

For the three months ended
September 30, 2023



TSX: SPB

Superior Plus Announces Strong Third Quarter Results and Confirms 2023 Adjusted EBITDA Guidance

- Third quarter 2023 Adjusted EBITDA⁽¹⁾ was \$25.8 million, an increase of \$34.6 million over the prior year quarter
- Certarus achieved record third quarter Adjusted EBITDA of \$35.5 million, a 19% increase from the prior year quarter
- Q3 2023 Adjusted EBITDA in our Propane Operations⁽²⁾ increased by \$2.2 million versus prior year quarter
- Leverage Ratio⁽¹⁾ of 3.7x at quarter end improved significantly from 4.3x at Q3 2022
- Net loss of \$107.8 million in the third quarter compared to a net loss of \$206.9 million in the prior year quarter
- Confirming 2023 Pro Forma Adjusted EBITDA⁽¹⁾ guidance range of \$630 million to \$670 million, with a midpoint of \$650 million, an increase of \$200.2 million from 2022 Adjusted EBITDA of \$449.8 million. The 2023 Pro Forma Adjusted EBITDA guidance includes the expected full twelve months of Certarus Ltd.'s ("Certarus") 2023 Adjusted EBITDA in the range of \$185 million to \$195 million
- On November 6, 2023, the Toronto Stock Exchange (the "TSX") accepted a notice filed by Superior of its intention to commence a normal course issuer bid (the "NCIB") with respect to its common shares ("Common Shares"). Under the NCIB, Superior may purchase up to 12,427,942 Common Shares, such amount representing 5% of the 248,558,857 Common Shares issued and outstanding as at October 27, 2023. The NCIB is subject to additional standard regulatory requirements as set out herein.

⁽¹⁾ Adjusted EBITDA and pro forma Adjusted EBITDA are Non-GAAP Financial Measures. Leverage Ratio is a Non-GAAP ratio. See "Non-GAAP Financial Measures and Ratios" section below.

⁽²⁾ Propane Operations is the sum of U.S. Propane Adjusted EBITDA, Canadian Propane Adjusted EBITDA and Wholesale Propane Adjusted EBITDA.

TORONTO, November 7, 2023 – Superior Plus Corp. ("**Superior**" or "**the company**") (TSX: SPB) today released its third quarter results for the period ended September 30, 2023. Unless otherwise expressed, all financial figures are expressed in Canadian dollars.

"Strong performance in the propane division in Q3 was complimented by significant year over year growth at Certarus. We are making excellent progress in our strategy to become a leader in low carbon energy distribution. Our continued focus on operational effectiveness, capital allocation and organic growth, is reflected in our Q3 results, and positions Superior Plus very well for continued improvement in performance leading into our historically strongest quarters," said Allan MacDonald, President and Chief Executive Officer of Superior.

Segmented Information

	Three Months Ended		Nine Months Ended	
	September 30		September 30	
<i>(millions of dollars)</i>	2023	2022	2023	2022
EBITDA from operations ⁽¹⁾				
U.S. Propane Adjusted EBITDA ⁽¹⁾	(5.8)	(10.9)	188.7	168.2
Canadian Propane Adjusted EBITDA ⁽¹⁾	4.3	3.6	83.7	86.5
Wholesale Propane Adjusted EBITDA ⁽¹⁾	1.5	5.1	47.1	26.0
Certarus pro forma Adjusted EBITDA ⁽¹⁾⁽²⁾	35.5	—	139.8	—
	35.5	(2.2)	459.3	280.7

⁽¹⁾ EBITDA from operations and Adjusted EBITDA are Non-GAAP Financial Measures. See “Non-GAAP Financial Measures and Ratios” section below.

⁽²⁾ Certarus Adjusted EBITDA is pro forma for the nine months ended September 30, 2023 as the full economic benefit of the Certarus results were retained by Superior.

Financial Overview

	Three Months Ended		Nine Months Ended	
	September 30		September 30	
<i>(millions of dollars, except per share amounts)</i>	2023	2022	2023	2022
Revenue	531.0	510.5	2,367.9	2,309.5
Gross Profit	289.1	172.2	1,099.2	760.6
Net loss for the period	(107.8)	(206.9)	(0.5)	(150.9)
Net loss for the period attributable to Superior per share, diluted	\$ (0.46)	\$ (1.06)	\$ (0.09)	\$ (0.88)
EBITDA from operations ⁽¹⁾	35.5	(2.2)	367.6	280.7
Adjusted EBITDA ⁽¹⁾	25.8	(8.8)	338.0	267.2
Adjusted EBITDA per share ⁽¹⁾⁽²⁾	\$ 0.09	\$ (0.04)	\$ 1.34	\$ 1.20
Net cash flows (used in) from operating activities	52.6	(11.4)	512.2	213.4
Net cash flows from (used in) operating activities per share, diluted ⁽²⁾	\$ 0.19	\$ (0.05)	\$ 2.03	\$ 0.96
Cash dividends declared on common shares	44.8	36.3	125.8	104.3
Cash dividends declared per share	\$ 0.18	\$ 0.18	\$ 0.54	\$ 0.54

⁽¹⁾ EBITDA from operations and Adjusted EBITDA are Non-GAAP Financial Measures. See “Non-GAAP Financial Measures and Ratios” section below.

⁽²⁾ The weighted average number of shares outstanding for the three and nine months ended September 30, 2023 was 278.8 million and 252.4 million, respectively (three and nine months ended September 30, 2022 was 231.7 million and 222.8 million, respectively). The weighted average number of shares assumes the exchange of the issued and outstanding preferred shares into common shares. There were no other dilutive instruments for the three and nine months ended September 30, 2023 and 2022.

Quarterly Dividend

- Superior is declaring a quarterly common share dividend of \$0.18 per share, payable to shareholders of record as of December 29, 2023. The common share dividend will be payable on January 15, 2024.

Corporate Governance

- Following the departure of Angelo Rufino from Brookfield and his resignation from Superior’s board of directors effective today, Superior is pleased to be welcoming Michael Horowitz, Managing Director of Brookfield, who joins Superior’s board as Brookfield’s nominee under the terms of their investment. Mr. Horowitz, who is responsible for investment origination, analysis and execution for the Brookfield Special Investments Fund has been an active, collaborative partner to Superior since Brookfield’s initial investment in July 2020.

Normal Course Issuer Bid

- The NCIB will commence on November 10, 2023 and will terminate on the earlier of November 9, 2024, the date on which Superior has purchased the maximum number of Common Shares permitted under the NCIB or the date on which Superior terminates the NCIB in accordance with its terms.
- The NCIB is intended to augment Superior's ongoing return of capital to shareholders through dividends. Superior believes that, from time to time, the Common Shares trade in price ranges that do not fully reflect their value. In such

circumstances, Superior believes that acquiring its Common Shares represents an attractive and desirable use of funds.

- Under the NCIB, Superior may, over a 12-month period commencing on November 10, 2023, purchase in the normal course through the facilities of the TSX, or Canadian alternative trading platforms, if eligible, up to 12,427,942 Common Shares, such amount representing 5% of the 248,558,857 Common Shares issued and outstanding as at October 27, 2023. Purchases under the NCIB will be subject to certain pricing limits set by the board of directors of Superior from time to time. Furthermore, subject to certain exemptions for block purchases, the maximum number of Common Shares that Superior may acquire on any one trading day is 201,908 Common Shares, such amount representing 25% of the average daily trading volume of the Common Shares of 807,635 for the six calendar months prior to the start of the NCIB. All Common Shares purchased by Superior under the NCIB will be cancelled.
- Superior has engaged a broker to administer the NCIB. Superior will also enter into an automatic purchase plan ("APP") with its broker in relation to the NCIB to facilitate purchases of Common Shares under the NCIB at times when Superior normally would not be active in the market due to its own internal trading blackout periods, insider trading rules or otherwise. Pursuant to the APP, from time to time, when Superior is not in possession of material non-public information about itself or its securities, Superior may, but is not required to, direct its broker to make purchases of Common Shares under the NCIB during an ensuing trading blackout period. Such purchases will be based on trading parameters established by Superior prior to the trading blackout period in accordance with the rules of the TSX, applicable securities laws and the terms of the APP.
- Superior's previous NCIB, in respect of which Superior sought and received approval from the TSX, authorized the purchase of up to 10,085,599 Common Shares and expired on October 12, 2023. Under Superior's previous NCIB, a total of 1,732,442 Common Shares were purchased by Superior through the facilities of the TSX and Canadian alternative trading platforms at a volume weighted average price of \$9.94 per Common Share. During the third quarter, Superior repurchased and cancelled 727,800 shares under its previous NCIB.

MD&A and Financial Statements

Superior's MD&A, the unaudited Consolidated Financial Statements and the Notes to the unaudited Consolidated Financial Statements as at and for the quarter ended September 30, 2023 provide a detailed explanation of Superior's operating results. These documents are available online on Superior's website at [Superior Plus Financial Reports](#) and on SEDAR under Superior's profile at [SEDAR+](#).

2023 Third Quarter Conference Call

A conference call and webcast to discuss the 2023 third quarter financial results will be held at 10:00 AM EST on Wednesday, November 8, 2023. To register as a participant, please use the following link: [Register Here](#). The webcast will be available live and for replay on Superior's website at: <https://www.superiorplus.com/> under the Events section.

About Superior Plus

Superior is a leading North American distributor of propane, compressed natural gas, renewable energy and related products and services, servicing approximately 936,500 customer locations in the U.S. and Canada. Through its primary businesses, propane distribution and compressed natural gas, renewable natural gas and hydrogen distribution, Superior safely delivers clean burning fuels to residential, commercial, utility, agricultural and industrial customers not connected to a pipeline. By displacing more carbon intensive fuels, Superior is a leader in the energy transition and helping customers lower operating costs and improve environmental performance.

FOR MORE INFORMATION

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Forward-Looking Information

Certain information included herein is forward-looking information within the meaning of applicable Canadian securities laws. Forward-looking information may include statements regarding the objectives, business strategies to achieve those objectives, expected financial results (including those in the area of risk management), economic or market conditions, and the outlook of or involving Superior and its businesses. Such information is typically identified by words such as “anticipate”, “believe”, “continue”, “estimate”, “expect”, “plan”, “forecast”, “future”, “outlook”, “guidance”, “may”, “project”, “should”, “strategy”, “target”, “will” or similar expressions suggesting future outcomes.

Forward-looking information in this document includes: Superior’s future financial position, expected 2023 Adjusted EBITDA pro forma the Certarus acquisition, expected Adjusted EBITDA of Certarus for 2023, and expected Leverage Ratio for the remainder of 2023.

Forward-looking information is provided to provide information about management’s expectations and plans for the future and may not be appropriate for other purposes. Forward-looking information herein is based on various assumptions, and expectations that Superior believes are reasonable in the circumstances. No assurance can be given that these assumptions and expectations will prove correct. Those assumptions and expectations are based on information currently available to Superior, including information obtained from third-party industry analysts and other third-party sources, and the historic performance of Superior’s businesses and businesses it plans to acquire or has acquired. Superior cautions that the assumptions used to prepare such forward-looking information, including Superior’s estimated Adjusted EBITDA pro forma the Certarus acquisition, Certarus’ estimated 2023 Adjusted EBITDA and Superior’s Leverage Ratio for the remainder of 2023 could prove to be incorrect or inaccurate.

In preparing the forward-looking information, Superior considered numerous economic and market assumptions regarding foreign exchange rates, competition, expected average weather and economic performance of each region where Superior and Certarus operate, including key assumptions listed under the heading “Financial Outlook” in Superior’s 2023 Third Quarter MD&A.

Additional key assumptions or risk factors with respect to the forward-looking information include, but are not limited to no material divestitures; anticipated financial performance; current business and economic trends; and the amount of future dividends paid by Superior.

Other particular, key assumptions and expectations underlying Superior’s pro forma Adjusted EBITDA guidance range include a Certarus average MSU count of 660 to 670 trailers in 2023 and Superior corporate costs in the range of \$30 million to \$35 million.

The forward-looking information is also subject to the risks and uncertainties set forth below. By its very nature, forward-looking information involves numerous assumptions, risks and uncertainties, both general and specific. Should one or more of these risks and uncertainties materialize or should underlying assumptions prove incorrect, as many important factors are beyond our control, Superior’s actual performance and financial results may vary materially from those estimates and intentions contemplated, expressed or implied in the forward-looking information. These risks and uncertainties include risks relating to incorrect assessments of value when making acquisitions, failure to realize expected cost-savings and synergies from acquisitions, increases in debt service charges, colder average weather than anticipated, the loss of key personnel, fluctuations in foreign currency and exchange rates, fluctuations in commodity prices, increasing rates of inflation, inadequate insurance coverage, liability for cash taxes, counterparty risk, compliance with environmental laws and regulations, reduced customer demand, operational risks involving our facilities, force majeure, labour relations matters, our ability to access external sources of debt and equity capital, and the risks identified in (i) our MD&A under the heading “Risk Factors” and (ii) Superior’s most recent Annual Information Form. The preceding list of assumptions, risks and uncertainties is not exhaustive. When relying on our forward-looking information to make decisions with respect to Superior, investors and others should

carefully consider the preceding factors, other uncertainties and potential events. Any forward-looking information is provided as of the date of this document and, except as required by law, Superior does not undertake to update or revise such information to reflect new information, subsequent or otherwise. For the reasons set forth above, investors should not place undue reliance on forward-looking information.

Non-GAAP Financial Measures and Ratios

Throughout this news release, Superior has identified specific terms, including ratios, that it uses that are not standardized measures under International Financial Reporting Standards (“Non-GAAP Financial Measures”) and, therefore may not be comparable to similar financial measures disclosed by other issuers. Reconciliations of these Non-GAAP Financial Measures to the most directly comparable financial measures in Superior’s annual financial statements are provided below. Certain additional disclosures for these Non-GAAP Financial Measures, including an explanation of the composition of these financial measures, how they provide helpful information to an investor, and any additional purposes management uses for them, are incorporated by reference from the “Non-GAAP Financial Measures and Reconciliations” section in Superior’s 2023 Third Quarter MD&A dated November 7, 2023, available on www.sedarplus.com.

Adjusted EBITDA is consistent with the Segment profit and (loss) disclosed in Note 19 Reportable Segment Information of the interim financial statements for the three and nine months ended September 30, 2023. EBITDA from operations is the sum of U.S. Propane, Canadian Propane, Wholesale Propane and Certarus Segment profit and (loss).

Leverage Ratio is determined by dividing Superior’s Net Debt by its Pro Forma Adjusted EBITDA, both of these components are Non-GAAP Financial Measures. Proforma Adjusted EBITDA is Adjusted EBITDA calculated on a 12-month basis giving effect to acquisitions adjusted to the first day of the calculation period. Proforma Adjusted EBITDA was calculated by taking the sum of the nine months ended September 30, 2023 Adjusted EBITDA (\$338.0 million), the 2022 annual Adjusted EBITDA (\$449.8 million) and the proforma adjustment for acquisitions (\$131.3 million) and subtracting the nine months ended September 30, 2022 Adjusted EBITDA (\$267.2 million). Net Debt is determined as the sum of borrowings including deferred financing fees and lease liabilities (\$2,475.9 million) reduced by cash and cash equivalents (\$40.6 million) as at September 30, 2023.

MANAGEMENT'S DISCUSSION AND ANALYSIS

Three and nine months ended September 30, 2023 and 2022

This Management's Discussion and Analysis ("MD&A") contains information about the performance and financial position of Superior Plus Corp. ("Superior") as at and for the three and nine months ended September 30, 2023 and 2022, as well as forward-looking information about future periods. The information in this MD&A is current to November 7, 2023, and should be read in conjunction with Superior's unaudited condensed consolidated financial statements and notes thereto as at and for the three and nine months ended September 30, 2023 and 2022.

The accompanying unaudited condensed consolidated financial statements of Superior were prepared by and are the responsibility of Superior's management. Superior's unaudited condensed consolidated financial statements as at and for the three and nine months ended September 30, 2023 and 2022 were prepared in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board ("IASB").

All financial amounts in this MD&A are expressed in millions of Canadian dollars except where otherwise noted. All tables are for the three and nine months ended September 30 of the period indicated, unless otherwise stated. This MD&A includes forward-looking statements and assumptions. See "Forward-Looking Information" for more details.

Non-GAAP Financial Measures

Throughout the MD&A, Superior has used the following terms that are not defined under International Financial Reporting Standards ("IFRS"), but are used by management to evaluate the performance of Superior and its businesses: Earnings Before Interest, Taxes, Depreciation and Amortization ("EBITDA") from operations, Adjusted EBITDA, Operating Costs, Net Debt, Leverage Ratio, Pro Forma Adjusted EBITDA and Adjusted Gross Profit. These measures may also be used by investors, financial institutions and credit rating agencies to assess Superior's performance and ability to service debt. Non-GAAP financial measures do not have standardized meaning prescribed by IFRS and are therefore unlikely to be comparable to similar measures presented by other companies. Securities regulations require that Non-GAAP and other financial measures are clearly defined, explained and are reconciled to their most directly comparable measure presented in the (primary) financial statements. Except as otherwise indicated, these Non-GAAP financial measures are calculated and disclosed on a consistent basis from period to period. Specific items may only be relevant in certain periods.

The intent of using Non-GAAP financial measures is to provide additional useful information to investors and analysts; the measures do not have standardized meaning under IFRS. The measures should not, therefore, be considered in isolation or used in substitute for measures of performance prepared in accordance with IFRS. Other issuers may calculate Non-GAAP financial measures differently. See "Non-GAAP Financial Measures and Reconciliations" for more information about these measures.

Forward-Looking Information

Certain information included herein is forward-looking information within the meaning of applicable Canadian securities laws. Forward-looking information may include statements regarding the objectives, business strategies to achieve those objectives, expected financial results (including those in the area of risk management), economic or market conditions, and the outlook of or involving Superior, Superior LP and its businesses. Such information is typically identified by words such as "anticipate", "believe", "continue", "estimate", "expect", "plan", "forecast", "future", "outlook", "guidance", "may", "project", "should", "strategy", "target", "will" or similar expressions suggesting future outcomes.

Forward-looking information in this document includes: future financial position, consolidated and business segment outlooks, 2023 Pro Forma Adjusted EBITDA guidance range, the markets for our products and our financial results, expected Leverage ratio, business strategy and objectives, development plans and programs, organic growth, weather, commercial demand in Canada and the U.S., product pricing and sourcing, volumes and pricing, wholesale propane market fundamentals, exchange rates, expected synergies from acquisitions, expected seasonality of demand, long-term incentive plan accrual estimates and future economic conditions.

Forward-looking information is provided for the purpose of providing information about management's expectations and plans about the future and may not be appropriate for other purposes. Forward-looking information herein is based on various assumptions and expectations that Superior believes are reasonable in the circumstances. No assurance can be given that these assumptions and expectations will prove to be correct. Those assumptions and expectations are based on information currently available to Superior, including information obtained from third-party industry analysts and other third-party sources, and the historic performance of Superior's businesses. Such assumptions include obtaining the expected synergies from acquisitions, no material divestitures, anticipated financial performance, current business and economic trends, the amount of future dividends paid by Superior, business prospects, utilization of tax basis, regulatory developments, currency, exchange, inflation and interest rates, future commodity prices relating to the oil and gas industry, future oil rig activity levels in the U.S. and Western Canada, trading data, cost estimates, our ability to obtain financing on acceptable terms and statements regarding net working capital and capital expenditure requirements of Superior or Superior LP, the assumptions set forth under the "Financial Outlook" sections in this MD&A. The forward-looking information is also subject to the risks and uncertainties set forth below.

By its very nature, forward-looking information involves numerous assumptions, risks and uncertainties, both general and specific. Should one or more of these risks and uncertainties materialize or should underlying assumptions prove incorrect, as many important factors are beyond our control, Superior's or Superior LP's actual performance and financial results may vary materially from those estimates and intentions contemplated, expressed or implied in the forward-looking information. These risks and uncertainties include risk relating to

incorrect assessments of value when making acquisitions, increases in debt service charges, the loss of key personnel, the anticipated impact of a potential economic recession, fluctuations in foreign currency and exchange rates, inadequate insurance coverage, liability for cash taxes, counterparty risk, compliance with environmental laws and regulations, reduced customer demand, operational risks involving our facilities, force majeure, labour relations matters, our ability to access external sources of debt and equity capital, and the risks identified in (i) this MD&A under “Risk Factors to Superior” and (ii) Superior’s most recent Annual Information Form. The preceding list of assumptions, risks and uncertainties is not exhaustive.

When relying on Superior’s forward-looking information to make decisions with respect to Superior, investors and others should carefully consider the preceding factors, other uncertainties and potential events. Any forward-looking information is provided as of the date of this document and, except as required by law, neither Superior nor Superior LP undertakes to update or revise such information to reflect new information, subsequent or otherwise. For the reasons set forth above, investors should not place undue reliance on forward-looking information.

Overview of Superior and Basis of Presentation

Superior holds 99.9% of Superior Plus LP (“Superior LP”), a limited partnership formed between Superior General Partner Inc. (“Superior GP”) as general partner and Superior as limited partner. Superior owns 100% of the shares of Superior GP and Superior GP holds 0.1% of Superior LP.

Superior, through its ownership of Superior LP and Superior GP, consists of the following four reportable segments: the U.S. Retail Propane Distribution (“U.S. Propane”), Canadian Retail Propane Distribution (“Canadian Propane”), North American Wholesale Propane Distribution (“Wholesale Propane”) and Certarus Ltd. (“Certarus”). The U.S. Propane segment distributes propane gas and liquid fuels primarily in the Eastern United States, as well as the Midwest and California to residential and commercial customers. The Canadian Propane segment distributes propane gas and liquid fuels across Canada to residential and commercial customers. The Wholesale Propane segment is a distributor and marketer of propane gas and other natural gas liquids across Canada and the U.S. to wholesale customers and supplies the majority of propane gas required by the Canadian Propane segment and a portion of the propane gas required by the U.S. Propane segment. Certarus is a comprehensive low carbon energy solution provider engaged in the business of transporting and selling compressed natural gas (“CNG”), renewable natural gas (“RNG”) and hydrogen. Certarus’ principal business is supplying CNG as an alternative fuel for large-scale industrial and commercial customers, primarily in the United States and Canada, and operates under the tradename Certarus. Superior acquired all the issued and outstanding shares of Certarus on May 31, 2023.

HIGHLIGHTS

- On May 31, 2023, Superior acquired all the issued and outstanding common shares of Certarus, a leading North American low carbon energy solutions provider (the “Certarus Acquisition”), for total consideration of \$840.5 million consisting of \$353.2 million in cash and 48.6 million common shares of Superior. As part of the regulatory review process and in order to close the transaction, Superior entered into a consent agreement with the Commissioner of Competition agreeing to divest eight retail propane distribution locations and related assets in Northern Ontario.
- Superior is confirming its 2023 Pro Forma Adjusted EBITDA guidance range of \$630 million to \$670 million, with a midpoint of \$650 million, an increase of \$200.2 million from 2022 Adjusted EBITDA of \$449.8 million.
- Superior’s third quarter Adjusted EBITDA was \$25.8 million, an increase of \$34.6 million from the prior year quarter Adjusted EBITDA of (\$8.8) million. Adjusted EBITDA per share was \$0.09, an increase of \$0.13 per share from (\$0.04) in the prior year quarter.
- Certarus achieved record third quarter Adjusted EBITDA of \$35.5 million, a 19% increase from the prior year quarter. Superior’s Propane Operations Adjusted EBITDA increased \$2.2 million compared to the prior year quarter.
- Superior’s Leverage ratio of 3.7x as at September 30, 2023 improved significantly from 4.3x as at September 30, 2022.
- Superior’s Net loss of \$107.8 million in the third quarter improved \$99.1 million compared to a net loss of \$206.9 million in the prior year quarter.

FINANCIAL RESULTS

The following summary contains certain Non-GAAP financial information. See “Non-GAAP Financial Measures and Reconciliations” on page 28 for more information about these measures.

Summary of Adjusted EBITDA

	Three Months Ended		Nine Months Ended	
	September 30		September 30	
<i>(millions of dollars, except per share amounts)</i>	2023	2022	2023	2022
U.S. Propane Adjusted EBITDA ⁽¹⁾	(5.8)	(10.9)	188.7	168.2
Canadian Propane Adjusted EBITDA ⁽¹⁾	4.3	3.6	83.7	86.5
Wholesale Propane Adjusted EBITDA ⁽¹⁾	1.5	5.1	47.1	26.0
Certarus Adjusted EBITDA ⁽¹⁾	35.5	–	48.1	–
EBITDA from operations ⁽¹⁾	35.5	(2.2)	367.6	280.7
Corporate operating costs ⁽¹⁾	(10.1)	(6.2)	(26.3)	(14.9)
Realized gain (loss) on foreign currency hedging contracts ⁽¹⁾	0.4	(0.4)	(3.3)	1.4
Adjusted EBITDA ⁽¹⁾	25.8	(8.8)	338.0	267.2
Adjusted EBITDA per share ⁽¹⁾⁽²⁾	\$0.09	(\$0.04)	\$1.34	\$1.20
Dividends declared per common share	\$0.18	\$0.18	\$0.57	\$0.54
Volumes				
U.S. Propane <i>(millions of litres)</i>	186	204	1,012	1,042
Canadian Propane <i>(millions of litres)</i>	174	180	799	863
Wholesale Propane <i>(millions of litres)</i> ⁽³⁾	268	278	1,063	925
Certarus <i>(thousands of MMBtu)</i>	5,671	–	7,706	–
Leverage ratio ⁽¹⁾			3.7x	4.3x
Capital expenditures				
Efficiency, process improvement and growth-related ⁽⁴⁾	28.4	15.1	58.2	38.7
Maintenance capital ⁽⁴⁾	16.2	15.0	46.1	34.3
Net loss for the period	(107.8)	(206.9)	(0.5)	(150.9)
Net loss per share attributable to Superior - basic and diluted	(\$0.46)	(\$1.06)	(\$0.09)	(\$0.88)

⁽¹⁾ These amounts are Non-GAAP financial measures and/or Non-GAAP ratios, see “Non-GAAP financial measures and reconciliations” on page 28 for more information.

⁽²⁾ The weighted average number of shares outstanding for the three and nine months ended September 30, 2023 was 278.8 million and 252.4 million, respectively (three and nine months ended September 30, 2022 was 231.7 million and 222.8 million, respectively). The weighted average number of shares assumes the exchange of the issued and outstanding preferred shares into common shares. There were no other dilutive instruments for the three and nine months ended September 30, 2023 and 2022.

⁽³⁾ Excludes sales volumes to the Canadian and U.S. Propane segments.

⁽⁴⁾ The amounts disclosed in the unaudited condensed consolidated statements of cash flows for the three and nine months ended September 30, 2023 and 2022 is made up of the sum of these amounts.

Adjusted EBITDA for the three months ended September 30, 2023 was \$25.8 million, an increase of \$34.6 million compared to the prior year quarter Adjusted EBITDA of (\$8.8) million. The increase is primarily due to higher EBITDA from operations, partially offset by higher corporate costs. EBITDA from operations increased by \$37.7 million compared to the prior year quarter primarily due to the Certarus acquisition. Certarus contributed \$35.5 million in Adjusted EBITDA for the three months ended September 30, 2023. U.S. Propane Adjusted EBITDA was (\$5.8) million, an increase of \$5.1 million primarily due to higher average unit margins, partially offset by lower sales volumes and the impact of recognizing a gain from commodity hedges in the prior year quarter. Canadian Propane Adjusted EBITDA was \$4.3 million, an increase of \$0.7 million or 19% primarily due to higher average unit margins partially offset by lower sales volumes. Wholesale Propane Adjusted EBITDA was \$1.5 million, a decrease of \$3.6 million or 71% primarily due to the impact of inflation and increased delivery costs. Corporate administrative costs were \$10.1 million compared to \$6.2 million in the prior year quarter. The increase is primarily due to higher incentive plan costs due to fluctuations in Superior's share price causing a recovery in the prior year quarter and a higher insurance provision. Superior realized a gain on foreign currency hedging contracts of \$0.4 million compared to a loss in the prior year quarter of \$0.4 million.

Adjusted EBITDA for the nine months ended September 30, 2023 was \$338.0 million, an increase of \$70.8 million or 26% compared to the prior year Adjusted EBITDA of \$267.2 million. The increase is primarily due to higher EBITDA from operations, partially offset by higher corporate costs and a realized loss on foreign currency hedging contracts compared to a gain in the prior comparable period. EBITDA from operations increased \$86.9 million or 31% compared to the prior year primarily due to the Certarus acquisition and, to a lesser extent, higher Adjusted EBITDA from Wholesale Propane and U.S. Propane, partially offset by lower Canadian Propane Adjusted EBITDA. Certarus Adjusted EBITDA was \$48.1 million from the date of acquisition to September 30, 2023. Wholesale Propane Adjusted EBITDA was \$47.1 million, an increase of \$21.1 million or 81% primarily due to the impact of the Kiva acquisition and, to a lesser extent, stronger propane wholesale market fundamentals compared to the prior comparable period. U.S. Propane Adjusted EBITDA was \$188.7 million, an increase of \$20.5 million or 12% primarily due to the impact of acquisitions, higher unit margins and the impact of the weaker Canadian dollar on the translation of U.S. denominated transactions, partially offset by the impact of significantly warmer weather in the first quarter on sales volumes, a decrease in heating oil customers and increased costs due to inflation. Canadian Propane Adjusted EBITDA was \$83.7 million, a decrease of \$2.8 million or 3% primarily due to lower sales volumes related to warmer weather in the first quarter, the impact of the Canadian Emergency Wage Subsidy program ("CEWS") benefit recorded in the prior year period and increased costs due to inflation, partially offset by higher unit margins. Corporate administrative costs were \$26.3 million compared to \$14.9 million in the prior year. The increase is primarily due to higher incentive plan costs due to fluctuations in Superior's share price compared to the prior comparable period, a higher insurance provision, costs related to on-boarding the new CEO and the impact of inflation on costs. Superior realized a loss on foreign currency hedging contracts of \$3.3 million compared to a gain of \$1.4 million in the prior year period due to lower average hedge rates relative to changes in exchange rates.

RESULTS OF SUPERIOR'S OPERATING SEGMENTS

Superior's operating segments consists of U.S. Propane, Canadian Propane, Wholesale Propane, Certarus and Corporate.

U.S. PROPANE

U.S. Propane's condensed operating results:

	Three Months Ended		Nine Months Ended	
	September 30		September 30	
(millions of dollars)	2023	2022	2023	2022
Revenue	198.3	240.3	1,143.6	1,152.0
Cost of Sales	(95.5)	(141.4)	(562.6)	(693.9)
Gross profit	102.8	98.9	581.0	458.1
Realized (loss) gain on derivatives related to commodity risk management ⁽²⁾	(0.8)	(1.4)	(25.0)	31.9
Adjusted gross profit ⁽¹⁾	102.0	97.5	556.0	490.0
SD&A	(151.6)	(157.6)	(511.5)	(454.7)
Add back (deduct):				
Amortization and depreciation included in SD&A ⁽³⁾	42.4	43.5	133.1	114.3
Transaction, restructuring and other costs ⁽³⁾	2.4	5.6	11.8	16.9
(Gain) loss on disposal of assets ⁽³⁾	(1.0)	0.1	(0.7)	1.7
Operating costs ⁽¹⁾	(107.8)	(108.4)	(367.3)	(321.8)
Adjusted EBITDA ⁽¹⁾	(5.8)	(10.9)	188.7	168.2
Add back (deduct):				
Gain (loss) on disposal of assets ⁽³⁾	1.0	(0.1)	0.7	(1.7)
Transaction, restructuring and other costs ⁽³⁾	(2.4)	(5.6)	(11.8)	(16.9)
Amortization and depreciation included in SD&A ⁽³⁾	(42.4)	(43.5)	(133.1)	(114.3)
Unrealized gain (loss) on derivative financial instruments	22.2	(48.0)	32.8	(65.4)
Finance expense	(2.4)	(1.7)	(6.6)	(4.5)
(Loss) earnings before income tax	(29.8)	(109.8)	70.7	(34.6)

⁽¹⁾ Adjusted Gross Profit, Adjusted EBITDA and Operating Costs are Non-GAAP financial measures. See "Non-GAAP financial measures and reconciliations" on page 28 for more information.

⁽²⁾ Realized gain (loss) on derivatives related to commodity risk management are reconciled to gains (losses) on derivatives and foreign currency translation of borrowings, see "Non-GAAP financial measures and reconciliations" on page 28 for more information.

⁽³⁾ The sum of the above amounts and the balances included in the Canadian Propane, Wholesale Propane, Certarus and the Corporate segments are included in SD&A and are disclosed in Note 15 or Note 19 of the unaudited condensed consolidated financial statements as at and for the three and nine months ended September 30, 2023 and 2022.

Revenue for the three months ended September 30, 2023 was \$198.3 million, a decrease of \$42.0 million or 17% from the prior year quarter primarily due to the impact of lower wholesale commodity prices and, to a lesser extent, lower sales volumes, partially offset by the impact of higher average prices and, to a lesser extent, the impact of the weaker Canadian dollar on the translation of U.S. denominated revenue.

U.S. Propane Adjusted Gross Profit

	Three Months Ended September 30		Nine Months Ended September 30	
<i>(millions of dollars)</i>	2023	2022	2023	2022
Propane distribution ⁽¹⁾	95.6	93.0	559.9	439.5
Realized (loss) gain on derivatives related to commodity risk management ⁽¹⁾	(0.8)	(1.4)	(25.0)	31.9
Adjusted gross profit related to propane distribution	94.8	91.6	534.9	471.4
Other services ⁽¹⁾	7.2	5.9	21.1	18.6
Adjusted gross profit ⁽²⁾	102.0	97.5	556.0	490.0

⁽¹⁾ The sum of propane distribution and other services agrees to segment disclosure in the unaudited condensed consolidated financial statements. Realized gain (loss) are derivatives related to commodity risk management and are reconciled to gains (losses) on derivatives and foreign currency translation of borrowings, see “Non-GAAP financial measures and reconciliations” on page 28 for more information.

⁽²⁾ Adjusted gross profit from operations is a Non-GAAP financial measure. See “Non-GAAP financial measures and reconciliations” on page 28 for more information.

Adjusted gross profit related to propane distribution for the three months ended September 30, 2023 was \$94.8 million an increase of \$3.2 million or 3% from the prior year quarter primarily due to higher average sales margins and the impact of the weaker Canadian dollar on the translation of U.S. denominated transactions.

Total sales volumes were 186 million litres, a decrease of 18 million litres or 9% due primarily to attrition related to distillate customers. Average weather is measured by degree days across markets where U.S. propane operates. Weather variances are much less impactful in the second and third quarters because there is much less demand from heating end-use customers. Weather variances in the third quarter does not have a significant impact on total annual sales volumes. Sales volumes are highest in the first and fourth quarters.

U.S. Propane average sales margins were 51.0 cents per litre, an increase of 6.1 cents per litre or 14% from 44.9 cents per litre in the prior year quarter primarily due to holding prices as commodity prices declined to offset the impact of inflation, the impact of the weaker Canadian dollar on the translation of U.S. denominated gross profit and, to a lesser extent, the timing of a realized hedging gain in the prior year quarter.

Other services gross profit primarily includes equipment rental, installation, repair and maintenance charges. Other services gross profit was \$7.2 million, an increase of \$1.3 million or 22% over the prior year quarter primarily due to increases in technician billing rates.

U.S. Propane Sales Volumes

End-Use Application

	Three Months Ended September 30		Nine Months Ended September 30	
<i>(millions of litres)</i>	2023	2022	2023	2022
Residential	70	74	521	541
Commercial	116	130	491	501
Total	186	204	1,012	1,042

Volumes by Region⁽¹⁾

	Three Months Ended September 30		Nine Months Ended September 30	
<i>(millions of litres)</i>	2023	2022	2023	2022
Northeast	115	132	672	733
Southeast	32	34	143	160
Midwest	13	14	71	80
West	26	24	126	69
Total	186	204	1,012	1,042

⁽¹⁾ Includes heating oil, propane, diesel and gasoline sold in over twenty-four states in the following regions: Northeast region consists of Maine, New Hampshire, Vermont, Massachusetts, Connecticut, Rhode Island, New York, Pennsylvania, New Jersey, Delaware, Maryland, Virginia; Southeast region consists of North Carolina, South Carolina, Georgia, Tennessee, Florida, Alabama; Midwest region consists of Ohio, Michigan, Minnesota; West region consists primarily of California, Arizona and Nevada.

Operating Costs and Selling, Distribution and Administrative Costs

Operating costs were \$107.8 million, a decrease of \$0.6 million or 1% over the prior year quarter primarily due to cost saving initiatives, partially offset by the impact of the weaker Canadian dollar on the translation of U.S. denominated operating costs and, to a lesser extent, the impact of inflation.

SD&A includes amortization, depreciation and transaction, restructuring and other costs whereas operating costs exclude these expenses and is used in the determination of Adjusted EBITDA. SD&A was \$151.6 million, a decrease of \$6.0 million or 4% over the prior year quarter. The decrease is consistent with the decrease in operating costs and includes the impact of lower transaction, restructuring and other costs and, to a lesser extent, a gain on disposal of assets compared to a loss in the prior year quarter.

(Loss) earnings before income tax

Loss before tax was \$29.8 million, a decrease of \$80.0 million over the prior year quarter's loss primarily due to the reasons described above and the impact of an unrealized gain on derivative financial instruments compared to a loss in the prior year quarter.

Financial Outlook

U.S. Propane Adjusted EBITDA in 2023 is anticipated to be higher than 2022. The impact of the full year contribution from acquisitions completed in the year, optimizing customer pricing, the realization of synergies and cost-saving initiatives and, to a lesser extent, the impact of the weaker Canadian dollar on the translation of U.S. denominated EBITDA is expected to be partially offset by the impact of the significantly warmer weather experienced in the first quarter and the impact of inflationary pressures on operating costs and distillate attrition. The average weather for the remainder of 2023 in the Eastern U.S., Upper Midwest and California, as measured by degree days, is anticipated to be consistent with the five-year average.

In addition to the significant assumptions referred to above, refer to "Forward-Looking Information" and "Risk Factors to Superior" for a detailed review of significant business risks affecting Superior.

CANADIAN PROPANE

Canadian Propane's condensed operating results:

	Three Months Ended September 30		Nine Months Ended September 30	
<i>(millions of dollars)</i>	2023	2022	2023	2022
Revenue	122.2	145.6	584.8	700.1
Cost of Sales	(60.3)	(88.7)	(321.0)	(446.4)
Gross profit	61.9	56.9	263.8	253.7
SD&A	(84.9)	(69.9)	(242.0)	(217.3)
Add back (deduct):				
Amortization and depreciation included in SD&A ⁽²⁾	18.3	17.2	54.1	51.1
Transaction, restructuring and other costs ⁽²⁾	0.3	0.2	0.8	0.5
Loss (gain) on disposal of assets ⁽²⁾	8.7	(0.8)	7.0	(1.5)
Operating costs ⁽¹⁾	(57.6)	(53.3)	(180.1)	(167.2)
Adjusted EBITDA ⁽¹⁾	4.3	3.6	83.7	86.5
Add back (deduct):				
(Loss) gain on disposal of assets ⁽²⁾	(8.7)	0.8	(7.0)	1.5
Transaction, restructuring and other costs ⁽²⁾	(0.3)	(0.2)	(0.8)	(0.5)
Amortization and depreciation included in SD&A ⁽²⁾	(18.3)	(17.2)	(54.1)	(51.1)
Finance expense	(0.9)	(0.9)	(2.5)	(2.4)
(Loss) earnings before income tax	(23.9)	(13.9)	19.3	34.0

⁽¹⁾ Adjusted EBITDA and Operating Costs are Non-GAAP financial measures. See "Non-GAAP financial measures and reconciliations" on page 28 for more information.

⁽²⁾ The sum of the above amounts and the balances included in the U.S. Propane, Wholesale Propane, Certarus and the Corporate segments are included in SD&A and are disclosed in Note 15 or Note 19 of the unaudited condensed consolidated financial statements as at and for the three and nine months ended September 30, 2023 and 2022.

Revenue for the three months ended September 30, 2023 was \$122.2 million, a decrease of \$23.4 million or 16% from the prior year quarter primarily due to lower average wholesale commodity prices and, to a lesser extent, lower sales volumes.

Canadian Propane Gross Profit

	Three Months Ended September 30		Nine Months Ended September 30	
<i>(millions of dollars)</i>	2023	2022	2023	2022
Propane distribution	57.7	54.1	252.5	243.3
Other services	4.2	2.8	11.3	10.4
Gross profit	61.9	56.9	263.8	253.7

Gross profit related to propane distribution for the three months ended September 30, 2023 was \$57.7 million an increase of \$3.6 million or 7% from the prior year quarter as a result of margin management initiatives to offset the higher operating costs related to inflationary pressures, partially offset by lower sales volumes.

Total sales volumes were 174 million litres, a decrease of 6 million litres or 3%. Average weather across Canada for the third quarter, as measured by degree days was 6% colder than the prior year quarter and 21% warmer than the five-year average. Western Canada was 20% colder than the prior year quarter while Eastern Canada was 12% warmer than the prior year quarter. Sales volumes are highest in the first and fourth quarter due to the demand from heating end-use customers. Weather variances are much less impactful in the second and third quarters because there is much less demand from heating end-use customers. Weather in the third quarter does not have a significant impact on total annual sales volumes. Residential sales volumes decreased by 2 million litres or 10% primarily due to timing of deliveries. Commercial sales volumes decreased by 4 million litres or 3% due to competitive pressures in the oilfield and automobile segments.

Average propane sales margins were 33.2 cents per litre, an increase of 3.1 cents or 10% from 30.1 cents per litre in the prior year quarter due primarily as a result of margin management initiatives to offset the higher operating costs related to inflation.

Other services gross profit includes equipment rental, installation, repair and maintenance and customer minimum use charges. Other services gross profit was \$4.2 million, an increase of \$1.4 million or 50% from the prior year quarter of \$2.8 million due to a major project entered into during the current quarter and increased commercial activity in Ontario, British Columbia and the Prairies.

Canadian Propane Sales Volumes ***Volumes by End-Use Application***

	Three Months Ended		Nine Months Ended	
	September 30		September 30	
<i>(millions of litres)</i>	2023	2022	2023	2022
Residential	19	21	119	134
Commercial	155	159	680	729
Total	174	180	799	863

Volumes by Region ⁽¹⁾

	Three Months Ended		Nine Months Ended	
	September 30		September 30	
<i>(millions of litres)</i>	2023	2022	2023	2022
Western Canada	74	78	339	380
Eastern Canada	73	75	338	368
Atlantic Canada	27	27	122	115
Total	174	180	799	863

⁽¹⁾ Regions: Western Canada region consists of British Columbia, Alberta, Saskatchewan, Manitoba, Yukon, Alaska and Northwest Territories; Eastern Canada region consists of Ontario and Quebec; Atlantic Canada region consists of New Brunswick, Newfoundland & Labrador, Nova Scotia, Prince Edward Island and Maine.

Operating Costs and Selling, Distribution and Administrative Costs

Operating costs were \$57.6 million, an increase of \$4.3 million or 8% compared to the prior year quarter. The increase in operating costs was primarily due to higher costs associated with inflation and vehicle maintenance costs, partially offset by lower volume-related costs.

SD&A includes amortization, depreciation and transaction, restructuring and other costs whereas operating costs exclude these expenses and is used in the determination of Adjusted EBITDA. SD&A was \$84.9 million, an increase of \$15.0 million or 21% over the prior year quarter. SD&A increased for the above reasons, as well as a loss on disposal of assets and impairment.

(Loss) earnings before income tax

The loss before income tax was \$23.9 million, a decrease of \$10.0 million over the prior year quarter due to the above reasons.

Financial Outlook

Canadian Propane Adjusted EBITDA in 2023 is anticipated to be lower than 2022 primarily due to reduced sales of carbon offset credits, the anticipated impact of the divestiture of site locations related to the Certarus Acquisition which is anticipated to close in the fourth quarter of 2023, the elimination of the CEWS benefit, warmer weather experienced in the first quarter and the impact of inflation on operating costs, partially offset by higher average margins. The average weather for the remainder of 2023, as measured by degree days, is expected to be consistent with the five-year average.

In addition to the significant assumptions referred to above, refer to “Forward-Looking Information” and “Risk Factors to Superior” for a detailed review of significant business risks affecting Superior.

WHOLESALE PROPANE

Wholesale Propane’s condensed operating results:

	Three Months Ended		Nine Months Ended	
	September 30		September 30	
<i>(millions of dollars)</i>	2023	2022	2023	2022
Revenue	155.9	226.8	859.3	963.9
Cost of Sales	(134.8)	(210.4)	(746.0)	(915.1)
Gross profit	21.1	16.4	113.3	48.8
Realized (loss) gain on derivatives related to commodity risk management ⁽²⁾	(3.4)	0.2	(11.9)	8.1
Adjusted gross profit ⁽¹⁾	17.7	16.6	101.4	56.9
SD&A	(20.9)	(16.1)	(67.5)	(41.1)
Add back (deduct):				
Amortization and depreciation included in SD&A ⁽³⁾	4.8	4.2	12.8	9.8
Transaction, restructuring and other costs ⁽³⁾	–	0.4	0.6	0.5
Gain on disposal of assets ⁽³⁾	(0.1)	–	(0.2)	(0.1)
Operating costs ⁽¹⁾	(16.2)	(11.5)	(54.3)	(30.9)
Adjusted EBITDA⁽¹⁾	1.5	5.1	47.1	26.0
Add back (deduct):				
Gain on disposal of assets ⁽³⁾	0.1	–	0.2	0.1
Transaction, restructuring and other costs ⁽³⁾	–	(0.4)	(0.6)	(0.5)
Amortization and depreciation included in SD&A ⁽³⁾	(4.8)	(4.2)	(12.8)	(9.8)
Unrealized gain (loss) on derivative financial instruments	2.5	(12.0)	12.6	(13.1)
Finance expense	(0.7)	(0.4)	(0.9)	(0.8)
(Loss) earnings before income tax	(1.4)	(11.9)	45.6	1.9

⁽¹⁾ Adjusted Gross Profit, Adjusted EBITDA and Operating Costs are Non-GAAP financial measures. See “Non-GAAP financial measures and reconciliations” on page 28 for more information.

⁽²⁾ Realized gain (loss) are derivatives related to commodity risk management and are reconciled to gains (losses) on derivatives and foreign currency translation of borrowings, see “Non-GAAP financial measures and reconciliations” on page 28 for more information.

⁽³⁾ The sum of the above amounts and the balances included in the U.S. Propane, Canadian Propane, Certarus and the Corporate segments are included in SD&A and are disclosed in Note 15 or Note 19 of the unaudited condensed consolidated financial statements as at and for the three and nine months ended September 30, 2023 and 2022.

Revenue for the three months ended September 30, 2023 was \$155.9 million, a decrease of \$70.9 million or 31% from the prior year quarter primarily due to lower wholesale commodity prices and, to a lesser extent, lower sales volumes, partially offset by the impact of the weaker Canadian dollar on the translation of U.S. denominated transactions. Wholesale propane prices were lower than the prior year quarter due to a decrease in average West Texas Intermediate (“WTI”) crude oil and related commodity prices and higher propane inventory levels in the North America.

Adjusted gross profit for the three months ended September 30, 2023 was \$17.7 million, an increase of \$1.1 million or 7% from the prior year quarter primarily due to higher average unit margins associated with stronger wholesale propane market fundamentals compared to the prior year quarter and the impact of the weaker Canadian dollar on the translation of U.S. denominated transactions, partially offset by lower sales volumes.

Total third-party sales volumes were 268 million litres, a decrease of 10 million litres or 4%, primarily due to lower spot sale opportunities.

Wholesale Propane Sales Volumes

Wholesale Propane Volumes by Region

	Three Months Ended September 30		Nine Months Ended September 30	
<i>(millions of litres)</i>	2023	2022	2023	2022
Third party sales volumes				
United States	237	252	925	806
Canada	31	26	138	119
	268	278	1,063	925
Sales volumes to the Canadian Propane and US Propane segments	200	227	931	963
Total	468	505	1,994	1,888

Average propane sales margins, including the impact of sales to other divisions, were 3.8 cents per litre, an increase of 0.5 cents or 15% from 3.3 cents per litre in the prior year quarter primarily due to strong market fundamentals in California and, to a lesser extent, Canada.

Operating Costs and Selling, Distribution and Administrative Costs

Operating costs were \$16.2 million, an increase of \$4.7 million or 41% compared to the prior year quarter due to higher freight costs and, to a lesser extent, the impact of the weaker Canadian dollar on the translation of U.S. denominated transactions.

SD&A includes amortization, depreciation and transaction, restructuring and other costs whereas operating costs exclude these expenses and is used in the determination of Adjusted EBITDA. SD&A was \$20.9 million, an increase of \$4.8 million over the prior year quarter. SD&A increased for the above reasons, as well as higher depreciation and amortization costs, partially offset by transaction, restructuring and other costs related to the integration of Kiva in the prior year quarter.

(Loss) earnings before income tax

Loss before income tax was \$1.4 million, a decrease of \$10.5 million over the prior year quarter loss of \$11.9 million, for the above reasons, partially offset by the impact of an unrealized gain on derivatives compared to an unrealized loss in the prior year quarter.

Financial Outlook

Wholesale Propane Adjusted EBITDA in 2023 is anticipated to be higher than 2022 as a result of the full year contribution from the Kiva acquisition, the strong market fundamentals realized in the first quarter and the impact of a weaker Canadian dollar on the translation of U.S. denominated transactions. The average weather for the remainder of 2023, as measured by degree days, is anticipated to be consistent with the five-year average.

In addition to the significant assumptions referred to above, refer to “Forward-Looking Information” and “Risk Factors to Superior” for a detailed review of significant business risks affecting Superior.

CERTARUS

Certarus’ condensed operating results from the date of acquisition to September 30, 2023 are as follows:

	Three Months Ended September 30 2023		From the date of acquisition to September 30 2023	
<i>(millions of dollars except per MSU amounts)</i>		\$ per MSU ⁽¹⁾		\$ per MSU ⁽¹⁾
Revenue	122.8	187	167.2	255
Cost of Sales	(19.5)	(30)	(26.1)	(40)
Gross profit	103.3	157	141.1	215
SD&A	(94.1)	(143)	(129.4)	(197)
Add back (deduct):				
Amortization and depreciation included in SD&A	27.0	41	35.2	54
Transaction, restructuring and other costs	0.2	–	0.5	1
(Gain) loss on disposal of assets	(0.9)	(1)	0.7	1
Operating costs ⁽¹⁾	(67.8)	(103)	(93.0)	(141)
Adjusted EBITDA⁽¹⁾	35.5	54	48.1	74
Add back (deduct):				
Gain (loss) on disposal of assets	0.9	1	(0.7)	(1)
Transaction, restructuring and other costs	(0.2)	–	(0.5)	(1)
Amortization and depreciation included in SD&A	(27.0)	(41)	(35.2)	(54)
Gain on modification of debt net of finance expense	4.2	6	4.1	6
Earnings before income tax	13.4	20	15.8	24

⁽¹⁾ Adjusted EBITDA, Operating Costs and per MSU amounts are Non-GAAP financial measures. See “Non-GAAP financial measures and reconciliations” on page 28 for more information. Per MSU amounts are shown in thousands of dollars.

Adjusted EBITDA per average mobile storage unit (“MSU”)

Adjusted EBITDA per average MSU is a Non-GAAP financial measure used to evaluate the productivity during a reporting period. Adjusted EBITDA per average MSU is equal to Adjusted EBITDA divided by the average number of MSUs for the period. See “Non-GAAP financial measures and reconciliations” on page 28 for more information.

Revenue for the three months ended September 30, 2023 was \$122.8 million, and includes sales related to natural gas distribution and ancillary services which consist of equipment rentals, standby services and take-or-pay arrangements. Cost of sales primarily consists of the cost of the commodity being distributed and excludes distribution costs, vehicle costs, salaries and wages and other costs related to the operations of the various satellite locations. These costs are included in operating costs and SD&A.

	Three Months Ended September 30 2023	From the date of acquisition to September 30 2023
<i>(millions of dollars)</i>		
Direct gas distribution	79.0	109.1
Ancillary services	24.3	32.0
Gross profit	103.3	141.1

Gross profit related to direct natural gas distribution for the three months ended September 30, 2023 was \$79.0 million. Total sales volumes for this quarter was 5,671 MMBtu resulting in an average direct natural gas distribution sales margin of \$13.9 per MMBtu.

Ancillary services gross profit primarily includes equipment rental, standby services and take-or-pay arrangements.

Natural gas is purchased at spot rates, which are the daily rates in effect at the time of purchase and are quoted in relation to a physical location. The change in product costs period-over-period generally trend with the change in natural gas commodity prices for the same period. Certarus has the ability to quickly adjust pricing on short-term contracts and has contractual mechanisms in place to either flow through the excess cost of natural gas once a certain index threshold is exceeded or have the entire index price of natural gas as a flow through to the customer. These arrangements provide significant downside protection to Certarus in a volatile or rapidly rising natural gas price environment. Certarus is well positioned for margin expansion in a decreasing or low natural gas price environment.

Certarus Sales Volumes **Volumes by Region**

	Three Months Ended September 30, 2023	From the date of acquisition to September 30, 2023
<i>(thousands of million British thermal units "MMBtu")</i>		
United States	4,803	6,527
Canada	868	1,179
Total	5,671	7,706

Certarus delivers to their customers safely and cost effectively through their platform of MSUs. As at September 30, 2023 Certarus had 658 MSUs.

Operating Costs and Selling, Distribution and Administrative Costs

Operating costs for the three months ended September 30, 2023 were \$67.8 million and include the cost to operate its locations, distribute natural gas from the pipeline to the customer, vehicle costs and all other selling and administrative costs.

SD&A includes amortization, depreciation and transaction, restructuring and other costs whereas operating costs exclude these expenses and is used in the determination of Adjusted EBITDA. SD&A for the three months ended September 30, 2023 was \$94.1 million.

Earnings before tax

The earnings before income tax was \$13.4 million for the three months ended September 30, 2023.

Financial Outlook

Certarus' Pro Forma Adjusted EBITDA for 2023 is anticipated to be \$185 - \$195 million based on an average MSU base of 660 to 670 trailers in 2023.

In addition to the significant assumptions referred to above, refer to “Forward-Looking Information” and “Risk Factors to Superior” for a detailed review of significant business risks affecting Superior.

CORPORATE OPERATING COSTS

Corporate operating costs for the three months ended September 30, 2023 were \$10.1 million an increase of \$3.9 million compared to \$6.2 million in the prior year quarter. The increase is primarily due to higher long-term incentive plan costs related to fluctuations in the share price causing a recovery in the prior year quarter, a higher insurance provision and the impact of inflation.

Corporate operating costs included in Adjusted EBITDA exclude depreciation, amortization and transaction, restructuring and other costs. Corporate SD&A was \$19.0 million for the three months ended September 30, 2023, an increase of \$4.5 million from \$14.5 million in the prior year quarter primarily due to the above reasons and slightly higher transaction, restructuring and other costs compared to the prior year quarter.

A reconciliation between corporate SD&A and corporate operating costs is as follows:

	Three Months Ended September 30		Nine Months Ended September 30	
	2023	2022	2023	2022
Corporate SD&A	(19.0)	(14.5)	(54.4)	(31.5)
Add back (deduct):				
Amortization and depreciation included in SD&A ⁽¹⁾	0.2	0.2	0.6	0.6
Transaction, restructuring and other costs ⁽¹⁾	8.7	8.1	27.5	16.0
Corporate operating costs ⁽²⁾	(10.1)	(6.2)	(26.3)	(14.9)

⁽¹⁾ The sum of the above amounts and the balances included in the U.S. Propane, Canadian Propane, Certarus and the Corporate segments are included in SD&A and are disclosed in Note 15 or Note 19 of the unaudited condensed consolidated financial statements as at and for the three and nine months ended September 30, 2023 and 2022.

⁽²⁾ Operating costs are Non-GAAP financial measures. See “Non-GAAP financial measures and reconciliations” on page 28 for more information.

CONSOLIDATED CAPITAL EXPENDITURE SUMMARY

Superior classifies its capital expenditures into three main categories: efficiency, process improvement and growth-related; maintenance capital; and investment in leased vehicles.

Efficiency, process improvement and growth-related expenditures include expenditures such as the acquisition of new customer equipment to facilitate growth, system upgrades and initiatives to facilitate improvements in customer service. These capital expenditures are discretionary and non-recurring.

Maintenance capital expenditures include required regulatory spending on tank refurbishments, and any other required expenditures related to maintaining operations.

Investment in leased assets generally includes vehicles to support growth and replace aging vehicles, renewing railcar leases in the wholesale business and timing of renewing property leases.

Superior's capital expenditures from continuing operations for the three and nine months ended September 30, 2023

	Three Months Ended		Nine Months Ended	
	September 30		September 30	
<i>(millions of dollars)</i>	2023	2022	2023	2022
Efficiency, process improvement and growth-related ⁽¹⁾	28.4	15.1	58.2	38.7
Maintenance capital ⁽¹⁾	16.2	15.0	46.1	34.3
	44.6	30.1	104.3	73.0
Proceeds on disposition of assets ⁽¹⁾	(3.9)	(2.3)	(8.8)	(5.0)
Property, plant and equipment acquired through acquisition ⁽²⁾	–	3.8	585.0	216.0
<i>Total net capital expenditures</i>	40.7	31.6	680.5	284.0
Investment in leased vehicles ⁽²⁾	11.5	8.8	23.8	17.8
Investment in other leased assets ⁽²⁾	11.3	4.0	19.5	7.5
Total expenditures including finance leases	63.5	44.4	723.8	309.3

⁽¹⁾ The amounts disclosed in the unaudited condensed consolidated statements of cash flows for the three and nine months ended September 30, 2023 and 2022 is made up of the sum of these amounts.

⁽²⁾ Property, plant and equipment acquired through acquisitions is disclosed in Note 4 of the unaudited condensed consolidated financial statements. The sum of the leases is disclosed as additions in Note 11 of the unaudited condensed consolidated financial statements.

Efficiency, process improvement and growth-related expenditures were \$28.4 million for the three months ended September 30, 2023 compared to \$15.1 million in the prior year quarter. The increase over the prior year quarter is primarily due to the lower tank purchases in the prior year quarter due to timing, expenditures made by Certarus primarily related to MSUs, vehicles, field and other equipment and the impact of the weaker Canadian dollar on the translation of U.S. denominated purchases.

Maintenance capital expenditures were \$16.2 million for the three months ended September 30, 2023 compared to \$15.0 million in the prior year quarter. The increase is primarily due to expenditures made by Certarus and timing of tank refurbishment costs.

Property, plant and equipment acquired through acquisition is the allocation of fair value to acquired assets.

Superior entered into \$11.5 million of leased vehicles net of proceeds from refinancing previously acquired vehicles for the three months ended September 30, 2023 compared to \$8.8 million in the prior year quarter. The increase is primarily due to timing of acquiring vehicles under leases in the Propane segments and Certarus. Other leased assets of \$11.3 million increased from the prior year quarter mainly due to the timing of renewing property leases and the impact of changes in discount rates.

Capital expenditures were funded from a combination of operating cash flow and borrowing under the revolving credit facilities and credit provided through lease liabilities.

TRANSACTION, RESTRUCTURING AND OTHER COSTS

Superior's transaction, restructuring and other costs have been categorized together and excluded from segmented results. The table below summarizes these costs:

	Three Months Ended		Nine Months Ended	
	September 30		September 30	
<i>(millions of dollars)</i>	2023	2022	2023	2022
Total transaction, restructuring and other costs	11.6	14.3	41.2	33.9

For the three months ended September 30, 2023, Superior incurred \$11.6 million in integration costs related to acquisitions completed in the prior year and a restructuring provision for changes made in the Corporate segment.

The costs in the prior year quarter related primarily to completed acquisitions and integrations related to prior year acquisitions.

FINANCIAL OVERVIEW - GAAP FINANCIAL INFORMATION

Consolidated Statements of Net Loss

	Three Months Ended September 30		Nine Months Ended September 30	
<i>(millions of dollars, except per share amounts)</i>	2023	2022	2023	2022
Revenue	531.0	510.5	2,367.9	2,309.5
Cost of sales (includes products and services)	(241.9)	(338.3)	(1,268.7)	(1,548.9)
Gross profit	289.1	172.2	1,099.2	760.6
Expenses				
Selling, distribution and administrative costs ("SD&A")	(370.5)	(258.1)	(1,004.8)	(744.6)
Finance expense	(31.7)	(22.7)	(86.8)	(56.5)
Loss on derivatives and foreign currency translation of borrowings	(17.8)	(157.4)	(1.3)	(157.9)
	(420.0)	(438.2)	(1,092.9)	(959.0)
(Loss) earnings before income taxes	(130.9)	(266.0)	6.3	(198.4)
Income tax recovery (expense)	23.1	59.1	(6.8)	47.5
Net loss for the period	(107.8)	(206.9)	(0.5)	(150.9)
Net (loss) earnings attributable to:				
Superior	(114.1)	(212.9)	(19.5)	(169.0)
Non-controlling interest	6.3	6.0	19.0	18.1
Net loss per share attributable to Superior				
Basic and diluted	(0.46)	(1.06)	(0.09)	(0.88)
Cash flows from (used in) operating activities	52.6	(11.4)	512.2	213.4
Cash flows from (used in) operating activities, per share⁽¹⁾	0.19	(0.05)	2.03	0.96

⁽¹⁾ The weighted average number of shares outstanding for the three and nine months ended September 30, 2023 was 278.8 million and 252.4 million, respectively (three and nine months ended September 30, 2022 was 231.7 million and 222.8 million, respectively). The weighted average number of shares assumes the exchange of the issued and outstanding preferred shares into common shares. There were no other dilutive instruments for the three and nine months ended September 30, 2023 and 2022.

Q3 2023 Financial Results Compared to the Prior Year Quarter

The net loss was \$107.8 million, compared to a \$206.9 million loss in the prior year quarter. The decrease in net loss is primarily due to a higher gross profit and a smaller loss on derivatives and foreign currency translation of borrowings compared to the prior year quarter, partially offset by higher SD&A and, to a lesser extent, higher finance expense and a lower income tax recovery. Basic and diluted loss per share attributable to Superior was \$0.46 per share, a decrease of \$0.60 from a loss of \$1.06 per share in the prior year quarter due to the aforementioned reasons, partially offset by the impact of the increased number of common shares outstanding.

Revenue was \$531.0 million, an increase of \$20.5 million or 4% from the prior year quarter due to the revenue contribution from Certarus, partially offset by lower revenue in the Wholesale Propane, U.S. Propane and Canadian Propane segments. This was the first full quarter contribution from Certarus which had revenue of \$122.8 million for the quarter. Wholesale Propane revenue was \$155.9 million, a decrease of \$70.9 million or 31% due primarily to

lower wholesale commodity prices and, to a lesser extent, lower sales volumes. U.S. Propane revenue was \$198.3 million, a decrease of \$42.0 million or 17% due to lower sales prices associated with lower commodity prices and, to a lesser extent, lower sales volumes offset by price increases to offset the impact of inflation and the impact of the weaker Canadian dollar on the translation of U.S. denominated transactions. Canadian Propane revenue was \$122.2 million, a decrease of \$23.4 million or 16% due primarily to the lower sales prices associated with lower wholesale commodity prices and, to a lesser extent, lower sales volumes, partially offset by price increases to offset the impact of inflation. Intersegment revenues decreased by \$34.0 million or 33% from the prior year quarter due primarily to lower commodity prices and lower sales volumes. Due to the nature of Superior's operating model, the impact of commodity price volatility is passed on to the customer.

Consolidated gross profit was \$289.1 million, an increase of \$116.9 million from \$172.2 million in the prior year quarter primarily due to the contribution from Certarus and, to a lesser extent, higher gross profit from each Propane Distribution segment. Certarus gross profit for the third quarter was \$103.3 million. Canadian Propane gross profit increased primarily due to higher sales margins and an increase in service gross profit and was partially offset by lower sales volumes. Wholesale Propane gross profit increased primarily due to stronger wholesale propane market fundamentals, partially offset by lower sales volumes. U.S. Propane gross profit increased primarily due to higher average margins and the impact of the weaker Canadian dollar on the transaction of U.S. denominated transactions, partially offset by lower sales volumes. Realized gains and losses related to Superior's commodity risk management are not included in gross profit. These realized gains and losses are reported as part of gains and losses on derivatives and foreign currency translation of borrowings.

SD&A was \$370.5 million, an increase of \$112.4 million or 44% from the prior year quarter due to the impact of the Certarus acquisition and higher SD&A in the segments, except U.S. Propane. SD&A for Certarus was \$94.1 million. Canadian Propane SD&A was \$84.9 million an increase of \$15.0 million or 21% from \$69.9 million in the prior year quarter due primarily to the higher operating costs associated with inflation and, to a lesser extent, the impact of a loss on disposal of assets compared to a gain in the prior year quarter. Wholesale Propane SD&A was \$20.9 million an increase of \$4.8 million or 30% from \$16.1 million in the prior year quarter primarily due to increased freight costs, the impact of the weaker Canadian dollar on the translation of U.S. denominated SD&A, partially offset by lower transaction, integration and other costs. Corporate SD&A was \$19.0 million, an increase of \$4.5 million or 31% from \$14.5 million in the prior year quarter primarily due to higher incentive plan costs related to the fluctuations in the share price and a higher insurance provision. U.S. Propane SD&A was \$151.6 million, a decrease of \$6.0 million or 4% from \$157.6 million in the prior year quarter primarily due to lower transaction, integration and other costs and the impact of a gain on disposal of assets in the current quarter compared to a loss in the prior year quarter, partially offset by the impact of the weaker Canadian dollar on the translation of U.S. denominated transactions.

Finance expense was \$31.7 million, an increase of \$9.0 million or 40% from \$22.7 million in the prior year quarter. The increase is primarily due to higher average interest rates, higher average debt balances in the quarter, the impact of recording interest income on the Vendor Note in the prior year and, to a lesser extent, the impact of the weaker Canadian dollar on the translation of U.S. denominated transactions, partially offset by a gain recorded as a result of a modification of the debt during the quarter.

Gain (loss) on derivative and foreign currency translation of borrowings consists of unrealized gains (losses) on derivative financial instruments and foreign currency translation of borrowings, net of realized gains (losses) on derivative financial instruments and realized gains (losses) on settlement of U.S. denominated borrowings. The loss on derivatives and foreign currency translation of borrowings was \$17.8 million for the three months ended September 30, 2023, an increase of \$139.6 million compared to a loss of \$157.4 million in the prior year quarter. The increase was mainly related to changes in market prices of commodities, timing of maturities of underlying financial instruments and changes in foreign exchange rates relative to amounts hedged. For additional details, refer to Note 12 of the unaudited condensed consolidated financial statements.

Total income tax recovery of \$23.1 million was \$36.0 million lower than the prior year quarter's recovery of \$59.1 million. Current income tax expense was \$11.2 million, an increase of \$9.6 million from the prior year quarter's

expense of \$1.6 million. The increase is primarily due to the timing of acquisitions and utilization of tax pools. This expense was more than offset by a deferred income tax recovery of \$34.3 million, a decrease of \$26.4 million from the prior year quarter's recovery of \$60.7 million primarily due to changes in earnings and utilization of tax pools.

Year-to-date Financial Results Compared to the Prior Year-to-date

The net loss was \$0.5 million, compared to a net loss of \$150.9 million in the prior year. The decrease in net loss is primarily due to a higher gross profit and the impact of a gain on derivatives and foreign currency translation of borrowings compared to a loss in the prior year, partially offset by higher SD&A and, to a lesser extent, higher finance expense and higher income tax expense. Basic and diluted loss per share attributable to Superior was \$0.09 per share, a decrease of \$ 0.79 from \$0.88 per share in the prior year. The decrease in loss per share is due to higher net earnings in the period, partially offset by the impact from the increase in the weighted average shares outstanding.

Revenue was \$2,367.9 million, an increase of \$58.4 million or 3% from the prior comparable period primarily due to the contribution of the Certarus Acquisition, partially offset by lower revenue in the Propane segments. Revenue recorded by Certarus was \$167.2 million from the date of the acquisition to September 30, 2023. Canadian Propane revenue, including intersegment revenues, was \$584.8 million, a decrease of \$115.3 million or 16% primarily due to lower average wholesale commodity prices and lower sales volumes, partially offset by price increases to offset the impact of inflation. Wholesale Propane revenue, including intersegment revenues, was \$859.3 million, a decrease of \$104.6 million or 11% primarily due to lower commodity prices, partially offset by higher first quarter sales volumes related to the Kiva acquisition and the impact of the weaker Canadian dollar on the translation of U.S. denominated sales. U.S. Propane revenue was \$1,143.6 million, a decrease of \$8.4 million or 1% primarily due to lower commodity prices, lower sales volumes as a result of the significantly warmer weather in the first quarter and, to a lesser extent, a decline in heating oil customers, partially offset by the impact of acquisitions completed in the prior year and the impact of the weaker Canadian dollar on the translation of U.S. denominated revenue. Due to the nature of Superior's operating model, the impact of commodity price volatility can be passed on to the customer.

Consolidated gross profit was \$1,099.2 million, an increase of \$338.6 million from \$760.6 million in the prior year. Gross profit recorded by Certarus was \$141.1 million from the date of the acquisition to September 30, 2023. U.S. Propane gross profit increased primarily due to higher sales related to acquisitions completed in the prior year and increased margins associated with higher pricing to offset the impact of inflation, partially offset by the impact of warmer weather on sales volumes. Wholesale Propane gross profit increased primarily due to higher sales volumes related to the Kiva acquisition and strong market fundamentals relative to the prior year. Canadian Propane gross profit increased primarily due to higher margins associated with higher pricing to offset the impact of inflation, partially offset by the impact of warmer weather on sales volumes. Realized gains and losses related to Superior's commodity risk management are not included in gross profit. These realized gains and losses are reported as part of gains and losses on derivatives and foreign currency translation of borrowings.

SD&A was \$1,004.8 million, an increase of \$260.2 million or 35% from the prior year, primarily due to the impact of the Certarus Acquisition and, to a lesser extent, the other segments. Certarus SD&A was \$129.4 million from the date of the acquisition to September 30, 2023. U.S. Propane SD&A was \$511.5 million, an increase of \$56.8 million or 12% from \$454.7 million in the prior year primarily due to the impact of completed acquisitions, the impact of weaker Canadian dollar on the translation of U.S. denominated transactions and, to a lesser extent, increased costs due to inflation, partially offset by lower volume-related costs. Wholesale Propane SD&A was \$67.5 million, an increase of \$26.4 million due primarily to the Kiva acquisition in the prior year. Corporate SD&A was \$54.4 million, an increase of \$22.9 million or 73% from \$31.5 million in the prior year primarily due to higher incentive plan costs related to fluctuations in the share price, a higher insurance provision, CEO transition costs and transaction, restructuring and other costs. Canadian Propane SD&A was \$242.0 million an increase of \$24.7 million or 11% from \$217.3 million in the prior year due to the impact of inflation on expenses and the impact of the CEWS recorded in the prior year, partially offset by lower volume-related expenses.

Finance expense was \$86.8 million, an increase of \$30.3 million or 54% from \$56.5 million in the prior year. The increase is primarily due to higher average interest rates, higher average debt balances in the quarter, the impact of

recording interest income on the Vendor Note in the prior year and, to a lesser extent, the impact of the weaker Canadian dollar on the translation of U.S. denominated transactions, partially offset by a gain recorded as a result of a modification of the debt during the quarter.

Gain (loss) on derivative and foreign currency translation of borrowings consists of unrealized gains (losses) on derivative financial instruments and foreign currency translation of borrowings, net of realized gains (losses) on derivative financial instruments and realized gains (losses) on settlement of U.S. denominated borrowings. The loss on derivatives and foreign currency translation of borrowings was \$1.3 million for the nine months ended September 30, 2023, a decrease of \$156.6 million compared to a loss of \$157.9 million in the prior year. The change is primarily due to changes in market prices of commodities, timing of maturities of underlying financial instruments and changes in foreign exchange rates relative to amounts hedged. For additional details, refer to Note 12 of the unaudited condensed consolidated financial statements.

Total income tax expense of \$6.8 million was \$54.3 million higher than the prior year's recovery of \$47.5 million. Current income tax expense was \$20.7 million, an increase of \$15.6 million from the prior year's expense of \$5.1 million. The increase is primarily due to the timing of acquisitions closed in 2022 and 2023. This was further increased by a deferred income tax recovery of \$13.9 million, a decrease of \$38.7 million from the prior year's recovery of \$52.6 million primarily due to the timing of acquisitions closed in 2022 and 2023 and revaluation of financial instruments.

INCOME TAXES

Consistent with prior periods, Superior recognizes a provision for income taxes for its subsidiaries that are subject to current and deferred income taxes, including Canadian, U.S., Hungarian and Luxembourg income tax.

Total income tax recovery for the three months ended September 30, 2023 of \$23.1 million, comprised of \$11.2 million current income tax expense and \$34.3 million deferred income tax recovery. This compares to a total income tax recovery of \$59.1 million in the prior year quarter, which consisted of current income tax expense of \$1.6 million and \$60.7 million deferred income tax recovery.

Current income taxes for the three months ended September 30, 2023 was \$11.2 million (2022 – \$1.6 million), consisting of income taxes in Canada of \$3.2 million (2022 – \$1.0 million), in the U.S. of \$5.9 million (2022 – \$0.4 million) and in Hungary of \$2.1 million (2022 – \$0.2 million). Deferred income tax recovery for the three months ended September 30, 2023 was \$34.3 million (2022 – \$60.7 million recovery), resulting in a net deferred income tax liability of \$157.4 million as at September 30, 2023.

LIQUIDITY AND CAPITAL RESOURCES

Debt Management Update

Superior's Leverage Ratio as at September 30, 2023 was 3.7x, compared to 4.1x at December 31, 2022. The decrease in the Leverage Ratio was due to higher Pro forma Adjusted EBITDA, partially offset by an increase in Net Debt.

Net Debt, Pro forma Adjusted EBITDA and Leverage Ratio are Non-GAAP measures, see "Non-GAAP financial measures and reconciliations" on page 28.

Borrowing

Superior's revolving syndicated bank facilities ("revolving credit facilities"), senior unsecured notes, lease obligations, deferred consideration and other debt (collectively "borrowing") before deferred financing fees was \$2,475.9 million as at September 30, 2023, an increase of \$306.9 million from \$2,169.0 million as at December 31, 2022. The increase is primarily due to the higher credit facility borrowings to finance the Certarus Acquisition, partially offset by the receipt of proceeds from the sale of the Vendor Note, cashflow generated from operations in the period used to payoff the debt and, to a lesser extent, lower capital requirements associated with decreased commodity prices.

On May 31, 2023, Superior entered into a new \$550 million senior secured credit facility agreement with (the "New Credit Facility") with a group of ten lenders. The New Credit Facility matures on May 31, 2026 and has similar covenants to the existing revolving credit facilities.

Superior's total and available sources of credit are detailed below:

	As at September 30, 2023			
(millions of dollars)	Total Amount	Borrowing	Letters of Credit Issued	Amount Available
Revolving credit facilities ⁽¹⁾	1,300.0	870.5	9.4	420.1
Senior unsecured notes ⁽¹⁾	1,314.6	1,314.6	—	—
Deferred consideration and other	46.8	46.8	—	—
Lease liabilities	244.0	244.0	—	—
Total	2,905.4	2,475.9	9.4	420.1

⁽¹⁾ The revolving credit facilities, including the existing and the new credit facility, and the senior unsecured notes balances are presented before deferred financing fees, see Note 10 of the unaudited condensed consolidated financial statements.

Net Working Capital

Consolidated net working capital (deficit) was (\$139.8) million as at September 30, 2023, a decrease of \$304.5 million from \$164.7 million as at December 31, 2022. The decrease from December 31, 2022 is primarily due to the inclusion of the Vendor Note (Note 5) in trade and other receivables and, to a lesser extent, the timing of customer receipts compared to the timing of supplier payments and the impact of the Certarus Acquisition. Net working capital is defined in the unaudited condensed consolidated financial statements and notes thereto as at and for the three and nine months ended September 30, 2023 and 2022. See Note 19 of the unaudited condensed consolidated financial statements.

Compliance

In accordance with the credit facility, Superior must maintain certain covenants and ratios that represent Non-GAAP financial measures. Superior was in compliance with its lender covenants as at September 30, 2023, and the covenant details are found in the credit facility documents filed in the System for Electronic Document Analysis and Retrieval ("SEDAR").

Pension Plans

As at September 30, 2023, Superior's defined benefit pension plans had an estimated net defined benefit going concern surplus of approximately \$4.5 million (December 31, 2022 – surplus \$4.5 million) and a net pension solvency surplus of approximately \$4.8 million (December 31, 2022 – surplus \$5.0 million). Funding requirements by applicable pension legislation are based upon going concern and solvency actuarial assumptions. These assumptions differ from the going concern actuarial assumptions found in Superior's year end audited consolidated financial statements.

Contractual Obligations and Other Commitments⁽³⁾

	October 1 to September 30						
	Current	2025	2026	2027	2028	Thereafter	Total
Borrowings before deferred financing fees and discounts ⁽¹⁾	12.0	9.9	411.5	3.6	467.3	1,327.6	2,231.9
Lease liabilities ⁽²⁾	62.3	46.1	34.0	28.1	18.6	54.9	244.0
Non-cancellable, low-value, short-term leases and leases with variable lease payments ⁽²⁾	7.0	0.6	—	—	—	—	7.6
Certarus capital and other commitments	127.1	2.3	2.4	0.5	0.5	1.7	134.5
Equity derivative contracts ⁽¹⁾	16.6	9.7	—	—	—	—	26.3
US dollar foreign currency forward sales contracts ⁽¹⁾	262.6	192.5	119.8	3.0	—	—	577.9
USD/CAD call options ⁽¹⁾	42.0	6.0	—	—	—	—	48.0
Propane, WTI, heating oil, diesel, and natural gas purchase and sale contracts ^{(1) (3)}	210.7	14.9	8.5	0.5	0.5	0.5	235.6

⁽¹⁾ See Notes 10 and 12 of the September 30, 2023 unaudited condensed consolidated financial statements.

⁽²⁾ See Note 11 of the September 30, 2023 unaudited condensed consolidated financial statements. Operating leases comprise Superior's off-balance-sheet obligations and are contracts that do not meet the definition of a lease under IFRS 16 or are exempt.

⁽³⁾ Does not include the impact of financial derivatives.

In the normal course of business, Superior is subject to lawsuits and claims. Superior believes the resolution of these matters will not have a material adverse effect, individually or in the aggregate, on Superior's liquidity, consolidated financial position or results of operations. Superior records costs as they are incurred or when they become determinable.

SHAREHOLDERS' CAPITAL

As at September 30, 2023, the following shares were issued and outstanding:

	Common shares		Preferred shares	
	Issued number (Millions)	Share capital	Issued number (Millions)	Equity attributable to NCI
Balance as at December 31, 2022	200.7	\$2,617.9	0.3	\$352.4
Common shares issued during the period net of issue costs	48.6	487.2	—	—
Common shares repurchased and cancelled during the period	(0.7)	(9.2)	—	—
Unrealized foreign currency gain on translation	—	—	—	0.6
Balance as at September 30, 2023	248.6	\$3,095.9	0.3	\$353.0

On May 31, 2023, Superior acquired all the issued and outstanding shares of Certarus for total consideration of \$840.5 million consisting of \$353.2 million in cash and 48.6 million common shares of Superior valued at \$487.3 million; see "Highlights" for more information. Share issuance costs was \$0.1 million and was presented net of the common shares issued.

Superior's previous normal course issuer bid terminated on October 13, 2023. For the three and nine months ended September 30, 2023, 0.7 million common shares have been repurchased for \$7.2 million, including commission, at

a volume weighted average price of \$9.79 per common share (December 31, 2022 – 994,542 common shares have been repurchased for \$10.0 million, including commission, at a volume weighted average price of \$10.06 per common share). The repurchased shares with a total book value of \$9.2 million (December 31, 2022 – \$13.0 million), were immediately cancelled and a gain of \$2.0 million was recorded to deficit.

On November 6, 2023, the Toronto Stock Exchange (the “TSX”) accepted a notice filed by Superior of its intention to commence a new normal course issuer bid (the “NCIB”) with respect to its common shares. The NCIB will commence on November 10, 2023 and will terminate on the earlier of November 9, 2024, the date Superior has purchased the maximum number of common shares permitted under the NCIB or the date on which Superior terminates the NCIB in accordance with its terms. The NCIB permits the purchase of up to 12,427,942 common shares, such amount representing 5% of the 248,558,857 common shares issued and outstanding as at October 27, 2023, by way of normal course purchases effected through the facilities of the TSX and/or alternative trading platforms. The NCIB is subject to additional standard regulatory requirements as set out herein. Furthermore, subject to certain exemptions for block purchases, the maximum number of common shares that Superior may acquire on any one trading day is 201,908 common shares, such amount representing 25% of the average daily trading volume of the common shares of 807,635 for the six calendar months prior to the start of the NCIB. All common shares purchased by Superior under the NCIB will be cancelled.

Superior has engaged a broker to administer the NCIB. Superior will also enter into an automatic purchase plan (“APP”) with its broker in relation to the NCIB to facilitate purchases of common shares under the NCIB at times when Superior normally would not be active in the market due to its own internal trading blackout periods, insider trading rules or otherwise. Pursuant to the APP, from time to time, when Superior is not in possession of material non-public information about itself or its securities, Superior may, but is not required to, direct its broker to make purchases of common shares under the NCIB during an ensuing trading blackout period. Such purchases will be based on trading parameters established by Superior prior to the trading blackout period in accordance with the rules of the TSX, applicable securities laws and the terms of the APP.

DIVIDENDS

Dividends Declared to Common Shareholders

Dividends declared to Superior’s common shareholders depend on its cash flow from operating activities with consideration for Superior’s changes in working capital requirements, investing activities and financing activities. See “Summary of Adjusted EBITDA” for 2023 above, and “Summary of Cash Flow” for additional details.

Dividends declared to common shareholders for the three and nine months ended September 30, 2023 were \$44.8 million or 0.18 per common share and \$125.8 million or \$0.57 per common share, respectively, on a weighted average basis, compared to \$36.3 million or 0.18 per common share and \$104.3 million or \$0.54 per common share, respectively, from the prior year quarter. The increase was due to the issuance of common shares during the previous year and shares issued in accordance with the Certarus Acquisition. Dividends to shareholders are declared at the discretion of Superior’s Board of Directors.

Superior has a Dividend Reinvestment and Optional Share Purchase Plan (“DRIP”) that is currently suspended and will remain in place should Superior elect to reactivate the DRIP, subject to regulatory approval, at a future date.

Dividends Declared to Preferred Shareholders

Dividends declared to preferred shareholders for the three and nine months ended September 30, 2023 were US\$4.7 million (C\$6.3 million) or US\$18.1 (C\$24.2) per preferred share and US\$14.1 million (C\$19.0 million) or US\$54.4 (C\$73.1) per preferred share, respectively (September 30, 2022 - US\$4.7 million (C\$6.0 million) or US\$18.1 (C\$23.1) per preferred share and US\$14.1 million (C\$18.1 million) or US\$54.4 (C\$69.8) per preferred share, respectively).

SUMMARY OF CASH FLOW

Superior's primary sources and uses of cash are detailed below:

	Three Months Ended September 30		Nine Months Ended September 30	
<i>(millions of dollars)</i>	2023	2022	2023	2022
Cash flows from (used in) operating activities	52.6	(11.4)	512.2	213.4
Cash flows used in investing activities	(40.7)	(30.5)	(432.2)	(564.8)
Cash flows (used in) from financing activities	(29.2)	23.7	(97.7)	361.9
Net (decrease) increase in cash and cash equivalents	(17.3)	(18.2)	(17.7)	10.5
Cash and cash equivalents, beginning of the period	57.0	57.4	58.4	28.4
Effect of translation of foreign currency-denominated cash and cash equivalents	0.9	2.8	(0.1)	3.1
Cash and cash equivalents, end of the period	40.6	42.0	40.6	42.0

Cash flows used in operating activities for the three months ended September 30, 2023 was \$52.6 million, an increase of \$64.0 million from the prior year quarter, primarily due to the positive change in non-cash operating working capital, partially offset by higher income taxes and interest paid compared to the prior year quarter.

Cash flows used in investing activities were \$40.7 million, an increase of \$10.2 million from the prior year quarter due primarily due to the timing of acquisitions, partially offset by the increase in proceeds from disposal of property, plant and equipment.

Cash flows (used in) from financing activities were \$29.2 million, a decrease of \$52.9 million from the prior year quarter, primarily due to lower advances under the credit facility and payments made to repurchased Superior's common shares.

FINANCIAL OUTLOOK

Superior is confirming its 2023 Pro Forma Adjusted EBITDA guidance range of \$630 million to \$670 million, with a midpoint of \$650 million, an increase of \$200.2 million from 2022 Adjusted EBITDA of \$449.8 million.

Superior is including the pro forma Adjusted EBITDA impact of the Certarus Acquisition in the financial outlook as the full economic benefit of Certarus' 2023 Adjusted EBITDA prior to the close of the Certarus Acquisition was retained in the business. The pro forma adjustment for Certarus for the period from January 1, 2023 to the date of acquisition is approximately \$91.7 million. See "Non-GAAP financial measures and reconciliations" on page 28 for more information.

Achieving Superior's Adjusted EBITDA depends on the operating results of its segments. In addition to the operating results of Superior's segments, the significant assumptions underlying the achievement of Superior's 2023 guidance are consistent with those disclosed in the MD&A for the year ended December 31, 2022, except for the following:

- Superior expects maintenance and non-recurring capital expenditures net of disposals and including vehicle leases to be in the range of \$200 million to \$240 million;
- Corporate operating costs are expected to be in the range of \$30 million to \$35 million;
- The foreign currency exchange rate between the Canadian dollar and U.S. dollar is expected to average \$0.75 for the remainder of 2023 on all unhedged foreign currency transactions;

- Canadian, U.S. and Hungarian based current income tax expense are expected to be in the range of \$25 million to \$30 million for 2023 based on existing statutory income tax rates and the ability to use available tax basis; and
- Superior expects to have an average MSU count of 660 to 670 trailers in 2023.

FINANCIAL INSTRUMENTS – RISK MANAGEMENT

Financial and non-financial derivatives are used by Superior to manage its exposure to fluctuations in foreign currency exchange rates, interest rates, share-based compensation and commodity prices. Superior assesses the inherent risks of these instruments by grouping derivative and non-financial derivatives related to the exposures these instruments mitigate. Superior's policy is not to use derivative or non-financial derivative instruments for speculative purposes. Superior does not formally designate its derivatives as hedges and, as a result, Superior does not apply hedge accounting and is required to designate its derivatives and non-financial derivatives as held for trading.

As at September 30, 2023, Superior has hedged approximately 82.6% of its estimated U.S. dollar exposure for the next 12 months and approximately 63.7% for October 2024 to September 2025. A summary of the notional amounts of Superior's U.S. dollar forward contracts and options for the rolling twelve months is provided in the table below.

	October 1 to September 30						
	Current	2025	2026	2027	2028	Thereafter	Total
USD-foreign currency forward sales							
contracts	262.6	192.5	119.8	3.0	–	–	577.9
USD/CAD call options ⁽¹⁾	42.0	6.0	–	–	–	–	48.0
Net average external US\$/CDN\$ exchange rate	1.33	1.32	1.33	1.31	–	–	1.32

⁽¹⁾USD/CAD call options expire in varying maturity dates between April and October 2024 with strikes ranging from 1.35 to 1.47.

For additional details on Superior's financial instruments, including the amount and classification of gains and losses recorded, summary of fair values, notional balances, effective rates and terms, and significant assumptions used in the calculation of the fair value of Superior's financial instruments, see Note 12 to the unaudited condensed consolidated financial statements for the three and nine months ended September 30, 2023.

DISCLOSURE CONTROLS AND PROCEDURES AND INTERNAL CONTROLS OVER FINANCIAL REPORTING

Disclosure controls and procedures (DC&P) are designed by or under the supervision of Superior's President and Chief Executive Officer (CEO) and the Chief Financial Officer (CFO) in order to provide reasonable assurance that all material information relating to Superior is communicated to them by others in the organization as it becomes known and is appropriately disclosed as required under the continuous disclosure requirements of securities legislation and regulation. In essence, these types of controls are related to the quality, reliability and transparency of financial and non-financial information that is filed or submitted under securities legislation and regulation. The CEO and CFO are assisted in this responsibility by a Disclosure Committee, which is composed of senior leadership of Superior. The Disclosure Committee has established procedures so that it becomes aware of any material information affecting Superior in order to evaluate and discuss this information and determine the appropriateness and timing of its public release.

Internal Controls over Financial Reporting (ICFR) are also designed by or under the supervision of Superior's CEO and CFO and effected by Superior's Board of Directors, management and other personnel in order to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with IFRS. A control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that its objectives are met. Due to inherent limitations in all such systems, no evaluation of controls can provide absolute assurance that all control issues within a company have

been detected. Accordingly, Superior's disclosure controls and procedures are designed to provide reasonable, not absolute, assurance that the objectives of the corporation's disclosure control system are met.

Changes in Internal Controls over Financial Reporting

No changes were made in Superior's ICFR that have materially affected, or are reasonably likely to materially affect, Superior's ICFR in the three and nine months ended September 30, 2023. However, management continues the process of harmonizing and integrating acquired businesses on to Superior's existing information technology platform.

Effectiveness

An evaluation of the design effectiveness of Superior's DC&P and ICFR was conducted as at September 30, 2023 by and under the supervision of Superior's management, including the CEO and CFO. Based on this evaluation, the CEO and CFO have concluded that Superior's DC&P and ICFR were designed effectively as at September 30, 2023 with the following exception:

Section 3.3(1) of National Instrument 52-109, Certification of Disclosure in Issuers' Annual and Interim Filings, states that a company may limit its design of disclosure controls and procedures and internal controls over financial reporting for a business that it acquired not more than 365 days before the end of the financial period to which the certificate relates. Under this section, Superior's CEO and CFO have limited the scope of the design, and subsequent evaluation, of DC&P and ICFR to exclude controls, policies and procedures of Certarus effective May 31, 2023. Summary financial information pertaining to this acquisition that was included in the unaudited condensed consolidated financial statements of Superior as at September 30, 2023, is as follows:

<i>(millions of Canadian dollars)</i>	Certarus	
	Three Months Ended September 30, 2023	From the date of acquisition to September 30, 2023
Revenue	122.8	167.2
Net earnings before income tax for the period	13.4	15.8

<i>(millions of Canadian dollars)</i>	September 30, 2023
	Certarus
Current assets	131.6
Non-current assets	1,070.7
Current liabilities	(70.8)
Non-current liabilities	(91.2)

CRITICAL ACCOUNTING POLICIES AND ESTIMATES

Superior's audited consolidated financial statements were prepared in accordance with IFRS. The significant accounting policies are described in the audited consolidated financial statements for the year ended December 31, 2022. Certain of these accounting policies, as well as estimates made by management in applying such policies, are recognized as critical because they require management to make subjective or complex judgments about matters that are inherently uncertain. Superior's critical accounting estimates relate to the allowance for doubtful accounts, employee future benefits, deferred income tax assets and liabilities, the valuation of financial and non-financial derivatives, asset impairments, the purchase price allocation for business combinations, the assessment of potential provision for asset retirement obligations, estimating liabilities under the cap and trade programs and estimating the incremental borrowing rate on leases.

Recent Accounting Pronouncements

Certain new standards, interpretations, amendments and improvements to existing standards were issued by the IASB or the International Financial Reporting Interpretations Committee effective for accounting periods beginning on or after January 1, 2023, or latter periods. Several amendments and interpretations apply for the first time in 2023, but do not have an impact on the unaudited condensed consolidated financial statements of Superior.

Superior has not early adopted any standards, interpretations or amendments that have been issued but are not yet effective. Accounting standards issued but not yet effective that have not changed or management does not have an update for are disclosed below. Refer to the audited consolidated financial statements for the year ended December 31, 2022 for further details.

Standards issued but not yet effective

Amendments to IAS 12, International Tax Reform—Pillar Two Model Rules

In May 2023, the IASB issued narrow-scope amendments to IAS 12 that aim to provide temporary relief from the requirement to recognize and disclose deferred taxes arising from enacted or substantively enacted tax law that implements the Pillar Two model rules published by the Organization for Economic Co-operation and Development (“OECD”), including tax law that implements qualified domestic minimum top-up taxes described in those rules. The amendments also introduce targeted disclosure requirements for affected companies, and they require entities to disclose:

- The fact that they have applied the exception to recognizing and disclosing information about deferred tax assets and liabilities related to Pillar Two income taxes;
- Their current tax expense (if any) related to the Pillar Two income taxes; and
- During the period between the legislation being enacted or substantially enacted and the legislation becoming effective, entities will be required to disclose known or reasonably estimable information that would help users of financial statements to understand an entity’s exposure to Pillar Two income taxes arising from that legislation. If this information is not known or reasonably estimable, entities are instead required to disclose a statement to that effect and information about their progress in assessing the exposure.

The amendments to IAS 12 are required to be applied immediately (subject to any local endorsement processes) and retrospectively in accordance with IAS 8, including the requirement to disclose the fact that the exception has been applied if the entity’s income taxes will be affected by enacted or substantively enacted tax law that implements the OECD’s Pillar Two model rules. The disclosures relating to the known or reasonably estimable exposure to Pillar Two income taxes are required for annual reporting periods beginning on or after January 1, 2023, but they are not required to be disclosed in interim financial reports for any interim period ending on or before December 31, 2023. Superior adopted the amendments to IAS 12 during the nine months ended September 30, 2023.

IFRS S1, General Requirements for Disclosure of Sustainability-related Financial (“IFRS S1”) and IFRS S2, Climate-related Disclosures (“IFRS S2”)

In June 2023, the International Sustainability Standards Board (the “ISSB”) issued its first two IFRS Sustainability Disclosure Standards, ushering in a new era in international corporate reporting:

- IFRS S1 sets out the core content requirements for a complete set of sustainability-related financial disclosures and requires an entity to disclose information about all sustainability-related risks and opportunities that could reasonably be expected to affect the entity’s prospects. The effect on the entity’s prospects refers to the effect on the entity’s cash flows, its access to finance or cost of capital over the short, medium or long term.
- IFRS S2, which is the ISSB’s first topic-based standard, requires an entity to provide information about its exposure to climate-related risks and opportunities.

The ISSB was established by the IFRS Foundation in November 2021 in response to demands from global capital markets for the development of standards to provide a comprehensive global baseline of sustainability disclosures.

Both IFRS S1 and IFRS S2 are effective for annual reporting periods beginning on or after January 1, 2024. A “climate first” transition option is available, which allows an entity to provide only climate-related disclosures in its first year of applying IFRS S1 and IFRS S2. Mandatory application of IFRS Sustainability Disclosure Standards depends on each jurisdiction’s endorsement or regulatory processes. The application of IFRS Sustainability Disclosure Standards is not linked to the application of IFRS Accounting Standards. Therefore, an entity applying IFRS Accounting Standards for financial reporting purposes is currently not required to also apply IFRS

Sustainability Disclosure Standards, and vice versa. Superior is assessing the impact that the application of IFRS S1 and IFRS S2 will have on the unaudited condensed consolidated financial statements.

QUARTERLY FINANCIAL AND OPERATING INFORMATION

(millions of dollars, except per share amounts)

	Q3 2023	Q2 2023	Q1 2023	Q4 2022	Q3 2022	Q2 2022	Q1 2022	Q4 2021
Revenue	531.0	581.5	1,255.4	1070.3	510.5	628.6	1,170.4	824.9
Gross profit	289.1	268.9	541.2	429.2	172.2	194.5	393.9	281.9
Net earnings (loss)	(107.8)	(39.8)	147.1	63.0	(206.9)	(85.0)	141.0	13.8
Per share, basic	(\$0.46)	(0.21)	0.63	0.27	(1.06)	(0.46)	0.68	0.04
Per share, diluted	(\$0.46)	(0.21)	0.63	0.27	(1.06)	(0.46)	0.68	0.04
Adjusted EBITDA ⁽¹⁾	25.8	40.1	272.1	182.6	(8.8)	25.6	250.4	142.2
Net working capital (deficit) ⁽²⁾	(139.8)	(56.1)	57.3	164.7	(0.4)	39.1	161.9	10.1

⁽¹⁾ Adjusted EBITDA is a Non-GAAP financial measure, see “Non-GAAP financial measures and reconciliations” on page 28.

⁽²⁾ Net working capital is comprised of trade and other receivables, prepaid expenses and deposits and inventories, less trade and other payables, contract liabilities, and dividends payable.

Fluctuations in Superior’s individual quarterly results is subject to seasonality. Sales typically peak in the first quarter when approximately one-third of annual propane and other refined fuels sales volumes and gross profits are generated due to the demand of heating from end-use customers. They then decline through the second and third quarters, rising seasonally again in the fourth quarter with heating demand. In addition, the timing of acquisitions and divestitures may impact quarterly results. For information on acquisitions see Note 4 in the September 30, 2023 unaudited condensed consolidated financial statements.

Volumes

U.S Propane sales by end-use application are as follows:

(millions of litres)	Q3 2023	Q2 2023	Q1 2023	Q4 2022	Q3 2022	Q2 2022	Q1 2022	Q4 2021
Residential	70	105	346	272	74	105	362	224
Commercial	116	137	238	219	130	137	234	176
Total	186	242	584	491	204	242	596	400

Canadian Propane sales by end-use application are as follows:

(millions of litres)	Q3 2023	Q2 2023	Q1 2023	Q4 2022	Q3 2022	Q2 2022	Q1 2022	Q4 2021
Residential	19	26	74	57	21	28	85	59
Commercial	155	186	339	299	159	198	372	297
Total	174	212	413	356	180	226	457	356

Wholesale Propane sales by region ⁽¹⁾ are as follows:

(millions of litres)	Q3 2023	Q2 2023	Q1 2023	Q4 2022	Q3 2022	Q2 2022	Q1 2022	Q4 2021
United States	237	265	423	323	252	276	278	226
Canada	31	33	74	72	26	27	66	61
Total	268	298	497	395	278	303	344	287

⁽¹⁾ Wholesale propane sales volumes exclude inter-segment sales.

Certarus sales by region are as follows:

(thousands of MMBtu)	Q3 2023	Q2 2023	Q1 2023	Q4 2022	Q3 2022	Q2 2022	Q1 2022	Q4 2021
United States	4,803	1,724	—	—	—	—	—	—
Canada	868	311	—	—	—	—	—	—
Total	5,671	2,035	—	—	—	—	—	—

NON-GAAP FINANCIAL MEASURES AND RECONCILIATIONS

Throughout the MD&A, Superior has used the following terms that are not defined by IFRS, but are used by management to evaluate the performance of Superior and its business. These measures may also be used by investors, financial institutions and credit rating agencies to assess Superior's performance and ability to service debt. Non-GAAP financial measures do not have standardized meaning prescribed by IFRS and are therefore unlikely to be comparable to similar measures presented by other companies. Securities regulations require that Non-GAAP financial measures be clearly defined, qualified and reconciled to their most comparable IFRS financial measures. Except as otherwise indicated, these Non-GAAP financial measures are calculated and disclosed on a consistent basis from period to period. Specific items may only be relevant in certain periods.

The intent of Non-GAAP financial measures is to provide additional useful information to investors and analysts, and the measures do not have any standardized meaning under IFRS. The measures should not, therefore, be considered in isolation or used in substitute for measures of performance prepared in accordance with IFRS. Other issuers may calculate Non-GAAP financial measures differently. Investors should be cautioned that EBITDA from operations and Adjusted EBITDA should not be construed as alternatives to net earnings, cash flow from operating activities or other measures of financial results determined in accordance with GAAP as an indicator of Superior's performance.

Management has included the impact of CEWS in the determination of its Non-GAAP Financial Measures as management believes this benefit forms part of the net impact of COVID-19 on the financial results of Superior. Non-GAAP financial measures are identified and defined as follows:

Adjusted EBITDA and Adjusted EBITDA per share

Adjusted EBITDA represents earnings before interest, taxes, depreciation, amortization, losses (gains) on disposal of assets, finance expense, restructuring costs, transaction, restructuring and other costs, and unrealized gains (losses) on derivative financial instruments. Adjusted EBITDA is used by Superior and investors to assess its consolidated results and ability to service debt.

Adjusted EBITDA is a significant performance measure used by management and investors to evaluate Superior's ongoing performance of its businesses. Adjusted EBITDA is also used as one component in determining short-term incentive compensation for certain management employees. Adjusted EBITDA is consistent with Segment Profit as disclosed in Note 19 of the condensed interim consolidated financial statements. Adjusted EBITDA per share is calculated by dividing Adjusted EBITDA by the weighted average shares assuming the exchange of the issued and outstanding preferred shares into common shares.

The seasonality of Superior's individual quarterly results must be assessed in the context of annualized Adjusted EBITDA.

EBITDA from operations

EBITDA from operations is defined as the sum of U.S. Propane, Canadian Propane, Wholesale Propane and Certraus segment profit (loss). Management uses EBITDA from operations to set targets for Superiors' operating segments (including annual guidance and variable compensation targets). Note 19 of the condensed interim consolidated financial statements discloses the segment profit (loss).

Below is a reconciliation of net earnings to EBITDA and Adjusted EBITDA related to Certarus for the period January 1, 2023 to the date of acquisition. The Adjusted EBITDA number is used as part of Superior's guidance. Superior is including the pro forma Adjusted EBITDA impact of the Certarus Acquisition in the financial outlook as the full economic benefit of Certarus' 2023 Adjusted EBITDA prior to the close of the Certarus Acquisition was retained in the business. The pro forma adjustment for Certarus for the period from January 1, 2023 to the date of acquisition is approximately \$91.7 million.

For the period January 1, 2023 to the date of acquisition	Certarus
Net earnings before income taxes for the nine months ended September 30, 2023	52.5
Adjust for:	
Amortization and depreciation	56.0
Finance expense	7.4
Stock-based compensation and other	2.3
EBITDA	118.2
Adjust for transaction, restructuring and other costs	21.6
Adjusted EBITDA for the nine months ended September 30, 2023	139.8
Less Adjusted EBITDA from the date of acquisition to September 30, 2023	(48.1)
Adjusted EBITDA for the period January 1, 2023 to the date of acquisition	91.7

Per MSU amounts

Per MSU amounts represent the operating results of Certarus divided by the average number of MSUs for the period. Superior uses per average MSU amounts to evaluate operating productivity. Per MSU amounts are presented in thousands of dollars.

Adjusted Gross Profit

Adjusted gross profit represents revenue less cost of sales adjusted for realized gains and losses on commodity derivative instruments related to risk management. Managements uses Adjusted Gross Profit to set margin targets and measure results. Unrealized gains and losses on commodity derivative instruments are excluded as a result of the customer contract not being included in the determination of the fair value for this risk management activity.

Realized gain (loss) on derivatives related to commodity risk management and foreign currency hedging contracts reconcile to total gain (loss) as follows:

For the Nine Months Ended September 30, 2023	U.S. Propane	Canadian Propane	Wholesale Propane	Certarus	Results from Operations	Corporate	Total
Realized loss on derivatives related to commodity risk management	(25.0)	–	(11.9)	–	(36.9)	–	(36.9)
Realized loss on foreign currency hedging contracts	–	–	–	–	–	(3.3)	(3.3)
Realized loss included in Adjusted EBITDA	(25.0)	–	(11.9)	–	(36.9)	(3.3)	(40.2)

For the Nine Months Ended September 30, 2022	U.S. Propane	Canadian Propane	Wholesale Propane	Results from Operations	Corporate	Total
Realized gain on derivatives related to commodity risk management	31.9	–	8.1	40.0	–	40.0
Realized gain on foreign currency hedging contracts	–	–	–	–	1.4	1.4
Realized gain included in Adjusted EBITDA	31.9	–	8.1	40.0	1.4	41.4

For the Three Months Ended September 30, 2023	U.S. Propane	Canadian Propane	Wholesale Propane	Certarus	Results from Operations	Corporate	Total
Realized loss on derivatives related to commodity risk management	(0.8)	–	(3.4)	–	(4.2)	–	(4.2)
Realized gain on foreign currency hedging contracts	–	–	–	–	–	0.4	0.4
Realized (loss) gain included in Adjusted EBITDA	(0.8)	–	(3.4)	–	(4.2)	0.4	(3.8)

For the Three Months Ended September 30, 2022	U.S. Propane	Canadian Propane	Wholesale Propane	Results from Operations	Corporate	Total
Realized (loss) gain on derivatives related to commodity risk management	(1.4)	–	0.2	(1.2)	–	(1.2)
Realized loss on foreign currency hedging contracts	–	–	–	–	(0.4)	(0.4)
Realized (loss) gain included in Adjusted	(1.4)	–	0.2	(1.2)	(0.4)	(1.6)

Operating Costs

Operating costs for the U.S., Canadian, Wholesale Propane and Certarus segments include wages and benefits for employees, drivers, service and administrative labour, fleet maintenance and operating costs, freight and distribution expenses excluded from cost of sales, along with the costs associated with owning and maintaining land, buildings and equipment, such as rent, repairs and maintenance, environmental, utilities, insurance and property tax costs. Operating costs exclude gains or losses on disposal of assets, depreciation and amortization, transaction, restructuring and integration costs.

Operating costs are defined as SD&A expenses adjusted for amortization and depreciation, gains or losses on disposal of assets and transaction, restructuring and other costs.

Corporate operating costs include wages and benefits for employees, professional fees and other costs associated with the corporate function. Corporate operating costs are defined as SD&A expenses related to the corporate office adjusted for amortization and depreciation, gains or losses on disposal of assets and transaction, restructuring and other costs.

Net Debt, Pro Forma Adjusted EBITDA and Leverage Ratio

Pro Forma Adjusted EBITDA and Net debt are Non-GAAP financial measures. Superior uses Pro Forma Adjusted EBITDA and Net debt to calculate its Leverage ratio and, as a result, Leverage ratio is a Non-GAAP ratio. This ratio is used by Superior, investors and other users of financial information to assess its ability to service debt.

Pro Forma Adjusted EBITDA is Adjusted EBITDA calculated on a 12-month trailing basis giving pro forma effect to acquisitions to the first day of the calculation period. Pro Forma Adjusted EBITDA is used by Superior to calculate its Leverage Ratio.

2023 Pro Forma Adjusted EBITDA is used to provide 2023 guidance and only includes a pro forma adjustment related to Certarus for the period of January 1, 2023 to the date of the acquisition on May 31, 2023. This adjustment is reconciled to Certarus' net income for the same period above.

Net Debt is calculated by the sum of borrowings before deferred financing fees and lease liabilities reduced by Superior cash and cash equivalents and Vendor Note. Net Debt is used by Superior to calculate its Leverage Ratio.

Leverage ratio is determined by dividing Superior's Net Debt by their Pro Forma Adjusted EBITDA.

Reconciliation of Net debt and Pro Forma Adjusted EBITDA

	September 30	December 31
(in millions)	2023	2022
Current borrowings	12.0	14.8
Current lease liabilities	62.3	47.3
Non-current borrowings	2,195.8	1,911.3
Non-current lease liabilities	181.7	175.7
	2,451.8	2,149.1
Add back deferred financing fees and discounts	24.1	19.9
Deduct cash and cash equivalents	(40.6)	(58.4)
Deduct Vendor Note ⁽¹⁾	–	(128.0)
Net debt	2,435.3	1,982.6
Adjusted EBITDA for the year ended 2022	449.8	449.8
Adjusted EBITDA for the period ended September 30, 2022	(267.2)	–
Adjusted EBITDA for the period ended September 30, 2023	338.0	–
Pro-forma adjustment	131.3	35.8
Pro-forma Adjusted EBITDA for the trailing-twelve months	651.9	485.6
Leverage Ratio	3.7x	4.1x

⁽¹⁾ Superior received the proceeds from the sale of the Vendor Note in January 2023.

RISK FACTORS TO SUPERIOR

The risks factors and uncertainties are a summary of Superior's assessment of its material risk factors as detailed in Superior's most recent Annual Information Form ("AIF") under "Risks associated with our business" which is filed on the Canadian Securities Administrators' website, www.sedar.com, and on Superior's website, www.superiorplus.com. The AIF describes some of the most material risks to Superior's business by type of risk: financial; strategic; operational; and legal. The risks factors and uncertainties remained unchanged from those previously disclosed, except for the following:

Competition

Certarus acts as a connection between suppliers and consumers of low carbon energy. The barriers to entry for a supplier or consumer of low carbon energy are limited. If suppliers or consumers of low carbon energy, or both, found it economical to do so, they may decide to incur the capital and labour costs to perform the services that Certarus offers for themselves, which could reduce the existing and potential customer base of Certarus and have material adverse effects on Certarus' financial position.

Demand, Supply and Pricing

Certarus' operations result in exposure to fluctuations in commodity prices, including natural gas, diesel and propane. On volumes that the Company delivers under an all-in pricing structure, rapid increases in natural gas prices can result in some margin compression. However, the Company actively seeks to limit the level of exposure it has to commodity prices. In addition to having the ability to adjust pricing on short term jobs as they refresh, the Company has contractual mechanisms in place to flow through the excess cost of natural gas once certain index thresholds are exceeded. These arrangements provide significant downside protection in a rising natural gas price environment.

Transportation network disruptions

Certarus purchases natural gas from a network of pipelines and similar with to the other segments, the functioning of these pipelines can be affected by factors not limited to, severe weather, natural disasters and damage inflicted in an intentional manner. Any unexpected malfunctioning or leakage of these pipelines may result in Certarus' temporarily being unable to obtain gas supply and therefore not able to deliver to its affected customers. As a result, Superior's business operation and financial condition may be adversely affected.

Superior Plus Corp.
Condensed Consolidated Balance Sheets

(Unaudited, millions of Canadian dollars)	Note	As at September 30 2023	As at December 31 2022 ⁽¹⁾
Assets			
Current Assets			
Cash and cash equivalents		40.6	58.4
Trade and other receivables	5	301.7	531.8
Prepays and deposits		40.2	99.6
Inventories	6	108.8	153.0
Other current financial assets	12	15.8	10.6
Total Current Assets		507.1	853.4
Non-current Assets			
Property, plant and equipment	4	1,904.3	1,364.6
Goodwill and intangible assets	4	2,627.1	2,222.0
Employee future benefits and other assets		8.1	6.9
Deferred tax assets	13	40.8	32.1
Other non-current financial assets	12	5.2	0.4
Total Non-current Assets		4,585.5	3,626.0
Assets classified as held for sale	4	60.6	–
Total Assets		5,153.2	4,479.4
Liabilities and Equity			
Current Liabilities			
Trade and other payables	8	511.5	580.5
Contract liabilities		27.8	25.0
Lease liabilities	11	62.3	47.3
Borrowings	10	12.0	14.8
Dividends payable		51.2	14.2
Other current financial liabilities	12	28.5	55.6
Total Current Liabilities		693.3	737.4
Non-current Liabilities			
Lease liabilities	11	181.7	175.7
Borrowings	10	2,195.8	1,911.3
Other liabilities	9	49.9	37.1
Provisions	7	10.1	8.3
Employee future benefits		6.2	5.5
Deferred tax liabilities	13	198.2	130.8
Other non-current financial liabilities	12	10.1	12.8
Total Non-current Liabilities		2,652.0	2,281.5
Liabilities directly associated with assets classified as held for sale	4	10.5	–
Total Liabilities		3,355.8	3,018.9
Equity			
Capital		3,095.9	2,617.9
Deficit		(1,812.8)	(1,669.5)
Accumulated other comprehensive earnings		161.3	159.7
Non-controlling interest		353.0	352.4
Total Equity	14	1,797.4	1,460.5
Total Liabilities and Equity		5,153.2	4,479.4

⁽¹⁾Restated, see Note 2(b) and to conform with current period presentation.

See accompanying Notes to the Unaudited Condensed Consolidated Financial Statements.

Superior Plus Corp.
Condensed Consolidated Statements of Changes in Equity

(Unaudited, millions of Canadian dollars)	Share Capital (Note 14)	Contributed Surplus	Total Capital	Deficit	Accumulated Other Comprehensive Earnings	Non- controlling Interest (Note 14)	Total
As at January 1, 2023	2,616.7	1.2	2,617.9	(1,669.5)	159.7	352.4	1,460.5
Net (loss) earnings for the period	–	–	–	(19.5)	–	19.0	(0.5)
Unrealized foreign currency gain on translation of foreign operations	–	–	–	–	1.9	0.6	2.5
Actuarial defined benefit loss	–	–	–	–	(0.4)	–	(0.4)
Income tax recovery on other comprehensive earnings	–	–	–	–	0.1	–	0.1
Total comprehensive (loss) earnings	–	–	–	(19.5)	1.6	19.6	1.7
Common shares issued, net of costs	487.2	–	487.2	–	–	–	487.2
Common shares repurchased and cancelled (Note 14)	(9.2)	–	(9.2)	2.0	–	–	(7.2)
Dividends and dividend equivalent declared to common shareholders	–	–	–	(125.8)	–	–	(125.8)
Dividends to non-controlling interest shareholders	–	–	–	–	–	(19.0)	(19.0)
As at September 30, 2023	3,094.7	1.2	3,095.9	(1,812.8)	161.3	353.0	1,797.4
As at January 1, 2022	2,349.1	1.2	2,350.3	(1,419.5)	52.8	328.6	1,312.2
Net (loss) earnings for the period	–	–	–	(169.0)	–	18.1	(150.9)
Unrealized foreign currency gain on translation of foreign operations	–	–	–	–	138.0	31.0	169.0
Actuarial defined benefit loss	–	–	–	–	(0.6)	–	(0.6)
Income tax recovery on other comprehensive earnings	–	–	–	–	0.1	–	0.1
Total comprehensive (loss) earnings	–	–	–	(169.0)	137.5	49.1	17.6
Common shares issued, net of costs	280.6	–	280.6	–	–	–	280.6
Dividends and dividend equivalent declared to common shareholders	–	–	–	(104.3)	–	–	(104.3)
Dividends to non-controlling interest shareholders	–	–	–	–	–	(18.1)	(18.1)
As at September 30, 2022	2,629.7	1.2	2,630.9	(1,692.8)	190.3	359.6	1,488.0

See accompanying Notes to the Unaudited Condensed Consolidated Financial Statements.

Superior Plus Corp.
Condensed Consolidated Statements of Net Loss and
Total Comprehensive (Loss) Earnings

		Three Months Ended September 30		Nine Months Ended September 30	
(Unaudited, millions of Canadian dollars, except per share amounts)	Note	2023	2022	2023	2022
Revenue	15, 17	531.0	510.5	2,367.9	2,309.5
Cost of sales (includes products and services)	15	(241.9)	(338.3)	(1,268.7)	(1,548.9)
Gross profit		289.1	172.2	1,099.2	760.6
Expenses					
Selling, distribution and administrative costs ("SD&A")	15	(370.5)	(258.1)	(1,004.8)	(744.6)
Finance expense	15	(31.7)	(22.7)	(86.8)	(56.5)
Loss on derivatives and foreign currency translation of borrowings	12, 15	(17.8)	(157.4)	(1.3)	(157.9)
		(420.0)	(438.2)	(1,092.9)	(959.0)
(Loss) earnings before income taxes	15	(130.9)	(266.0)	6.3	(198.4)
Income tax recovery (expense)	13	23.1	59.1	(6.8)	47.5
Net loss for the period	15	(107.8)	(206.9)	(0.5)	(150.9)
Net (loss) earnings attributable to:					
Superior		(114.1)	(212.9)	(19.5)	(169.0)
Non-controlling interest		6.3	6.0	19.0	18.1
Net loss per share attributable to Superior					
Basic and diluted	16	(0.46)	(1.06)	(0.09)	(0.88)
Other comprehensive earnings					
Items that may be reclassified subsequently to net loss					
Unrealized foreign currency gain on translation of foreign operations		46.9	134.2	2.5	169.0
Items that will not be reclassified to net loss					
Actuarial defined benefit loss		–	(0.5)	(0.4)	(0.6)
Income tax recovery on other comprehensive earnings		–	0.1	0.1	0.1
Other comprehensive earnings for the period		46.9	133.8	2.2	168.5
Total comprehensive (loss) earnings for the period		(60.9)	(73.1)	1.7	17.6
Total comprehensive (loss) earnings for the period attributable to:					
Superior		(75.9)	(104.0)	(17.9)	(31.5)
Non-controlling interest		15.0	30.9	19.6	49.1

See accompanying Notes to the Unaudited Condensed Consolidated Financial Statements.

Superior Plus Corp.
Condensed Consolidated Statements of Cash Flows

		Three Months Ended September 30		Nine Months Ended September 30	
(Unaudited, millions of Canadian dollars)	Note	2023	2022	2023	2022
OPERATING ACTIVITIES					
Net loss for the period		(107.8)	(206.9)	(0.5)	(150.9)
Adjustments for:					
Depreciation included in SD&A		51.0	31.3	122.8	83.6
Depreciation of right-of-use assets included in SD&A		12.0	9.9	34.0	27.5
Amortization of intangible assets included in SD&A		29.7	23.9	79.0	64.7
Loss (gain) on disposal of assets, impairment and other non-cash items	4	6.7	(0.7)	6.8	0.1
Unrealized loss (gain) on financial and non-financial derivatives and foreign exchange loss on U.S. dollar debt	12	14.0	155.8	(38.9)	199.3
Finance expense		31.7	22.7	86.8	56.5
Income tax (recovery) expense	13	(23.1)	(59.1)	6.8	(47.5)
Changes in non-cash operating working capital and other	18	86.2	37.4	313.1	56.0
Cash flows from operating activities before income taxes and interest paid		100.4	14.3	609.9	289.3
Income taxes paid		(9.6)	(0.8)	(7.9)	(15.4)
Interest paid		(38.2)	(24.9)	(89.8)	(60.5)
Cash flows from (used in) operating activities		52.6	(11.4)	512.2	213.4
INVESTING ACTIVITIES					
Acquisitions, net of cash acquired	4	–	(2.7)	(336.7)	(496.8)
Purchase of property, plant and equipment and intangible assets	19	(44.6)	(30.1)	(104.3)	(73.0)
Proceeds on disposal of property, plant and equipment		3.9	2.3	8.8	5.0
Cash flows used in investing activities		(40.7)	(30.5)	(432.2)	(564.8)
FINANCING ACTIVITIES					
Proceeds from revolving term bank credit facilities and other debt		222.5	278.8	1,594.7	2,323.3
Repayment of revolving term bank credit facilities and other debt		(183.6)	(203.3)	(1,538.3)	(2,089.1)
Principal repayment of lease obligations		(14.1)	(9.7)	(36.7)	(29.5)
Proceeds from common share issuance	14	–	–	–	287.5
Common share issuance costs	14	–	–	(0.1)	(9.2)
Debt issue costs credit facilities		–	–	(2.3)	(0.5)
Repurchased and cancelled common shares	14	(7.1)	–	(7.2)	–
Dividends paid to shareholders		(46.9)	(42.1)	(107.8)	(120.6)
Cash flows (used in) from financing activities		(29.2)	23.7	(97.7)	361.9
Net (decrease) increase in cash and cash equivalents		(17.3)	(18.2)	(17.7)	10.5
Cash and cash equivalents, beginning of the period		57.0	57.4	58.4	28.4
Effect of translation of foreign currency-denominated cash and cash equivalents		0.9	2.8	(0.1)	3.1
Cash and cash equivalents, end of the period		40.6	42.0	40.6	42.0

See accompanying Notes to the Unaudited Condensed Consolidated Financial Statements.

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited, all amounts including tabular amounts are stated in millions of Canadian dollars, except per share amounts and unless otherwise stated)

1. ORGANIZATION

Superior Plus Corp. (“Superior” or the “Company”) is a diversified business corporation, incorporated under the *Canada Business Corporations Act*. The registered office is located at Suite 401, 200 Wellington Street West, Toronto, Ontario. Superior’s investment in Superior Plus LP is financed by share capital. Superior is a publicly traded company with its common shares trading on the Toronto Stock Exchange (the “TSX”) under the exchange symbol “SPB”.

These condensed consolidated financial statements were authorized for issue by the Board of Directors on November 7, 2023.

Reportable Operating Segments

Superior reports four distinct segments: the United States Retail Propane Distribution (“U.S. Propane”), Canadian Retail Propane Distribution (“Canadian Propane”), North American Wholesale Propane Distribution (“Wholesale Propane”) and Certarus Ltd. (“Certarus”). The U.S. Propane segment distributes propane gas and liquid fuels primarily in the Eastern United States, as well as the Midwest and California, to residential and commercial customers. The Canadian Propane segment distributes propane gas and liquid fuels across Canada to residential and commercial customers. The Wholesale Propane segment supplies the majority of the propane gas for the Canadian Propane business, a portion of the propane gas for the U.S. Propane business and also supplies propane and other natural gas liquids to third-party wholesale customers in Canada and the United States (“U.S.”). Certarus is a comprehensive low-carbon energy solution provider engaged in the business of transporting and selling compressed natural gas (“CNG”), renewable natural gas (“RNG”) and hydrogen distribution.

On May 31, 2023, Superior acquired all the issued and outstanding shares of Certarus; see Note 4 for more information. The Chief Operating Decision Maker (“CODM”), Superior’s President and Chief Executive Officer, manages the newly acquired business and evaluates its business performance separately from Superior’s existing businesses. As a result, Superior added a new reportable segment.

2. BASIS OF PRESENTATION

(a) Preparation of Condensed Consolidated Financial Statements

The accompanying condensed consolidated financial statements were prepared in accordance with International Accounting Standard (“IAS”) 34, *Interim Financial Reporting*, as issued by the International Accounting Standards Board (“IASB”) using accounting policies Superior adopted in its annual consolidated financial statements as at and for the year ended December 31, 2022, except for the accounting policies adopted as a result of the acquisition of Certarus, see below for the depreciation rates on property, plant and equipment and contract costs under revenue recognition, and the adoption of new standards effective as of January 1, 2023 (see Note 2(d)). The condensed consolidated financial statements were prepared on a going concern basis.

Property, Plant and Equipment

Depreciation

	<u>Method</u>	<u>Rate</u>
Facilities	Straight-line	15 years
Compression equipment	Straight-line	3 to 15 years
Field equipment	Straight-line	4 to 15 years
Mobile storage units	Straight-line	15 years
Mobile storage units recertifications	Straight-line	3 to 5 years

Revenue from Contracts with Customers

Cost to Obtain a Contract

Certarus incurs certain out-of-pocket costs in connection with converting customer equipment. These costs are recognized as part of contract and other assets on the condensed consolidated balance sheets and are amortized over the life of the related customer contract as the delivery of low carbon energy commences, which is included as part of costs of sales on the condensed consolidated statements of net loss and total comprehensive (loss) earnings.

(b) Restatement of Comparative Figures

During the nine months ended September 30, 2023, Superior finalized the purchase price allocation for certain acquisitions that were completed in the prior year. As disclosed in the first quarter, Superior has restated the condensed consolidated balance sheets as at December 31, 2022 to record the impact of the adjusted purchase allocations as if the accounting for the business combination had been completed at the acquisition date. The previously reported fair values changed as follows:

Property, plant and equipment decreased by \$0.4 million, intangible assets increased by \$3.3 million, trade and other payables and contract liabilities increased by \$0.6 million and deferred tax liabilities increased by \$1.9 million as a result of these changes. The changes in these fair values are due to updating the estimated age, cost and quantity of assets acquired and finalizing estimates. The impact of these changes and the increase in consideration of \$1.9 million resulted in an increase to goodwill of \$1.5 million.

The condensed consolidated statements of changes in equity, net loss and total comprehensive (loss) earnings and cash flows for the three and nine months ended September 30, 2022 remain unchanged since the impact of the changes made were not significant to these condensed consolidated financial statements.

(c) Significant Accounting Judgments, Estimates and Assumptions

The preparation of Superior's condensed consolidated financial statements in accordance with International Financial Reporting Standards ("IFRS") requires management to make judgments, estimates and assumptions that affect the reported amounts of assets, liabilities, revenue and expenses. The estimates and associated assumptions are based on historical experience and various other factors deemed reasonable under the circumstances, the results of which form the basis of making the judgments about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates. The areas involving a higher degree of judgment or complexity, or where assumptions and estimates are significant to the condensed consolidated financial statements are consistent with those disclosed in Superior's 2022 annual consolidated financial statements.

(d) Changes in Accounting Policies and Disclosures

Amendments to IAS 8, *Accounting Policies, Changes in Accounting Estimates and Errors* (“IAS 8”), to Introduce a Definition of Accounting Estimates

In February 2021, the IASB issued amendments to IAS 8, in which it introduces a definition of “accounting estimates”. The amendments clarify the distinction between changes in accounting estimates and changes in accounting policies and the correction of errors. Also, they clarify how entities use measurement techniques and inputs to develop accounting estimates. The amendments to IAS 8 are effective for annual reporting periods beginning on or after January 1, 2023 and apply to changes in accounting policies and changes in accounting estimates that occur on or after the start of that period. Earlier application is permitted as long as this fact is disclosed. The amendments to IAS 8 had no material impact on the condensed consolidated financial statements.

Amendments to IAS 1, *Presentation of Financial Statements* (“IAS 1”) and IFRS Practice Statement 2, *Disclosure of Accounting Policies* (“IFRS Practice Statement 2”)

In February 2021, the IASB issued amendments to IAS 1 and IFRS Practice Statement 2, *Making Materiality Judgments*, in which it provides guidance and examples to help entities apply materiality judgments to accounting policy disclosures. The amendments aim to help entities provide accounting policy disclosures that are more useful by replacing the requirement for entities to disclose their “significant” accounting policies with a requirement to disclose their “material” accounting policies and adding guidance on how entities apply the concept of materiality in making decisions about accounting policy disclosures. The amendments to IAS 1 are applicable for annual periods beginning on or after January 1, 2023 with earlier application permitted. Since the amendments to IFRS Practice Statement 2 provide non-mandatory guidance on the application of the definition of material to accounting policy information, an effective date for these amendments is not necessary. The amendments to IAS 1 and IFRS Practice Statement 2 had no material impact on the condensed consolidated financial statements.

Amendments to IAS 12, *Income Taxes* (“IAS 12”), Deferred Tax Related to Assets and Liabilities Arising from a Single Transaction

In May 2021, the IASB issued amendments to IAS 12 to require companies to recognize deferred tax on particular transactions that, on initial recognition, give rise to equal amounts of taxable and deductible temporary differences. A temporary difference that arises on initial recognition of an asset or liability is not subject to the initial recognition exemption if that transaction gave rise to equal amounts of taxable and deductible temporary differences. The amendments to IAS 12 are effective for annual reporting periods beginning on or after January 1, 2023. Earlier application is permitted. There was no significant impact from these amendments on the condensed consolidated financial statements as a result of the initial application.

Amendments to IAS 12, International Tax Reform—Pillar Two Model Rules

In May 2023, the IASB issued narrow-scope amendments to IAS 12 that aim to provide temporary relief from the requirement to recognize and disclose deferred taxes arising from enacted or substantively enacted tax law that implements the Pillar Two model rules published by the Organization for Economic Co-operation and Development (“OECD”), including tax law that implements qualified domestic minimum top-up taxes described in those rules. The amendments also introduce targeted disclosure requirements for affected companies, and they require entities to disclose:

- The fact that they have applied the exception to recognizing and disclosing information about deferred tax assets and liabilities related to Pillar Two income taxes;
- Their current tax expense (if any) related to the Pillar Two income taxes; and
- During the period between the legislation being enacted or substantially enacted and the legislation becoming effective, entities will be required to disclose known or reasonably estimable information that would help users of financial statements to understand an entity’s exposure to Pillar Two income taxes arising from that legislation. If this information is not known or reasonably estimable, entities are instead required to disclose a statement to that effect and information about their progress in assessing the exposure.

The amendments to IAS 12 are required to be applied immediately (subject to any local endorsement processes) and retrospectively in accordance with IAS 8, including the requirement to disclose the fact that the exception has been applied if the entity's income taxes will be affected by enacted or substantively enacted tax law that implements the OECD's Pillar Two model rules. The disclosures relating to the known or reasonably estimable exposure to Pillar Two income taxes are required for annual reporting periods beginning on or after January 1, 2023, but they are not required to be disclosed in interim financial reports for any interim period ending on or before December 31, 2023. Superior adopted the amendments to IAS 12 during the nine months ended September 30, 2023.

Several amendments and interpretations apply for the first time in 2023, but do not have an impact on the condensed consolidated financial statements of Superior.

(e) Standards Issued But Not Yet Effective

IFRS S1, *General Requirements for Disclosure of Sustainability-related Financial Information* ("IFRS S1") and IFRS S2, *Climate-related Disclosures* ("IFRS S2")

In June 2023, the International Sustainability Standards Board (the "ISSB") issued its first two IFRS Sustainability Disclosure Standards, ushering in a new era in international corporate reporting:

- IFRS S1 sets out the core content requirements for a complete set of sustainability-related financial disclosures and requires an entity to disclose information about all sustainability-related risks and opportunities that could reasonably be expected to affect the entity's prospects. The effect on the entity's prospects refers to the effect on the entity's cash flows, its access to finance or cost of capital over the short, medium or long term.
- IFRS S2, which is the ISSB's first topic-based standard, requires an entity to provide information about its exposure to climate-related risks and opportunities.

The ISSB was established by the IFRS Foundation in November 2021 in response to demands from global capital markets for the development of standards to provide a comprehensive global baseline of sustainability disclosures.

Both IFRS S1 and IFRS S2 are effective for annual reporting periods beginning on or after January 1, 2024. A "climate first" transition option is available, which allows an entity to provide only climate-related disclosures in its first year of applying IFRS S1 and IFRS S2. Mandatory application of IFRS Sustainability Disclosure Standards depends on each jurisdiction's endorsement or regulatory processes. The application of IFRS Sustainability Disclosure Standards is not linked to the application of IFRS Accounting Standards. Therefore, an entity applying IFRS Accounting Standards for financial reporting purposes is currently not required to also apply IFRS Sustainability Disclosure Standards, and vice versa. Superior is assessing the impact that the application of IFRS S1 and IFRS S2 will have on the condensed consolidated financial statements.

Superior has not early adopted any standard, interpretation or amendment that has been issued but is not yet effective.

3. SEASONALITY OF OPERATIONS

U.S. Propane, Canadian Propane and Wholesale Propane segments sales typically peak in the first quarter when approximately one-third of annual propane and other refined fuels sales volumes and gross profits are generated due to the demand in heating from end-use customers. They then decline through the second and third quarters, rising seasonally again in the fourth quarter with heating demand. Similarly, net working capital is typically at seasonal highs during the first and fourth quarters, and normally declines to seasonal lows in the second and third quarters. Net working capital is also significantly influenced by wholesale propane prices and other refined fuels. Certarus is seasonal in nature with the greatest activity also being in the first and fourth quarters due to seasonal winter heating, with the least activity in the second and third quarters. However, activity levels in the summer months have begun to significantly increase through a combination of further growth in the southern United States and actively targeting counter-seasonal customers such as road infrastructure and planned utility maintenance.

For the 12 months ended September 30, 2023, Superior reported gross profit of \$1,528.4 million (September 30, 2022 – \$1,042.5 million) and net loss of \$239.3 million (September 30, 2022 – \$162.2 million net loss).

4. ACQUISITIONS AND DIVESTITURES

ACQUISITIONS

	Certarus	ACME Propane, Inc.
Cash	20.0	–
Trade and other receivables	115.3	0.2
Prepays and other assets	7.7	–
Property, plant and equipment	583.1	1.9
Intangible assets	178.2	1.0
Trade and other payables and contract liabilities	(68.9)	(0.1)
Short-term debt and lease liabilities ⁽¹⁾	(217.7)	–
Long-term debt and lease liabilities	(22.3)	–
Other liabilities	(0.6)	–
Deferred tax liabilities	(72.8)	(0.7)
Net identifiable assets	522.0	2.3
Consideration transferred		
Fair value of deferred consideration	–	0.9
Fair value of common shares issued	487.3	–
Cash paid on acquisition	353.2	3.5
Total consideration transferred	840.5	4.4
Goodwill arising on acquisition	318.5	2.1

⁽¹⁾ Included in this balance is the assumed interest-bearing debt from Certarus of \$214.2 million that was fully settled by Superior after the closing of the acquisition of Certarus.

Unless otherwise stated, the purchase price allocations discussed below are considered preliminary and, as a result, may be adjusted during the 12-month period following the acquisition once all the required information, as discussed below, is obtained and assessed. Superior has allocated the purchase price to the identified assets and liabilities based on fair value estimates using current information available. The amounts presented are based on their estimated fair value, and management expects that any further changes will relate to finalizing the fair value of property, plant and equipment, intangible assets and goodwill.

Acquisition costs directly attributable to the below acquisitions amounting to \$16.2 million were expensed and are included in SD&A. The goodwill recognized represents the growth in operations and the intangible assets that do not qualify for separate recognition.

If the acquisitions had occurred on January 1, 2023, revenue for the three and nine months ended September 30, 2023 would have increased by \$nil and \$245.7 million, respectively; and net earnings before income tax for the three and nine months ended September 30, 2023 would have increased by \$nil and \$43.1 million, respectively.

ACME Propane, Inc. (“ACME”)

On February 1, 2023, Superior acquired all the issued and outstanding shares of ACME, a residential and commercial retail propane distributor in Lincoln, California for an aggregate purchase price of \$4.4 million (US\$3.3 million). The purchase price allocation has been finalized during the three and nine months ended September 30, 2023 with no change in the previously reported balances. The goodwill recognized is not deductible for income tax purposes.

Subsequent to the acquisition date, the acquisition contributed revenue of \$0.3 million and \$2.1 million, respectively, for the three and nine months ended September 30, 2023 and net loss of \$0.2 million and \$nil, respectively, for the three and nine months ended September 30, 2023 to the U.S. Propane segment.

Certarus

On May 31, 2023, Superior acquired all the outstanding common shares of Certarus for \$353.2 million in cash and 48.6 million common shares of Superior for total consideration of approximately \$840.5 million. In addition to the consideration paid, Superior assumed approximately \$214.2 million in interest-bearing debt giving the acquisition an enterprise value of approximately of \$1,054.7 million. The goodwill of \$318.5 million comprises the value of expected synergies arising from the acquisition and the assembled workforce, which is not separately recognized. Goodwill recognized is not deductible for income tax purposes and forms part of the Certarus segment.

During the three months ended September 30, 2023, Superior updated the estimated purchase price allocation and, as a result, prepaids and other assets increased by \$0.8 million, property, plant and equipment increased by \$32.6 million, intangible assets decreased by \$49.3 million, trade and other payables and contract liabilities increased by \$1.3 million, long-term debt and lease liabilities decreased by \$2.1 million and deferred tax liabilities decreased by \$3.7 million. Prepaids and other assets, trade and other payables and contract liabilities changed as a result of updating the working capital for additional facts and circumstances obtained related to the original acquisition date. Property, plant and equipment and intangible assets changed as a result of changes made to estimated remaining useful lives and fair value of assets acquired. Long-term debt and lease liabilities changed as a result of updating the incremental borrowing rate associated with certain debts assumed. Deferred tax liabilities changed as a result of these updated values and the remaining adjustment was to goodwill. The net impact was an increase to goodwill of \$11.4 million.

Subsequent to the acquisition date, the acquisition contributed revenue of \$122.8 million and \$167.2 million, respectively, for the three and nine months ended September 30, 2023 and net earnings before income tax of \$13.4 million and \$15.8 million, respectively, for the three and nine months ended September 30, 2023.

As part of the regulatory process, Superior entered into a consent agreement to retain all of Certarus' assets while agreeing to divest eight Canadian retail propane distribution locations and related assets in Northern Ontario. In 2022, the combined volume of these locations was approximately 90 million litres of propane or 2% of Superior's total propane distribution volumes. As a result of this, Superior has recorded the assets and liabilities related to this divestiture as held for sale presented separately on the condensed consolidated balance sheets and condensed consolidated statements of net loss and other comprehensive (loss) earnings.

On October 11, 2023, Superior entered into an agreement to divest the eight retail propane distribution locations and related assets in Northern Ontario. The transaction is subject to regulatory approval and is expected to close in the fourth quarter.

DIVESTITURES

As a result of the regulatory process discussed above, the major classes of assets and liabilities of the Northern Ontario Propane business have been classified as held for sale as at September 30, 2023. In addition, on October 25, 2023, Superior divested certain non-propane assets in the North Eastern U.S. As a result, the major classes of assets and liabilities related to this divestiture have also been classified as held for sale, as follows:

Assets	
Trade and other receivables	5.6
Inventories	5.4
Property, plant and equipment	23.5
Other assets	1.1
Goodwill	25.0
Assets classified as held for sale	60.6
Contract and other payables	(10.5)
Net assets classified as held for sale	50.1

The estimated net proceeds related to the Canadian Propane and U.S. divestitures is estimated to be \$36.8 million and \$24.8 million (US\$18.3 million), respectively. The goodwill balance allocated above is net of a write-down of \$8.6 million related to the Canadian divestiture, which was recorded as part of the gain (loss) on disposal of assets and impairment of goodwill disclosed in Note 15 of these condensed consolidated financial statements.

5. TRADE AND OTHER RECEIVABLES

A summary of trade and other receivables is as follows:

	September 30	December 31
	2023	2022
Trade receivables, net of allowances	280.0	375.4
Vendor Note ⁽¹⁾	–	128.0
Accounts receivable – other ⁽²⁾	21.7	28.4
Trade and other receivables	301.7	531.8

⁽¹⁾ On April 9, 2021, Superior completed the sale of its Specialty Chemicals business, and as part of the consideration received, \$125 million in the form of a 6% unsecured note (“Vendor Note”). On December 21, 2022, Superior entered into an agreement to sell the Vendor Note for total proceeds of \$128 million. Superior received the proceeds from the sale of the Vendor Note in January 2023.

⁽²⁾ This balance consists of accounts receivable related to indirect taxes, final settlements related to acquisitions and other miscellaneous balances. Prior year balance has been restated; see Note 2(b).

Pursuant to their respective terms, trade receivables, before the deduction of the allowance for doubtful accounts, are aged as follows:

	September 30	December 31
	2023	2022
Current	185.1	270.3
Past due less than 90 days	69.6	96.6
Past due over 90 days	46.2	24.9
Trade receivables	300.9	391.8

Superior's trade receivables are stated after deducting an allowance for doubtful accounts of \$20.9 million as at September 30, 2023 (December 31, 2022 – \$16.4 million). The movement in the allowance for doubtful accounts is as follows:

	September 30 2023	December 31 2022
Allowance for doubtful accounts, beginning of the period	(16.4)	(12.9)
Impairment losses recognized on receivables	(12.0)	(9.4)
Amounts written off during the period as uncollectible	6.6	6.2
Amounts recovered	0.9	0.6
Foreign exchange impact and other	–	(0.9)
Allowance for doubtful accounts, end of the period	(20.9)	(16.4)

6. INVENTORIES

A summary of inventories is as follows:

	September 30 2023	December 31 2022
Propane, heating oil and other refined fuels	92.8	133.1
Propane retailing materials, supplies, appliances and other	16.0	19.9
	108.8	153.0

7. PROVISIONS

A summary of provisions is as follows:

	Restructuring	Decommissioning	Other	Total
Balance as at December 31, 2021	2.1	7.4	3.6	13.1
Additions	–	1.2	27.7	28.9
Utilization	(1.1)	(0.2)	(0.8)	(2.1)
Unwinding of discount	–	0.2	–	0.2
Impact of change in discount rate	–	(0.6)	–	(0.6)
Net foreign currency exchange difference	–	0.3	0.3	0.6
Balance as at December 31, 2022	1.0	8.3	30.8	40.1
Additions	4.2	2.0	–	6.2
Utilization	(0.4)	–	(27.7)	(28.1)
Amounts reversed or reclassified	–	–	(3.0)	(3.0)
Unwinding of discount	–	0.3	–	0.3
Impact of change in discount rate	–	(0.4)	–	(0.4)
Net foreign currency exchange differences	–	(0.1)	(0.1)	(0.2)
Balance as at September 30, 2023	4.8	10.1	–	14.9

	September 30 2023	December 31 2022
Current (Note 8)	4.8	31.8
Non-current	10.1	8.3
	14.9	40.1

Superior is subject to various claims and potential claims in the normal course of business, but the Company does not expect the ultimate settlement of any of these to have a material effect on its financial results. The outcomes of all the proceedings and claims against Superior are subject to future resolution that includes the uncertainties of litigation. It is not possible for Superior to predict the result or magnitude of the claims due to the various factors and uncertainties involved in the legal process. Based on information currently known to Superior, it is not probable that the ultimate resolution of any proceedings and claims, individually or in total, will have a material effect on the condensed consolidated statements of net loss and total comprehensive (loss) earnings or condensed consolidated balance sheets. If it becomes probable that Superior is liable, Superior will record a provision in the period the change in probability occurs, and the resulting impact could be material to the condensed consolidated statements of net loss and total comprehensive (loss) earnings or condensed consolidated balance sheets.

8. TRADE AND OTHER PAYABLES

A summary of trade and other payables is as follows:

	September 30 2023	December 31 2022
Trade payables	397.6	426.9
Provisions (Note 7)	4.8	31.8
Accrued liabilities and other payables ⁽¹⁾	91.7	108.9
Current taxes payable	4.4	0.8
Share-based payments, current portion	13.0	12.1
Trade and other payables	511.5	580.5

⁽¹⁾ Restated, see Note 2(b).

9. OTHER LIABILITIES

A summary of other liabilities is as follows:

	September 30 2023	December 31 2022
Quebec cap and trade payable	16.3	12.1
California cap and trade payable	29.4	23.0
Washington cap and trade payable	2.8	—
Share-based payments and other	1.4	2.0
Other liabilities	49.9	37.1

Superior operates in California, Washington, Oregon and Quebec, and is required to participate in the respective government cap and trade programs, which require Superior to settle any liability with cap and trade at the end of each compliance period. Intangible assets are recorded when cap and trade emission units are purchased, and cap and trade liabilities are recorded upon the import of propane. These are included in the condensed consolidated statements of cash flows, net of the liability that has been accrued related to cap and trade payable as part of changes in non-cash working capital. As at September 30, 2023, the current portion of cap and trade payable was \$5.0 million recorded as part of trade and other payables (December 31, 2022 – \$2.4 million).

10. BORROWINGS

A summary of borrowings is as follows:

	Year of Maturity	Effective Interest Rate	September 30 2023	December 31 2022
Revolving Term Bank Credit Facilities ⁽¹⁾				
Bankers' Acceptances ("BA")	2027	Floating BA rate plus 1.70%	167.0	93.0
Canadian Prime Rate loan (Prime and Swing Line)	2027	Prime rate plus 0.70%	0.5	—
Secured Overnight Financing Rate ("SOFR") loans (US\$210.0 million; 2022 – US\$365.0 million)	2027	Term SOFR rate plus 1.70%	285.1	494.7
U.S. Base Rate loans (Prime and Swing Line) (US\$10.2 million; 2022 – US\$nil)	2027	U.S. Prime rate plus 0.70%	13.9	—
Sidecar Facility ⁽²⁾	2026	Floating BA rate plus 1.95%	404.0	—
			870.5	587.7
Senior Unsecured Notes				
Senior unsecured notes ⁽³⁾	2029	4.50%	814.6	813.2
Senior unsecured notes ⁽⁴⁾	2028	4.25%	500.0	500.0
			1,314.6	1,313.2
Other Debt				
Deferred consideration	2023–2031	1.74%–8.74%	33.5	37.5
Other loans and borrowings ^(5, 6)	2023–2031	1.9%–7.2%	13.3	7.6
			46.8	45.1
Total borrowings before deferred financing fees			2,231.9	1,946.0
Deferred financing fees and discounts			(24.1)	(19.9)
Total borrowings before current maturities			2,207.8	1,926.1
Current maturities			(12.0)	(14.8)
Total non-current borrowings			2,195.8	1,911.3

⁽¹⁾ As at September 30, 2023, Superior had \$9.4 million of outstanding letters of credit (December 31, 2022 – \$24.2 million) and \$445.6 million of outstanding financial guarantees on behalf of its businesses (December 31, 2022 – \$391.8 million). The fair value of Superior's revolving term bank credit facilities, other debt, letters of credit, and financial guarantees approximates their carrying value as a result of the market-based interest rates and the short-term nature of the underlying debt instruments. The credit facilities are secured by substantially all of the assets of Superior and mature on June 26, 2027. The lender commitments can be increased to \$1,050.0 million on the condition that no event of default has occurred and lender consent is provided.

⁽²⁾ Superior entered into a \$550 million senior secured revolving credit facility with a syndicate of ten lenders to fund the acquisition of Certarus. The senior secured credit facility matures on May 31, 2026 and is secured by the same assets as above.

⁽³⁾ Superior's subsidiaries, Superior Plus LP and Superior General Partner Inc., issued at par US\$600 million of 4.5% senior unsecured notes due March 15, 2029. The fair value of the outstanding US\$600 million senior unsecured notes is \$717.2 million (December 31, 2022 – \$697.5 million) based on prevailing market prices. There was an unrealized foreign exchange translation loss on the US\$600 million senior unsecured note of \$20.0 million and \$1.4 million for the three and nine months ended September 30, 2023, respectively (three and nine months ended September 30, 2022 – \$57.4 million and \$71.7 million loss, respectively).

⁽⁴⁾ Superior's wholly owned subsidiary, Superior Plus LP, completed a private placement of \$500 million of 4.25% senior unsecured notes, at par value, due May 18, 2028, which are guaranteed by Superior and certain of its subsidiaries. The fair value of the 4.25% senior unsecured note based on prevailing market rates is \$441.1 million (December 31, 2022 – \$434.0 million).

⁽⁵⁾ Other term loans consisting of \$1.0 million (US\$0.8 million) (December 31, 2022 – \$1.6 million or US\$1.2 million) in term bank loans bearing interest at 3.99% to 4.99% due on 2025, and \$4.6 million (US\$3.4 million) (December 31, 2022 – \$6.0 million or US\$4.4 million) in other term loans bearing interest at 1.9% to 6.5% are due between 2023 to 2031.

⁽⁶⁾ As part of the acquisition of Certarus, Superior assumed three definitive agreements enabling a strategic alliance and commercial investment (the "agreements") into Certarus' CNG infrastructure platform to service the Ontario industrial sectors. The total consideration received was \$11.3 million and could be terminated in 2024 and 2025. If terminated, the quarterly tolling fee obligation and entitlement by the issuer would cease. The repayment would be based on a calculated buyout amount and paid within 30 days. For the three months ended and from the date of acquisition to September 30, 2023, Certarus incurred \$0.3 million and \$0.4 million in tolling fees, respectively. Effective July 1, 2023, the agreements were extended and could be terminated by either party on or after July 1, 2033. As a result of the modification, Superior recorded a gain of \$4.5 million as part of finance expense.

Future required repayments of borrowings before deferred financing fees are as follows:

2023–2024	12.0
2024–2025	9.9
2025–2026	411.5
2026–2027	3.6
2027–2028	467.3
Thereafter	1,327.6
Total	2,231.9

11. LEASING ARRANGEMENTS

The lease liabilities by operating segment are as follows:

	U.S. Propane	Canadian Propane	Wholesale Propane	Certarus	Corporate	Total
Balance as at December 31, 2021	95.5	69.1	8.8	–	1.1	174.5
Lease liabilities assumed as part of a business combination	27.8	–	4.5	–	–	32.3
Additions	25.5	11.4	11.9	–	–	48.8
Finance expense on lease liabilities	5.2	3.2	0.8	–	0.1	9.3
Lease payments	(25.8)	(19.4)	(6.2)	–	(0.4)	(51.8)
Impact of changes in foreign exchange rates and other	8.9	(0.1)	1.1	–	–	9.9
Balance as at December 31, 2022	137.1	64.2	20.9	–	0.8	223.0
Lease liabilities assumed as part of a business combination	–	–	–	15.3	–	15.3
Additions	14.8	20.1	6.9	1.5	–	43.3
Finance expense on lease liabilities	4.6	2.5	1.0	0.2	–	8.3
Lease payments	(23.3)	(15.3)	(4.4)	(1.8)	(0.2)	(45.0)
Impact of changes in foreign exchange rates and other	(0.1)	–	(0.1)	(0.7)	–	(0.9)
Balance as at September 30, 2023	133.1	71.5	24.3	14.5	0.6	244.0

	September 30 2023	December 31 2022
Current portion of lease liabilities	62.3	47.3
Non-current portion of lease liabilities	181.7	175.7
Total lease liabilities	244.0	223.0

The present values of lease payments are as follows:

	Minimum Rental Payments		Present Value of Minimum Rental Payments	
	September 30 2023	December 31 2022	September 30 2023	December 31 2022
Not later than one year	69.5	52.9	62.3	47.3
Later than one year and not later than five years	151.4	142.1	126.8	117.8
Later than five years	71.8	75.0	54.9	57.9
Less: future finance charges	(48.7)	(47.0)	–	–
Present value of minimum rental payments	244.0	223.0	244.0	223.0

Future minimum lease payments under non-cancellable, low-value, short-term leases and leases with variable lease payments are summarized below:

	September 30 2023	December 31 2022
Not later than one year	7.0	2.0
Later than one year and not later than five years	0.6	0.6
	7.6	2.6

12. FINANCIAL INSTRUMENTS

IFRS requires disclosure around fair value and specifies a hierarchy of valuation techniques based on whether the inputs to those valuation techniques are observable or unobservable. Observable inputs reflect market data obtained from independent sources, while unobservable inputs reflect Superior's market assumptions. These two types of input create the following fair value hierarchy:

- *Level 1* – Quoted prices in active markets for identical instruments.
- *Level 2* – Quoted prices for similar instruments in active markets; quoted prices for identical or similar instruments in markets that are not active; and model-derived valuations in which all significant inputs and significant value drivers are observable in active markets.
- *Level 3* – Valuations derived from valuation techniques in which one or more significant inputs or significant value drivers are unobservable.

The fair value of a financial instrument is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Fair values are determined by reference to quoted bid or ask prices, as appropriate, in the most advantageous active market for that instrument to which Superior has immediate access (Level 1). Where bid and ask prices are unavailable, Superior uses the closing price of the instrument's most recent transaction. In the absence of an active market, Superior estimates fair values based on prevailing market rates (bid and ask prices, as appropriate) for instruments with similar characteristics and risk profiles or internal or external valuation models, such as discounted cash flow analysis using, to the extent possible, observable market-based inputs (Level 2). Superior uses internally developed methodologies and unobservable inputs to determine the fair value of some financial instruments when required (Level 3).

Fair values determined using valuation models require assumptions concerning the amount and timing of estimated future cash flows and discount rates. In determining those assumptions, Superior looks primarily to available readily observable external market inputs including forecast commodity price curves, interest rate yield curves, currency rates, and price and rate volatilities as applicable.

All financial and non-financial derivatives are designated as Fair Value Through Profit or Loss ("FVTPL") upon their initial recognition.

For items that are recognized at fair value on a recurring basis, the Company determines whether transfers have occurred between levels in the hierarchy by reassessing their classification at the end of each reporting period. During the three and nine months ended September 30, 2023, there were no transfers between Level 1 and Level 2 fair value measurements, and no transfers into or out of Level 3 fair value measurements.

	As at September 30, 2023			
	Level 1	Level 2	Level 3	Total
Assets				
Foreign currency forward contracts, net sale	1.0	–	–	1.0
Equity derivative contract	–	0.6	–	0.6
Propane, West Texas Intermediate ("WTI"), butane, heating oil and diesel wholesale purchase and sale contracts	–	19.4	–	19.4
Total assets	1.0	20.0	–	21.0
Liabilities				
Foreign currency forward contracts, net sale and foreign currency options, USD/CAD calls	(21.1)	–	–	(21.1)
Equity derivative contract	–	(2.8)	–	(2.8)
Propane, WTI, butane, heating oil and diesel wholesale purchase and sale contracts	–	(14.7)	–	(14.7)
Total liabilities	(21.1)	(17.5)	–	(38.6)
Total net assets (liabilities)	(20.1)	2.5	–	(17.6)
Current portion of assets	1.0	14.8	–	15.8
Current portion of liabilities	(12.2)	(16.3)	–	(28.5)

	As at December 31, 2022			
	Level 1	Level 2	Level 3	Total
Assets				
Foreign currency forward contracts, net sale	3.0	–	–	3.0
Equity derivative contract	–	1.9	–	1.9
Propane, WTI, butane, heating oil and diesel wholesale purchase and sale contracts	–	6.1	–	6.1
Total assets	3.0	8.0	–	11.0
Liabilities				
Foreign currency forward contracts, net sale and foreign currency options, USD/CAD calls	(20.3)	–	–	(20.3)
Equity derivative contract	–	(1.8)	–	(1.8)
Propane, WTI, butane, heating oil and diesel wholesale purchase and sale contracts	–	(46.3)	–	(46.3)
Total liabilities	(20.3)	(48.1)	–	(68.4)
Total net liabilities	(17.3)	(40.1)	–	(57.4)
Current portion of assets	2.7	7.9	–	10.6
Current portion of liabilities	(9.0)	(46.6)	–	(55.6)

The following table outlines quantitative information about how the fair values of these financial and non-financial assets and liabilities are determined, including valuation techniques and inputs used:

Description	Notional Value	Term	Effective Rates	Valuation Technique(s) and Key Input(s)
Level 1 fair value hierarchy:				
Foreign currency forward contracts	US\$577.9	2023–2026	\$1.26 – \$1.43	Quoted bid prices in the active market
Foreign currency options USD/CAD calls	US\$48.0	2024	\$1.35 – \$1.47	Quoted bid prices in the active market
Level 2 fair value hierarchy:				
Equity derivative contracts	C\$26.3	2023–2025	\$9.46 – \$14.55	Discounted cash flows – Future cash flows are estimated based on the share price
Propane, WTI, butane, heating oil and diesel wholesale purchase and sale contracts	142.6 USG ⁽¹⁾	2023–2026	\$0.75 – \$2.86	Quoted bid prices for similar products in an active market

⁽¹⁾ Millions of U.S. gallons (“USG”) purchased.

Superior’s realized and unrealized financial instrument gains (losses) for the three and nine months ended September 30, 2023 and 2022 are as follows:

Description	Three Months Ended September 30					
	2023			2022		
	Realized Gain (Loss)	Unrealized Gain (Loss)	Total	Realized Loss	Unrealized Gain (Loss)	Total
Foreign currency forward contracts – net sale and foreign currency options, USD/CAD calls	0.4	(20.4)	(20.0)	(0.4)	(37.5)	(37.9)
Equity derivative contracts	–	1.7	1.7	–	(2.4)	(2.4)
Propane, WTI, butane, heating oil and diesel wholesale purchase and sale contracts	(4.2)	24.7	20.5	(1.2)	(60.0)	(61.2)
Total (loss) gain on financial and non-financial derivatives	(3.8)	6.0	2.2	(1.6)	(99.9)	(101.5)
Gain from the fair value change of contingent consideration	–	–	–	–	1.5	1.5
Foreign exchange loss on U.S. dollar debt	–	(20.0)	(20.0)	–	(57.4)	(57.4)
Total loss	(3.8)	(14.0)	(17.8)	(1.6)	(155.8)	(157.4)

**Nine Months Ended
September 30**

Description	2023			2022		
	Realized Loss	Unrealized Gain (Loss)	Total	Realized Gain	Unrealized Gain (Loss)	Total
Foreign currency forward contracts – net sale and foreign currency options, USD/CAD calls	(3.3)	(2.9)	(6.2)	1.4	(44.0)	(42.6)
Equity derivative contracts	–	(2.2)	(2.2)	–	(5.7)	(5.7)
Propane, WTI, butane, heating oil and diesel wholesale purchase and sale contracts	(36.9)	45.4	8.5	40.0	(78.5)	(38.5)
Total (loss) gain on financial and non- financial derivatives	(40.2)	40.3	0.1	41.4	(128.2)	(86.8)
Gain from the fair value change of contingent consideration	–	–	–	–	0.6	0.6
Foreign exchange loss on U.S. dollar debt	–	(1.4)	(1.4)	–	(71.7)	(71.7)
Total (loss) gain	(40.2)	38.9	(1.3)	41.4	(199.3)	(157.9)

The following summarizes Superior's classification and measurement of financial assets and liabilities:

	Classification	Measurement
Financial assets		
Cash and cash equivalents	Loans and receivables	Amortized cost
Trade and other receivables	Loans and receivables	Amortized cost
Derivative assets	FVTPL	Fair value
Financial liabilities		
Trade and other payables	Other liabilities	Amortized cost
Dividends payable	Other liabilities	Amortized cost
Borrowings and other liabilities	Other liabilities	Amortized cost
Derivative liabilities	FVTPL	Fair value

The fair values of cash and cash equivalents, trade and other receivables, trade and other payables, dividends payable, revolving term bank credit facilities disclosed in Note 10 and other liabilities correspond to the respective carrying amounts due to their short-term nature and/or the interest rate on the asset is commensurate with market interest rates for the type of asset with similar duration and credit risk. The fair value of senior unsecured notes disclosed in Note 10 is determined by quoted market prices (Level 2 fair value hierarchy).

Offsetting of Financial Instruments

Financial assets and liabilities are offset and the net amount reported on the condensed consolidated balance sheets when Superior has a legally enforceable right to set off the recognized amounts and there is an intention to settle on a net basis or realize the asset and settle the liability simultaneously. In the normal course of business, Superior enters into various master netting agreements or other similar arrangements that do not meet the criteria for offsetting, but do, however, still allow for the related amount to be set off in certain circumstances, such as bankruptcy or the termination of contracts. As at September 30, 2023 and December 31, 2022, Superior has not recorded any amount against other current and non-current financial assets and liabilities.

Financial Instruments – Risk Management

Market Risk

Financial derivatives and non-financial derivatives are used by Superior to manage its exposure to fluctuations in foreign currency exchange rates, interest rates and commodity prices. Superior assesses the inherent risks of these instruments by grouping financial and non-financial derivatives according to the exposures these instruments mitigate. Superior's policy is not to use financial derivative or non-financial derivative instruments for speculative purposes. Superior does not formally designate its derivatives as hedges and, as a result, Superior does not apply hedge accounting and is required to designate its financial derivatives and non-financial derivatives as held for trading.

Superior's operating segments enter into various propane forward purchase and sale agreements to manage the economic exposure of its wholesale customer supply contracts and monitor their fixed-price propane positions on a daily basis to monitor compliance with established risk management policies. Superior's operating segments maintain a substantially balanced fixed-price propane position in relation to its wholesale customer supply commitments.

Superior, on behalf of its operating segments, enters into foreign currency forward contracts to manage the economic exposure of its operations to movements in foreign currency exchange rates. Superior's operating segments contract a portion of its fixed-price natural gas and propane purchases and sales in U.S. dollars and enters into forward U.S. dollar purchase contracts to create an effective Canadian dollar fixed-price purchase cost. Superior enters into U.S. dollar forward sales contracts on an ongoing basis to mitigate the impact of foreign exchange fluctuations on sales margins on production from its Canadian plants that is sold in U.S. dollars. Interest expense on Superior's U.S. dollar debt is also used to mitigate the impact of foreign exchange fluctuations.

Superior manages its overall liquidity risk in relation to its general funding requirements by utilizing a mix of short-term and long-term debt instruments. Superior reviews its mix of short-term and long-term debt instruments on an ongoing basis to ensure it is able to meet its liquidity requirements.

Credit Risk

Superior utilizes a variety of counterparties in relation to its financial derivative and non-financial derivative instruments in order to mitigate its counterparty risk. Superior assesses the creditworthiness of its significant counterparties at the inception and throughout the term of a contract. Superior is also exposed to customer credit risk. Superior's operating segments deal with a large number of small customers, thereby reducing this risk. Superior's operating segments actively monitor the creditworthiness of its commercial customers. Overall, Superior's credit quality is enhanced by its portfolio of customers, which is diversified across geographical (primarily Canada and the U.S.) and end-use (primarily commercial, residential and industrial) markets.

Allowances for doubtful accounts and past due receivables are reviewed by Superior as at each condensed consolidated balance sheet date. Superior updates its estimate of the allowance for doubtful accounts based on the evaluation of the recoverability of trade and other receivables with each customer, considering historical collection trends of past due accounts, current economic conditions and future forecasts. Trade and other receivables are written off once it is determined they are uncollectible.

Liquidity Risk

Liquidity risk is the risk that Superior cannot meet a demand for cash or fund an obligation as it comes due. Liquidity risk also includes the risk of not being able to liquidate assets in a timely manner at a reasonable price.

To ensure it is able to react to contingencies and investment opportunities quickly, Superior maintains sources of liquidity at the corporate and subsidiary levels. The main sources of liquidity are cash and other financial assets, the undrawn committed revolving term bank credit facilities, equity markets and debenture markets.

Superior is subject to the risks associated with debt financing, including the ability to refinance indebtedness at maturity. Superior believes these risks are mitigated through the use of long-term debt secured by high-quality assets, maintaining debt levels that in management's opinion are appropriate and by diversifying maturities over an extended period. Superior also seeks to include in its agreements terms that protect it from liquidity issues of counterparties that might otherwise affect liquidity.

Equity Price Risk

Equity price risk is the risk of volatility in earnings as a result of volatility in Superior's share price. Superior has equity price risk exposure to shares that it issues under various forms of share-based compensation programs, which affect earnings when outstanding units are revalued at the end of each reporting period. Superior uses equity derivatives to manage volatility derived from its share-based compensation program.

As at September 30, 2023, Superior estimates that a 10% increase in its share price would have resulted in a \$2.4 million increase in earnings due to the revaluation of equity derivative contracts.

Superior's contractual obligations associated with its financial liabilities for the periods from October 1 to September 30 of the respective years are as follows:

	October 1 to September 30						
	Current	2025	2026	2027	2028	Thereafter	Total
Borrowings before deferred financing fees and discounts	12.0	9.9	411.5	3.6	467.3	1,327.6	2,231.9
Lease liabilities	62.3	46.1	34.0	28.1	18.6	54.9	244.0
Non-cancellable, low-value, short-term leases and leases with variable lease payments	7.0	0.6	—	—	—	—	7.6
Certarus capital and other commitments	127.1	2.3	2.4	0.5	0.5	1.7	134.5
USD foreign currency forward contracts, net sale	262.6	192.5	119.8	3.0	—	—	577.9
USD/CAD call options ⁽¹⁾	42.0	6.0	—	—	—	—	48.0
Equity derivative contracts	16.6	9.7	—	—	—	—	26.3
Propane, WTI, butane, heating oil and diesel, wholesale and natural gas purchase and sale contracts	210.7	14.9	8.5	0.5	0.5	0.5	235.6

⁽¹⁾USD/CAD call options expire on varying maturity dates between April and October 2024 with strike rates ranging from \$1.35 to \$1.47.

Superior's contractual obligations are considered normal operating commitments and do not include the impact of mark-to-market fair values on financial and non-financial derivatives. Superior expects to fund these obligations through a combination of cash flows from operations, proceeds on revolving term bank credit facilities and proceeds on the issuance of share capital. Superior's financial instruments' sensitivities are consistent as at September 30, 2023 and December 31, 2022.

13. INCOME TAXES

Consistent with prior periods, Superior recognizes a provision for income taxes for its subsidiaries that are subject to current and deferred income taxes, including Canadian, U.S., Hungary and Luxembourg income taxes.

Total income taxes for the three and nine months ended September 30, 2023 consists of a current income tax expense of \$11.2 million and \$20.7 million and a deferred income tax recovery of \$34.3 million and \$13.9 million, respectively (three and nine months ended September 30, 2022 – total income tax expense consisting of a current income tax expense of \$1.6 million and \$5.1 million and a deferred income tax recovery of \$60.7 million and \$52.6 million, respectively) with a corresponding total net deferred income tax liability of \$157.4 million as at September 30, 2023 (December 31, 2022 – total net deferred income tax liability of \$98.7 million; restated see Note 2(b)).

14. TOTAL EQUITY

Superior is authorized to issue an unlimited number of common shares and an unlimited number of preferred shares.

Common Shares

The holders of common shares are entitled to dividends if, as and when, declared by the Board of Directors, to one vote per share at shareholders' meetings, and upon liquidation, dissolution or winding up of Superior to receive pro rata the remaining property and assets of Superior, subject to the rights of any shares having priority over the common shares, of which the preferred shares of Superior Plus US Holdings are outstanding. See preferred shares issued by a subsidiary below.

	Issued Number of Common Shares (Millions)	Total Capital Attributable to Common Shareholders	Equity Attributable to Common Shareholders
As at December 31, 2022	200.7	2,617.9	1,108.1
Issuance of common shares, net of issuance costs (Note 4)	48.6	487.2	487.2
Common shares repurchased and cancelled	(0.7)	(9.2)	(7.2)
Net loss for the period	–	–	(19.5)
Other comprehensive earnings	–	–	1.6
Dividends declared to common shareholders	–	–	(125.8)
As at September 30, 2023	248.6	3,095.9	1,444.4

Superior's previous normal course issuer bid program terminated on October 13, 2023. For the three and nine months ended September 30, 2023, 0.7 million common shares were repurchased for \$7.2 million, including commission, at a volume weighted average price of \$9.79 per common share (December 31, 2022 – 994,542 common shares have been repurchased for \$10.0 million, including commission, at a volume weighted average price of \$10.06 per common share). The repurchased shares with a total book value of \$9.2 million (December 31, 2022 – \$13.0 million), were immediately cancelled and a gain of \$2.0 million was recorded to deficit.

On November 6, 2023, the TSX accepted a notice filed by Superior of its intention to commence a new normal course issuer bid (the “NCIB”) with respect to its common shares. The NCIB will commence on November 10, 2023 and will terminate on the earlier of November 9, 2024, the date Superior has purchased the maximum number of common shares permitted under the NCIB or the date on which Superior terminates the NCIB in accordance with its terms. The NCIB permits the purchase of up to 12,427,942 common shares, such amount representing 5% of the 248,558,857 common shares issued and outstanding as at October 27, 2023, by way of normal course purchases effected through the facilities of the TSX and/or alternative trading platforms. The NCIB is subject to additional standard regulatory requirements as set out herein. Furthermore, subject to certain exemptions for block purchases, the maximum number of common shares that Superior may acquire on any one trading day is 201,908 common shares, such amount representing 25% of the average daily trading volume of the common shares of 807,635 for the six calendar months prior to the start of the NCIB. All common shares purchased by Superior under the NCIB will be cancelled.

Superior has engaged a broker to administer the NCIB. Superior will also enter into an automatic purchase plan (“APP”) with its broker in relation to the NCIB to facilitate purchases of common shares under the NCIB at times when Superior normally would not be active in the market due to its own internal trading blackout periods, insider trading rules or otherwise. Pursuant to the APP, from time to time, when Superior is not in possession of material non-public information about itself or its securities, Superior may, but is not required to, direct its broker to make purchases of common shares under the NCIB during an ensuing trading blackout period. Such purchases will be based on trading parameters established by Superior prior to the trading blackout period in accordance with the rules of the TSX, applicable securities laws and the terms of the APP.

Preferred Shares of Superior Plus US Holdings

The preferred shares issued by Superior’s subsidiary (“Preferred Shares”) entitle the holders to a cumulative dividend of 7.25% per annum through to the end of Superior’s second fiscal quarter in 2027. If dividends are paid on the common shares, Superior is required to pay the dividend in cash on the Preferred Shares; otherwise, the Preferred Share dividends can be paid or accrued at Superior’s option. In the event that Superior declares a dividend on its common shares in excess of \$0.06 per month, the holders of the Preferred Shares shall be entitled to an equivalent amount. Superior has the option to redeem all, but not less than all, the Preferred Shares on or after July 13, 2027 with not less than 30 days’ prior written notice to the holders of the Preferred Shares. The Preferred Shares can be redeemed at US\$1,000 per share plus accrued and unpaid dividends. If Superior does not redeem the Preferred Shares, the dividend rate increases by 0.75% per annum for the next four years to a maximum of 10.25%. If the dividends are not paid in cash, the cumulative dividend increases by 1.0% per annum to a maximum of 14.25%.

The Preferred Shares may be exchanged, at the holder’s option, into 30 million common shares of Superior (“Common Shares”) or at Superior’s option, if the volume-weighted average price of Superior’s Common Shares during the then preceding 30 consecutive trading day period, converted to U.S. dollars at the applicable exchange rate, must be greater than 145% of the exchange price or \$8.67. On an as-exchanged basis, the Preferred Shares currently represent approximately 11% of the diluted outstanding Common Shares. The exchange price of the Preferred Shares will be subject to adjustment from time to time in accordance with the terms of the Preferred Shares. These potential adjustments relate primarily to accrued and unpaid dividends, an increase in or additional dividends to common shareholders, instances where there is a share split, share consolidation or a reorganization, the participation rate on the dividend reinvestment plan is greater than 35% and if Common Shares are issued below market value.

Holders of Preferred Shares will be entitled to vote on an as-exchanged basis for all matters on which holders of Superior’s Common Shares vote, and to the greatest extent possible, will vote with the holders of Common Shares as a single class.

In the event of any liquidation, winding up or dissolution of Superior, the holders of Preferred Shares are entitled to receive prior, and in preference to, any distribution to the holders of Common Shares, an amount equal to the greater of a liquidation rate per share of US\$1,400 plus accrued and unpaid dividends or the amount receivable had the Preferred Shares been converted to Common Shares immediately prior to the liquidation event. In the event

that upon liquidation or dissolution, the assets and funds of Superior are insufficient to permit the payment to the holders of Preferred Shares of the full preferential amounts, then the entire assets and funds of Superior legally available for distribution are to be distributed ratably among the holders of Preferred Shares in proportion to the full preferential amount each is otherwise entitled to receive. After the distributions described above have been paid in full, the remaining assets of Superior available for distribution shall be distributed pro-rata to the holders of Common Shares.

Dividends declared to preferred shareholders for the three and nine months ended September 30, 2023 were C\$6.3 million (US\$4.7 million) or C\$24.2 (US\$18.1) per preferred share and C\$19.0 million (US\$14.1 million) or C\$73.1 (US\$54.4) per preferred share, respectively (September 30, 2022 – C\$6.0 million (US\$4.7 million) or C\$23.1 (US\$18.1) per preferred share and C\$18.1 million (US\$14.1 million) or C\$69.8 (US\$54.4) per preferred share, respectively).

Non-controlling interest ("NCI")	Issued Number of Preferred Shares (Millions)	Equity Attributable to NCI
As at December 31, 2022	0.3	352.4
Net earnings for the period	—	19.0
Other comprehensive earnings, allocated to NCI	—	0.6
Dividends to preferred shareholders	—	(19.0)
As at September 30, 2023	0.3	353.0

15. SUPPLEMENTAL DISCLOSURE OF CONDENSED CONSOLIDATED STATEMENTS OF NET LOSS

	Three Months Ended September 30		Nine Months Ended September 30	
	2023	2022	2023	2022
Revenue				
Revenue from products ⁽³⁾	479.3	488.6	2,260.2	2,244.3
Revenue from the rendering of services	27.2	15.5	64.0	47.4
Tank and equipment rental	24.5	6.4	43.7	17.8
	531.0	510.5	2,367.9	2,309.5
Cost of sales				
Cost of products and services ⁽¹⁾	(238.9)	(336.8)	(1,262.1)	(1,544.7)
Low value, short-term and variable lease payments	(3.0)	(1.5)	(6.6)	(4.2)
	(241.9)	(338.3)	(1,268.7)	(1,548.9)
SD&A				
Other expenses in SD&A ⁽⁴⁾	(32.1)	(28.8)	(124.1)	(89.9)
Transaction, restructuring and other costs	(11.6)	(14.3)	(41.2)	(33.9)
Employee costs and employee future benefits expense ⁽²⁾	(138.9)	(104.0)	(392.1)	(308.3)
Distribution and vehicle operating costs ⁽⁴⁾	(52.7)	(27.5)	(140.9)	(84.2)
Maintenance and insurance expense ⁽⁴⁾	(35.3)	(17.7)	(61.5)	(48.7)
Depreciation of right-of-use assets	(12.0)	(9.9)	(34.0)	(27.5)
Depreciation of property, plant and equipment	(51.0)	(31.3)	(122.8)	(83.6)
Amortization of intangible assets	(29.7)	(23.9)	(79.0)	(64.7)
Low value, short-term and variable lease payments	(0.5)	(1.4)	(2.4)	(3.7)
(Loss) gain on disposal of assets and impairment (see Note 4)	(6.7)	0.7	(6.8)	(0.1)
	(370.5)	(258.1)	(1,004.8)	(744.6)
Finance expense				
Interest on borrowings	(31.0)	(20.4)	(77.4)	(51.2)
Interest earned on Vendor Note (see Note 5)	–	1.8	–	5.6
Interest on lease liability	(3.0)	(2.1)	(8.3)	(5.8)
Non-cash financing expense net of gain on modification of debt	2.3	(2.0)	(1.1)	(5.1)
	(31.7)	(22.7)	(86.8)	(56.5)
Loss on derivatives and foreign currency translation of borrowings				
Realized (loss) gain on financial and non-financial derivatives and foreign currency translation	(3.8)	(1.6)	(40.2)	41.4
Unrealized (loss) gain on financial and non-financial derivatives and foreign currency translation	(14.0)	(155.8)	38.9	(199.3)
	(17.8)	(157.4)	(1.3)	(157.9)
(Loss) earnings before income taxes	(130.9)	(266.0)	6.3	(198.4)
Income tax recovery (expense)				
Current income tax expense	(11.2)	(1.6)	(20.7)	(5.1)
Deferred income tax recovery	34.3	60.7	13.9	52.6
	23.1	59.1	(6.8)	47.5
Net loss for the period	(107.8)	(206.9)	(0.5)	(150.9)

⁽¹⁾During the three and nine months ended September 30, 2023, the cost of products and services includes inventories recognized as an expense and an inventory write-down of \$231.4 million and \$nil, and \$1,239.6 million and \$1.5 million, respectively (2022 – \$329.3 million and \$0.4 million, and \$1,523.1 million and \$2.0 million, respectively).

⁽²⁾Expense is shown net of the Canada Emergency Wage Subsidy of \$nil for the three and nine months ended September 30, 2023 (2022 – \$nil and \$2.2 million).

⁽³⁾Included in revenue from products is the sale of carbon credit of \$nil during the three and nine months ended September 30, 2023 (2022 – \$nil and \$1.7 million, respectively).

⁽⁴⁾Restated to conform with current period presentation.

16. NET LOSS PER SHARE, BASIC AND DILUTED

	Three Months Ended September 30		Nine Months Ended September 30	
	2023	2022	2023	2022
Net loss per share				
Basic				
Net loss for the period attributable to common shareholders	(114.1)	(212.9)	(19.5)	(169.0)
Dividends declared to common shareholders	44.8	36.3	125.8	104.3
Total loss allocated to common shareholders	(114.1)	(212.9)	(19.5)	(169.0)
Weighted average number of shares outstanding (millions) – basic	248.8	201.7	222.4	192.8
Net loss per share attributable to common shareholders	\$(0.46)	\$(1.06)	\$(0.09)	\$(0.88)
Diluted				
Net loss for the period attributable to common shareholders assuming preferred shares convert	(107.8)	(206.9)	(0.5)	(150.9)
Weighted average number of Common Shares outstanding (millions) assuming Preferred Shares convert	278.8	231.7	252.4	222.8
	\$(0.39)	\$(0.89)	\$(0.00)	\$(0.68)
Net loss per share attributable to common shareholders	\$(0.46)	\$(1.06)	\$(0.09)	\$(0.88)

Superior uses the two-class method to compute net earnings per common share attributable to common shareholders because Superior's Preferred Shares are participating equity securities. For the purpose of computing earnings per share, the Preferred Shares are considered participating because they contractually entitle the holders to participate in dividends with ordinary shares according to a predetermined formula (Note 14). The two-class method requires earnings for the period to be allocated between Common Shares and Preferred Shares based upon their respective rights to receive distributed and undistributed earnings.

Under the two-class method, the basic and diluted loss per share are computed as follows:

- Earnings or loss attributable to Superior's common shareholders is adjusted (earnings reduced and a loss increased) by the amount of dividends declared in the period for each class of shares and by the contractual amount of dividends that must be paid for the period.
- The remaining earnings or loss is allocated to Superior's Common Shares and participating equity instruments to the extent that each instrument shares in earnings as if all of the earnings or loss for the period had been distributed. The total earnings or loss allocated to each class of equity instrument is determined by adding together the amount allocated for dividends and the amount allocated for a participation feature.
- The total amount of earnings or loss allocated to each class of equity instrument is divided by the weighted-average number of outstanding instruments (and dilutive potential common shares for diluted earnings per share) to which the earnings are allocated to determine the earnings (loss) per share for the instrument.

No such adjustment to earnings is made during periods with a net loss, as the holders of the Preferred Shares have no obligation to fund losses. The two-class equity method is performed in each period presented in reference to that period's earnings or loss. Consequently, the sum of the four quarters' earnings (loss) per share data will not necessarily equal the annual earnings (loss) per share data.

17. DISAGGREGATION OF REVENUE

Revenue is disaggregated by primary geographical market, type of customer and major product and service lines.

For the Three Months Ended September 30, 2023

	Canada	U.S.	Inter-segment	Total
Revenue from sale of products	196.7	350.8	(68.2)	479.3
Revenue from services	7.6	19.6	–	27.2
Tank and equipment rental	6.5	18.0	–	24.5
Total revenue	210.8	388.4	(68.2)	531.0

For the Nine Months Ended September 30, 2023

	Canada	U.S.	Inter-segment	Total
Revenue from sale of products	938.4	1,708.8	(387.0)	2,260.2
Revenue from services	17.3	46.7	–	64.0
Tank and equipment rental	10.6	33.1	–	43.7
Total revenue	966.3	1,788.6	(387.0)	2,367.9

For the Three Months Ended September 30, 2022

	Canada	U.S.	Inter-segment	Total
Revenue from sale of products	237.1	353.7	(102.2)	488.6
Revenue from services	4.3	11.2	–	15.5
Tank and equipment rental	0.7	5.7	–	6.4
Total revenue	242.1	370.6	(102.2)	510.5

For the Nine Months Ended September 30, 2022

	Canada	U.S.	Inter-segment	Total
Revenue from sale of products	1,193.9	1,556.9	(506.5)	2,244.3
Revenue from services	12.6	34.8	–	47.4
Tank and equipment rental	3.0	14.8	–	17.8
Total revenue	1,209.5	1,606.5	(506.5)	2,309.5

18. SUPPLEMENTAL DISCLOSURE OF NON-CASH OPERATING WORKING CAPITAL CHANGES AND OTHER

	Three Months Ended September 30		Nine Months Ended September 30	
	2023	2022	2023	2022
Changes in non-cash operating working capital and other				
Trade and other receivables, and prepaids and deposits	71.6	(14.1)	414.8	132.9
Inventories	(25.1)	(28.7)	39.0	(3.0)
Trade and other payables and other liabilities	39.7	80.2	(140.7)	(73.9)
	86.2	37.4	313.1	56.0

19. REPORTABLE SEGMENT INFORMATION

Superior operates four operating segments: U.S. Propane, Canadian Propane, Wholesale Propane and Certarus. This is consistent with Superior's internal reporting and organization structure and how the CODM, the President and Chief Executive Officer, reviews the operating results, assesses performance and makes capital allocation decisions. Generally, these divisions are split between customer and product type, being wholesale, retail and natural gas. Retail is further split by customers in the U.S. and Canada.

The U.S. Propane segment distributes propane gas and liquid fuels along the Eastern U.S. and into the Midwest and California. The Canadian Propane segment includes the Canadian retail business with operations across Canada. The Wholesale Propane segment is the wholesale business with operations in Canada and the Western U.S. The Certarus segment is a provider of on-road low carbon energy solutions through fully integrated CNG, RNG and hydrogen platform. See Note 1 for further details.

The CODM regularly reviews segment profit and capital expenditures as a measure of segment assets. Segment profit represents earnings before interest, taxes, depreciation, amortization, gain (loss) on disposal of assets, finance expense, transaction, restructuring and other costs, and unrealized gains (losses) on derivative financial instruments. Capital expenditures are reviewed by the CODM representing additions to property, plant and equipment, software, and vehicle and other leases.

Segment information is presented below. In the tables below, income tax recovery and expense are not allocated to the segments. Information by geographical region is provided in Note 20 of these condensed consolidated financial statements.

Three Months Ended September 30, 2023	U.S. Propane	Canadian Propane	Wholesale Propane	Certarus	Corporate	Total Segments	Inter- segment	Total Consolidated
Revenue								
External customers	198.3	119.2	90.7	122.8	–	531.0	–	531.0
Inter-segment	–	3.0	65.2	–	–	68.2	(68.2)	–
Total revenue	198.3	122.2	155.9	122.8	–	599.2	(68.2)	531.0
Cost of sales (includes products and services)	(95.5)	(60.3)	(134.8)	(19.5)	–	(310.1)	68.2	(241.9)
Realized (loss) gain on financial and non- financial derivatives	(0.8)	–	(3.4)	–	0.4	(3.8)	–	(3.8)
SD&A excluding costs identified below	(107.8)	(57.6)	(16.2)	(67.8)	(10.1)	(259.5)	–	(259.5)
Segment profit (loss)	(5.8)	4.3	1.5	35.5	(9.7)	25.8	–	25.8
Depreciation included in SD&A	(20.1)	(10.6)	(1.3)	(19.0)	–	(51.0)	–	(51.0)
Depreciation of right-of- use assets included in SD&A	(6.3)	(3.0)	(1.4)	(1.2)	(0.1)	(12.0)	–	(12.0)
Amortization of intangible assets included in SD&A	(16.0)	(4.7)	(2.1)	(6.8)	(0.1)	(29.7)	–	(29.7)
Transaction, restructuring and other costs included in SD&A	(2.4)	(0.3)	–	(0.2)	(8.7)	(11.6)	–	(11.6)
Gain (loss) on disposal of assets and impairment of goodwill included in SD&A	1.0	(8.7)	0.1	0.9	–	(6.7)	–	(6.7)
Finance expense net of gain on modification of debt	(2.4)	(0.9)	(0.7)	4.2	(31.9)	(31.7)	–	(31.7)
Unrealized gain (loss) on derivatives and foreign currency translation of borrowings	22.2	–	2.5	–	(38.7)	(14.0)	–	(14.0)
(Loss) earnings before income taxes	(29.8)	(23.9)	(1.4)	13.4	(89.2)	(130.9)	–	(130.9)
Income tax recovery								23.1
Net loss for the period								(107.8)

Nine Months Ended September 30, 2023	U.S. Propane	Canadian Propane	Wholesale Propane	Certarus	Corporate	Total Segments	Inter- segment	Total Consolidated
Revenue								
External customers	1,143.6	567.5	489.6	167.2	–	2,367.9	–	2,367.9
Inter-segment	–	17.3	369.7	–	–	387.0	(387.0)	–
Total revenue	1,143.6	584.8	859.3	167.2	–	2,754.9	(387.0)	2,367.9
Cost of sales (includes products and services)	(562.6)	(321.0)	(746.0)	(26.1)	–	(1,655.7)	387.0	(1,268.7)
Realized loss on financial and non-financial derivatives	(25.0)	–	(11.9)	–	(3.3)	(40.2)	–	(40.2)
SD&A excluding costs identified below	(367.3)	(180.1)	(54.3)	(93.0)	(26.3)	(721.0)	–	(721.0)
Segment profit (loss)	188.7	83.7	47.1	48.1	(29.6)	338.0	–	338.0
Depreciation included in SD&A	(65.3)	(30.9)	(2.8)	(23.7)	(0.1)	(122.8)	–	(122.8)
Depreciation of right-of-use assets included in SD&A	(18.8)	(9.2)	(4.2)	(1.6)	(0.2)	(34.0)	–	(34.0)
Amortization of intangible assets included in SD&A	(49.0)	(14.0)	(5.8)	(9.9)	(0.3)	(79.0)	–	(79.0)
Transaction, restructuring and other costs included in SD&A	(11.8)	(0.8)	(0.6)	(0.5)	(27.5)	(41.2)	–	(41.2)
Gain (loss) on disposal of assets and impairment of goodwill included in SD&A	0.7	(7.0)	0.2	(0.7)	–	(6.8)	–	(6.8)
Finance expense net of gain on modification of debt	(6.6)	(2.5)	(0.9)	4.1	(80.9)	(86.8)	–	(86.8)
Unrealized gain (loss) on derivatives and foreign currency translation of borrowings	32.8	–	12.6	–	(6.5)	38.9	–	38.9
Earnings (loss) before income taxes	70.7	19.3	45.6	15.8	(145.1)	6.3	–	6.3
Income tax expense								(6.8)
Net loss for the period								(0.5)

Three Months Ended September 30, 2022	U.S. Propane	Canadian Propane	Wholesale Propane	Corporate	Total Segments	Inter- segment	Total Consolidated
Revenue							
External customers	240.3	140.9	129.3	–	510.5	–	510.5
Inter-segment	–	4.7	97.5	–	102.2	(102.2)	–
Total revenue	240.3	145.6	226.8	–	612.7	(102.2)	510.5
Cost of sales (includes products and services)	(141.4)	(88.7)	(210.4)	–	(440.5)	102.2	(338.3)
Realized (loss) gain on financial and non-financial derivatives	(1.4)	–	0.2	(0.4)	(1.6)	–	(1.6)
SD&A excluding costs identified below	(108.4)	(53.3)	(11.5)	(6.2)	(179.4)	–	(179.4)
Segment (loss) profit	(10.9)	3.6	5.1	(6.6)	(8.8)	–	(8.8)
Depreciation included in SD&A	(21.0)	(9.7)	(0.6)	–	(31.3)	–	(31.3)
Depreciation of right-of-use assets included in SD&A	(5.9)	(2.9)	(1.0)	(0.1)	(9.9)	–	(9.9)
Amortization of intangible assets included in SD&A	(16.6)	(4.6)	(2.6)	(0.1)	(23.9)	–	(23.9)
Transaction, restructuring and other costs included in SD&A	(5.6)	(0.2)	(0.4)	(8.1)	(14.3)	–	(14.3)
(Loss) gain on disposal of assets included in SD&A	(0.1)	0.8	–	–	0.7	–	0.7
Finance expense	(1.7)	(0.9)	(0.4)	(19.7)	(22.7)	–	(22.7)
Unrealized loss on derivatives, fair value change in contingent consideration and foreign currency translation of borrowings	(48.0)	–	(12.0)	(95.8)	(155.8)	–	(155.8)
Loss before income taxes	(109.8)	(13.9)	(11.9)	(130.4)	(266.0)	–	(266.0)
Income tax recovery							59.1
Net loss for the period							(206.9)

Nine Months Ended September 30, 2022	U.S. Propane	Canadian Propane	Wholesale Propane	Corporate	Total Segments	Inter- segment	Total Consolidated
Revenue							
External customers	1,152.0	679.8	477.7	–	2,309.5	–	2,309.5
Inter-segment	–	20.3	486.2	–	506.5	(506.5)	–
Total revenue	1,152.0	700.1	963.9	–	2,816.0	(506.5)	2,309.5
Cost of sales (includes products and services)	(693.9)	(446.4)	(915.1)	–	(2,055.4)	506.5	(1,548.9)
Realized gain on financial and non-financial derivatives	31.9	–	8.1	1.4	41.4	–	41.4
SD&A excluding costs identified below	(321.8)	(167.2)	(30.9)	(14.9)	(534.8)	–	(534.8)
Segment profit (loss)	168.2	86.5	26.0	(13.5)	267.2	–	267.2
Depreciation included in SD&A	(52.8)	(28.7)	(2.0)	(0.1)	(83.6)	–	(83.6)
Depreciation of right-of-use assets included in SD&A	(16.2)	(8.6)	(2.5)	(0.2)	(27.5)	–	(27.5)
Amortization of intangible assets included in SD&A	(45.3)	(13.8)	(5.3)	(0.3)	(64.7)	–	(64.7)
Transaction, restructuring and other costs included in SD&A	(16.9)	(0.5)	(0.5)	(16.0)	(33.9)	–	(33.9)
(Loss) gain on disposal of assets included in SD&A	(1.7)	1.5	0.1	–	(0.1)	–	(0.1)
Finance expense	(4.5)	(2.4)	(0.8)	(48.8)	(56.5)	–	(56.5)
Unrealized loss on derivatives, fair value change in contingent consideration and foreign currency translation of borrowings	(65.4)	–	(13.1)	(120.8)	(199.3)	–	(199.3)
(Loss) earnings before income taxes	(34.6)	34.0	1.9	(199.7)	(198.4)	–	(198.4)
Income tax recovery							47.5
Net loss for the period							(150.9)

Net Working Capital, Total Assets, Total Liabilities and Capital Expenditures

	U.S. Propane	Canadian Propane	Wholesale Propane	Certarus	Corporate	Total
As at September 30, 2023						
Net working capital ⁽¹⁾	(111.2)	18.5	(9.7)	47.7	(85.1)	(139.8)
Total assets	2,560.3	922.7	386.6	1,202.3	81.3	5,153.2
Total liabilities	626.5	147.0	214.9	162.0	2,205.4	3,355.8
As at December 31, 2022						
Net working capital ^{(1) (2)}	25.8	85.6	5.7	—	47.6	164.7
Total assets ⁽²⁾	2,797.9	1,017.4	431.4	—	232.7	4,479.4
Total liabilities ⁽²⁾	686.3	156.2	246.1	—	1,930.3	3,018.9
Capital expenditures for the three months ended September 30, 2023						
Purchase of property, plant and equipment and intangible assets	8.2	14.6	0.7	21.1	—	44.6
Vehicle lease additions	4.9	4.3	1.1	1.2	—	11.5
Capital expenditures excluding other lease liabilities	13.1	18.9	1.8	22.3	—	56.1
Other lease additions	2.0	9.2	—	0.1	—	11.3
Proceeds on disposal of property, plant and equipment	(2.5)	(0.2)	(0.2)	(1.0)	—	(3.9)
Total net capital expenditures	12.6	27.9	1.6	21.4	—	63.5
Capital expenditures for the three months ended September 30, 2022⁽²⁾						
Purchase of property, plant and equipment and intangible assets	15.4	11.9	2.8	—	—	30.1
Vehicle lease additions	7.6	1.2	—	—	—	8.8
Capital expenditures excluding other lease liabilities	23.0	13.1	2.8	—	—	38.9
Other lease additions	1.1	0.2	2.7	—	—	4.0
Proceeds on disposal of property, plant and equipment	(0.7)	(1.6)	—	—	—	(2.3)
Additions through business combinations (Note 4) ⁽²⁾⁽³⁾	3.8	—	—	—	—	3.8
Total net capital expenditures	27.2	11.7	5.5	—	—	44.4
Capital expenditures for the nine months ended September 30, 2023						
Purchase of property, plant and equipment and intangible assets	37.6	34.3	4.3	28.1	—	104.3
Vehicle lease additions	11.6	9.3	1.5	1.4	—	23.8
Capital expenditures excluding other lease liabilities	49.2	43.6	5.8	29.5	—	128.1
Other lease additions	3.2	10.8	5.4	0.1	—	19.5
Proceeds on disposal of property, plant and equipment	(3.7)	(2.9)	(0.3)	(1.9)	—	(8.8)
Additions through business combinations (Note 4) ⁽³⁾	2.9	—	—	761.3	—	764.2
Total net capital expenditures	51.6	51.5	10.9	789.0	—	903.0

	U.S. Propane	Canadian Propane	Wholesale Propane	Certarus	Corporate	Total
Capital expenditures for the nine months ended September 30, 2022 ⁽²⁾						
Purchase of property, plant and equipment and intangible assets	39.5	29.8	3.7	—	—	73.0
Vehicle lease additions	12.8	5.0	—	—	—	17.8
Capital expenditures excluding other lease liabilities	52.3	34.8	3.7	—	—	90.8
Other lease additions	2.9	1.6	3.0	—	—	7.5
Proceeds on disposal of property, plant and equipment	(2.2)	(2.8)	—	—	—	(5.0)
Additions through business combinations (Note 4) ⁽²⁾⁽³⁾	282.4	—	68.1	—	—	350.5
Total net capital expenditures	335.4	33.6	74.8	—	—	443.8

⁽¹⁾ Net working capital is composed of trade and other receivables, prepaids and deposits, and inventories, less trade and other payables, contract liabilities and dividends payable.

⁽²⁾ Restated, see Note 2(b).

⁽³⁾ These include property, plant and equipment and intangible assets acquired through business combination.

20. GEOGRAPHICAL INFORMATION

	U.S.	Canada	Other	Total Consolidated
Revenue for the three months ended September 30, 2023	377.9	153.1	—	531.0
Revenue for the nine months ended September 30, 2023	1,713.6	654.3	—	2,367.9
Property, plant and equipment as at September 30, 2023	770.7	876.9	—	1,647.6
Right-of-use assets as at September 30, 2023	162.3	94.4	—	256.7
Intangible assets as at September 30, 2023	376.4	303.1	—	679.5
Goodwill as at September 30, 2023	1,272.4	675.2	—	1,947.6
Total assets as at September 30, 2023	2,937.6	2,189.6	26.0	5,153.2
Revenue for the three months ended September 30, 2022	356.7	153.8	—	510.5
Revenue for the nine months ended September 30, 2022	1,565.3	744.2	—	2,309.5
Property, plant and equipment as at December 31, 2022 ⁽¹⁾	772.1	356.7	—	1,128.8
Right-of-use assets as at December 31, 2022	157.0	78.8	—	235.8
Intangible assets as at December 31, 2022 ⁽¹⁾	420.4	143.5	—	563.9
Goodwill as at December 31, 2022 ⁽¹⁾	1,320.7	337.4	—	1,658.1
Total assets as at December 31, 2022 ⁽¹⁾	3,132.2	1,319.6	27.6	4,479.4

⁽¹⁾ Restated, see Note 2(b).