

About Superior Plus

Through its subsidiaries, Superior Plus distributes and markets propane and distillates, in both the U.S. and Canada, and supplies sodium chlorate, chlor-alkali and potassium and sodium chlorite in North America and internationally. Superior Plus aspires to be the leader in creating value through differentiation and best-in-class operations in all of the business segments we operate, while adhering to prudent financial policies and focused capital allocation.

related services







Energy Distribution

• Leading distributor and marketer of propane in Canada

• Distribution of retail and wholesale propane and distillates in the Northeast U.S.

• Wholesale propane marketing

Specialty Chemicals • Manufacturer and supplier of specialty chemicals and provider of technology-

FRCO Worldwide

· Eight facilities across North America and one facility in Chile

Energy Distribution Gross Profit and EBITDA from Operations⁽¹⁾⁽²⁾



EBITDA from operations is a non-GAAP measure. Refer to "Non-GAAP Financial Measures" in the 2018 Annual Report for further details and reconciliation.

⁽²⁾ Financial results exclude the results of the Fixed-price energy services business as substantially all assets were divested during Q1 2016. Comparative figures have been reclassified to reflect the current period presentation

Superior Plus at a Glance

Shares outstanding ⁽¹⁾	174.9 million		
TSX share price ⁽²⁾	\$11.31		
Market capitalization ⁽¹⁾⁽²⁾	\$2.0 billion		
Enterprise value ⁽¹⁾	\$3.9 billion		
Monthly dividend per share	\$0.06		
Dividend yield(1)(2)	6.4%		
EBITDA from operations ⁽¹⁾⁽³⁾	\$402.8 million		
Adjusted EBITDA ⁽¹⁾⁽³⁾	\$374.3 million		
Debt/Adjusted EBITDA ⁽¹⁾⁽³⁾⁽⁴⁾	4.1x		

Specialty Chemicals EBITDA from Operations⁽¹⁾



⁽¹⁾ EBITDA from Operations is a non-GAAP measure. Refer to "Non-GAAP Financial Measures" in the 2018 Annual Report for further details and reconciliation.

⁽²⁾ EBITDA margin is a non-GAAP measure calculated as EBITDA from Operations divided by revenue. Refer to "Non-GAAP Financial Measures" in the 2018 Annual Report for further details.

Financial Highlights

millions (except per share amounts)	2018	2017	Q4 2018	Q4 2017
Revenue	\$2,726.7	\$2,385.0	\$887.0	\$768.9
Gross profit	\$938.1	\$735.4	\$319.5	\$238.1
EBITDA from operations ⁽¹⁾	\$402.8	\$306.8	\$162.3	\$116.8
Adjusted EBITDA ⁽¹⁾	\$374.3	\$297.6	\$153.0	\$109.1
Adjusted operating cash flow before transaction and other costs ⁽¹⁾	; \$302.3	\$250.5	\$132.7	\$98.7
Dividend paid per share	\$0.72	\$0.72	\$0.18	\$0.18

(1) As at December 31, 2018.

(2) Share price as at February 28, 2019.

⁽³⁾ See "Non-GAAP Financial Measures" in the 2018 Annual Report for further details and reconciliation.

(4) Senior secured debt and total debt are stated before deferred issue costs.

() EBITDA from operations, Adjusted EBITDA and Adjusted operating cash flow are non-GAAP financial measures. Refer to "Non-GAAP Financial Measures" in the 2018 Annual Report for further details and reconciliation.



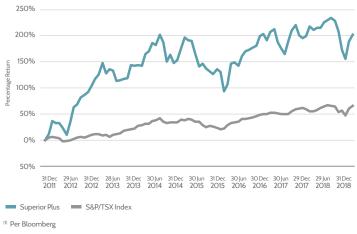
Improving Our Operations and Building Our Future

Superior Plus is a diversified company that provides investors exposure to the energy and specialty chemicals industries. With strategically located assets and competitive cost structures, we are well positioned to drive shareholder value through executing on various growth initiatives while providing shareholders an attractive, sustainable dividend with a conservative capital structure.



Total Debt/Adjusted EBITDA⁽¹⁾⁽²⁾⁽³⁾⁽⁴⁾

Performance vs. S&P/TSX Index to February 28, 2019⁽¹⁾



() Adjusted EBITDA is a non-GAAP measure. Refer to "Non-GAAP Financial Measures" in the 2018 Fourth Quarter Results release for further details and reconciliation

⁽²⁾ Senior secured debt and total debt are stated before deferred issue costs. ⁽³⁾ 2018 Adjusted EBITDA for purposes of this calculation includes proforma adjusted EBITDA for NGL Propane and Tuck-in acquisitions completed in 2018.

(4) 2017 Adjusted EBITDA for purposes of this calculation includes proforma adjusted EBITDA for Canwest and Tuck-in acquisitions completed in 2017.

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