | 8 | 8 | 9 | 9 | 9 | 9 | 10 |
| Electricity sales volumes (millions of KWh) | 31 | 28 | 18 | 14 | 10 | 2 | – | – | – |
| Gross profit | 188.3 | 193.1 | 152.8 | 153.3 | 169.9 | 185.8 | 145.9 | 144.4 | 185.7 |
| Net earnings (loss) | (5.5) | (19.9) | (203.9) | 164.3 | 127.2 | 64.5 | (26.9) | (25.5) | 107.7 |
| Per share, basic | \$(0.06) | \$(0.23) | \$(2.31) | \$1.86 | \$1.44 | \$0.74 | \$(0.31) | \$(0.30) | \$1.26 |
| Per share, diluted | \$(0.06) | \$(0.23) | \$(2.31) | \$1.86 | \$1.44 | \$0.74 | \$(0.31) | \$(0.30) | \$1.26 |
| Adjusted operating cash flow | 61.3 | 65.0 | 33.5 | 38.1 | 55.7 | 64.9 | 30.3 | 21.7 | 62.6 |
| Per share, basic | \$0.69 | \$0.74 | \$0.38 | \$0.43 | \$0.63 | \$0.74 | \$0.35 | \$0.25 | \$0.73 |
| Per share, diluted | \$0.69 | \$0.74 | \$0.38 | \$0.43 | \$0.63 | \$0.74 | \$0.35 | \$0.25 | \$0.73 |
| Net working capital ⁽¹⁾ | 83.7 | 152.2 | 227.4 | 217.6 | 256.3 | 157.0 | 62.3 | 105.2 | 134.3 |

⁽¹⁾ Net working capital reflects amounts as at the quarter end and is comprised of cash and cash equivalents, accounts receivable and inventories, less bank indebtedness, accounts payable and accrued liabilities, current portion of term loans and dividends and interest payable to shareholders and debentureholders.

Reconciliation of Net Earnings (Loss) to EBITDA from Operations ⁽¹⁾⁽²⁾⁽³⁾

| For the three months ended March 31, 2009 | Superior Propane | ERCO | Winroc | SEM |
|--|-----------------------------|-------------|---------------|------------|
| Net earnings (loss) | 37.1 | 6.8 | 0.4 | (53.5) |
| Add: Amortization of property, plant and equipment, intangible assets and accretion of convertible debenture issue costs | 6.2 | 1.1 | 1.1 | 0.2 |
| Amortization included in cost of sales | – | 9.1 | – | – |
| Superior Propane non-cash pension expense | 0.4 | – | – | – |
| Unrealized (gains) losses on financial instruments | 1.2 | 15.1 | – | 54.8 |
| EBITDA from operations | 44.9 | 32.1 | 1.5 | 1.5 |

| For the three months ended March 31, 2008 | Superior Propane | ERCO | Winroc | SEM |
|--|-----------------------------|-------------|---------------|------------|
| Net earnings (loss) | 30.5 | 30.8 | 3.8 | 87.1 |
| Add: Amortization of property, plant and equipment, intangible assets and accretion of convertible debenture issue costs | 3.8 | 1.0 | 1.0 | – |
| Amortization included in cost of sales | – | 10.6 | – | – |
| Superior Propane non-cash pension expense | 0.6 | – | – | – |
| Unrealized (gains) losses on financial instruments | 3.0 | (16.4) | – | (85.1) |
| EBITDA from operations | 37.9 | 26.0 | 4.8 | 2.0 |

⁽¹⁾ See the unaudited Interim Consolidated Financial Statements for net earnings (loss), amortization of property, plant and equipment, intangible assets and accretion of convertible debenture issue costs, tax expense (recovery), management internalization costs, non-cash pension expense and unrealized (gains) losses on financial instruments.

⁽²⁾ See “Non-GAAP Financial Measures” for additional details.

⁽³⁾ For the three months ended March 31, 2009, Superior has reclassified \$2.7 million of unrealized losses as a component of EBITDA from operations, related to Superior Propane’s wholesale trading business.

Risk Factors to Superior

The risks factors and uncertainties detailed below are a summary of Superior's assessment of its material risk factors as identified in Superior's 2008 Annual Information Form under the heading "Risk Factors". For a detailed discussion of these risks, see Superior's 2008 Annual Information Form filed on the Canadian Securities Administrator's website, www.sedar.com and Superior's website, www.superiorplus.com.

Risks to Superior

Superior is entirely dependent upon the operations and assets of Superior LP. Superior's ability to make dividend payments to shareholders is dependent upon the ability of Superior LP to make distributions on its outstanding limited partnership units as well as the operations and business of Superior LP.

Although Superior intends to distribute the income allocated from Superior LP, less the amount of its expenses, indebtedness and other obligations and less amounts, if any, Superior pays in connection with the redemption of common shares, there is no assurance regarding the amounts of cash to be distributed by Superior LP or generated by Superior LP and therefore funds available for dividends to shareholders. The actual amount distributed in respect of the limited partnership units will depend on a variety of factors including, without limitation, the performance of Superior LP's operating businesses, the effect of acquisitions or dispositions on Superior LP, and other factors that may be beyond the control of Superior LP or Superior. In the event significant sustaining capital expenditures are required by Superior LP or the profitability of Superior LP declines, there would be a decrease in the amount of cash available for dividends to shareholders and such decrease could be material.

Superior's dividend policy and the distribution policy of Superior LP are subject to change at the discretion of the board of directors of Superior or the board of directors of Superior General Partner Inc., the General Partner of Superior LP, as applicable. Superior's dividend policy and the distribution policy of Superior LP are also limited by contractual agreements including agreements with lenders to Superior and its affiliates and by restrictions under corporate law.

The credit facilities of Superior LP contain covenants that require Superior LP to meet certain financial tests and that restrict, among other things, the ability of Superior LP to incur additional debt, dispose of assets or pay dividends/distributions in certain circumstances. These restrictions may preclude Superior LP from returning capital or making distributions on the limited partnership units.

The payout by Superior LP of substantially all of its available cash flow means that capital expenditures to fund growth opportunities can only be made in the event that other sources of financing are available. Lack of access to such additional financing could limit the future growth of the business of Superior LP and, over time, have a material adverse effect on the amount of cash available for dividends to Shareholders.

To the extent that external sources of capital, including public and private markets, become limited or unavailable, Superior's and Superior LP's ability to make the necessary capital investments to maintain or expand the current business and to make necessary principal payments, uncertainties and assumptions under its term credit facilities may be impaired.

Superior maintains a substantial floating interest rate exposure through a combination of floating interest rate borrowings and the use of derivative instruments. Demand levels for approximately half of Superior Propane's sales and substantially all of ERCO and Winroc's sales are affected by general economic trends. Generally speaking, when the economy is strong, interest rates increase as does sales demand from Superior's customers, thereby increasing Superior's ability to pay higher interest costs and vice versa. In this way, there is a common relationship between economic activity levels, interest rates and Superior's ability to pay higher or lower rates.

A portion of Superior's net cash flows are denominated in US dollars. Accordingly, fluctuations in the Canadian/US dollar exchange rate can impact profitability.

The timing and amount of capital expenditures incurred by Superior LP or by its subsidiaries will directly affect the amount of cash available to Superior for dividends to shareholders. Dividends may be reduced, or even eliminated, at times when significant capital expenditures are incurred or other unusual expenditures are made.

If the board of directors of Superior decides to issue additional common shares, preferred shares or securities convertible into common shares, existing shareholders may suffer significant dilution.

Superior is or may be exposed to third-party credit risk relating to any obligations of Ballard that are not transferred, or if transferred, from which obligations Superior has not been released. Superior has, through the contractual provisions in the agreement entered into with Ballard in connection with Superior's corporate conversion (the Arrangement Agreement), the indemnity agreement and the divestiture agreement contemplated thereby, and through securing certain insurance coverage, attempted to ensure that the liabilities and obligations relating to the business of Ballard are transferred to and assumed by New Ballard, that Superior is released from any such obligations and, even where such transfer or release is not effective or is not obtained, Superior is indemnified by New Ballard for all such obligations. However, in the event New Ballard fails or is unable to meet such contractual obligations to Superior and to the extent any applicable insurance coverage is not available, Superior may be liable for such obligations which could have a material adverse effect on the business, financial condition and results of operations of Superior.

Although Superior has conducted investigations of, and engaged legal counsel to review, the corporate, legal, financial and business records of Ballard and attempted to ensure, through the contractual provisions in the Arrangement Agreement, the indemnity agreement and the divestiture agreement, and through securing certain insurance coverage, that the liabilities and obligations relating to the business of Ballard are transferred to and assumed by the new corporation which continued to carry on Ballard's business (New Ballard), there may be liabilities or risks that Superior may not have uncovered in its due diligence investigations, or that may have an unanticipated material adverse effect on Superior. These liabilities and risks could have, individually or in the aggregate, a material adverse effect on the business, financial condition and results of operations of Superior.

The steps under the plan of arrangement pursuant to which the corporate conversion was completed (the Plan of Arrangement) were structured to be tax-deferred to the Fund and Fund Unitholders based on proposals to facilitate tax deferred conversions of certain mutual fund trusts into taxable Canadian corporations (the SIFT Reorganization Amendments) proposed by the Department of Finance on July 14, 2008. On March 5, 2009 the Budget Implementation Act, 2009 (Bill C-10 (2009)), which includes the SIFT Reorganization Amendments, received second reading in the Senate and has been referred to the Senate Standing Committee on National Finance. If the SIFT Reorganization Amendments are not passed in their current form or other legislation or amendments to existing legislation are proposed or announced, there is a risk that the tax consequences contemplated by the Fund or the tax consequences of the Plan of Arrangement to the Fund and the Unitholders may be materially different from the tax consequences described in the Plan of Arrangement. While Superior is confident in its position, there is a possibility that the Canada Revenue Agency could successfully challenge the tax consequences of the Plan of Arrangement or prior transactions of Ballard, or that legislation could be enacted or amended resulting in different tax consequences from those contemplated in the Plan of Arrangement for Superior. Such a challenge or legislation could potentially affect the availability or amount of the tax basis or other tax accounts of Superior.

Risks to the Businesses

Superior Propane

Propane is sold in competition with other energy sources such as fuel oil, electricity and natural gas, along with alternative energy sources that are currently under development. In addition to competition from other energy sources, Superior Propane competes with other retail marketers. Superior Propane's ability to remain an industry leader depends on its ability to provide reliable service at competitive selling prices.

Weather and general economic conditions affect propane market volumes. Weather influences the demand for propane primarily for space heating uses and also for agricultural applications.

The trend towards increased conservation measures and technological advances in energy efficiency may have a detrimental effect on propane demand and Superior Propane's sales. Further, increases in the cost of propane encourage customers to conserve fuel and to invest in more energy-efficient equipment, reducing demand. Changes in propane supply costs are normally passed through to customers, but timing lags (the time between when Superior Propane purchases the propane and when the customer purchases the propane) may result in positive or negative gross margin fluctuations.

Superior Propane offers its customers various fixed-price propane programs. In order to mitigate the price risk from offering these services, Superior Propane uses its physical inventory position, supplemented by forward commodity transactions with various third parties having terms and volumes substantially the same as its customers' contracts. In periods of high propane price volatility the fixed price programs create exposure to over or under supply positions as the demand from customers may significantly exceed or fall short of supply procured. In addition, if propane prices decline significantly subsequent to customers signing up for a fixed price program there is a risk that customers will default on their commitments.

Superior Propane's operations are subject to the risks associated with handling, storing and transporting propane in bulk. Slight quantities of propane may also be released during transfer operations. To mitigate risks, Superior Propane has established a comprehensive program directed at environmental, health and safety protection. This program consists of an environmental policy, codes of practice, periodic self-audits, employee training, quarterly and annual reporting and emergency prevention and response.

Approximately 22% of Superior Propane's employees are unionized. Collective bargaining agreements are renegotiated in the normal course of business.

ERCO

ERCO competes with sodium chlorate, chloralkali and potassium producers on a worldwide basis. Key competitive factors include price, product quality, logistics capability, reliability of supply, technical capability and service. The end-use markets for ERCO's products are correlated to the general economic environment and the competitiveness of its customers, all of which are outside of its control.

ERCO has long-term electricity contracts or electricity contracts that renew automatically with power producers in each of the jurisdictions where its plants are located. There is no assurance that ERCO will continue to be able to secure adequate supplies of electricity at reasonable prices or on acceptable terms.

Potassium Chloride (KCl) is a major raw material used in the production of potassium hydroxide at ERCO's Port Edwards, Wisconsin facility. Substantially all of ERCO's KCl is received from Potash Corporation of Saskatchewan (Potash). ERCO currently has a limited ability to source KCl from additional suppliers.

ERCO is exposed to fluctuations in the US dollar and the euro to the Canadian dollar.

ERCO's operations involve the handling, production, transportation, treatment and disposal of materials that are classified as hazardous and are regulated by environmental and health and safety laws, regulations and requirements. The potential exists for the release of highly toxic and lethal substances, including chlorine. Equipment failure could result in damage to facilities, death or injury and liabilities to third parties. If at any time the appropriate regulatory authorities deem any of the facilities unsafe, they may order that such facilities be shut down.

ERCO's operations and activities in various jurisdictions require regulatory approvals for the handling, production, transportation and disposal of chemical products and waste substances. The failure to obtain or comply fully with such applicable regulatory approvals may materially adversely affect ERCO.

Approximately 25% of ERCO employees are unionized. Collective bargaining agreements are renegotiated in the normal course of business.

Winroc

Winroc competes with other specialty construction distributors servicing the builder/contractor market, in addition to big-box home centres and independent lumber yards. Winroc's ability to remain competitive depends on its ability to provide reliable service at competitive prices.

Demand for walls and ceilings building materials is affected by changes in general and local economic factors including demographic trends, employment levels, interest rates, consumer confidence and overall economic growth. These factors in turn impact the level of existing housing sales, new home construction, new non-residential construction, and office/commercial space turnover, all of which are significant factors in the determination of demand for Winroc's products and services.

Approximately 8% of Winroc's employees are unionized. Collective bargaining agreements are renegotiated in the normal course of business.

SEM

New entrants in the energy retailing business may enter the market and compete directly for the customer base that SEM targets, slowing or reducing its market share.

SEM purchases natural gas to meet its estimated commitments to its customers based upon their historical consumption. Depending on a number of factors, including weather, customer attrition and poor economic conditions affecting commercial customers' production levels, customers' combined natural gas consumption may vary from the volume purchased. This variance must be reconciled and settled at least annually and may require SEM to purchase or sell natural gas at market prices which may have an adverse impact on the results of this business. To mitigate balancing risk, SEM closely monitors its balancing position and takes measures such as adjusting gas deliveries and transferring gas between pools of customers, so that imbalances are minimized. In addition, SEM maintains a reserve for potential balancing costs. The reserve is reviewed on a monthly basis to ensure that it is sufficient to absorb any losses that might arise from balancing.

SEM matches its customers' estimated electricity requirements by entering into electricity swaps in advance of acquiring customers. Depending on several factors, including weather, customers' energy consumption may vary from the volumes purchased by SEM. SEM is able to invoice existing commercial electricity customers for balancing charges when the amount of energy used is greater than or less than 10% of the amount of energy that SEM estimated. In certain circumstances, there can be balancing issues for which SEM is responsible when customer aggregation forecasts are not realized.

SEM resources its fixed-price term natural gas sales commitments by entering into various physical natural gas and US dollar foreign exchange purchase contracts for similar terms and volumes to create an effective Canadian dollar fixed-price cost of supply. SEM transacts with nine financial and physical natural gas counterparties. There can be no assurance that any of these counterparties will not default on any of their obligations to SEM. However, the financial condition of each counterparty is evaluated and credit limits are established to minimize SEM's exposure to this risk. There is also a risk that supply commitments and foreign exchange positions may become unmatched; however, this is monitored daily in compliance with SEM's risk management policy.

SEM must retain qualified sales agents in order to properly execute its business strategy. The continued growth of SEM is reliant on the services of agents to sign up new customers. There can be no assurance that competitive conditions will allow these agents to achieve these customer additions. Lack of success in the marketing programs of SEM would limit future growth of the cash flow.

SEM operates in the highly regulated energy industry in Ontario, British Columbia and Quebec. Changes to existing legislation could impact this business's operations. As part of the current regulatory framework, local delivery companies are mandated to perform certain services on behalf of SEM, including invoicing, collection, assuming specific bad debt risks and storage and distribution of natural gas. Any elimination or changes to these rules could have a significant adverse effect on the results of this business.

In November of 2008, Ontario MPP David Ramsay's private members Bill 131 was introduced and passed second reading. If this bill were to pass through committee and pass third reading, it could receive Royal Assent. The bill contains several consumer protection measures, such as the requirement for a written re-affirmation with the customer. The bill, if passed, could negatively impact the acquisition of residential natural gas and power customers in Ontario.

SUPERIOR PLUS CORP.
Consolidated Balance Sheets

| (unaudited, millions of dollars) | March 31, 2009 | December 31, 2008 |
|--|---------------------------|----------------------|
| Assets | | |
| <i>Current Assets</i> | | |
| Cash and cash equivalents | 10.4 | 16.1 |
| Accounts receivable and other (Note 4 and 8) | 179.7 | 246.8 |
| Inventories | 106.0 | 128.0 |
| Future income tax asset (Note 9) | 78.1 | 65.9 |
| Current portion of unrealized gains on financial instruments (Note 8) | 41.3 | 42.0 |
| | 415.5 | 498.8 |
| Property, plant and equipment | 584.0 | 562.3 |
| Customer contract related costs | 16.9 | 17.7 |
| Intangible assets | 28.0 | 28.8 |
| Goodwill | 474.3 | 472.7 |
| Accrued pension asset | 19.2 | 19.5 |
| Future income tax asset (Note 9) | 181.8 | 185.9 |
| Investment tax credits | 133.1 | 133.1 |
| Long-term portion of unrealized gains on financial instruments (Note 8) | 99.0 | 108.1 |
| | 1,951.8 | 2,026.9 |
| Liabilities and Shareholders' Equity | | |
| <i>Current Liabilities</i> | | |
| Accounts payable and accrued liabilities | 183.6 | 230.5 |
| Current portion of term loans (Note 6) | 12.6 | 13.0 |
| Dividends and interest payable to shareholders and debentureholders | 16.2 | 0.7 |
| Current portion of deferred credit (Note 9) | 39.6 | 37.9 |
| Current portion of unrealized losses on financial instruments (Note 8) | 127.9 | 87.8 |
| | 379.9 | 369.9 |
| Revolving term bank credits and term loans (Note 6) | 412.9 | 462.8 |
| Convertible unsecured subordinated debentures (Note 7) | 242.3 | 241.7 |
| Future employee benefits | 18.2 | 18.0 |
| Deferred credit (Note 9) | 254.1 | 269.8 |
| Long-term portion of unrealized losses on financial instruments (Note 8) | 114.0 | 90.5 |
| Total Liabilities | 1,421.4 | 1,452.7 |
| Shareholders' Equity | | |
| Shareholders' capital (Note 10) | 1,370.9 | 1,370.9 |
| Contributed surplus (Note 10) | 4.8 | 4.8 |
| Accumulated deficit | (844.7) | (803.1) |
| Accumulated other comprehensive income (loss) (Note 10) | (0.6) | 1.6 |
| | (845.3) | (801.5) |
| Total Shareholders' Equity | 530.4 | 574.2 |
| | 1,951.8 | 2,026.9 |

(See Notes to the Unaudited Interim Consolidated Financial Statements)

SUPERIOR PLUS CORP.**Consolidated Statements of Net Earnings (Loss), Comprehensive Income (Loss) and Deficit**

| (unaudited, millions of dollars except per share amounts) | Three months ended March 31, | |
|---|-------------------------------------|-------------|
| | 2009 | 2008 |
| Revenues | 603.5 | 681.4 |
| Cost of products sold | (392.5) | (511.7) |
| Realized gains (losses) on financial instruments (Note 8) | (22.7) | 0.2 |
| Gross profit | 188.3 | 169.9 |
| Expenses | | |
| Operating and administrative | 118.5 | 113.9 |
| Amortization of property, plant and equipment | 7.2 | 4.7 |
| Amortization of intangible assets | 1.4 | 1.1 |
| Interest on revolving term bank credits and term loans | 6.5 | 6.1 |
| Interest on convertible unsecured subordinated debentures | 3.8 | 3.7 |
| Accretion of convertible debenture issue costs | 0.3 | 0.5 |
| Unrealized losses (gains) on financial instruments (Note 8) | 72.9 | (105.3) |
| | 210.6 | 24.7 |
| Net earnings (loss) before income taxes | (22.3) | 145.2 |
| Income tax recovery (expense) (Note 9) | 16.8 | (18.0) |
| Net Earnings (Loss) | (5.5) | 127.2 |
| Net earnings (loss) | (5.5) | 127.2 |
| Other comprehensive income (loss): | | |
| Unrealized foreign currency gains (losses) on translation of self-sustaining foreign operations | 4.1 | (3.6) |
| Reclassification of derivative gains and losses previously deferred | (6.3) | 8.1 |
| Comprehensive Income (Loss) | (7.7) | 131.7 |
| Deficit, Beginning of Period | (803.1) | (728.6) |
| Cumulative impact of adopting new guidance on the valuation of financial instrument asset and liabilities (Note 2(b)) | (0.3) | - |
| Net earnings (loss) | (5.5) | 127.2 |
| Dividends to Shareholders | (35.8) | (34.8) |
| Deficit, End of Period | (844.7) | (636.2) |
| Net earnings (loss) per share, basic and diluted (Note 11) | (\$0.06) | \$1.44 |

(See Notes to the Unaudited Interim Consolidated Financial Statements)

SUPERIOR PLUS CORP.
Consolidated Statements of Cash Flows

| (unaudited, millions of dollars) | Three months ended March 31, | |
|---|-------------------------------------|---------------|
| | 2009 | 2008 |
| Operating Activities | | |
| Net earnings (loss) | (5.5) | 127.2 |
| Items not affecting cash: | | |
| Amortization of property, plant and equipment, intangible assets and accretion of convertible debenture issue costs | 8.9 | 6.3 |
| Amortization of customer contract related costs | 1.7 | 1.6 |
| Amortization included in cost of sales | 9.1 | 10.6 |
| Pension expense | 0.4 | 0.6 |
| Unrealized losses (gains) on financial instruments | 72.9 | (105.3) |
| Future income tax expense (recovery) | (21.8) | 16.3 |
| Customer contract related costs | (0.9) | (0.7) |
| Decrease in non-cash operating working capital items | 18.6 | 6.6 |
| Cash flows from operating activities | 83.4 | 63.2 |
| Investing Activities | | |
| Purchase of property, plant and equipment | (35.9) | (10.6) |
| Proceeds on disposal of property, plant and equipment | 1.8 | 0.2 |
| Earn-out payment on prior acquisition | (0.6) | - |
| Cash flows from investing activities | (34.7) | (10.4) |
| Financing Activities | | |
| Revolving term bank credits and term loans | (59.1) | 74.0 |
| Net proceeds of accounts receivable sales program | 25.0 | (100.0) |
| Proceeds from distribution reinvestment program | - | 8.9 |
| Dividends to Shareholders | (35.8) | (34.8) |
| Increase in non-cash working capital | 15.5 | - |
| Cash flows from financing activities | (54.4) | (51.9) |
| Net increase (decrease) in cash | (5.7) | 0.9 |
| Cash and cash equivalents, beginning of period | 16.1 | 14.1 |
| Cash and cash equivalents, end of period | 10.4 | 15.0 |

(See Notes to the Unaudited Interim Consolidated Financial Statements)

Notes to Interim Consolidated Financial Statements

(unaudited, tabular amounts in Canadian millions of dollars, unless noted otherwise, except per share amounts)

1. Organization

Superior Plus Corp. (Superior) is a diversified business corporation, incorporated under the Canada Business Corporations Act. Superior holds 100% of Superior Plus LP (Superior LP), a limited partnership formed between Superior General Partner Inc., as general partner and Superior as limited partner. Superior holds 100% of the shares of Superior General Partner Inc. Superior does not conduct active business operations but rather distributes to shareholders the income it receives from Superior Plus LP in the form of partnership allocations, net of expenses and interest payable on the convertible unsecured subordinated debentures (the debentures). Superior's investments in Superior Plus LP are financed by share capital and debentures.

On December 31, 2008, Superior Plus Income Fund (the Fund) completed a transaction with Ballard Power Systems Inc. (Ballard) which resulted in Superior converting from a publicly traded income trust to a publicly traded corporation. The transaction resulted in the Unitholders of the Fund becoming Shareholders of Superior with no substantive changes to the underlying business operations.

2. Accounting Policies

(a) Basis of Presentation

The accompanying unaudited Interim Consolidated Financial Statements have been prepared according to Canadian generally accepted accounting principles (GAAP), applied on a consistent basis, and include the accounts of Superior and its wholly owned subsidiaries. Superior Plus Corp. is considered a continuation of Superior Plus Income Fund; as such, these consolidated financial statements follow the continuity of interests method of accounting. Under the continuity of interests method of accounting, Superior's transfer of the assets, liabilities and equity from the Fund to Superior upon the completion of its transaction with Ballard were recorded at their net book values. As a result of the application of the continuity of interests method of accounting, certain terms such as shareholder/unitholder and dividend/distribution may be used interchangeably throughout these unaudited Interim Consolidated Financial Statements. For the period ended March 31, 2009, payments to Shareholders were in the form of dividends, whereas for the period ended March 31, 2008, payments to Unitholders were in the form of trust unit distributions. These unaudited Interim Consolidated Financial Statements do not conform in all respects to the note disclosure requirement of GAAP for annual financial statements as certain information and disclosures included in the annual financial statements notes have been condensed or omitted. These Interim Consolidated Financial Statements and notes thereto should be read in conjunction with Superior's financial statements for the year ended December 31, 2008, and the accounting policies applied are consistent with this period except as noted in Note 2(b). All significant transactions and balances between Superior and Superior's subsidiaries have been eliminated on consolidation.

(b) Changes in Accounting Policies

Financial Assets and Financial Liabilities

On January 1, 2009, Superior adopted the requirements of guidance provided by the CICA related to the application of credit risk and the determination of the fair value of financial assets and liabilities. Superior adopted the guidance retrospectively, but did not restate prior periods. Accordingly, Superior decreased the carrying value of its net financial instrument assets and liabilities as at January 1, 2009, by \$0.4 million, with a corresponding increase of \$0.1 million to Superior's future income tax asset and an increase of \$0.3 million to Superior's opening accumulated deficit; comparative earnings and financial assets and liabilities for prior periods have not been restated.

Goodwill and Intangible Assets

On January 1, 2009, Superior adopted CICA Handbook Section 3064 *Goodwill and Intangible Assets*. This standard provides more specific guidance on the recognition of internally developed intangible assets and requires that research and development expenditures be evaluated against the same criteria as expenditures for intangible assets. The Section harmonizes Canadian GAAP with International Financial Reporting Standards (IFRS). Adoption of this standard did not have an impact on Superior.

(c) Future Accounting Changes

International Financial Reporting Standards

The Accounting Standards Board of Canada (AcSB) has announced plans that will require the convergence of Canadian GAAP with International Financial Reporting Standards (IFRS) for publicly accountable enterprises, including Superior. The changeover date from Canadian GAAP to IFRS is for annual and interim financial statements relating to fiscal years beginning on or after January 1, 2011. Superior is currently assessing the future impact of these new standards on its consolidated financial statements.

(d) Business Segments

Superior operates four distinct business segments: a propane distribution and related services business operating under the Superior Propane trade name; a specialty chemicals manufacturer operating under the ERCO Worldwide trade name (ERCO); a construction products distribution business operating under the Winroc trade name; and a fixed-price energy services business operating under the Superior Energy Management trade name (SEM). (See Note 12.)

3. Seasonality of Operations

Superior Propane

Propane sales typically peak in the first quarter when approximately one-third of annual propane sales volumes and gross profits are generated due to the demand from heating end-use customers. They then decline through the second and third quarters rising seasonally again in the fourth quarter with heating demand. Similarly, net working capital levels are typically at seasonally high levels at the end of the first quarter, and normally decline to seasonally low levels in the second and third quarters. Net working capital levels are also significantly influenced by wholesale propane prices.

Winroc

Winroc's sales typically peak during the second and third quarters with the seasonal increase in building and remodeling activities. They then decline through the first and fourth quarters. Similarly, net working capital levels are typically at seasonally high levels during the second and third quarter, and normally decline to seasonally low levels in the first and fourth quarters.

4. Accounts Receivable and Other

Superior sells, with limited recourse, certain trade accounts receivable on a revolving basis to an entity sponsored by a Canadian chartered bank. The accounts receivable are sold at a discount to face value based on prevailing money market rates. Superior has retained the servicing responsibility for the accounts receivable sold and has therefore recognized a servicing liability. The level of accounts receivable sold under the program fluctuates seasonally with the level of accounts receivable. As at March 31, 2009, proceeds of \$125.0 million (December 31, 2008 – \$100.0 million) had been received. The existing accounts receivable securitization program matures on December 29, 2009.

A summary of accounts receivable and other is as follows:

| | March 31, 2009 | December 31, 2008 |
|-------------------------------|---------------------------|----------------------|
| Accounts receivable trade | 162.9 | 225.5 |
| Accounts receivable other | 7.3 | 5.9 |
| Prepaid expenses | 9.5 | 15.4 |
| Accounts receivable and other | 179.7 | 246.8 |

5. Inventories

For the three months ended March 31, 2009 and 2008, inventories of \$338.9 million and \$437.6 million were expensed through cost of products sold. No write-downs of inventory or reversals of write-downs were recorded during the three months ended March 31, 2009 and 2008.

6. Revolving Term Bank Credits and Term Loans

| | Year of Maturity | Effective Interest Rate | March 31, 2009 | December 31, 2008 |
|---|---------------------|--|-------------------|----------------------|
| Revolving term bank credits ⁽¹⁾ | | | | |
| Bankers Acceptances (BA) | 2010 | Floating BA rate plus applicable credit spread | 124.5 | 168.9 |
| LIBOR Loans (US\$59.0 million; 2008 – US\$71.6 million) | 2010 | Floating LIBOR rate plus applicable credit spread | 74.4 | 90.1 |
| | | | 198.9 | 259.0 |
| Other Debt | | | | |
| Notes payable | 2009-2010 | Prime | 6.2 | 6.2 |
| Deferred consideration | 2009-2010 | Non-interest bearing | 2.4 | 4.8 |
| Loan payable | 2009-2014 | 6.3% | 18.1 | 11.8 |
| | | | 26.7 | 22.8 |
| Senior Secured Notes | | | | |
| Senior secured notes subject to floating interest rates (US\$60.0 million; 2008 – US\$60.0 million) ⁽²⁾ | 2009-2015 | Floating LIBOR rate plus 1.7% | 75.6 | 73.5 |
| Senior secured notes subject to fixed interest rates (US\$100.0 million; 2008 – US\$100.0 million) ⁽²⁾ | 2009-2015 | 6.65% | 126.0 | 122.4 |
| | | | 201.6 | 195.9 |
| Total revolving term bank credits and term loans before deferred financing fees | | | 427.2 | 477.7 |
| Deferred financing fees | | | (1.7) | (1.9) |
| Revolving term bank credits and term loans | | | 425.5 | 475.8 |
| Current maturities | | | (12.6) | (13.0) |
| Revolving term bank credits and term loans | | | 412.9 | 462.8 |

⁽¹⁾ Superior and its wholly-owned subsidiaries, Superior Plus US Holdings Inc. and Commercial e Industrial (Chile) Limitada, have revolving term bank credit borrowing capacity of \$595.0 million. These facilities are secured by a general charge over the assets of Superior and certain of its subsidiaries. As at March 31, 2009, Superior had \$56.9 million of outstanding letters of credit (December 31, 2008 - \$41.5 million). The fair value of Superior's revolving term bank credits and other debt approximates its carrying value as a result of the market based interest rates and the short-term nature of the underlying debt instruments.

⁽²⁾ Senior secured notes (the Notes) totaling US\$160.0 million (CDN\$201.6 million at March 31, 2009 and CDN\$195.9 million at December 31, 2008) are secured by a general charge over the assets of Superior and certain of its subsidiaries. Principal repayments begin in 2009. Management has estimated the fair value of the Notes based on comparisons to treasury instruments with similar maturities, interest rates and credit risk profiles. The estimated fair value of the Notes at March 31, 2009 was CDN\$190.6 million (December 31, 2008 – CDN\$183.8 million). In conjunction with the issue of the Notes, Superior swapped US\$60.0 million (CDN \$75.6 million) (December 31, 2008 – US\$60.0 million (CDN \$73.5 million)) of the fixed rate obligation into a US dollar floating rate obligation. Additionally, at March 31, 2009, Superior has outstanding US\$60.0 million (December 31, 2008 – US\$60.0 million) of foreign currency forward contracts in relation to future principal repayments at a rate of 1.00 US to CDN dollar.

Repayment requirements of the revolving term bank credits and term loans are as follows:

| | |
|--------------------|--------------|
| Current portion | 12.6 |
| Due in 2010 | 204.3 |
| Due in 2011 | 42.8 |
| Due in 2012 | 42.9 |
| Due in 2013 | 42.4 |
| Subsequent to 2013 | 82.2 |
| Total | 427.2 |

7. Convertible Unsecured Subordinated Debentures

Superior has issued two series of debentures denoted as 5.75% Series 1 and 5.85% Series 1 as follows:

| | Series 1 | Series 1 | Unamortized Discount | Total Carrying Value |
|---|----------------------|---------------------|-------------------------|----------------------------|
| Maturity date | December 31, 2012 | October 31, 2015 | | |
| Interest rate | 5.75% | 5.85% | | |
| Conversion price per share | \$36.00 | \$31.25 | | |
| Debentures outstanding as at December 31, 2008 | 174.9 | 75.0 | (2.3) | 247.6 |
| Conversion and repayment/redemption of debentures and accretion of discount during 2009 | — | — | 0.3 | 0.3 |
| Deferred issue costs | (3.6) | (2.0) | | (5.6) |
| Debentures outstanding as at March 31, 2009 | 171.3 | 73.0 | (2.0) | 242.3 |
| Quoted market value as at March 31, 2009 | 155.5 | 63.0 | | |
| Quoted market value as at December 31, 2008 | 141.7 | 52.5 | | |

The debentures may be converted into shares at the option of the holder at any time prior to maturity and may be redeemed by Superior in certain circumstances. Superior may elect to pay interest and principal upon maturity or redemption by issuing shares to a trustee in the case of interest payments, and to the debenture holders in the case of payment of principal. The number of any shares issued will be determined based on market prices for the shares at the time of issuance.

8. Financial Instruments

The fair value of a financial instrument is the amount of consideration that would be estimated to be agreed upon in an arm's length transaction between knowledgeable, willing parties who are under no compulsion to act. Fair values are determined by reference to quoted bid or asking prices, as appropriate, in the most advantageous active market for that instrument to which Superior has immediate access. Where bid and ask prices are unavailable, Superior uses the closing price of the most recent transaction of the instrument. In the absence of an active market, Superior estimates fair values based on prevailing market rates (bid and ask prices, as appropriate) for instruments with similar characteristics and risk profiles or internal or external valuation models, such as discounted cash flow analysis, using, to the extent possible, observable market-based inputs.

Fair values determined using valuation models require the use of assumptions concerning the amount and timing of estimated future cash flows and discount rates. In determining those assumptions, Superior looks primarily to available readily observable external market inputs including factors such as forecasted commodity price curves, interest rate yield curves, currency rates, and price and rate volatilities as applicable. With respect to the valuation of ERCO's fixed-price electricity agreement, the valuation of this agreement requires Superior to make assumptions about the long-term price of electricity in electricity markets for which active market information is not available. The impact of the assumption for the long-term forward price curve of electricity has a material impact on the fair value of this agreement. A \$1/MWh change in the forecasted price of electricity would result in a change in the fair value of this agreement of \$1.4 million, with a corresponding impact to net income before income taxes. Any changes in the fair values of financial instruments classified or designated as held-for-trading are recognized in net income.

Financial and Non-Financial Derivatives

| Description | Notional ⁽¹⁾ | Term | Effective Rate | Asset (Liability) as at March 31, 2009 | Asset (Liability) as at December 31, 2008 |
|---|---------------------------|-----------|----------------------------------|--|--|
| Natural gas financial swaps–NYMEX | 20.6 GJ ⁽²⁾ | 2009-2011 | US\$7.66/GJ | (67.7) | (33.5) |
| Natural gas financial swaps–AECO | 35.5 GJ ⁽²⁾ | 2009-2014 | CDN\$7.89/GJ | (60.6) | (34.8) |
| Foreign currency forward contracts, net | US\$29.9 ⁽⁴⁾ | 2009-2015 | 1.12 | (2.1) | (11.5) |
| Foreign currency forward contracts | EURO€8.5 ⁽⁴⁾ | 2009-2011 | 1.58 | (0.7) | - |
| Interest rate swaps–USD | US\$60.0 ⁽⁴⁾ | 2013-2015 | Floating LIBOR rate plus 1.7% | 12.6 | 11.7 |
| Propane wholesale purchase and sale contracts, net | (1.91) USG ⁽⁵⁾ | 2009-2010 | \$1.31/USG | (5.2) | (1.3) |
| ERCO fixed-price electricity purchase agreement | 45 MW ⁽³⁾ | 2009-2017 | \$45-\$52/MWh | 25.9 | 42.1 |
| SEM electricity swaps | 0.5 MWh ⁽⁶⁾ | 2009-2014 | \$66.1/MWh | (3.8) | (0.9) |

⁽¹⁾ Notional values as at March 31, 2009 ⁽²⁾ Millions of gigajoules purchased ⁽³⁾ Mega watts (MW) on a 24/7 continual basis per year purchased ⁽⁴⁾ Millions of dollars/euros purchased ⁽⁵⁾ Millions of United States gallons purchased ⁽⁶⁾ Millions of mega watt hours (MWh)

All financial and non-financial derivatives are designated as held for trading upon their initial recognition.

| Description | Current Assets | Long-term Assets | Current Liabilities | Long-term Liabilities |
|---|-------------------|---------------------|------------------------|--------------------------|
| Natural gas financial swaps – NYMEX and AECO | 18.5 | 6.2 | 97.4 | 55.6 |
| SEM electricity swaps | – | 0.5 | 2.4 | 1.9 |
| Foreign currency forward contracts, net | 10.2 | 57.5 | 14.0 | 56.5 |
| Interest rate swaps | – | 12.6 | – | – |
| Propane wholesale purchase and sale contracts | 8.9 | – | 14.1 | – |
| ERCO fixed-price power purchase agreements | 3.7 | 22.2 | – | – |
| As at March 31, 2009 | 41.3 | 99.0 | 127.9 | 114.0 |
| As at December 31, 2008 | 42.0 | 108.1 | 87.8 | 90.5 |

| Description | For the three months ended March 31, 2009 | | For the three months ended March 31, 2008 | |
|--|--|---------------------------|--|---------------------------|
| | Realized gain (loss) | Unrealized gain (loss) | Realized gain (loss) | Unrealized gain (loss) |
| Natural gas financial swaps – NYMEX and AECO | (17.4) | (51.8) | 1.7 | 84.6 |
| SEM electricity swaps | (0.5) | (3.0) | – | 0.5 |
| Foreign currency forward contracts, net | (6.1) | 6.6 | (4.8) | 10.7 |
| Interest rate swaps | – | – | – | 2.5 |
| Propane wholesale purchase and sale contracts | – | (3.9) | – | (3.0) |
| ERCO fixed-price power purchase agreements | 1.3 | (15.1) | 3.3 | 17.2 |
| Total realized and unrealized gains (losses) on financial and non-financial derivatives | (22.7) | (67.2) | 0.2 | 112.5 |
| Foreign currency translation of senior secured notes | – | (5.7) | – | (6.4) |
| Foreign currency translation of ERCO royalty assets | – | – | – | (0.8) |
| Total realized and unrealized gains (losses) | (22.7) | (72.9) | 0.2 | 105.3 |

Non-Derivative Financial Instruments

Superior's accounts receivables have been designated as available for sale due to Superior's accounts receivable securitization program, Superior's accounts payable, dividends and interest payable to shareholders and debenture holders, revolving term bank credits and term loans and debentures have been designated as other liabilities. The carrying value of Superior's cash, accounts receivable, accounts payable, and dividends and interest payable to shareholders and debenture holders approximates their fair value due to the short-term nature of these amounts. The carrying value and the fair value of Superior's revolving term bank credits and term loans, and debentures, is provided in Notes 6 and 7.

Financial Instruments – Risk Management

Derivative and non-financial derivatives are used by Superior to manage its exposure to fluctuations in foreign currency exchange rates, interest rates and commodity prices. Superior assesses the inherent risks of these instruments by grouping derivative and non-financial derivatives related to the exposures these instruments mitigate. Superior's policy is not to use derivative or non-financial derivative instruments for speculative purposes. Superior does not formally designate its derivatives as hedges, as a result, Superior does not apply hedge accounting and is required to designate its derivatives and non-financial derivatives as held for trading.

Effective 2008, SEM enters into natural gas financial swaps primarily with Constellation Energy Commodities Group Inc. for distributor billed natural gas business in Canada to manage its economic exposure of providing fixed-price natural gas to its customers. Additionally, SEM continues to maintain its historical natural gas swap positions with seven additional counterparties. SEM monitors its fixed-price natural gas positions on a daily basis to monitor compliance with established risk management policies. SEM maintains a substantially balanced fixed-price natural gas position in relation to its customer supply commitments.

SEM enters into electricity financial swaps with two counterparties to manage the economic exposure of providing fixed-price electricity to its customers. SEM monitors its fixed-price electricity positions on a daily basis to monitor compliance with established risk management policies. SEM maintains a substantially balanced fixed-price electricity position in relation to its customer supply commitments.

ERCO has entered into a fixed-price electricity purchase agreement to manage the economic exposure of certain of its chemical facilities to changes in the market price of electricity, in a market where the price of electricity is not fixed. The fair value with respect to this agreement is with a single counterparty.

Superior Propane enters into various propane forward purchase and sale agreements with more than twenty counterparties to manage the economic exposure of its wholesale customer supply contracts. Superior Propane monitors its fixed-price propane positions on a daily basis to monitor compliance with established risk management policies. Superior Propane maintains a substantially balanced fixed-price propane gas position in relation to its wholesale customer supply commitments.

Superior, on behalf of its operating divisions, enters into foreign currency forward contracts with ten counterparties to manage the economic exposure of Superior's operations to movements in foreign currency exchange rates. SEM and Superior Propane contract a portion of their fixed-price natural gas, and propane purchases and sales in US dollars and enter into forward US dollar purchase contracts to create an effective Canadian dollar fixed-price purchase cost. ERCO Worldwide enters into US dollar forward sales contracts on an ongoing basis to mitigate the impact of foreign exchange fluctuations on sales margins on production from its Canadian plants that is sold in US dollars. Interest expense on Superior's US dollar debt is also used to mitigate the impact of foreign exchange fluctuations.

Superior has interest rate swaps with a single counterparty to manage the interest rate mix of its total debt portfolio and related overall cost of borrowing. Superior manages its overall liquidity risk in relation to its general funding requirements by utilizing a mix of short-term and longer-term maturity debt instruments. Superior reviews its mix of short-term and longer-term debt instruments on an on-going basis to ensure it is able to meet its liquidity requirements.

Superior utilizes a variety of counterparties in relation to its derivative and non-financial derivative instruments in order to mitigate its counterparty risk. Superior assesses the credit worthiness of its significant counterparties at the inception and throughout the term of a contract. Superior is also exposed to customer credit risk. Superior Propane and Winroc deal with a large number of small customers, thereby reducing this risk. ERCO, due to the nature of its operations, sells its products to a relatively small number of customers. ERCO mitigates its customer credit risk by actively monitoring the overall credit worthiness of its customers. SEM has minimal exposure to customer credit risk as local natural gas and electricity distribution utilities have been mandated, for a nominal fee, to provide SEM with invoicing, collection and the assumption of bad debts risk for residential customers. SEM actively monitors the credit worthiness of its commercial customers.

Allowance for doubtful accounts and past due receivables are reviewed by Superior at each balance sheet reporting date. Superior updates its estimate of the allowance for doubtful accounts based on the evaluation of the recoverability of accounts receivable balances of each customer taking into account historic collection trends of past due accounts and current economic conditions. Accounts receivable are written-off once it is determined they are not collectable.

Pursuant to their respective terms, trade accounts receivable, before deducting an allowance for doubtful accounts, are aged as follows:

| | March 31, 2009 | December 31, 2008 |
|---|-----------------------|-------------------|
| Current | 132.9 | 150.5 |
| Past due less than 90 days | 31.5 | 67.6 |
| Past due over 90 days | 6.5 | 16.7 |
| Trade accounts receivable, total | 170.9 | 234.8 |

Superior's trade accounts receivable are stated after deducting a provision of \$8.0 million as at March 31, 2009 (December 31, 2008 - \$9.3 million). The movement in the provision for doubtful accounts was as follows:

| | Three months ended March 31, 2009 | Twelve months ended December 31, 2008 |
|--|--|---|
| Allowance for doubtful accounts, opening | (9.3) | (5.1) |
| Bad debt expense, net of recoveries | (2.3) | (8.1) |
| Written-off | 3.6 | 3.9 |
| Allowance for doubtful accounts, ending | (8.0) | (9.3) |

Superior's contractual obligations associated with its financial liabilities are as follows:

| | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 and Thereafter | Total |
|--|-------------|-------------|-------------|-------------|-------------|--------------------------------|--------------|
| Revolving term bank credits and term loans | 12.6 | 204.3 | 42.8 | 42.9 | 42.4 | 82.2 | 427.2 |
| Convertible unsecured subordinated debentures | - | - | - | - | 174.9 | 75.0 | 249.9 |
| CDN\$ equivalent of US\$ foreign currency forward purchase contracts | 107.2 | 67.9 | 6.0 | - | - | 60.0 | 241.1 |
| US\$ foreign currency forward sales contracts (US\$) | 69.7 | 78.4 | 36.0 | - | - | - | 184.1 |
| EURO€ foreign currency forward sales contracts (EURO) | 3.1 | 5.1 | 0.3 | - | - | - | 8.5 |
| Fixed-price electricity purchase commitments | 13.3 | 17.7 | 17.7 | 17.7 | 17.7 | 70.8 | 154.9 |
| CDN\$ natural gas purchases | 32.6 | 38.5 | 9.4 | 7.7 | 7.1 | - | 95.3 |
| US\$ natural gas purchases (US\$) | 45.0 | 35.6 | 2.2 | - | - | - | 82.8 |
| US\$ propane purchases (US\$) | 24.7 | 0.5 | - | - | - | - | 25.2 |

Superior's contractual obligations are considered to be normal course operating commitments and do not include the impact of mark-to-market fair values on financial and non-financial derivatives. Superior expects to fund these obligations through a combination of cash flow from operations, proceeds on revolving term bank credits and proceeds on the issuance of share capital.

Superior's financial instruments' sensitivity to changes in foreign currency exchange rates, interest rates and various commodity prices and the impact to net earnings are detailed below:

| | Three months ended March 31, 2009 |
|---|--|
| Increase (decrease) to net earnings of a \$0.01 increase in the CDN\$ to the US\$ | 1.6 |
| Increase (decrease) to net earnings of a 0.5% increase in interest rates | (0.4) |
| Increase (decrease) to net earnings of a \$0.40/GJ increase in the spot price of natural gas | 22.6 |
| Increase (decrease) to net earnings of a \$0.04/litre increase in the spot price of propane | 0.8 |
| Increase (decrease) to net earnings of a \$1.00/Kwh increase in the spot price of electricity | 2.0 |

The calculation of Superior's sensitivity to changes in foreign currency exchange rates, interest rates and various commodity prices represent the change in fair value of the financial instrument without consideration of the value of the underlying variable, for example, the underlying customer contracts. The recognition of the sensitivities identified above would have impacted Superior's unrealized gain (loss) on financial instruments and would not have a material impact on Superior's cash flow from operations.

9. Income Taxes

On December 31, 2008, Superior converted from a publicly traded income trust to a publicly traded corporation. As such, Superior's calculation of current and future income taxes for the period ended March 31, 2009 is based on the conversion to a corporate structure effective December 31, 2008, whereas Superior's calculation of current and future income taxes for the period ended March 31, 2008 is based on Superior being a publicly traded income trust. Consistent with prior periods, Superior recognizes a provision for income taxes for its subsidiaries that are subject to current and future income taxes, including United States income tax, United States non-resident withholding tax and Chilean income tax.

Total income tax recovery, comprised of current and future taxes for the three months ended March 31, 2009 was a \$16.8 million, compared to a \$18.0 million expense in the comparative period. Income taxes were impacted by Superior's conversion to a corporation on December 31, 2008 and unrealized gains and losses on financial instruments. For the three months ended March 31, 2009, future income tax recoveries from operations in Canada, the United States and Chile were \$21.8 million, resulting in a corresponding total future income tax asset of \$259.9 million and a total deferred credit of \$293.7 million. Future income tax expense for the three months ended March 31, 2008 was \$16.3 million.

10. Shareholders' Equity

Authorized

Superior is authorized to issue an unlimited number of common shares and an unlimited number of preferred shares. The holders of common shares are entitled to dividends if, as and when declared by the board of directors; to one vote per share at meetings of the holders of common shares; and upon liquidation, dissolution or winding up of Superior to receive pro rata the remaining property and assets of Superior, subject to the rights of any shares having priority over the common shares of which none are outstanding.

Preferred shares are issuable in series with each class of preferred share having such rights as the board of directors may determine. Holders of preferred shares are entitled, in priority of holders of common shares, to be paid rateably with holders of each other series of preferred shares the amount of accumulated dividends, if any, specified to be payable preferentially to the holders of such series upon liquidation, dissolution or winding up of Superior to be paid rateably with holders of each other series of preferred shares the amount, if any, specified as being payable preferentially to holders of such series. Superior does not have any preferred shares outstanding.

| | Issued Number of Common Shares (Millions) ⁽¹⁾ | Shareholders' Equity ⁽¹⁾ |
|--|---|--|
| Shareholders' equity, December 31, 2008 | 88.4 | 574.2 |
| Net loss | — | (5.5) |
| Other comprehensive loss | — | (2.2) |
| Cumulative impact of adopting new guidance on the valuation of financial instrument asset and liabilities (Note 2(b)) | — | (0.3) |
| Dividends to Shareholders ⁽²⁾ | — | (35.8) |
| Shareholders' equity, March 31, 2009 | 88.4 | 530.4 |

⁽¹⁾ On December 31, 2008, Superior redeemed its outstanding trust units in exchange for shares as a result of its conversion from a publicly traded income trust to a publicly corporation. (See Note 1.)

⁽²⁾ Dividends to Shareholders are declared at the discretion of Superior.

Shareholders' capital, deficit and accumulated other comprehensive income (loss) as at March 31, 2009 and December 31, 2008 consists of the following components:

| | March 31, 2009 | December 31, 2008 |
|---|-------------------|----------------------|
| Shareholders' capital | | |
| Share capital | 1,370.9 | 1,370.9 |
| | 1,370.9 | 1,370.9 |
| Contributed Surplus | | |
| Conversion feature on warrants and convertible debentures | 4.8 | 4.8 |
| | 4.8 | 4.8 |
| Accumulated deficit | | |
| Retained earnings from operations | 527.3 | 532.8 |
| Cumulative impact of adopting new guidance on the valuation of financial instrument asset and liabilities (Note 2(b)) | (0.3) | – |
| Accumulated distributions | (1,371.7) | (1,335.9) |
| | (844.7) | (803.1) |
| Accumulated other comprehensive income (loss) | | |
| Balance at beginning of period | 1.6 | (20.3) |
| Unrealized foreign currency gains (losses) on translation of self-sustaining foreign operations | 4.1 | 30.1 |
| Reclassification of derivative gains and losses previously deferred | (6.3) | (8.2) |
| | (0.6) | 1.6 |

Additional Capital Disclosures

Superior's objectives when managing capital are: (i) to maintain a flexible capital structure to preserve its ability to meet its financial obligations, including potential obligations from acquisitions; and (ii) safeguard Superior's assets while at the same time maximizing the growth of its businesses and returns to its shareholders.

In the management of capital, Superior includes shareholders' equity (excluding accumulated other comprehensive income) (AOCI), current and long-term debt, convertible debentures, securitized accounts receivable and cash and cash equivalents.

Superior manages its capital structure and makes adjustments in light of changes in economic conditions and nature of the underlying assets. In order to maintain or adjust the capital structure, Superior may adjust the amount of dividends to Shareholders, issue additional share capital, issue new debt or convertible debentures, issue new debt or convertible debentures with different characteristics and/or increase or decrease the amount of securitized accounts receivable.

Superior monitors its capital based on the ratio of senior debt outstanding to net earnings before interest, taxes, depreciation, amortization and other non-cash expenses (EBITDA), as defined by its revolving term credit facility, and the ratio of total debt outstanding to EBITDA. Superior's reference to EBITDA as defined by its revolving term credit facility may be referred to as compliance EBITDA in other public reports of Superior.

Superior is subject to various financial covenants in its credit facility agreements, including senior debt and total debt to EBITDA ratios, which are measured on a quarterly basis. As at March 31, 2009 and December 31 2008, Superior was in compliance with all of its financial covenants.

Superior's financial objectives and strategy related to managing its capital as described above have remained unchanged from the prior fiscal year. Superior believes that its debt to EBITDA ratios are within reasonable limits, in light of Superior's size, the nature of its businesses and its capital management objectives.

The capital structure of the Superior and the calculation of its key capital ratios are as follows:

| | March 31, 2009 | December 31, 2008 |
|--|---------------------------|----------------------|
| Total shareholders' equity | 530.4 | 574.2 |
| Exclude accumulated other comprehensive loss (income) | 0.6 | (1.6) |
| Shareholders' equity (excluding AOCI) | 531.0 | 572.6 |
| Current portion of term loans | 12.6 | 13.0 |
| Revolving term bank credits and term loans ⁽¹⁾ | 414.6 | 464.7 |
| Accounts receivable securitization program | 125.0 | 100.0 |
| Total senior debt | 552.2 | 577.7 |
| Convertible unsecured subordinated debentures ⁽¹⁾ | 247.9 | 247.6 |
| Total debt | 800.1 | 825.3 |
| Cash | (10.4) | (16.1) |
| Total capital | 1,320.7 | 1,381.8 |

| | Twelve months ended March 31, 2009 | Twelve months ended December 31, 2008 |
|---|---|---|
| Net earnings (loss) | (65.0) | 67.7 |
| Adjusted for: | | |
| Interest on revolving term bank credits and term loans | 24.1 | 23.7 |
| Interest on convertible unsecured subordinated debentures | 14.9 | 14.8 |
| Accretion of convertible debenture issue costs | 1.2 | 1.4 |
| Amortization of property, plant and equipment | 20.8 | 18.3 |
| Amortization included in cost of sales | 37.4 | 38.9 |
| Amortization of intangible assets | 5.6 | 5.3 |
| Income tax expense (recovery) | (24.9) | 9.9 |
| Unrealized (gains) losses on financial instruments | 239.4 | 61.2 |
| Gain on sale of facility | (4.0) | (4.0) |
| Superior Propane non-cash pension expense | 2.2 | 2.4 |
| Proforma impact of acquisitions | 0.2 | 2.5 |
| EBITDA ⁽²⁾⁽³⁾ | 251.9 | 242.1 |

| | Target | March 31, 2009 | December 31, 2008 |
|--------------------------------------|----------------------|---------------------------|----------------------|
| Senior debt to EBITDA ⁽²⁾ | 1.5:1 – 2.0:1 | 2.2:1 | 2.4:1 |
| Total debt to EBITDA ⁽²⁾ | 2.5:1 – 3.0:1 | 3.2:1 | 3.4:1 |

⁽¹⁾ Revolving term bank credits and term loans and convertible unsecured subordinated debentures are before deferred issue costs.

⁽²⁾ EBITDA, as defined by Superior's revolving term credit facility, is calculated on a trailing twelve month basis taking into consideration the proforma impact of acquisitions and dispositions in accordance with the requirements of Superior's credit facility. Superior's calculation of EBITDA and debt to EBITDA may differ from those of similar entities.

11. Net Earnings (Loss) per Share

| | Three months ended | |
|--|--------------------|--------|
| | 2009 | 2008 |
| Net earnings per share computation, basic and diluted ⁽¹⁾ | | |
| Net earnings (loss) | (5.5) | 127.2 |
| Weighted average shares outstanding | 88.4 | 88.1 |
| Net earnings (loss) per share, basic and diluted | \$(0.06) | \$1.44 |

⁽¹⁾ All outstanding debentures have been excluded from this calculation as they were anti-dilutive.

12. Business Segments

Superior operates four distinct business segments: a propane distribution and related services business operating under the Superior Propane trade name; a specialty chemicals manufacturer operating under the ERCO Worldwide trade name (ERCO); a construction products distribution business operating under the Winroc trade name; and a fixed-price energy services business operating under the Superior Energy Management trade name (SEM). Superior's corporate office arranges intersegment foreign exchange contracts from time to time between its business segments. Realized gains and losses pertaining to intersegment foreign exchange gains and losses are eliminated under the corporate cost column.

| For the three months ended March 31, 2009 | Superior Propane | ERCO | Winroc | SEM | Corporate | Total Consolidated |
|---|---------------------|--------|--------|--------|-----------|-----------------------|
| Revenues | 309.1 | 123.9 | 94.1 | 76.4 | - | 603.5 |
| Cost of products sold | (202.7) | (67.9) | (69.7) | (52.2) | - | (392.5) |
| Realized gains (losses) on financial instruments | (2.6) | (3.1) | - | (17.0) | - | (22.7) |
| Gross profit | 103.8 | 52.9 | 24.4 | 7.2 | - | 188.3 |
| Expenses | | | | | | |
| Operating and administrative | 56.6 | 29.9 | 22.9 | 5.7 | 3.4 | 118.5 |
| Amortization of property, plant and equipment | 6.2 | - | 1.0 | - | - | 7.2 |
| Amortization of intangible assets | - | 1.1 | 0.1 | 0.2 | - | 1.4 |
| Interest on revolving term bank credits and term loans | - | - | - | - | 6.5 | 6.5 |
| Interest on convertible unsecured subordinated debentures | - | - | - | - | 3.8 | 3.8 |
| Accretion of convertible debenture issue costs | - | - | - | - | 0.3 | 0.3 |
| Unrealized losses (gains) on financial instruments | 3.9 | 15.1 | - | 54.8 | (0.9) | 72.9 |
| | 66.7 | 46.1 | 24.0 | 60.7 | 13.1 | 210.6 |
| Net earnings (loss) before income taxes | 37.1 | 6.8 | 0.4 | (53.5) | (13.1) | (22.3) |
| Income tax recovery | - | - | - | - | 16.8 | 16.8 |
| Net Earnings (Loss) | 37.1 | 6.8 | 0.4 | (53.5) | 3.7 | (5.5) |

| For the three months ended March 31, 2008 | Superior Propane | ERCO | Winroc | SEM | Corporate | Total Consolidated |
|---|---------------------|--------|--------|--------|-----------|-----------------------|
| Revenues | 370.7 | 113.4 | 115.4 | 81.9 | - | 681.4 |
| Cost of products sold | (277.7) | (77.3) | (86.8) | (69.9) | - | (511.7) |
| Realized gains (losses) on financial instruments | (1.0) | 5.8 | - | (4.6) | - | 0.2 |
| Gross profit | 92.0 | 41.9 | 28.6 | 7.4 | - | 169.9 |
| Expenses | | | | | | |
| Operating and administrative | 54.7 | 26.5 | 23.8 | 5.4 | 3.5 | 113.9 |
| Amortization of property, plant and equipment | 3.8 | - | 0.9 | - | - | 4.7 |
| Amortization of intangible assets | - | 1.0 | 0.1 | - | - | 1.1 |
| Interest on revolving term bank credits and term loans | - | - | - | - | 6.1 | 6.1 |
| Interest on convertible unsecured subordinated debentures | - | - | - | - | 3.7 | 3.7 |
| Accretion of convertible debenture issue costs | - | - | - | - | 0.5 | 0.5 |
| Unrealized losses (gains) on financial instruments | 3.0 | (16.4) | - | (85.1) | (6.8) | (105.3) |
| | 61.5 | 11.1 | 24.8 | (79.7) | 7.0 | 24.7 |
| Net earnings (loss) | 30.5 | 30.8 | 3.8 | 87.1 | (7.0) | 145.2 |
| Income tax expense | - | - | - | - | (18.0) | (18.0) |
| Net Earnings (Loss) | 30.5 | 30.8 | 3.8 | 87.1 | (25.0) | 127.2 |

Total Assets, Net Working Capital, Acquisitions and Purchase of Property, Plant and Equipment

| | Superior Propane | ERCO | Winroc | SEM | Corporate | Total Consolidated |
|--|---------------------|-------|--------|------|-----------|-----------------------|
| As at March 31, 2009 | | | | | | |
| Net working capital | 16.0 | 35.2 | 64.1 | 10.0 | (41.6) | 83.7 |
| Total assets | 555.1 | 640.0 | 205.7 | 76.5 | 474.5 | 1,951.8 |
| As at December 31, 2008 | | | | | | |
| Net working capital | 60.7 | 27.6 | 76.5 | 4.8 | (22.9) | 146.7 |
| Total assets | 658.2 | 618.3 | 211.3 | 69.5 | 469.6 | 2,026.9 |
| For the three months ended March 31, 2009 | | | | | | |
| Acquisitions | – | – | – | – | – | – |
| Purchase of property, plant and equipment | 2.7 | 33.1 | – | 0.1 | – | 35.9 |
| For the three months ended March 31, 2008 | | | | | | |
| Acquisitions | – | – | – | – | – | – |
| Purchase of property, plant and equipment | 1.5 | 8.3 | 0.6 | 0.2 | – | 10.6 |

Geographic Information

| | Canada | United States | Other | Total Consolidated |
|---|---------|------------------|-------|-----------------------|
| Revenues for the three months ended March 31, 2009 | 488.9 | 95.8 | 18.8 | 603.5 |
| Property, plant and equipment as at March 31, 2009 | 390.1 | 122.6 | 71.3 | 584.0 |
| Goodwill as at March 31, 2009 | 455.7 | 18.6 | - | 474.3 |
| Total assets as at March 31, 2009 | 1,635.9 | 234.7 | 81.2 | 1,951.8 |
| Revenues for the three months ended March 31, 2008 | 583.5 | 77.4 | 20.5 | 681.4 |
| Property, plant and equipment as at December 31, 2008 | 400.3 | 92.4 | 69.6 | 562.3 |
| Goodwill as at December 31, 2008 | 454.6 | 18.1 | - | 472.7 |
| Total assets as at December 31, 2008 | 1,761.1 | 188.7 | 77.1 | 2,026.9 |

13. Comparative Figures

Certain reclassifications of prior year amounts have been made to conform to current year presentation. Specifically, \$8.5 million has been reclassified to property, plant and equipment from inventory to provide comparative presentation of certain of Superior Propane's rental assets. Additionally, \$25.4 million has been reclassified from current portion of deferred credit to long-term portion of the deferred credit.