

Q1

FOR THE THREE MONTHS ENDED  
MARCH 31, 2024

TSX: SPB

## Superior Announces Record First Quarter Adjusted EBITDA of \$235.6 Million, Adopts U.S. Dollar Reporting and Maintains 2024 Adjusted EBITDA Growth Expectations

- Record first quarter 2024 Adjusted EBITDA<sup>(1)</sup> of \$235.6 million represents a 15% increase from the prior year quarter, primarily from excellent performance at Certarus and resilience in our propane business in light of challenging weather patterns
- Certarus achieved a record quarter with Adjusted EBITDA<sup>(1)</sup> of \$51.5 million, a 9% increase from the exceptionally strong prior year quarter and in line with management's expectations
- U.S. Propane achieved growth of 1% in Q1 2024 compared to the prior year despite warmer weather
- Effective January 1, 2024, Superior began reporting results in U.S. dollars to improve year over year comparability given foreign exchange rate fluctuations, as the majority of its business activities are denominated in U.S. dollars
- Confirming 2024 Adjusted EBITDA<sup>(1)</sup> growth expectation of 5% compared to 2023 Pro Forma Adjusted EBITDA<sup>(1)</sup>
- Net earnings of \$85.2 million in Q1 2024 compared to net earnings of \$109.3 million in the prior year due to large unrealized derivative gains in Q1 2023

<sup>(1)</sup> Adjusted EBITDA and Pro Forma Adjusted EBITDA are Non-GAAP Financial Measures. See "Non-GAAP Financial Measures and Ratios" section below.

TORONTO, May 14, 2024 – Superior Plus Corp. ("**Superior**" or "**the company**") (TSX: SPB) today released its first quarter results for the period ended March 31, 2024. Unless otherwise expressed, all financial figures are expressed in U.S. dollars.

In announcing these results, Allan MacDonald, President and Chief Executive Officer said, "Superior's Q1 results are a testament to the growth potential of Certarus and the resiliency of our propane distribution business. Despite unfavourable weather patterns compared to both the five-year average and the prior year quarter, the businesses were able to adapt to minimize the impact on earnings, with U.S. Propane Distribution producing modest earnings growth compared to the prior year quarter."

Mr. MacDonald continued, "Certarus drove organic growth through the quarter in line with management expectations and above the historically strong \$47.2 million of Adjusted EBITDA it generated in Q1 2023. The business continued to add and deploy new mobile storage units ("MSUs") during the quarter to satisfy robust market demand for CNG, RNG and hydrogen, ending the quarter with 753 MSUs in its fleet."

## Segmented Information

<i>(millions of dollars)</i>	<b>Three Months Ended</b>	
	<b>March 31</b>	
	<b>2024</b>	<b>2023</b>
Adjusted EBITDA from operations <sup>(1)</sup>		
U.S. Propane Adjusted EBITDA <sup>(1)</sup>	<b>131.4</b>	130.1
Canadian Propane Adjusted EBITDA <sup>(1)</sup>	<b>41.1</b>	48.7
Wholesale Propane Adjusted EBITDA <sup>(1)</sup>	<b>17.1</b>	29.7
Certarus Adjusted EBITDA <sup>(1)</sup>	<b>51.5</b>	–
	<b>241.1</b>	<b>208.5</b>

<sup>(1)</sup> Adjusted EBITDA from operations and Adjusted EBITDA are Non-GAAP Financial Measures. See “Non-GAAP Financial Measures and Ratios” section below.

## Financial Overview

<i>(millions of dollars, except per share amounts)</i>	<b>Three Months Ended</b>	
	<b>March 31</b>	
	<b>2024</b>	<b>2023</b>
Revenue	<b>897.7</b>	928.8
Gross Profit	<b>465.2</b>	400.3
Net earnings for the period	<b>85.2</b>	109.3
Net earnings for the period attributable to Superior per share, diluted	<b>\$ 0.30</b>	\$ 0.47
Adjusted EBITDA from operations <sup>(1)</sup>	<b>241.1</b>	208.5
Adjusted EBITDA <sup>(1)</sup>	<b>235.6</b>	204.3
Adjusted EBITDA per share <sup>(1)(2)</sup>	<b>\$ 0.85</b>	\$ 0.89
Adjusted EBTDA per share <sup>(1)(2)</sup>	<b>\$ 0.75</b>	\$ 0.81
Net cash flows from operating activities	<b>146.5</b>	258.8
Net cash flows from operating activities per share, diluted <sup>(2)</sup>	<b>\$ 0.53</b>	\$ 1.12
Cash dividends declared on common shares	<b>33.1</b>	26.8
Cash dividends declared per share	<b>C\$ 0.18</b>	C\$ 0.18

<sup>(1)</sup> Adjusted EBITDA from operations, Adjusted EBITDA and Adjusted EBTDA are Non-GAAP Financial Measures. See “Non-GAAP Financial Measures and Ratios” section below.

<sup>(2)</sup> The weighted average number of shares outstanding for the three months ended March 31, 2024 was 278.6 million (three months ended March 31, 2023 was 230.7 million). The weighted average number of shares assumes the exchange of the issued and outstanding preferred shares into common shares. There were no other dilutive instruments for the three months ended March 31, 2024 and 2023.

## Debt and Leverage Update

- Superior is focused on managing both Net debt and its Leverage Ratio. Superior’s Leverage Ratio at March 31, 2024 was 3.8x, compared to 3.9x at March 31, 2023. Superior has continued to pursue its renewed organic growth focused strategy that will seek growth through self-funded reinvestment in the businesses. In line with this strategy, Superior still expects a ~0.2x reduction in its Leverage Ratio in 2024, with a long-term target of ~3.0x.

## Quarterly Dividend

- Superior is declaring a quarterly common share dividend of CAD \$0.18 per share, payable to shareholders of record as of June 28, 2024. The common share dividend will be payable on July 15, 2024.

## MD&A and Financial Statements

Superior’s MD&A, the unaudited Consolidated Financial Statements and the Notes to the audited Consolidated Financial Statements as at and for the quarter ended March 31, 2024 provide a detailed explanation of Superior’s operating results. These documents are available online on Superior’s website at [Superior Plus Financial Reports](#) and on Superior’s profile at [SEDAR+](#).

## 2024 First Quarter Conference Call

A conference call and webcast to discuss the 2024 first quarter financial results will be held at 10:30 AM EST on Wednesday, May 15, 2024. To register as a participant, please use the following link: [Register Here](#). The webcast will be available for replay on Superior's website at: <https://www.superiorplus.com/> under the Events section.

## About Superior Plus

Superior is a leading North American distributor of propane, compressed natural gas, renewable energy and related products and services, servicing approximately 770,000 customer locations in the U.S. and Canada. Through its primary businesses, propane distribution and compressed natural gas, renewable natural gas and hydrogen distribution, Superior safely delivers clean burning fuels to residential, commercial, utility, agricultural and industrial customers not connected to a pipeline. By displacing more carbon intensive fuels, Superior is a leader in the energy transition and helping customers lower operating costs and improve environmental performance.

## FOR MORE INFORMATION

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## Forward-Looking Information

Certain information included herein is forward-looking information within the meaning of applicable Canadian securities laws. Forward-looking information may include statements regarding the objectives, business strategies to achieve those objectives, expected financial results (including those in the area of risk management), economic or market conditions, and the outlook of or involving Superior and its businesses. Such information is typically identified by words such as “anticipate”, “believe”, “continue”, “estimate”, “expect”, “plan”, “forecast”, “future”, “outlook”, “guidance”, “may”, “project”, “should”, “strategy”, “target”, “will” or similar expressions suggesting future outcomes.

Forward-looking information in this document includes: Superior’s future financial position, expected 2024 Adjusted EBITDA and expected Leverage Ratio for 2024.

Forward-looking information is provided to provide information about management’s expectations and plans for the future and may not be appropriate for other purposes. Forward-looking information herein is based on various assumptions, and expectations that Superior believes are reasonable in the circumstances. No assurance can be given that these assumptions and expectations will prove correct. Those assumptions and expectations are based on information currently available to Superior, including information obtained from third-party industry analysts and other third-party sources, and the historic performance of Superior’s businesses and businesses it plans to acquire or has acquired. Superior cautions that the assumptions used to prepare such forward-looking information, including Superior’s expected 2024 Adjusted EBITDA and expected Leverage Ratio for 2024, could prove to be incorrect or inaccurate.

In preparing the forward-looking information, Superior considered numerous economic and market assumptions regarding foreign exchange rates, competition, expected average weather and economic performance of each region where Superior and Certarus operate, including key assumptions listed under the “Financial Outlook” sections in Superior’s 2024 First Quarter

MD&A. Additional key assumptions or risk factors with respect to the forward-looking information include, but are not limited to no material divestitures; anticipated financial performance; current business and economic trends; and the amount of future dividends paid by Superior.

The forward-looking information is also subject to the risks and uncertainties set forth below. By its very nature, forward-looking information involves numerous assumptions, risks and uncertainties, both general and specific. Should one or more of these risks and uncertainties materialize or should underlying assumptions prove incorrect, as many important factors are beyond our control, Superior's actual performance and financial results may vary materially from those estimates and expectations contemplated, expressed or implied in the forward-looking information. These risks and uncertainties include risks relating to incorrect assessments of value when making acquisitions, failure to realize expected cost-savings and synergies from acquisitions, increases in debt service charges, colder average weather than anticipated, the loss of key personnel, fluctuations in foreign currency and exchange rates, fluctuations in commodity prices, increasing rates of inflation, inadequate insurance coverage, liability for cash taxes, counterparty risk, compliance with environmental laws and regulations, reduced customer demand, operational risks involving our facilities, force majeure, labour relations matters, our ability to access external sources of debt and equity capital, and the risks identified in (i) our MD&A under the heading "Risk Factors" and (ii) Superior's most recent Annual Information Form. The preceding list of assumptions, risks and uncertainties is not exhaustive.

When relying on our forward-looking information to make decisions with respect to Superior, investors and others should carefully consider the preceding factors, other uncertainties and potential events. Any forward-looking information is provided as of the date of this document and, except as required by law, Superior does not undertake to update or revise such information to reflect new information, subsequent or otherwise. For the reasons set forth above, investors should not place undue reliance on forward-looking information.

### **Non-GAAP Financial Measures and Ratios**

Throughout this news release, Superior has identified specific terms, including ratios, that it uses that are not standardized measures under International Financial Reporting Standards ("Non-GAAP Financial Measures") and, therefore may not be comparable to similar financial measures disclosed by other issuers. Information to reconcile these Non-GAAP Financial Measures to the most directly comparable financial measures in Superior's annual financial statements is provided below. Certain additional disclosures for these Non-GAAP Financial Measures, including an explanation of the composition of these financial measures, how they provide helpful information to an investor, and any additional purposes management uses for them, are incorporated by reference from the "Non-GAAP Financial Measures and Reconciliations" section in Superior's 2024 First Quarter MD&A dated May 14, 2024, available on [www.sedarplus.com](http://www.sedarplus.com).

Adjusted EBITDA is consistent with the Segment profit (loss) disclosed in Note 18 Reportable Segment Information of the interim consolidated financial statements for the three months ended March 31, 2024. Adjusted EBITDA from operations is the sum of U.S. Propane, Canadian Propane, Wholesale Propane and Certarus Segment profit (loss). Adjusted EBITDA per share is calculated by dividing Adjusted EBITDA by the weighted average shares assuming the exchange of the issued and outstanding preferred shares into common shares. 2023 Pro Forma Adjusted EBITDA is used to provide 2024 guidance and only includes a pro forma adjustment related to Certarus for the period of January 1, 2023 to the date of the acquisition on May 31, 2023.

Superior changed the definition of Adjusted EBITDA from its historical definition to exclude the realized gains (losses) on foreign currency forward contracts and include unrealized gains (losses) related to equity derivatives. The foreign currency forward contracts were used to provide a hedge on the translation of U.S. denominated Adjusted EBITDA to Canadian dollars. As a result of the change in presentation currency, management is no longer hedging U.S. denominated Adjusted EBITDA and is excluding these realized gains (losses) from Adjusted EBITDA as there is no longer an offsetting gain (loss) on the translation of U.S. denominated Adjusted EBITDA. Management is currently not entering into similar instruments related to the translation of Canadian denominated Adjusted EBITDA. This change has been made retrospectively. In addition to the change in presentation currency, effective January 1, 2024 Superior implemented hedge accounting for Superior's long-term incentive plan and related equity derivatives, and now includes these unrealized gains/losses as part of Adjusted EBITDA. The intention of this change in accounting policy is to reduce some of the volatility related to changes in Superior's share price on the long-term incentive costs.

Adjusted EBTDA is calculated as Adjusted EBITDA less cash interest expense. Cash interest expense is the sum of interest on borrowings and interest on lease liability which are found in Note 14 Supplemental Disclosure of Consolidated Statements of Net Earnings (Loss) in the interim consolidated financial statements for the three months ended March 31, 2024. Cash interest expense for the three months ended March 31, 2024 and three months ended March 31, 2023 was \$26.3 million and \$18.4 million, respectively. Adjusted EBTDA per share is calculated by dividing Adjusted EBTDA by the weighted average shares assuming the exchange of the issued and outstanding preferred shares into common shares.

Leverage Ratio is determined by dividing Superior's Net Debt by its Pro Forma Adjusted EBITDA, both of these components are Non-GAAP Financial Measures. Proforma Adjusted EBITDA is Adjusted EBITDA calculated on a 12-month basis giving effect to acquisitions adjusted to the first day of the calculation period. Proforma Adjusted EBITDA was calculated by taking the sum of the three months ended March 31, 2024 Adjusted EBITDA (\$235.6 million), the 2023 annual Adjusted EBITDA (\$414.7 million) and the proforma adjustment for acquisitions (\$21.2 million) and subtracting the three months ended March 31, 2023 Adjusted EBITDA (\$204.3 million). The proforma adjustment relates to Certarus and is calculated by taking the full 12-month net income of \$55.1 million and adding amortization and depreciation (\$64.4 million), finance expense (\$6.1 million) and transaction costs (\$12.9 million) resulting in 12-month Adjusted EBITDA of \$138.5 million, of which \$21.2 million was earned in Q2 2023 prior to acquisition. Net Debt is calculated by the sum of borrowings before deferred financing fees (\$1,636.6 million) and lease liabilities (\$173.7 million) reduced by cash and cash equivalents (\$37.1 million) as at March 31, 2024.

# MANAGEMENT'S DISCUSSION AND ANALYSIS

THREE MONTHS ENDED MARCH 31, 2024 AND 2023

This Management's Discussion and Analysis ("MD&A") contains information about the performance and financial position of Superior Plus Corp. ("Superior") as at and for the three months ended March 31, 2024 and 2023, as well as forward-looking information about future periods. The information in this MD&A is current to May 14, 2024, and should be read in conjunction with Superior's unaudited condensed consolidated financial statements and notes thereto as at and for the three months ended March 31, 2024 and 2023.

The accompanying unaudited condensed consolidated financial statements of Superior were prepared by and are the responsibility of Superior's management. Superior's unaudited condensed consolidated financial statements as at and for the three months ended March 31, 2024 and 2023 were prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB").

All financial amounts in this MD&A are expressed in millions of United States dollars except where otherwise noted. All tables are for the three months ended March 31 of the period indicated, unless otherwise stated. This MD&A includes forward-looking statements and assumptions. See "Forward-Looking Information" for more details.

## Non-GAAP Financial Measures

Throughout the MD&A, Superior has used the following terms that are not defined under IFRS, but are used by management to evaluate the performance of Superior and its businesses: Earnings Before Interest, Taxes, Depreciation and Amortization ("EBITDA") from operations, Adjusted EBITDA, Operating Costs, Net Debt, Leverage Ratio, Pro Forma Adjusted EBITDA, 2023 Pro Forma Adjusted EBITDA and Adjusted Gross Profit. These measures may also be used by investors, financial institutions and credit rating agencies to assess Superior's performance and ability to service debt. Non-GAAP financial measures do not have standardized meaning prescribed by IFRS and are therefore unlikely to be comparable to similar measures presented by other companies. Securities regulations require that Non-GAAP and other financial measures are clearly defined, explained and are reconciled to their most directly comparable measure presented in the (primary) financial statements. Except as otherwise indicated, these Non-GAAP financial measures are calculated and disclosed on a consistent basis from period to period. Specific items may only be relevant in certain periods.

The intent of using Non-GAAP financial measures is to provide additional useful information to investors and analysts; the measures do not have standardized meaning under IFRS. The measures should not, therefore, be considered in isolation or used in substitute for measures of performance prepared in accordance with IFRS. Other issuers may calculate Non-GAAP financial measures differently. See "Non-GAAP Financial Measures and Reconciliations" for more information about these measures.

## Forward-Looking Information

Certain information included herein is forward-looking information within the meaning of applicable Canadian securities laws. Forward-looking information may include statements regarding the objectives, business strategies to achieve those objectives, expected financial results (including those in the area of risk management), economic or market conditions, and the outlook of or involving Superior and its businesses. Such information is typically identified by words such as "anticipate", "believe", "continue", "estimate", "expect", "plan", "forecast", "future", "outlook", "guidance", "may", "project", "should", "strategy", "target", "will" or similar expressions suggesting future outcomes.

Forward-looking information in this document includes: future financial position, consolidated and business segment outlooks, 2024 expected Adjusted EBITDA guidance, the markets for our products and our financial results, expected Leverage ratio, business strategy and objectives, development plans and programs, organic growth, weather, commercial demand in Canada and the U.S., product pricing and sourcing, volumes and pricing, wholesale propane market fundamentals, exchange rates, expected synergies from acquisitions, expected seasonality of demand, long-term incentive plan accrual estimates and future economic conditions.

Forward-looking information is provided for the purpose of providing information about management's expectations and plans about the future and may not be appropriate for other purposes. Forward-looking information herein is based on various assumptions and expectations that Superior believes are reasonable in the circumstances. No assurance can be given that these assumptions and expectations will prove to be correct. Those assumptions and expectations are based on information currently available to Superior, including information obtained from third-party industry analysts and other third-party sources, and the historic performance of Superior's businesses. Such assumptions include no material divestitures, anticipated financial performance, current business and economic trends, the amount of future dividends paid by Superior, business prospects, utilization of tax basis, regulatory developments, average Mobile Storage Unit "MSU" base, impacts of cost-saving initiatives, currency exchange, inflation and interest rates, future commodity prices relating to the oil and gas industry, future oil rig activity levels in the U.S. and Western Canada, trading data, cost estimates, our ability to obtain financing on acceptable terms and statements regarding net working capital and capital expenditure requirements of Superior, the assumptions set forth under the "Financial Outlook" sections in this MD&A. Superior cautions that such assumptions could prove to be incorrect or inaccurate. The forward-looking information is also subject to the risks and uncertainties set forth below.

The forward-looking information is also subject to the risks and uncertainties set forth below. By its very nature, forward-looking information involves numerous assumptions, risks and uncertainties, both general and specific. Should one or more of these risks and uncertainties materialize or should underlying assumptions prove incorrect, as many important factors are beyond our control, Superior's actual performance

and financial results may vary materially from those estimates and expectations contemplated, expressed or implied in the forward-looking information. These risks and uncertainties include risks relating to incorrect assessments of value when making acquisitions, failure to realize expected cost-savings and synergies from acquisitions, increases in debt service charges, colder average weather than anticipated, the loss of key personnel, fluctuations in foreign currency and exchange rates, fluctuations in commodity prices, increasing rates of inflation, inadequate insurance coverage, liability for cash taxes, counterparty risk, compliance with environmental laws and regulations, reduced customer demand, operational risks involving our facilities, force majeure, labour relations matters, our ability to access external sources of debt and equity capital, and the risks identified in (i) this MD&A under “Risk Factors to Superior” and (ii) Superior’s most recent Annual Information Form. The preceding list of assumptions, risks and uncertainties is not exhaustive.

When relying on Superior’s forward-looking information to make decisions with respect to Superior, investors and others should carefully consider the preceding factors, other uncertainties and potential events. Any forward-looking information is provided as of the date of this document and, except as required by law, Superior does not undertake to update or revise such information to reflect new information, subsequent or otherwise. For the reasons set forth above, investors should not place undue reliance on forward-looking information.

## Overview of Superior and Basis of Presentation

Superior consists of the following four reportable segments: U.S. Retail Propane Distribution (“U.S. Propane”), Canadian Retail Propane Distribution (“Canadian Propane”), North American Wholesale Propane Distribution (“Wholesale Propane”) and Certarus Ltd. (“Certarus”). The U.S. Propane segment distributes propane gas and liquid fuels primarily in the Eastern United States and California; and, to a lesser extent, the Midwest to residential and commercial customers. The Canadian Propane segment distributes propane gas and liquid fuels across Canada to residential and commercial customers. The Wholesale Propane segment distributes propane gas and other natural gas liquids across Canada and the U.S. to wholesale customers and supplies the majority of propane gas required by the Canadian Propane segment and a portion of the propane gas required by the U.S. Propane segment. Certarus is a comprehensive low carbon energy solution provider engaged in the business of transporting and selling compressed natural gas (“CNG”), renewable natural gas (“RNG”) and hydrogen. Certarus’ principal business is supplying fuel for large-scale industrial and commercial customers in the United States and Canada. Superior acquired all the issued and outstanding shares of Certarus on May 31, 2023.

Effective January 1, 2024, Superior elected to change its presentation currency from Canadian dollars to U.S. dollars. The Company applied the change to a U.S. dollar presentation currency retrospectively and restated the comparative 2023 financial information as if the U.S. dollar had been used as the reporting currency. Amounts denominated in Canadian dollars are denoted with “C\$” immediately prior to the stated amount. In addition, Superior now reports sales volumes for the Propane distribution segments in millions of U.S. gallons instead of litres using the conversion rate of 3.785 litres to a gallon.

## HIGHLIGHTS

- Superior’s first quarter Adjusted EBITDA<sup>(1)</sup> was \$235.6 million, an increase of \$31.3 million from the prior year quarter Adjusted EBITDA<sup>(1)</sup> of \$204.3 million. Adjusted EBITDA<sup>(1)</sup> per share was \$0.85, a decrease of \$0.04 per share from \$0.89 in the prior year quarter.
- Certarus achieved record first quarter Adjusted EBITDA<sup>(1)</sup> of \$51.5 million, a 9% organic increase from the exceptionally strong prior year quarter and in line with management expectations.
- Effective January 1, 2024, Superior began reporting results in U.S. dollars to improve year over year comparability given foreign exchange rate fluctuations, as the majority of its business activities are denominated in U.S. dollars
- Superior’s Leverage ratio<sup>(1)</sup> of 3.8x as at March 31, 2024 improved from 3.9x as at December 31, 2023.
- Superior’s Net earnings of \$85.2 million in the first quarter decreased \$24.1 million compared to the net earnings of \$109.3 million in the prior year quarter due primarily to an unrealized loss on derivatives and foreign exchange translation compared to a gain in the prior year quarter, partially offset by the Certarus acquisition.

<sup>(1)</sup> These amounts are Non-GAAP financial measures and/or Non-GAAP ratios, see “Non-GAAP financial measures and reconciliations” on page 33 for more information.

## FINANCIAL RESULTS

The following summary contains certain Non-GAAP financial information. See “Non-GAAP Financial Measures and Reconciliations” on page 25 for more information about these measures.

### Summary of Adjusted EBITDA

<i>(millions of dollars, except per share amounts)</i>	Three Months Ended	
	2024	March 31 2023
U.S. Propane Adjusted EBITDA <sup>(1)</sup>	131.4	130.1
Canadian Propane Adjusted EBITDA <sup>(1)</sup>	41.1	48.7
Wholesale Propane Adjusted EBITDA <sup>(1)</sup>	17.1	29.7
Certarus Adjusted EBITDA <sup>(1)</sup>	51.5	–
Adjusted EBITDA from operations <sup>(1)</sup>	241.1	208.5
Corporate operating costs <sup>(1)</sup>	(5.5)	(4.2)
Adjusted EBITDA <sup>(1)</sup>	235.6	204.3
Adjusted EBITDA per share <sup>(1)(2)</sup>	\$0.85	\$0.89
Adjusted EBTDA per share <sup>(1)(2)</sup>	\$0.75	\$0.81
Dividends declared per common share	C\$0.18	C\$0.18
Volumes		
U.S. Propane <i>(millions of gallons)</i>	141	154
Canadian Propane <i>(millions of gallons)</i>	91	109
Wholesale Propane <i>(millions of gallons)</i> <sup>(3)</sup>	122	131
Certarus <i>(thousands of million British thermal units "MMBtu")</i>	8,051	–
Leverage ratio <sup>(1)</sup>	3.8x	3.9x
Capital expenditures	38.0	22.2
Proceeds on dispositions	(3.1)	(0.9)
Investment in leased assets	4.2	6.5
Net earnings for the period	85.2	109.3
Net earnings per share attributable to Superior - basic and diluted	0.30	0.47

<sup>(1)</sup> These amounts are Non-GAAP financial measures and/or Non-GAAP ratios, see “Non-GAAP financial measures and reconciliations” on page 25 for more information.

<sup>(2)</sup> The weighted average number of shares outstanding for the three months ended March 31, 2024 was 278.6 million (three months ended March 31, 2023 was 230.7 million). The weighted average number of shares assumes the exchange of the issued and outstanding preferred shares into common shares. There were no other dilutive instruments for the three months ended March 31, 2024 and 2023.

<sup>(3)</sup> Represents sales to third-parties and excludes sales volumes to the Canadian and U.S. Propane segments.

Adjusted EBITDA for the three months ended March 31, 2024 was \$235.6 million, an increase of \$31.3 million or 15% compared to the prior year quarter Adjusted EBITDA of \$204.3 million. The increase is primarily due to higher Adjusted EBITDA from operations and is partially offset by higher corporate costs. Adjusted EBITDA from operations increased by \$32.6 million compared to the prior year quarter primarily due to Certarus, partially offset by lower Adjusted EBITDA from operations in the propane distribution segments. Certarus contributed \$51.5 million in Adjusted EBITDA for the three months ended March 31, 2024.



U.S. Propane Adjusted EBITDA was \$131.4 million, an increase of \$1.3 million or 1% primarily due to the impact of higher average unit margins partially offset by the impact of warmer weather on sales volumes and the divestiture in the prior year.

Canadian Propane Adjusted EBITDA was \$41.1 million, a decrease of \$7.6 million or 16% primarily due to warmer weather and, the impact of divesting the Northern Ontario assets, partially offset by higher average unit margins and the timing of selling carbon credits.

Wholesale Propane Adjusted EBITDA was \$17.1 million, a decrease of \$12.6 million or 42% primarily due to weaker market differentials compared to the prior year quarter and decreased sales demand due to the warmer weather.

Corporate operating costs were \$5.5 million compared to \$4.2 million in the prior year quarter. The increase is due to higher incentive plan costs in the current period as a result of changes in Superior's share price.

## RESULTS OF SUPERIOR'S OPERATING SEGMENTS

Superior's operating segments consists of U.S. Propane, Canadian Propane, Wholesale Propane, Certarus and Corporate.

### U.S. PROPANE

U.S. Propane's operating results:

<i>(millions of dollars)</i>	Three Months Ended	
	2024	March 31 2023
Revenue	430.9	504.1
Cost of Sales	(198.8)	(251.5)
Gross profit	232.1	252.6
Realized gain (loss) on derivatives related to commodity risk management <sup>(1)</sup>	3.2	(14.0)
Adjusted gross profit <sup>(2)</sup>	235.3	238.6
SD&A	(137.4)	(147.1)
Add back (deduct):		
Amortization and depreciation included in SD&A <sup>(3)</sup>	30.7	34.6
Transaction, restructuring and other costs <sup>(3)</sup>	2.7	4.1
Loss (gain) on disposal of assets <sup>(3)</sup>	0.1	(0.1)
Operating costs <sup>(2)</sup>	(103.9)	(108.5)
<b>Adjusted EBITDA<sup>(2)</sup></b>	<b>131.4</b>	<b>130.1</b>
Add back (deduct):		
Loss (gain) on disposal of assets <sup>(3)</sup>	(0.1)	0.1
Transaction, restructuring and other costs <sup>(3)</sup>	(2.7)	(4.1)
Amortization and depreciation included in SD&A <sup>(3)</sup>	(30.7)	(34.6)
Unrealized gain on derivative financial instruments	8.6	16.4
Finance expense	(1.7)	(1.7)
<b>Earnings before income tax</b>	<b>104.8</b>	<b>106.2</b>

<sup>(1)</sup> Realized gain (loss) on derivatives related to commodity risk management are reconciled to gains (losses) on derivatives and foreign currency translation of borrowings, see "Non-GAAP financial measures and reconciliations" on page 25 for more information.

<sup>(2)</sup> Adjusted Gross Profit, Adjusted EBITDA and Operating Costs are Non-GAAP financial measures. See "Non-GAAP financial measures and reconciliations" on page 25 for more information.

<sup>(3)</sup> The sum of the above amounts and the balances included in the Canadian Propane, Wholesale Propane, Certarus and the Corporate segments are included in SD&A and are disclosed in Note 14 or Note 18 of the unaudited condensed consolidated financial statements as at and for the three months ended March 31, 2024 and 2023.

### U.S. Propane Adjusted Gross Profit

<i>(millions of dollars)</i>	Three Months Ended	
	2024	2023
Propane distribution <sup>(1)</sup>	227.1	247.0
Realized gain (loss) on derivatives related to commodity risk management <sup>(1)</sup>	3.2	(14.0)
Adjusted gross profit related to propane distribution	230.3	233.0
Other services <sup>(1)</sup>	5.0	5.6
<b>Adjusted gross profit <sup>(2)</sup></b>	<b>235.3</b>	<b>238.6</b>

<sup>(1)</sup> The sum of propane distribution and other services agrees to segment disclosure in the unaudited condensed consolidated financial statements. Realized gain (loss) on derivatives related to commodity risk management are reconciled to gains (losses) on derivatives and foreign currency translation of borrowings, see “Non-GAAP financial measures and reconciliations” on page 25 for more information.

<sup>(2)</sup> Adjusted gross profit from operations is a Non-GAAP financial measure. See “Non-GAAP financial measures and reconciliations” on page 25 for more information.

### U.S. Propane Sales Volumes

#### End-Use Application

<i>(millions of gallons)</i>	Three Months Ended	
	2024	2023
Residential	82	91
Commercial	58	63
Total	140	154

#### Volumes by Region <sup>(1)</sup>

<i>(millions of gallons)</i>	Three Months Ended	
	2024	2023
Northeast	93	105
Southeast	23	21
Midwest	11	11
West	13	17
Total	140	154

<sup>(1)</sup> Includes propane and other liquid fuels sold in over twenty-four states in the following regions: Northeast region consists of Maine, New Hampshire, Vermont, Massachusetts, Connecticut, Rhode Island, New York, Pennsylvania, New Jersey, Delaware, Maryland, Virginia; Southeast region consists of North Carolina, South Carolina, Georgia, Tennessee, Florida, Alabama; Midwest region consists of Ohio, Michigan, Minnesota; West region consists primarily of California, Arizona and Nevada.

Revenue was \$430.9 million, a decrease of \$73.2 million or 15% from the prior year quarter primarily due to customer mix as a result of divesting specific less profitable distillate assets in the prior year partially offset by price increases to offset the impact of inflation.

Adjusted gross profit related to propane distribution for the three months ended March 31, 2024 was \$230.3 million, a decrease of \$2.7 million or 1% from the prior year quarter primarily due the impact of lower heating oil volumes as a result of the divestiture in the prior year and impact of warmer weather on sales volumes partially offset by higher average sales margins.

Total sales volumes were 140 million gallons, a decrease of 14 million gallons or 9%. Average weather, as measured by degree days, across markets where U.S. propane operates for the year was 2% warmer than the prior year and 11% warmer than the five-year average. Residential sales volumes decreased by 9 million gallons or 10% from the prior year quarter and commercial volumes decreased by 5 million gallons or 8%. The decrease in both residential and commercial sales volumes is due to the decline in heating oil volumes as a result of the divestiture in the prior year and to a lesser extent the impact of warmer weather on sales volumes.

U.S. Propane average sales margins were \$1.65 per gallon, an increase of 0.14 cents or 9% from \$1.51 per gallon in the prior year quarter primarily due to a higher proportion of propane customers in the customer base and increased fees to offset the impact of inflation.

Other services gross profit primarily includes equipment rental, installation, repair and maintenance charges. Other services gross profit was \$5.0 million, a decrease of \$0.6 million or 11% over the prior year quarter primarily due to the impact of the heating oil divestiture in the prior year.

Operating costs were \$103.9 million, a decrease of \$4.6 million or 4% over the prior year quarter primarily due to the impact of the divestiture in the prior period and lower volume-related expenses partially offset by the impact of inflation on costs.

SD&A includes amortization, depreciation and transaction, restructuring and other costs whereas operating costs exclude these expenses and is used in the determination of Adjusted EBITDA. SD&A was \$137.4 million, a decrease of \$9.7 million or 7% over the prior year. The decrease is consistent with the decrease in operating costs as well as lower transaction, restructuring and other costs.

Earnings before income tax were \$104.8 million, a decrease of \$1.4 million over the prior year due to the reasons described above and the impact of a larger unrealized gain on derivative financial instruments compared to the loss in the prior year quarter.

### **Financial Outlook**

U.S. Propane Adjusted EBITDA in 2024 is anticipated to be higher than 2023. The increase is expected to be due to optimizing customer pricing and cost-saving initiatives partially offset by the impact of the divestiture in the prior year and the impact of inflationary pressures on operating costs. The average weather for the remainder of 2024 in the Eastern U.S., Upper Midwest and California, as measured by degree days, is anticipated to be consistent with the five-year average.

In addition to the significant assumptions referred to above, refer to “Forward-Looking Information” and “Risk Factors to Superior” for a detailed review of significant business risks affecting Superior.

## CANADIAN PROPANE

Canadian Propane's operating results:

	Three Months Ended	
	March 31	
<i>(millions of dollars)</i>	2024	2023
Revenue	189.4	229.6
Cost of Sales	(101.7)	(132.4)
Gross profit	87.7	97.2
SD&A	(62.9)	(61.9)
Add back (deduct):		
Amortization and depreciation included in SD&A <sup>(1)</sup>	13.2	13.1
Transaction, restructuring and other costs <sup>(1)</sup>	3.2	0.2
(Gain) loss on disposal of assets <sup>(1)</sup>	(0.1)	0.1
Operating costs <sup>(2)</sup>	(46.6)	(48.5)
<b>Adjusted EBITDA <sup>(2)</sup></b>	<b>41.1</b>	<b>48.7</b>
Add back (deduct):		
Gain (loss) on disposal of assets <sup>(1)</sup>	0.1	(0.1)
Transaction, restructuring and other costs <sup>(1)</sup>	(3.2)	(0.2)
Amortization and depreciation included in SD&A <sup>(1)</sup>	(13.2)	(13.1)
Finance expense	(0.8)	(0.6)
<b>Earnings before income tax</b>	<b>24.0</b>	<b>34.7</b>

<sup>(1)</sup> The sum of the above amounts and the balances included in the U.S. Propane, Wholesale Propane, Certarus and Corporate segments are included in SD&A and are disclosed in Note 14 or Note 18 of the unaudited condensed consolidated financial statements as at and for the three months ended March 31, 2024 and 2023.

<sup>(2)</sup> Adjusted EBITDA and Operating Costs are Non-GAAP financial measures. See "Non-GAAP financial measures and reconciliations" on page 25 for more information.

## Canadian Propane Gross Profit

	Three Months Ended	
	March 31	
<i>(millions of dollars)</i>	2024	2023
Propane distribution	84.9	94.7
Other services	2.8	2.5
<b>Gross profit</b>	<b>87.7</b>	<b>97.2</b>

**Canadian Propane Sales Volumes**  
**Volumes by End-Use Application**

<i>(millions of gallons)</i>	<b>Three Months Ended</b>	
	<b>March 31</b>	
	<b>2024</b>	<b>2023</b>
Residential	<b>16</b>	20
Commercial	<b>75</b>	90
<b>Total</b>	<b>91</b>	110

**Volumes by Region <sup>(1)</sup>**

<i>(millions of gallons)</i>	<b>Three Months Ended</b>	
	<b>March 31</b>	
	<b>2024</b>	<b>2023</b>
Western Canada	<b>45</b>	48
Eastern Canada	<b>32</b>	47
Atlantic Canada	<b>14</b>	15
<b>Total</b>	<b>91</b>	110

<sup>(1)</sup> Regions: Western Canada region consists of British Columbia, Alberta, Saskatchewan, Manitoba, Yukon, Alaska and Northwest Territories; Eastern Canada region consists of Ontario and Quebec; Atlantic Canada region consists of New Brunswick, Newfoundland & Labrador, Nova Scotia and Prince Edward Island.

Revenue was \$189.4 million, a decrease of \$40.2 million or 18% from the prior year quarter primarily due to lower sales volumes, partially offset by price increases and timing of selling carbon offset credits.

Gross profit related to propane distribution for the three months ended March 31, 2024 was \$84.9 million, a decrease of \$9.8 million or 10% from the prior year due to lower sales volumes partially offset by the sale of carbon offset credits, and higher average propane sales margins.

Total sales volumes were 91 million gallons, a decrease of 19 million gallons or 17%. Average weather across Canada, as measured by degree days was 2% warmer than the prior year and 6% warmer than the five-year average. Western Canada was 1% warmer than the prior year while Eastern Canada was 5% warmer than the prior year. Residential sales volumes decreased by 4 million gallons or 20%. Commercial sales volumes decreased by 15 million gallons or 17%. Both residential and commercial volumes decreased due to warmer weather and the impact of the divestiture in the prior year.

Average propane sales margins were \$0.93 per gallon, an increase of 0.07 cents or 8% from \$0.86 per gallon in the prior year quarter primarily due to price increases to offset inflation and the timing of selling carbon offset credits.

Other services gross profit primarily includes equipment rental, installation, repair and maintenance and customer minimum use charges. Other services gross profit was \$2.8 million, an increase of \$0.3 million from the prior year quarter of \$2.5 million due to higher equipment rental revenue as a result of increased municipal and construction demand partially offset by the impact of the divestiture in the prior year.

Operating costs were \$46.6 million, a decrease of \$1.9 million or 4% compared to the prior year quarter. The decrease in operating costs was primarily due to lower volume related expenses and the impact of the divestiture in the prior year partially offset by inflation.

SD&A includes amortization, depreciation and transaction, restructuring and other costs whereas operating costs exclude these expenses and is used in the determination of Adjusted EBITDA. SD&A was \$62.9 million, an increase of \$1.0 million or 2% over the prior year. SD&A increased as a result of a restructuring charge recorded in the quarter and was partially offset by the decrease in operating costs.

Earnings before income tax was \$24.0 million, a decrease of \$10.7 million over the prior year due to the above reasons.

### Financial Outlook

Canadian Propane Adjusted EBITDA in 2024 is anticipated to be lower than 2023 primarily due to the divestiture of the Northern Ontario business as a result of the Certarus Acquisition, the impact of warmer weather on first quarter results and the impact of inflation on costs, partially offset by higher average margins. The average weather for the remainder of 2024, as measured by degree days, is expected to be consistent with the five-year average.

In addition to the significant assumptions referred to above, refer to “Forward-Looking Information” and “Risk Factors to Superior” for a detailed review of significant business risks affecting Superior.

### WHOLESALE PROPANE

Wholesale Propane’s operating results:

<i>(millions of dollars)</i>	<b>Three Months Ended</b>	
	<b>2024</b>	<b>March 31 2023</b>
Revenue	<b>273.3</b>	363.5
Cost of Sales	<b>(241.6)</b>	(313.0)
Gross profit	<b>31.7</b>	50.5
Realized loss on derivatives related to commodity risk management <sup>(1)</sup>	<b>(1.3)</b>	(4.8)
Adjusted gross profit <sup>(2)</sup>	<b>30.4</b>	45.7
SD&A	<b>(17.7)</b>	(19.3)
Add back (deduct):		
Amortization and depreciation included in SD&A <sup>(3)</sup>	<b>3.7</b>	3.2
Transaction, restructuring and other costs <sup>(3)</sup>	<b>0.2</b>	0.1
Loss on disposal of assets <sup>(3)</sup>	<b>0.5</b>	–
Operating costs <sup>(2)</sup>	<b>(13.3)</b>	(16.0)
<b>Adjusted EBITDA <sup>(2)</sup></b>	<b>17.1</b>	29.7
Add back (deduct):		
Loss on disposal of assets <sup>(3)</sup>	<b>(0.5)</b>	–
Transaction, restructuring and other costs <sup>(3)</sup>	<b>(0.2)</b>	(0.1)
Amortization and depreciation included in SD&A <sup>(3)</sup>	<b>(3.7)</b>	(3.2)
Unrealized gain on derivative financial instruments	<b>2.6</b>	9.2
Finance expense	<b>(0.4)</b>	(0.1)
<b>Earnings before income tax</b>	<b>14.9</b>	35.5

<sup>(1)</sup> Realized gain (loss) on derivatives related to commodity risk management are reconciled to gains (losses) on derivatives and foreign currency translation of borrowings, see “Non-GAAP financial measures and reconciliations” on page 25 for more information.

<sup>(2)</sup> Adjusted Gross Profit, Adjusted EBITDA and Operating Costs are Non-GAAP financial measures. See “Non-GAAP financial measures and reconciliations” on page 25 for more information.

<sup>(3)</sup> The sum of the above amounts and the balances included in the U.S. Propane, Canadian Propane, Certarus and Corporate segments are included in SD&A and are disclosed in Note 14 or Note 18 of the unaudited condensed consolidated financial statements as at and for the three months ended March 31, 2024 and 2023.

**Wholesale Propane Sales Volumes**  
**Wholesale Propane Volumes by Customer Relation**

<i>(millions of gallons)</i>	Three Months Ended	
	2024	March 31 2023
Third party sales volumes		
United States	98	112
Canada	24	20
	122	132
Sales volumes to the Canadian Propane and US Propane segments	109	128
Total	231	260

Revenue was \$273.3 million, a decrease of \$90.2 million or 25% from the prior year quarter primarily due to lower commodity pricing in California compared to the prior year quarter and lower sales volumes as a result of warmer weather.

Adjusted gross profit was \$30.4 million, a decrease of \$15.3 million or 33% from the prior year quarter primarily due to lower average unit margins associated with weaker wholesale propane market fundamentals compared to the prior year quarter and the impact of lower sales volumes.

Total third-party sales volumes were 122 million gallons, a decrease of 10 million gallons or 8% from the prior year quarter, primarily due to less demand as a result of warmer weather.

Average propane sales margins, including the impact of sales to other divisions, was 13.2 cents per gallon, a decrease of 4.4 cents or 25% from 17.6 cents per gallon in the prior year quarter primarily due to weaker market fundamentals in California and, to a lesser extent, Canada compared to the prior year quarter.

Operating costs were \$13.3 million, a decrease of \$2.7 million or 17% compared to the prior year quarter primarily due to lower volume related costs and to a lesser extent cost savings associated with the completion of integrating a prior acquisition, partially offset by the impact of inflation.

SD&A includes amortization, depreciation and transaction, restructuring and other costs whereas operating costs exclude these expenses and is used in the determination of Adjusted EBITDA. SD&A was \$17.7 million, a decrease of \$1.6 million or 8% over the prior year quarter. The decreased SD&A was consistent with the decrease in operating costs and was partially offset by loss on disposal of assets.

Earnings before income tax was \$14.9 million, a decrease of \$20.6 million over the prior year earnings of \$35.5 million, for the above reasons and the impact of a smaller unrealized gain on derivatives in the current year quarter compared to the prior year quarter.

**Financial Outlook**

Wholesale Propane Adjusted EBITDA in 2024 is anticipated to be lower than 2023 due primarily to lower unit margins as a result of the strong market fundamentals realized in 2023. The average weather for the remainder of 2024, as measured by degree days, is anticipated to be consistent with the five-year average.

In addition to the significant assumptions referred to above, refer to “Forward-Looking Information” and “Risk Factors to Superior” for a detailed review of significant business risks affecting Superior.

## CERTARUS

Certarus' operating results for the three months ended March 31, 2024 are as follows:

<i>(millions of dollars except per MSU amounts)</i>	<b>March 31, 2024</b>	
		<b>\$ per MSU<sup>(1,2)</sup></b>
Revenue	<b>132.5</b>	<b>178</b>
Cost of Sales	<b>(18.8)</b>	<b>(25)</b>
Gross profit	<b>113.7</b>	<b>153</b>
SD&A	<b>(80.7)</b>	<b>(108)</b>
Add back (deduct):		
Amortization and depreciation included in SD&A	<b>18.1</b>	<b>24</b>
Loss on disposal of assets	<b>0.4</b>	<b>1</b>
Operating costs <sup>(1)</sup>	<b>(62.2)</b>	<b>(83)</b>
<b>Adjusted EBITDA<sup>(1)</sup></b>	<b>51.5</b>	<b>70</b>
Add back (deduct):		
Loss on disposal of assets	<b>(0.4)</b>	<b>(1)</b>
Amortization and depreciation included in SD&A	<b>(18.1)</b>	<b>(24)</b>
Unrealized gain on foreign currency translation	<b>0.8</b>	<b>1</b>
Finance expense	<b>(0.3)</b>	<b>–</b>
<b>Earnings before income tax</b>	<b>33.5</b>	<b>46</b>

<sup>(1)</sup> Adjusted EBITDA, Operating Costs and per mobile storage unit (“MSU”) amounts are Non-GAAP financial measures. See “Non-GAAP financial measures and reconciliations” on page 25 for more information.

<sup>(2)</sup> Certarus' first quarter 2023 results are not reported as the acquisition closed on May 31, 2023.

## Certarus Gross Profit

<i>(millions of dollars)</i>	<b>Three Months Ended March 31 2024</b>
Direct gas distribution	<b>82.3</b>
Ancillary services	<b>31.4</b>
<b>Gross profit</b>	<b>113.7</b>

## Certarus Sales Volumes *Volumes by Region*

<i>(thousands of MMBtu)</i>	<b>Three Months Ended March 31 2024</b>
United States	<b>6,214</b>
Canada	<b>1,837</b>
<b>Total</b>	<b>8,051</b>

Revenue was \$132.5 million and includes sales related to natural gas distribution and ancillary services which consists of equipment rentals, standby services and take-or-pay arrangements. Cost of sales primarily consists of the cost of the commodity being distributed and excludes distribution costs, vehicle costs, salaries and wages and other costs related to the operations of the various satellite locations. These costs are included in operating costs and SD&A.



Gross profit related to direct natural gas distribution for the three months ended March 31, 2024 was \$82.3 million. Total sales volumes for the three months ended March 31, 2024 was 8,051 MMBtu resulting in an average direct natural gas distribution sales margin of \$10.22 per MMBtu.

Natural gas is purchased at spot rates, which are the daily rates in effect at the time of purchase and are quoted in relation to a physical location. The change in product costs period-over-period generally trend with the change in natural gas commodity prices for the same period. Certarus has the ability to quickly adjust pricing on short-term contracts and has contractual mechanisms in place to either flow through the excess cost of natural gas once a certain index threshold is exceeded or have the entire index price of natural gas as a flow through to the customer. These arrangements provide significant downside protection to Certarus in a volatile or rapidly rising natural gas price environment. Certarus is well positioned for margin expansion in a decreasing or low natural gas price environment.

Certarus delivers to its customers safely and cost effectively through their platform of MSUs. As at March 31, 2024 Certarus had 753 MSUs an increase of 24 MSUs from December 31, 2023.

Operating costs for the three months ended March 31, 2024 were \$62.2 million and include the cost to operate various satellite locations, distribute natural gas from the pipeline to the customer, vehicle costs and all other selling and administrative costs.

SD&A includes amortization, depreciation and transaction, restructuring and other costs whereas operating costs exclude these expenses and is used in the determination of Adjusted EBITDA. SD&A for the three months ended March 31, 2024 was \$80.7 million.

Earnings before income tax was \$33.5 million for the three months ended March 31, 2024.

### Financial Outlook

Certarus' Adjusted EBITDA for 2024 is anticipated to be higher than its Pro Forma Adjusted EBITDA in 2023 as a result of continued investment in the segment. Superior estimates that Certarus' average MSU count will increase to approximately 785 MSUs in 2024.

In addition to the significant assumptions referred to above, refer to "Forward-Looking Information" and "Risk Factors to Superior" for a detailed review of significant business risks affecting Superior.

### CORPORATE OPERATING COSTS

A reconciliation between corporate SD&A and corporate operating costs for the three months ended March 31, 2024 and 2023 is as follows:

	<b>2024</b>	2023
Corporate SD&A	<b>(7.7)</b>	(5.6)
Add back (deduct):		
Amortization and depreciation included in SD&A <sup>(1)</sup>	<b>0.1</b>	0.1
Transaction, restructuring and other costs <sup>(1)</sup>	<b>0.9</b>	1.3
Unrealized gain on equity hedges	<b>1.2</b>	-
<b>Corporate operating costs <sup>(2)</sup></b>	<b>(5.5)</b>	<b>(4.2)</b>

<sup>(1)</sup> The sum of the above amounts and the balances included in the U.S. Propane, Canadian Propane, Certarus and the Corporate segments are included in SD&A and are disclosed in Note 14 or Note 18 of the unaudited condensed consolidated financial statements as at and for the three months ended March 31, 2024 and 2023.

<sup>(2)</sup> Operating costs are Non-GAAP financial measures. See "Non-GAAP financial measures and reconciliations" on page 25 for more information.

Corporate operating costs for the three months ended March 31, 2024 were \$5.5 million an increase of \$1.3 million compared to \$4.2 million in the prior year. The increase is primarily due to higher long-term incentive plan costs as a result of fluctuations in the share price causing a reduction in the prior year and the impact of inflation.

Corporate operating costs included in Adjusted EBITDA exclude depreciation, amortization and transaction, restructuring and other costs. Corporate SD&A was \$7.7 million for the three months ended March 31, 2024, an increase of \$2.1 million from \$5.6 million in the prior year primarily due to lower transaction, restructuring and other costs, partially offset by the increase in corporate operating costs.

## CONSOLIDATED CAPITAL EXPENDITURE SUMMARY

Superior's capital expenditures are as follows:

<i>(millions of dollars)</i>	Three Months Ended	
	2024	2023
U.S. Propane	9.9	14.5
Canadian Propane	5.5	6.1
Wholesale Propane	0.3	1.6
<i>Certarus</i>	22.3	–
Purchase of property, plant and equipment and intangible assets	38.0	22.2
Proceeds on disposition of assets	(3.1)	(0.9)
Total net capital expenditures	34.9	21.3
Investment in leased vehicles <sup>(1)</sup>	5.5	2.3
Investment in other leased assets <sup>(1)</sup>	(1.3)	4.2
<b>Total expenditures including leases</b>	<b>39.1</b>	<b>27.8</b>

<sup>(1)</sup> The sum of the leases is disclosed as additions in Note 10 of the unaudited condensed consolidated financial statements.

Total capital expenditures were \$38.0 million for the three months ended March 31, 2024 compared to \$22.2 million in the prior year quarter. The increase is primarily due to expenditures made by Certarus related to MSUs and ancillary equipment, and is partially offset by reduced spending by U.S. Propane and to a lesser extent Wholesale Propane and Canadian Propane. Capital expenditures related to the Propane segments decreased by \$6.5 million primarily due to an investment in tanks made in the prior comparable period and costs related to a system implementation in the Wholesale segment.

Proceeds on disposition of assets were \$3.1 million for the three months ended March 31, 2024 compared to \$0.9 million in the prior year quarter primarily due to proceeds received from divesting under utilized assets.

Superior entered into \$5.5 million of leased vehicles for the three months ended March 31, 2024 compared to \$2.3 million in the prior year quarter as a result of continued growth in Certarus. Other leased assets of (\$1.3) million for the three months ended March 31, 2024 changed from the prior year quarter mainly due to the cancellation of a property lease that is no longer considered strategic.

Capital expenditures were funded from a combination of operating cash flow and borrowings under the revolving-term bank credit facilities and credit provided through lease liabilities.

## TRANSACTION, RESTRUCTURING AND OTHER COSTS

Superior's transaction, restructuring and other costs have been categorized together and excluded from segmented results. For the three months ended March 31, 2024, Superior incurred \$7.0 million in costs related to a restructuring provision in the Canadian Propane segment and the continued integration of acquisitions completed in the prior years. The costs incurred in the prior year quarter of \$5.7 million relate primarily to the acquisition of Certarus and integration of prior acquisitions.

## FINANCIAL OVERVIEW - GAAP FINANCIAL INFORMATION

### Condensed Consolidated Statements of Net Earnings

	Three Months Ended	
	March 31	
<i>(millions of USD dollars, except per share amounts)</i>	2024	2023 <sup>(1)</sup>
<b>Revenue</b>	<b>897.7</b>	928.8
Cost of sales (includes products and services)	<b>(432.5)</b>	(528.5)
<b>Gross profit</b>	<b>465.2</b>	400.3
<b>Expenses</b>		
Selling, distribution and administrative costs ("SD&A")	<b>(306.4)</b>	(233.9)
Finance expense	<b>(27.2)</b>	(19.5)
(Loss) gain on derivatives and foreign currency translation of borrowings	<b>(7.8)</b>	7.5
	<b>(341.4)</b>	(245.9)
Earnings before income taxes	<b>123.8</b>	154.4
Income tax expense	<b>(38.6)</b>	(45.1)
<b>Net earnings for the period</b>	<b>85.2</b>	109.3
<b>Net earnings attributable to:</b>		
Superior	<b>80.5</b>	104.6
Non-controlling interest	<b>4.7</b>	4.7
<b>Net earnings per share attributable to Superior</b>		
Basic and diluted	<b>0.30</b>	0.47
<b>Cash flows from operating activities</b>	<b>146.5</b>	258.8
<b>Cash flows from operating activities, per share<sup>(2)</sup></b>	<b>0.53</b>	1.12

<sup>(1)</sup> Restated, see Note 2(a) of the unaudited Condensed Consolidated Financial Statements as at and for the three months ended March 31, 2024.

<sup>(2)</sup> The weighted average number of shares outstanding for the three months ended March 31, 2024 was 278.6 million (2023 was 230.7 million). The weighted average number of shares assumes the exchange of the issued and outstanding preferred shares into common shares. There were no other dilutive instruments for the three months ended March 31, 2024 and 2023.

Below is GAAP financial information not disclosed in Superior's operating segments.

Net earnings were \$85.2 million, compared to \$109.3 million in the prior year quarter. The decrease in net earnings is primarily due to an unrealized gain on financial and non-financial derivatives in the prior year compared to an unrealized loss in the current year and lower gross profit in the propane distribution segment partially offset by the impact of the Certarus acquisition and to a lesser extent lower income tax expense. Basic and diluted earnings per share attributable to Superior was \$0.30 per share, a decrease of \$0.17 from \$0.47 per share in the prior year quarter. The decrease in earnings per share is due to lower net earnings in the period, and the impact from the increase in the weighted average shares outstanding.

Finance expense was \$27.2 million, an increase of \$7.7 million or 39% from \$19.5 million in the prior year quarter. The increase is primarily due to higher average debt balances and, to a lesser extent, higher average interest rates in the quarter. Average debt balances were higher as a result of closing the Certarus acquisition on May 31, 2023.

Gain (loss) on derivative and foreign currency translation of borrowings consists of unrealized gains (losses) on derivative financial instruments and foreign currency translation of borrowings, net of realized gains (losses) on derivative financial instruments and realized gains (losses) on settlement of U.S. denominated borrowings. The loss on derivatives and foreign currency translation of borrowings was \$7.8 million for the three months ended March 31, 2024, an increase of \$15.3 million compared to a gain of \$7.5 million in the prior year quarter. The change is primarily due to changes in market prices of commodities, timing of maturities of underlying financial instruments and changes in foreign exchange rates relative to amounts hedged. For additional details, refer to Note 11 in unaudited condensed consolidated financial statements. As a result of the change in reporting currency from Canadian dollars to U.S. dollars Superior has stopped hedging its U.S. denominated based EBITDA and has therefore, excluded the \$4.1 million (March 31, 2023 - \$3.0 million) realized loss on foreign currency contracts and options from Adjusted EBITDA.

Total income tax expense of \$38.6 million was \$6.5 million lower than the prior year's expense of \$45.1 million. Current income tax expense was \$7.3 million, an increase of \$3.8 million from the prior year's expense of \$3.5 million. The increase is primarily due to higher earnings in higher taxing jurisdictions. Deferred income tax expense was \$31.3 million, a decrease of \$10.3 million from the prior year's expense of \$41.6 million. This decrease is primarily due to changes in earnings, timing of acquisitions, divestitures and utilization of tax pools.

## **INCOME TAXES**

Consistent with prior periods, Superior recognizes a provision for income taxes for its subsidiaries that are subject to current and deferred income taxes, including Canadian, U.S., Hungarian and Luxembourg income tax.

Total income tax expense for the three months ended March 31, 2024 was \$38.6 million, comprised of \$7.3 million in current income tax expense and \$31.3 million in deferred income tax expense. This compares to a total income tax expense of \$45.1 million in the prior year quarter, which consisted of a current income tax expense of \$3.5 million and \$41.6 million deferred income tax expense.

Current income tax expense for the three months ended March 31, 2024 was \$7.3 million (2023 – \$3.5 million), consisting of income taxes in Canada of \$2.7 million (2023 – \$1.7 million), in the U.S. of \$4.0 million (2023 – \$0.2 million) and in Hungary of \$0.6 million (2023 – \$1.6 million). Deferred income tax expense for the three months ended March 31, 2024 was \$31.3 million (2023 – \$41.6 million), resulting in a net deferred income tax liability of \$174.7 million as at March 31, 2024.

## LIQUIDITY AND CAPITAL RESOURCES

### Debt Management Update

Superior's Leverage Ratio as at March 31, 2024 was 3.8x, compared to 3.9x at December 31, 2023. The decrease in the Leverage Ratio was due to lower Net Debt partially offset by lower Pro forma Adjusted EBITDA.

Net Debt, Pro forma Adjusted EBITDA and Leverage Ratio are Non-GAAP measures, see "Non-GAAP financial measures and reconciliations" on page 29.

### Borrowing

Superior's revolving syndicated bank facilities ("revolving credit facilities"), senior unsecured notes, lease obligations, deferred consideration and other debt (collectively "borrowing") before deferred financing fees was \$1,810.3 million as at March 31, 2024, a decrease of \$81.2 million from \$1,891.5 million as at December 31, 2023. The decrease is primarily due to the lower credit facility borrowings, the impact of the Canadian dollar on the translation of Canadian denominated debt and the seasonality of working capital.

Superior's total and available sources of credit are detailed below:

	As at March 31, 2024			
<i>(millions of dollars)</i>	Total Amount	Borrowing	Letters of Credit Issued	Amount Available
Revolving credit facilities <sup>(1)</sup>	960.1	639.1	15.5	305.5
Senior unsecured notes <sup>(1)</sup>	969.4	969.4	–	–
Deferred consideration and other	28.1	28.1	–	–
Lease liabilities	173.7	173.7	–	–
<b>Total</b>	<b>2,131.3</b>	<b>1,810.3</b>	<b>15.5</b>	<b>305.5</b>

<sup>(1)</sup>The revolving credit facilities, including the existing and the new credit facility, and the senior unsecured notes balances are presented before deferred financing fees, see Note 9 of the unaudited condensed consolidated financial statements. The total amount that can be borrowed under the revolving credit facilities is \$960.1 million (C\$1,300 million) and the available amount as of March 31, 2024 is \$305.5 million (C\$413.6 million).

### Net Working Capital

Consolidated net working capital (deficit) was \$2.0 million as at March 31, 2024, an increase of \$42.6 million from (\$40.6) million as at December 31, 2023. The increase from December 31, 2023 is primarily due to the timing of supplier payments. Net working capital is defined in the unaudited condensed consolidated financial statements and notes thereto as at and for the three months ended March 31, 2024 and 2023. See Note 18 of the unaudited condensed consolidated financial statements.

### Compliance

In accordance with the credit facility, Superior must maintain certain covenants and ratios that represent Non-GAAP financial measures. Superior was in compliance with its lender covenants as at March 31, 2024, and the covenant details are found in the credit facility documents filed in [www.sedarplus.ca](http://www.sedarplus.ca).

### Pension Plans

As at March 31, 2024, Superior's defined benefit pension plans had an estimated net defined benefit going concern surplus of approximately \$3.7 million (December 31, 2023 – surplus \$3.7 million) and a net pension solvency surplus of approximately \$4.0 million (December 31, 2023 – surplus \$4.0 million). Funding requirements by applicable pension legislation are based upon going concern and solvency actuarial assumptions. These assumptions differ from the going concern actuarial assumptions found in Superior's 2023 year end audited consolidated financial statements.

## Contractual Obligations and Other Commitments<sup>(1)</sup>

	April 1 to March 31						Total
	Current	2025	2026	2027	2028	Thereafter	
Borrowings before deferred financing fees and discounts <sup>(2)</sup>	7.7	5.6	326.7	317.4	369.7	609.5	1,636.6
Lease liabilities <sup>(3)</sup>	50.3	30.9	25.1	20.4	11.9	35.1	173.7
Non-cancellable, low-value, short-term leases and leases with variable lease payments <sup>(3)</sup>	1.8	–	–	–	–	–	1.8
Certarus capital, transmission and other commitments	59.4	2.6	1.0	0.9	0.9	1.7	66.5
Equity derivative contracts <sup>(2)</sup>	19.1	7.9	–	–	–	–	27.0
US dollar foreign currency forward sales contracts <sup>(2)</sup>	5.3	0.6	–	–	–	–	5.9
Propane, WTI, heating oil, diesel and natural gas purchase and sale contracts <sup>(1) (2)</sup>	56.8	10.2	0.5	–	–	–	67.5

<sup>(1)</sup> Does not include the impact of financial derivatives.

<sup>(2)</sup> See Notes 9 and 11 of the March 31, 2024 unaudited condensed consolidated financial statements.

<sup>(3)</sup> See Note 10 of the March 31, 2024 unaudited condensed consolidated financial statements. Operating leases comprise Superior's off-balance-sheet obligations and are contracts that do not meet the definition of a lease under IFRS 16 or are exempt.

In addition to the commitments mentioned above, Superior has entered into purchase orders and contracts during the normal course of business related to commodity purchase obligations transacted at market prices. Furthermore, Superior has entered into purchase agreements that require it to purchase minimum amounts or quantities of propane and other natural gas liquids over certain time periods which vary but are generally for one year. Superior has generally exceeded such minimum requirements in the past and expects to continue doing so for the foreseeable future. Failure to satisfy the minimum purchase requirements could result in the termination of contracts, change in pricing and/or payments to the applicable supplier.

Superior's contractual obligations are considered normal operating commitments and do not include the impact of mark-to-market fair values on financial and non-financial derivatives. Superior expects to fund these obligations through a combination of cash flows from operations and proceeds on revolving term bank credit facilities. Superior's financial instruments' sensitivities are consistent as at March 31, 2024 and December 31, 2023. In the normal course of business, Superior is subject to lawsuits and claims. Superior believes the resolution of these matters will not have a material adverse effect, individually or in the aggregate, on Superior's liquidity, consolidated financial position or results of operations. Superior records costs as they are incurred or when they become determinable.

## SHAREHOLDERS' CAPITAL

As at March 31, 2024, the following shares were issued and outstanding:

	Common shares		Preferred shares	
	Issued number (Millions)	Share capital	Issued number (Millions)	Equity attributable to NCI
Balance as at December 31, 2023	248.6	\$2,712.2	0.3	\$260.0
<b>Balance as at March 31, 2024</b>	<b>248.6</b>	<b>\$2,712.2</b>	<b>0.3</b>	<b>\$260.0</b>

Superior has a normal course issuer bid (the "NCIB") with respect to its common shares which commenced on November 10, 2023 and will terminate on the earlier of November 9, 2024, the date Superior has purchased the maximum number of common shares permitted under the NCIB or the date on which Superior terminates the NCIB

in accordance with its terms. The NCIB permits the purchase of up to 12,427,942 common shares, such amount representing 5% of the 248,558,857 common shares issued and outstanding as at October 27, 2023, by way of normal course purchases effected through the facilities of the TSX and/or alternative trading platforms. The NCIB is subject to additional standard regulatory requirements. Furthermore, subject to certain exemptions for block purchases, the maximum number of common shares that Superior may acquire on any one trading day is 201,908 common shares, such amount representing 25% of the average daily trading volume of the common shares of 807,635 for the six calendar months prior to the start of the NCIB. All common shares purchased by Superior under the NCIB will be cancelled.

## **DIVIDENDS**

### **Dividends Declared to Common Shareholders**

Dividends declared to Superior’s common shareholders depend on its cash flow from operating activities with consideration for Superior’s changes in working capital requirements, investing activities and financing activities. See “Summary of Adjusted EBITDA” for 2024 above, and “Summary of Cash Flow” for additional details.

Dividends declared to common shareholders for the three months ended March 31, 2024 were \$33.1 million or \$0.13 per common share (C\$0.18 per common share) for the three months ended March 31, 2024, on a weighted average basis, compared to \$26.8 million or \$0.13 per common share (C\$0.18 per common share) for the three months ended March 31, 2023. The increase was due primarily to the issuance of common shares issued in accordance with the Certarus Acquisition. Dividends to shareholders are declared at the discretion of Superior’s Board of Directors.

Superior has a Dividend Reinvestment and Optional Share Purchase Plan (“DRIP”) that is currently suspended and will remain in place should Superior elect to reactivate the DRIP, subject to regulatory approval, at a future date.

### **Dividends Declared to Preferred Shareholders**

Dividends declared to preferred shareholders for the three months ended March 31, 2024 were \$4.7 million or \$18.1 per preferred share (March 31, 2023 - \$4.7 million or \$18.1 per preferred share).

## **SUMMARY OF CASH FLOW**

Superior’s primary sources and uses of cash are detailed below:

<i>(millions of dollars)</i>	<b>Three Months Ended</b>	
	<b>2024</b>	<b>2023</b>
Cash flows from operating activities	<b>146.5</b>	258.8
Cash flows used in investing activities	<b>(34.9)</b>	(23.9)
Cash flows used in financing activities	<b>(105.7)</b>	(218.5)
<b>Net increase in cash and cash equivalents</b>	<b>5.9</b>	16.4
Cash and cash equivalents, beginning of the period	<b>30.7</b>	43.1
Effect of translation of foreign currency-denominated cash and cash equivalents	<b>0.5</b>	0.2
<b>Cash and cash equivalents, end of the period</b>	<b>37.1</b>	59.7

Cash flows from operating activities for the three months ended March 31, 2024 was \$146.5 million, a decrease of \$112.3 million from the prior year quarter primarily due to the receipt of a vendor takeback note in the prior year quarter. The vendor takeback note was related to Superiors’ divestiture of its Specialty Chemical business in 2021.

Cash flows used in investing activities for the three months ended March 31, 2024 was \$34.9 million, an increase of \$11.0 million from the prior year quarter primarily due to the Certarus acquisition being completed in the second quarter of 2023.

Cash flows used in financing activities for the three months ended March 31, 2024 was \$105.7 million, a decrease of \$112.8 million from the prior year quarter primarily due to the proceeds from receipt of the vendor takeback note being used to paydown the credit facility in the prior year quarter.

## FINANCIAL OUTLOOK

Superior is confirming its 5% Adjusted EBITDA growth target compared to 2023 Pro Forma Adjusted EBITDA. The target is primarily due to organic growth, the assumption of normal weather and continued cost-saving initiatives, partially offset by the impact of market and supply differentials regressing to the average.

Achieving Superior's Adjusted EBITDA depends on the operating results of its segments. In addition to the operating results of Superior's segments, the significant assumptions underlying the achievement of Superior's 2024 guidance are consistent with those disclosed in the MD&A for the year ended December 31, 2023.

## FINANCIAL INSTRUMENTS – RISK MANAGEMENT

Financial and non-financial derivatives are used by Superior to manage its exposure to fluctuations in foreign currency exchange rates, interest rates, share-based compensation and commodity prices. Superior assesses the inherent risks of these instruments by grouping derivative and non-financial derivatives related to the exposures these instruments mitigate. Superior's policy is not to use derivative or non-financial derivative instruments for speculative purposes. Superior does not formally designate its derivatives as hedges and, as a result, Superior does not apply hedge accounting and is required to designate its derivatives and non-financial derivatives as held for trading.

Effective January 1, 2024, Superior changed its reporting currency from Canadian dollars to U.S. dollars. As a result, Superior will no longer hedge its U.S dollar EBITDA exposure as the foreign currency exchange risk will be significantly reduced. Subsequent to the 2023 year-end, Superior entered into foreign currency forward contracts and options to offset the below notional amounts. As a result of this change the realized gains (losses) on these instruments are excluded from Adjusted EBITDA.

As at March 31, 2024, a summary of the net notional amounts of Superior's U.S. dollar forward contracts and options and the offsetting amounts for the rolling twelve months is provided in the table below.

	April 1 to March 31						
	Current	2025	2026	2027	2028	Thereafter	Total
USD-foreign currency forward sales							
Contracts, net	5.3	0.6	–	–	–	–	5.9
Net average external US\$/CDN\$ exchange rate	1.33	1.34	1.33	–	–	–	1.00

For additional details on Superior's financial instruments, including the amount and classification of gains and losses recorded, summary of fair values, notional balances, effective rates and terms, and significant assumptions used in the calculation of the fair value of Superior's financial instruments, see Note 11 to the unaudited condensed consolidated financial statements for the three months ended March 31, 2024.

## DISCLOSURE CONTROLS AND PROCEDURES AND INTERNAL CONTROLS OVER FINANCIAL REPORTING

Disclosure controls and procedures (DC&P) are designed by or under the supervision of Superior's President and Chief Executive Officer (CEO) and the Chief Financial Officer (CFO) in order to provide reasonable assurance that all material information relating to Superior is communicated to them by others in the organization as it becomes known and is appropriately disclosed as required under the continuous disclosure requirements of securities legislation and regulation. In essence, these types of controls are related to the quality, reliability and transparency of financial and non-financial information that is filed or submitted under securities legislation and regulation. The CEO and CFO are assisted in this responsibility by a Disclosure Committee, which is composed of senior leadership of



Superior. The Disclosure Committee has established procedures so that it becomes aware of any material information affecting Superior in order to evaluate and discuss this information and determine the appropriateness and timing of its public release.

Internal Controls over Financial Reporting (ICFR) are also designed by or under the supervision of Superior's CEO and CFO and effected by Superior's Board of Directors, management and other personnel in order to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with IFRS. A control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that its objectives are met. Due to inherent limitations in all such systems, no evaluation of controls can provide absolute assurance that all control issues within a company have been detected. Accordingly, Superior's disclosure controls and procedures are designed to provide reasonable, not absolute, assurance that the objectives of the corporation's disclosure control system are met.

### Changes in Internal Controls over Financial Reporting

No changes were made in Superior's ICFR that have materially affected, or are reasonably likely to materially affect, Superior's ICFR in the three months ended March 31, 2024. However, management continues the process of harmonizing and integrating acquired businesses on to Superior's existing information technology platform.

### Effectiveness

An evaluation of the effectiveness of Superior's DC&P and ICFR was conducted as at March 31, 2024 by and under the supervision of Superior's management, including the CEO and CFO. Based on this evaluation, the CEO and CFO have concluded that Superior's DC&P and ICFR were effective as at March 31, 2024 with the following exception:

Section 3.3(1) of National Instrument 52-109, Certification of Disclosure in Issuers' Annual and Interim Filings, states that a company may limit its design of disclosure controls and procedures and internal controls over financial reporting for a business that it acquired not more than 365 days before the end of the financial period to which the certificate relates. Under this section, Superior's CEO and CFO have limited the scope of the design, and subsequent evaluation, of DC&P and ICFR to exclude controls, policies and procedures of Certarus effective May 31, 2023. Summary financial information pertaining to this acquisition that was included in the unaudited condensed consolidated financial statements of Superior as at March 31, 2024, is as follows:

<i>(millions of Canadian dollars)</i>	<b>Three months ended March 31, 2024</b>
Revenue	132.5
Earnings before income taxes for the period	33.5

<i>(millions of Canadian dollars)</i>	<b>March 31, 2024</b>
Current assets	107.9
Non-current assets	830.3
Current liabilities	(60.7)
Non-current liabilities	(77.3)

### CRITICAL ACCOUNTING POLICIES AND ESTIMATES

Superior's audited consolidated financial statements were prepared in accordance with IFRS. The significant accounting policies are described in the audited consolidated financial statements for the year ended December 31, 2023, except for changes disclosed below. Certain of these accounting policies, as well as estimates made by management in applying such policies, are recognized as critical because they require management to make subjective or complex judgments about matters that are inherently uncertain. Superior's critical accounting estimates relate to the allowance for doubtful accounts, employee future benefits, deferred income tax assets and liabilities, the valuation of financial and non-financial derivatives, asset impairments, estimating liabilities under the cap and trade programs,

the translation of the January 1, 2023 opening retained earnings and cumulative translation adjustment on the transition to a US dollar presentation currency and estimating the incremental borrowing rate on leases.

### **Changes in Accounting Policies and Disclosures**

#### *Amendments to IAS 1, Presentation of Financial Statements ("IAS 1")*

Issued in 2020 and 2022, IAS 1 clarifies the requirements for classifying liabilities as current or non-current and introduces additional disclosures of material information that enables users of financial statements to comprehend the risk that non-current liabilities with covenants may become payable within the next twelve months. The amendment has been applied retrospectively and had no material impact on the condensed consolidated financial statements.

#### *Amendment to IFRS 16, Leases ("IFRS 16")*

Issued in 2022, IFRS 16 specifies the requirements that a seller-lessee uses in measuring the lease liability arising in a sale and leaseback transaction, to ensure the seller-lessee does not recognize any amount of the gain or loss that relates to the right of use it retains. This amendment has been applied retrospectively and had no material impact on the condensed consolidated financial statements.

#### *Amendments to IAS 7, Statement of Cash Flows and IFRS 7, Financial Instruments: Disclosures*

These were issued in 2023 to clarify the characteristics of supplier finance arrangements and require certain disclosures on these arrangements, intended to assist users of financial statements in understanding their impacts on the companies' liabilities and cash flows. This amendment has been applied retrospectively and had no material impact on the condensed consolidated financial statements.

#### *Presentation Currency*

Effective January 1, 2024, Superior elected to change its presentation currency from Canadian dollars to U.S. dollars. The comparative financial statements were translated as if the U.S. dollar had been used as the reporting currency since the beginning of 2010. Amounts denominated in Canadian dollars within the notes to these unaudited interim consolidated financial statements are denoted with "C\$" immediately prior to the stated amount. The Company believes that the change in reporting currency to U.S. dollars will provide more relevant information for the users of the unaudited interim financial statements as over 60% of the Company's consolidated revenues and 75% of the Company's consolidated assets are derived from operations in the United States. The Company's Canadian operations are determined to have the Canadian dollar as their functional currency since their operating, financing and investing transactions are predominately denominated in Canadian dollars. The financial statements of these operations are translated into U.S. dollars using the current rate method, whereby assets and liabilities are translated at the rate prevailing at the balance sheet date, and revenue and expenses are translated using average rates for the period. Unrealized gains or losses arising as a result of the translation of the financial statements of these entities are reported as a component of other comprehensive income (loss) ("OCI") and are accumulated in a component of equity on the consolidated balance sheets, and are not recorded in income unless there is a complete or substantially complete sale or liquidation of the investment.

### **Recent Accounting Pronouncements**

The recent accounting pronouncements are consistent with those disclosed in the annual consolidated financial statements as at and for the year ended December 31, 2023, except for the following:

#### *Amendments to IAS 21, The Effects of Changes in Foreign Exchange Rates*

In August 2023, the IASB issued amendments to IAS 21, The Effects of Changes in Foreign Exchange Rates. The amendments address the lack of exchangeability of illiquid currencies and specify how an entity determines the exchange rate when a currency is not readily exchangeable at the measurement date as well as additional required disclosures. When a currency is not exchangeable, an entity estimates the spot rate as the rate that would have been applied to an orderly transaction between market participants at the measurement date and that would reflect the prevailing economic conditions. An entity must disclose information that would enable users to evaluate how a currency's lack of exchangeability affects financial performance, financial positions, and cash flows of an entity. The

amendments to IAS 21 are effective January 1, 2025, with early adoption permitted. Superior is currently assessing the impact of these amendments on its consolidated financial statements.

#### *IFRS 18, Presentation and Disclosure in Financial Statements*

In April 2024, the IASB issued a new IFRS 18, Presentation and Disclosure in Financial Statements ("IFRS 18") replacing IAS 1. The new guidance is expected to improve the usefulness of information presented and disclosed in the financial statements of companies. IFRS 18 introduces the following key changes:

- Structure of the statement of income (loss) - IFRS 18 introduces a defined structure for the statement of income (loss) composed of operating, investing, financing categories with defined subtotals, such as operating earnings (loss), earnings (loss) before financing and income taxes and net earnings (loss) for the year. The new guidance also requires disclosure of expenses in the operating category by nature, function or a mix of both on the face of the statement of income (loss).
- Disclosures on management defined performance measures (MPMs) - IFRS 18 requires companies to disclose definitions of company-specific MPMs that are related to the statement of income (loss) and provide reconciliations between the MPMs and the most similar specified subtotals within the statement of income (loss) in a single note.
- Aggregation and disaggregation (impacting all primary financial statements and notes) - IFRS 18 sets out enhanced guidance on the principles of how items should be aggregated based on shared characteristics. The changes are expected to provide more detailed and useful information to investors.

IFRS 18 is effective for annual reporting periods beginning on or after 1 January 2027, with early adoption permitted. Superior is currently assessing the impact of this new IFRS accounting standard on its consolidated financial statements.

### **QUARTERLY FINANCIAL AND OPERATING INFORMATION**

<i>(millions of dollars, except per share amounts)</i>	<b>Q1 2024</b>	Q4 2023	Q3 2023	Q2 2023	Q1 2023	Q4 2022	Q3 2022	Q2 2022
Revenue	<b>897.7</b>	724.3	395.9	433.1	928.8	788.5	390.8	492.4
Gross profit	<b>465.2</b>	377.4	215.5	200.3	400.3	316.2	131.8	152.4
Net earnings (loss)	<b>85.2</b>	57.5	(80.1)	(29.2)	109.3	46.4	(158.4)	(66.6)
Per share, basic	<b>\$0.30</b>	\$0.20	(\$0.34)	(\$0.16)	\$0.47	\$0.20	(\$0.81)	(\$0.36)
Per share, diluted	<b>\$0.30</b>	\$0.20	(\$0.34)	(\$0.16)	\$0.47	\$0.20	(\$0.81)	(\$0.36)
Adjusted EBITDA <sup>(1)</sup>	<b>230.3</b>	161.3	18.9	29.6	204.3	137.5	(6.4)	19.8
Net working capital (deficit) <sup>(2)</sup>	<b>2.0</b>	(39.5)	(104.2)	(41.8)	42.4	121.3	(0.3)	30.6

<sup>(1)</sup> Adjusted EBITDA is a Non-GAAP financial measure, see "Non-GAAP financial measures and reconciliations" on page 25.

<sup>(2)</sup> Net working capital is comprised of trade and other receivables, prepaid expenses and deposits and inventories, less trade and other payables, contract liabilities, and dividends payable.

Superior commenced reporting its financial results in U.S. dollars effective Q1 2024, below is a summary of historical financial information in 2023 in Canadian and U.S. dollars:

	Canadian dollars				U.S. dollars			
	Q4 2023	Q3 2023	Q2 2023	Q1 2023	Q4 2023	Q3 2023	Q2 2023	Q1 2023
Adjusted EBITDA								
U.S. Propane	<b>113.8</b>	(5.8)	18.6	175.9	<b>84.0</b>	(4.5)	13.8	130.1
Canadian Propane	<b>50.2</b>	4.3	13.6	65.8	<b>37.0</b>	3.2	10.0	48.7
Wholesale Propane	<b>16.3</b>	1.5	5.4	40.2	<b>12.1</b>	1.0	4.0	29.7
Certarus	<b>47.2</b>	35.5	12.6	–	<b>34.8</b>	26.4	9.5	–
Corporate costs	<b>(8.0)</b>	(10.1)	(10.5)	(5.7)	<b>(5.7)</b>	(7.5)	(7.8)	(4.2)
Net earnings	<b>77.5</b>	(107.8)	(39.8)	147.1	<b>57.5</b>	(80.1)	(29.2)	109.3

Fluctuations in Superior's individual quarterly results is subject to seasonality. Sales typically peak in the first quarter when approximately one-third of annual propane and other refined fuels sales volumes and gross profits are generated due to the demand of heating from end-use customers. They then decline through the second and third quarters, rising seasonally again in the fourth quarter with heating demand. In addition, the timing of acquisitions and divestitures may impact quarterly results. For information on acquisitions see Note 3 Acquisitions in the December 31, 2023 annual audited consolidated financial statements.

## Volumes

### U.S Propane sales by end-use application are as follows:

(millions of gallons)	Q1 2024	Q4 2023	Q3 2023	Q2 2023	Q1 2023	Q4 2022	Q3 2022	Q2 2022
Residential	<b>82</b>	64	18	28	91	72	20	28
Commercial	<b>58</b>	50	31	36	63	58	34	36
Total	<b>140</b>	114	49	64	154	130	54	64

### Canadian Propane sales by end-use application are as follows:

(millions of gallons)	Q1 2024	Q4 2023	Q3 2023	Q2 2023	Q1 2023	Q4 2022	Q3 2022	Q2 2022
Residential	<b>16</b>	14	5	7	20	15	6	7
Commercial	<b>75</b>	67	41	49	90	79	42	52
Total	<b>91</b>	81	46	56	110	94	48	59

### Wholesale Propane sales by region <sup>(1)</sup> are as follows:

(millions of gallons)	Q1 2024	Q4 2023	Q3 2023	Q2 2023	Q1 2023	Q4 2022	Q3 2022	Q2 2022
United States	<b>98</b>	89	63	70	112	85	67	73
Canada	<b>24</b>	19	8	9	20	19	7	7
Total	<b>122</b>	108	71	79	132	104	74	80

<sup>(1)</sup> Wholesale propane sales volumes exclude inter-segment sales.

### Certarus sales by region are as follows:

(thousands of MMBtu)	Q1 2024	Q4 2023	Q3 2023	Q2 2023 <sup>(1)</sup>	Q1 2023	Q4 2022	Q3 2022	Q2 2022
United States	<b>6,214</b>	4,850	4,803	1,724	-	-	-	-
Canada	<b>1,837</b>	1,290	868	311	-	-	-	-
Total	<b>8,051</b>	6,140	5,671	2,035	-	-	-	-

<sup>(1)</sup> Certarus Q2 2023 sales volumes are from the date of acquisition to June 30, 2023.

## NON-GAAP FINANCIAL MEASURES AND RECONCILIATIONS

Throughout the MD&A, Superior has used the following terms that are not defined by IFRS, but are used by management to evaluate the performance of Superior and its business. These measures may also be used by investors, financial institutions and credit rating agencies to assess Superior's performance and ability to service debt. Non-GAAP financial measures do not have standardized meaning prescribed by IFRS and are therefore unlikely to be comparable to similar measures presented by other companies. Securities regulations require that Non-GAAP financial measures be clearly defined, qualified and reconciled to their most comparable IFRS financial measures. Except as otherwise indicated, these Non-GAAP financial measures are calculated and disclosed on a consistent basis from period to period. Specific items may only be relevant in certain periods.

The intent of Non-GAAP financial measures is to provide additional useful information to investors and analysts, and the measures do not have any standardized meaning under IFRS. The measures should not, therefore, be considered in isolation or used in substitute for measures of performance prepared in accordance with IFRS. Other issuers may calculate Non-GAAP financial measures differently. Investors should be cautioned that Adjusted EBITDA from operations and Adjusted EBITDA should not be construed as alternatives to net earnings, cash flow from operating activities or other measures of financial results determined in accordance with GAAP as an indicator of Superior's performance.

Non-GAAP financial measures are identified and defined as follows:

### **Adjusted EBITDA and Adjusted EBITDA per share**

Adjusted EBITDA represents earnings before interest, taxes, depreciation, amortization, losses (gains) on disposal of assets, finance expense, restructuring costs, transaction, restructuring and other costs, unrealized gains (losses) on derivative financial instruments, except for unrealized gains (losses) related to equity derivative contracts and realized gains (losses) on foreign currency forward contracts. Adjusted EBITDA is used by Superior and investors to assess its consolidated results and ability to service debt. Adjusted EBITDA is consistent with Superior's segment profit (loss) as disclosed in Note 18 of the unaudited condensed consolidated financial statements.

Adjusted EBITDA is a significant performance measure used by management and investors to evaluate Superior's ongoing performance of its businesses. Adjusted EBITDA is also used as one component in determining short-term incentive compensation for certain management employees. Adjusted EBITDA is consistent with Segment Profit as disclosed in Note 18 of the unaudited condensed consolidated financial statements. Adjusted EBITDA per share is calculated by dividing Adjusted EBITDA by the weighted average shares assuming the exchange of the issued and outstanding preferred shares into common shares.

Superior changed the definition of Adjusted EBITDA from its historical definition to exclude the realized gains (losses) on foreign currency forward contracts and include unrealized gains (losses) related to equity derivatives. The foreign currency forward contracts were used to provide a hedge on the translation of U.S. denominated Adjusted EBITDA to Canadian dollars. As a result of the change in presentation currency, management is no longer hedging U.S. denominated Adjusted EBITDA and is excluding these realized gains (losses) from Adjusted EBITDA as there is no longer an offsetting gain (loss) on the translation of U.S. denominated Adjusted EBITDA. Management is currently not entering into similar instruments related to the translation of Canadian denominated Adjusted EBITDA. This change has been made retrospectively. In addition to the change in presentation currency, effective January 1, 2024 Superior implemented hedge accounting for Superior's long-term incentive plan and related equity derivatives, and now includes these unrealized gains/losses as part of Adjusted EBITDA. The intention of this change in accounting policy is to reduce some of the volatility related to changes in Superior's share price on the long-term incentive costs.

The seasonality of Superior's individual quarterly results must be assessed in the context of annualized Adjusted EBITDA.

### Adjusted EBTDA and Adjusted EBTDA per share

Adjusted EBTDA is calculated as Adjusted EBTDA less interest on borrowings and interest on lease liability. Adjusted EBTDA per share is calculated by dividing Adjusted EBTDA by the weighted average shares assuming the exchange of the issued and outstanding preferred shares into common shares.

### Adjusted EBITDA from operations

Adjusted EBITDA from operations is defined as the sum of U.S. Propane, Canadian Propane, Wholesale Propane and Certarus segment profit (loss). Management uses Adjusted EBITDA from operations to set targets for Superiors' operating segments (including annual guidance and variable compensation targets). Note 18 of the unaudited condensed consolidated financial statements discloses the segment profit (loss).

Below is a reconciliation of net earnings to EBITDA and Adjusted EBITDA related to Certarus for the period of January 1, 2023 to the date of acquisition. The Adjusted EBITDA number is used as part of 2023 Pro Forma Adjusted EBITDA to include the impact of the Certarus Acquisition from January 1, 2023, as the full economic benefit of Certarus' 2023 Adjusted EBITDA prior to the close of the Certarus Acquisition was retained in the business. The pro forma Adjusted EBITDA for Certarus for the period of January 1, 2023 to the date of acquisition was approximately \$68.4 million.

<b>For the period January 1, 2023 to the date of acquisition</b>	<b>Certarus</b>
Net earnings before income taxes for the year ended December 31, 2023	<b>55.1</b>
Adjust for:	
Amortization and depreciation	64.4
Finance expense	6.1
<b>EBITDA</b>	<b>125.6</b>
Adjust for transaction, restructuring and other costs	12.9
Adjusted EBITDA for the year ended December 31, 2023	<b>138.5</b>
Less Adjusted EBITDA from the date of acquisition to December 31, 2023	(70.1)
<b>Adjusted EBITDA for the period January 1, 2023 to the date of acquisition</b>	<b>68.4</b>

The above Adjusted EBITDA earned from January 1, 2023 to March 31, 2023 was \$47.2M and from April 1, 2023 to the date of acquisition was \$21.2M.

### Adjusted Gross Profit

Adjusted gross profit represents revenue less cost of sales adjusted for realized gains and losses on commodity derivative instruments related to risk management. Management uses Adjusted Gross Profit to set margin targets and measure results. Unrealized gains and losses on commodity derivative instruments are excluded as a result of the customer contract not being included in the determination of the fair value for this risk management activity.

Realized gain (loss) on derivatives related to commodity risk management reconcile to total gain (loss) follows:

	<b>Three months ended March 31,</b>	
	<b>2024</b>	<b>2023</b>
Realized gains (losses) related to commodity risk management		
U.S. Propane	3.2	(14.0)
Wholesale Propane	(1.3)	(4.8)
Realized gains (losses) included in Adjusted Gross profit	1.9	(18.8)
Unrealized gain on equity derivative contracts	1.2	-
Gains (losses) included in Adjusted EBITDA	3.1	(18.8)
Unrealized loss on equity derivative contracts	-	(0.9)
Foreign currency forward contracts, net	(9.8)	(0.1)
Unrealized gains (losses) related to commodity risk management	11.2	25.6
Unrealized gain (loss) on U.S. dollar debt issued by a Canadian entity	(12.3)	1.7
(Loss) gain on derivatives and foreign currency translation of borrowings	(7.8)	7.5

For additional details on Superior's financial instruments, including the amount and classification of gains and losses recorded, summary of fair values, notional balances, effective rates and terms, and significant assumptions used in the calculation of the fair value of Superior's financial instruments, see Note 11 to the unaudited condensed consolidated financial statements for the three months ended March 31, 2024.

#### **Per MSU amounts**

Per MSU amounts represent the operating results of Certarus divided by the average number of MSUs for the period. Superior uses per average MSU amounts to evaluate operating productivity. Per MSU amounts are presented in thousands of dollars.

#### **Adjusted EBITDA per average MSU**

Adjusted EBITDA per average MSU is used to evaluate the productivity during a reporting period. Adjusted EBITDA per average MSU is equal to Adjusted EBITDA divided by the average number of MSUs for the period.

#### **Operating Costs**

Operating costs for the U.S., Canadian, Wholesale Propane and Certarus segments include wages and benefits for employees, drivers, service and administrative labour, fleet maintenance, freight and distribution expenses excluded from cost of sales, along with the costs associated with owning and maintaining land, buildings and equipment, such as rent, repairs and maintenance, environmental, utilities, insurance and property tax costs. Operating costs exclude gains or losses on disposal of assets, depreciation and amortization, transaction, restructuring and integration costs.

Corporate operating costs include wages and benefits for employees, professional fees and other costs associated with the corporate function. Corporate operating costs are defined as SD&A expenses related to the corporate office adjusted for amortization and depreciation, gains or losses on disposal of assets and transaction, restructuring and integration costs. As a result of implementing hedge accounting for Superior's long-term incentive plan and related equity derivatives, Superior now includes these unrealized gains/losses as part of Corporate operating costs. See above for a reconciliation of gains (losses) on derivatives and foreign currency translation of borrowings included in Adjusted EBITDA.

#### **Net Debt, Pro Forma Adjusted EBITDA and Leverage Ratio**

Pro Forma Adjusted EBITDA and Net debt are Non-GAAP financial measures. Superior uses Pro Forma Adjusted EBITDA and Net debt to calculate its Leverage ratio and, as a result, Leverage ratio is a Non-GAAP ratio. This ratio is used by Superior, investors and other users of financial information to assess its ability to service debt.

Pro Forma Adjusted EBITDA is Adjusted EBITDA calculated on a 12-month trailing basis giving pro forma effect to acquisitions to the first day of the calculation period. Pro Forma Adjusted EBITDA is used by Superior to calculate its Leverage Ratio.

2023 Pro Forma Adjusted EBITDA is used to provide comparable 2023 results which reflect pro forma adjustment impact related to Certarus for the period of January 1, 2023 to the date of the acquisition on May 31, 2023. This adjustment is reconciled to Certarus' net income for the same period above.

Net Debt is calculated by the sum of borrowings and lease liabilities before deferred financing fees reduced by Superior cash and cash equivalents and Vendor Note. Net Debt is used by Superior to calculate its Leverage Ratio.

Leverage ratio is determined by dividing Superior's Net Debt by their Pro Forma Adjusted EBITDA.

### Reconciliation of Net debt and Pro Forma Adjusted EBITDA

<i>(in millions)</i>	<b>March 31 2024</b>	December 31 2023
Current borrowings	7.7	8.5
Current lease liabilities	50.1	48.0
Non-current borrowings	1,612.3	1,684.7
Non-current lease liabilities	123.6	132.9
	<b>1,793.7</b>	1,874.1
Add back deferred financing fees and discounts	16.6	17.4
Deduct cash and cash equivalents	(37.1)	(30.7)
Net debt	<b>1,773.2</b>	1,860.8
Adjusted EBITDA for the year ended December 31, 2023	414.7	414.7
Adjusted EBITDA for the three months ended March 31, 2023	(204.3)	–
Adjusted EBITDA for the three months ended March 31, 2024	235.6	–
Pro-forma adjustment	21.2	67.9
Pro-forma Adjusted EBITDA for the trailing-twelve months	<b>467.2</b>	482.6
Leverage Ratio	<b>3.8x</b>	3.9x

### RISK FACTORS TO SUPERIOR

Superior's assessment and summary of its material risk factors are detailed in Superior's most recent Annual Information Form ("AIF") under "Risks associated with our business" which is filed on the Canadian Securities Administrators' website, [www.sedarplus.ca](http://www.sedarplus.ca), and on Superior's website, [www.superiorplus.com](http://www.superiorplus.com). The AIF describes some of the most material risks to Superior's business by type of risk: financial; corporate; operational; and legal.



**Superior Plus Corp.**  
**Condensed Consolidated Balance Sheets**

(Unaudited, millions of United States dollars)	Note	As at March 31 2024	As at December 31 2023 <sup>(1)</sup>	As at December 31 2022 <sup>(1)</sup>
<b>Assets</b>				
<b>Current Assets</b>				
Cash and cash equivalents		37.1	30.7	43.1
Trade and other receivables	4	325.1	322.6	392.4
Prepays and deposits		37.6	48.3	73.5
Inventories	5	72.6	87.3	112.9
Other current financial assets	11	7.1	5.5	7.9
<b>Total Current Assets</b>		<b>479.5</b>	494.4	629.8
<b>Non-current Assets</b>				
Property, plant and equipment		1,439.6	1,462.7	1,006.8
Goodwill and intangible assets		1,894.2	1,925.4	1,639.3
Employee future benefits and other assets		6.8	5.6	5.0
Deferred tax assets	12	9.7	15.3	23.7
Other non-current financial assets	11	0.9	3.7	0.4
<b>Total Non-current Assets</b>		<b>3,351.2</b>	3,412.7	2,675.2
<b>Total Assets</b>		<b>3,830.7</b>	3,907.1	3,305.0
<b>Liabilities and Equity</b>				
<b>Current Liabilities</b>				
Trade and other payables	7	381.2	441.7	428.3
Contract liabilities		14.3	18.5	18.4
Lease liabilities	10	50.1	48.0	34.9
Borrowings	9	7.7	8.5	10.9
Dividends payable		37.8	38.5	10.5
Other current financial liabilities	11	7.2	14.5	41.0
<b>Total Current Liabilities</b>		<b>498.3</b>	569.7	544.0
<b>Non-current Liabilities</b>				
Lease liabilities	10	123.6	132.9	129.6
Borrowings	9	1,612.3	1,684.7	1,410.2
Other liabilities	8	8.8	8.4	27.4
Provisions	6	8.0	8.0	6.1
Employee future benefits		4.8	3.8	4.0
Deferred tax liabilities	12	184.4	159.3	96.5
Other non-current financial liabilities	11	2.1	3.0	9.4
<b>Total Non-current Liabilities</b>		<b>1,944.0</b>	2,000.1	1,683.2
<b>Total Liabilities</b>		<b>2,442.3</b>	2,569.8	2,227.2
<b>Equity</b>				
Capital		2,712.2	2,712.2	2,360.2
Deficit		(1,566.9)	(1,614.3)	(1,528.0)
Accumulated other comprehensive loss		(16.9)	(20.6)	(14.4)
Non-controlling interest		260.0	260.0	260.0
<b>Total Equity</b>	13	<b>1,388.4</b>	1,337.3	1,077.8
<b>Total Liabilities and Equity</b>		<b>3,830.7</b>	3,907.1	3,305.0

<sup>(1)</sup> Restated, see Note 2(a)

See accompanying Notes to the unaudited Condensed Consolidated Financial Statements.

**Superior Plus Corp.**  
**Condensed Consolidated Statements of Changes in Equity**

(Unaudited, millions of United States dollars)	Share Capital	Contributed Surplus	Total Capital	Deficit	Accumulated Other Comprehensive Earnings (loss)	Non- controlling Interest	Total
	(Note 13)	(Note 13)	(Note 13)	(Note 13)	(Note 13)	(Note 13)	(Note 13)
<b>As at December 31, 2023<sup>(1)</sup></b>	<b>2,711.1</b>	<b>1.1</b>	<b>2,712.2</b>	<b>(1,614.3)</b>	<b>(20.6)</b>	<b>260.0</b>	<b>1,337.3</b>
Net earnings for the period	–	–	–	<b>80.5</b>	–	<b>4.7</b>	<b>85.2</b>
Unrealized foreign currency gain on translation of foreign operations	–	–	–	–	<b>3.7</b>	–	<b>3.7</b>
Actuarial defined benefit loss	–	–	–	–	<b>(0.3)</b>	–	<b>(0.3)</b>
Net gain on equity hedges	–	–	–	–	<b>0.3</b>	–	<b>0.3</b>
<b>Total comprehensive earnings</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>80.5</b>	<b>3.7</b>	<b>4.7</b>	<b>88.9</b>
Dividends and dividend equivalent declared to common shareholders	–	–	–	<b>(33.1)</b>	–	–	<b>(33.1)</b>
Dividends to non-controlling interest shareholders	–	–	–	–	–	<b>(4.7)</b>	<b>(4.7)</b>
<b>As at March 31, 2024</b>	<b>2,711.1</b>	<b>1.1</b>	<b>2,712.2</b>	<b>(1,566.9)</b>	<b>(16.9)</b>	<b>260.0</b>	<b>1,388.4</b>
As at December 31, 2022 <sup>(1)</sup>	2,359.1	1.1	2,360.2	(1,528.0)	(14.4)	260.0	1,077.8
Net earnings for the period <sup>(1)</sup>	–	–	–	104.6	–	4.7	109.3
Unrealized foreign currency on translation of foreign operations <sup>(1)</sup>	–	–	–	–	(1.0)	–	(1.0)
Actuarial defined benefit loss <sup>(1)</sup>	–	–	–	–	(0.2)	–	(0.2)
Income tax recovery on other comprehensive earnings <sup>(1)</sup>	–	–	–	–	0.1	–	0.1
<b>Total comprehensive earnings (loss)<sup>(1)</sup></b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>104.6</b>	<b>(1.1)</b>	<b>4.7</b>	<b>108.2</b>
Dividends and dividend equivalent declared to common shareholders <sup>(1)</sup>	–	–	–	(26.8)	–	–	(26.8)
Dividends to non-controlling interest shareholders <sup>(1)</sup>	–	–	–	–	–	<b>(4.7)</b>	<b>(4.7)</b>
<b>As at March 31, 2023<sup>(1)</sup></b>	<b>2,359.1</b>	<b>1.1</b>	<b>2,360.2</b>	<b>(1,450.2)</b>	<b>(15.5)</b>	<b>260.0</b>	<b>1,154.5</b>

<sup>(1)</sup> Restated, see Note 2(a)

See accompanying Notes to the unaudited Condensed Consolidated Financial Statements.

**Superior Plus Corp.**  
**Condensed Consolidated Statements of Net Earnings and**  
**Total Comprehensive Earnings**

		<b>Three Months Ended</b>	
		<b>March 31</b>	
(Unaudited, millions of United States dollars, except per share amounts)	<b>Note</b>	<b>2024</b>	2023 <sup>(1)</sup>
<b>Revenue</b>	<b>14, 16</b>	<b>897.7</b>	928.8
Cost of sales (includes products and services)	<b>14</b>	<b>(432.5)</b>	(528.5)
<b>Gross profit</b>		<b>465.2</b>	400.3
<b>Expenses</b>			
Selling, distribution and administrative costs (“SD&A”)	<b>14</b>	<b>(306.4)</b>	(233.9)
Finance expense	<b>14</b>	<b>(27.2)</b>	(19.5)
Loss (gain) on derivatives and foreign currency translation of borrowings	<b>11, 14</b>	<b>(7.8)</b>	7.5
		<b>(341.4)</b>	(245.9)
Earnings before income taxes	<b>14</b>	<b>123.8</b>	154.4
Income tax expense	<b>12</b>	<b>(38.6)</b>	(45.1)
<b>Net earnings for the period</b>	<b>14</b>	<b>85.2</b>	109.3
<b>Net earnings attributable to:</b>			
Superior		<b>80.5</b>	104.6
Non-controlling interest		<b>4.7</b>	4.7
<b>Net earnings per share attributable to Superior</b>			
Basic and diluted	<b>15</b>	<b>0.30</b>	0.47
<b>Other comprehensive earnings (loss)</b>			
Item that may be reclassified subsequently to net earnings			
Unrealized foreign currency gain (loss) on translation of foreign operations		<b>3.7</b>	(1.0)
Unrealized gain on equity hedges		<b>0.3</b>	–
Realized foreign currency gain reclassified to net earnings		–	0.1
Items that will not be reclassified to net earnings (loss)			
Actuarial defined benefit loss		<b>(0.3)</b>	(0.2)
<b>Other comprehensive earnings (loss) for the period</b>		<b>3.7</b>	(1.1)
<b>Total comprehensive earnings for the period</b>		<b>88.9</b>	108.2
<b>Total comprehensive earnings for the period attributable to:</b>			
Superior		<b>84.2</b>	103.5
Non-controlling interest		<b>4.7</b>	4.7

(1) Restated, see Note 2(a)

See accompanying Notes to the unaudited Condensed Consolidated Financial Statements.

**Superior Plus Corp.**  
**Consolidated Statements of Cash Flows**

(Unaudited, millions of United States dollars)	Note	Three Months Ended	
		2024	March 31 2023 <sup>(1)</sup>
<b>OPERATING ACTIVITIES</b>			
Net earnings for the period		85.2	109.3
Adjustments for:			
Depreciation included in SD&A		35.2	25.8
Depreciation of right-of-use assets included in SD&A		9.6	7.8
Amortization of intangible assets included in SD&A		21.0	17.4
Loss on disposal of assets		0.9	–
Unrealized loss (gain) on financial and non- financial derivatives and foreign exchange loss on U.S. dollar debt	11	5.6	(29.3)
Finance expense		27.2	19.5
Income tax expense		38.6	45.1
Changes in non-cash operating working capital and other	17	(39.6)	82.8
<b>Cash flows from operating activities before income taxes and interest paid</b>		<b>183.7</b>	<b>278.4</b>
Income taxes paid		(7.3)	1.7
Interest paid		(29.9)	(21.3)
<b>Cash flows from operating activities</b>		<b>146.5</b>	<b>258.8</b>
<b>INVESTING ACTIVITIES</b>			
Acquisitions, net of cash acquired		–	(2.6)
Purchase of property, plant and equipment and intangible assets	18	(38.0)	(22.2)
Proceeds on disposal of property, plant and equipment and other assets		3.1	0.9
<b>Cash flows used in investing activities</b>		<b>(34.9)</b>	<b>(23.9)</b>
<b>FINANCING ACTIVITIES</b>			
Proceeds from borrowings		133.1	326.7
Repayment of borrowings		(190.8)	(505.7)
Principal repayment of lease obligations		(10.2)	(8.0)
Dividends paid to shareholders		(37.8)	(31.5)
<b>Cash flows (used in) financing activities</b>		<b>(105.7)</b>	<b>(218.5)</b>
<b>Net increase in cash and cash equivalents</b>		<b>5.9</b>	<b>16.4</b>
Cash and cash equivalents, beginning of the period		30.7	43.1
Effect of translation of foreign currency-denominated cash and cash equivalents		0.5	0.2
<b>Cash and cash equivalents, end of the period</b>		<b>37.1</b>	<b>59.7</b>

(1) Restated, see Note 2(a)

# NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited, all amounts including tabular amounts are stated in millions of United States dollars, except per share amounts and unless otherwise stated)

## 1. ORGANIZATION

Superior Plus Corp. (“Superior” or the “Company”) is a diversified business corporation, incorporated under the *Canada Business Corporations Act*. The registered office is located at Suite 401, 200 Wellington Street West, Toronto, Ontario. Superior’s investment in Superior Plus LP is financed by share capital. Superior is a publicly traded company with its common shares trading on the Toronto Stock Exchange (the “TSX”) under the exchange symbol “SPB”.

These condensed consolidated financial statements were authorized for issue by the Board of Directors on May 14, 2024.

## Reportable Operating Segments

Superior reports four distinct segments: United States Retail Propane Distribution (“U.S. Propane”), Canadian Retail Propane Distribution (“Canadian Propane”), North American Wholesale Propane Distribution (“Wholesale Propane”) and Certarus Ltd. (“Certarus”). The U.S. Propane segment distributes propane gas and liquid fuels primarily in the Eastern United States, as well as the Midwest and California, to residential and commercial customers. The Canadian Propane segment distributes propane gas and liquid fuels across Canada to residential and commercial customers. The Wholesale Propane segment supplies the majority of the propane gas for the Canadian Propane business, a portion of the propane gas for the U.S. Propane business and also supplies propane and other natural gas liquids to third-party wholesale customers in Canada and the United States (“U.S.”). Certarus is a comprehensive low-carbon energy solution provider engaged in the business of transporting and selling compressed natural gas (“CNG”), renewable natural gas (“RNG”) and hydrogen. Certarus’ principal business is supplying fuel for large-scale industrial and commercial customers in the United States and Canada. Superior acquired all the issued and outstanding shares of Certarus on May 31, 2023.

## 2. BASIS OF PRESENTATION

### (a) Preparation of Condensed Consolidated Financial Statements

The accompanying condensed consolidated financial statements were prepared in accordance with International Accounting Standard (“IAS”) 34, *Interim Financial Reporting*, as issued by the International Accounting Standards Board (“IASB”) using accounting policies Superior adopted in its annual consolidated financial statements as at and for the year ended December 31, 2023, except for the following:

#### *Change in Presentation Currency*

The presentation currency used to prepare these condensed consolidated financial statements is U.S. dollars. The comparative financial statements were translated as if the U.S. dollar had been used as the reporting currency since the beginning of 2010. Amounts denominated in Canadian dollars within the notes to these condensed consolidated financial statements are denoted with “C\$” immediately prior to the stated amount. The Company believes that the change in reporting currency to U.S. dollars will provide more relevant information for the users of the condensed financial statements as over 60% of the Company’s consolidated revenues and 75% of the Company’s consolidated assets are derived from operations in the United States. The Company’s Canadian operations are determined to have the Canadian dollar as their functional currency since their operating, financing and investing transactions are predominately denominated in Canadian dollars. The condensed consolidated financial statements of these operations are translated into U.S. dollars using the current rate method, whereby assets and liabilities are translated at the rate prevailing at the balance sheet date, and revenue and expenses are translated using average rates for the period. Unrealized gains or losses arising as a result of the translation of the financial statements of these entities are reported as a component of other comprehensive earnings (loss) (“OCI”) and are accumulated in a component of equity on the consolidated balance sheets, and are not recorded in income unless there is a complete or substantially complete sale or liquidation of the investment.

## *Hedge Accounting*

Superior uses derivative financial instruments, primarily total return swaps, to hedge the exposure to changes in its share price on its long-term incentive plan. The derivatives are carried as financial assets or liabilities when their fair value is positive or negative respectively. These instruments are considered cash flow hedges as they are attributable to a particular risk associated to a highly probable transaction.

At the inception of the hedge relationship, Superior designates and documents the hedge relationship to which it wishes to apply hedge accounting and the risk management objective and strategy for undertaking the hedge. A hedging relationship qualifies for hedge accounting if it meets the effectiveness requirements which would determine that an economic relationship exists, the hedging relationship is consistent and credit risk does not dominate the value changes from the economic relationship. Only a portion of the long-term incentive plan, primarily the restricted share grants, meet the criteria for hedge accounting.

The effective portion of the gain (loss) related to the fair value of the hedging instrument is recognized in OCI, while the ineffective portion is recognized immediately in the condensed consolidated statement of net earnings and comprehensive earnings. The amount accumulated in OCI is reclassified to earnings (loss) as a reclassification adjustment in the same period as the hedged cash flows effect earnings (loss).

Hedge ineffectiveness can arise from forfeitures related to the long-term incentive plan program and financing costs associated with the underlying hedge instrument.

### **(b) Significant Accounting Judgments, Estimates and Assumptions**

The preparation of Superior's condensed consolidated financial statements in accordance with International Financial Reporting Standards ("IFRS") requires management to make judgments, estimates and assumptions that affect the reported amounts of assets, liabilities, revenue and expenses. The estimates and associated assumptions are based on historical experience and various other factors deemed reasonable under the circumstances, the results of which form the basis of making the judgments about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates. The areas involving a higher degree of judgment or complexity, or where assumptions and estimates are significant to the condensed consolidated financial statements are consistent with those disclosed in Superior's 2023 annual consolidated financial statements.

### **(c) Changes in Accounting Policies and Disclosures**

#### *Amendments to IAS 1, Presentation of Financial Statements ("IAS 1")*

Issued in 2020 and 2022, IAS 1 clarifies the requirements for classifying liabilities as current or non-current and introduces additional disclosures of material information that enables users of financial statements to comprehend the risk that non-current liabilities with covenants may become payable within the next twelve months. The amendment has been applied retrospectively and had no material impact on the condensed consolidated financial statements.

#### *Amendment to IFRS 16, Leases ("IFRS 16")*

Issued in 2022, IFRS 16 specifies the requirements that a seller-lessee uses in measuring the lease liability arising in a sale and leaseback transaction, to ensure the seller-lessee does not recognize any amount of the gain or loss that relates to the right of use it retains. This amendment has been applied retrospectively and had no material impact on the condensed consolidated financial statements.

#### *Amendments to IAS 7, Statement of Cash Flows and IFRS 7, Financial Instruments: Disclosures*

These were issued in 2023 to clarify the characteristics of supplier finance arrangements and require certain disclosures on these arrangements, intended to assist users of financial statements in understanding their impacts on the companies' liabilities and cash flows. This amendment has been applied retrospectively and had no material impact on the condensed consolidated financial statements.

#### **(d) Standards Issued But Not Yet Effective**

The standards issued but not yet effective are consistent with those disclosed in the annual consolidated financial statements as at and for the year ended December 31, 2023, except for the following:

##### *Amendments to IAS 21, The Effects of Changes in Foreign Exchange Rates*

In August 2023, the IASB issued amendments to IAS 21, The Effects of Changes in Foreign Exchange Rates. The amendments address the lack of exchangeability of illiquid currencies and specify how an entity determines the exchange rate when a currency is not readily exchangeable at the measurement date as well as additional required disclosures. When a currency is not exchangeable, an entity estimates the spot rate as the rate that would have been applied to an orderly transaction between market participants at the measurement date and that would reflect the prevailing economic conditions. An entity must disclose information that would enable users to evaluate how a currency's lack of exchangeability affects financial performance, financial positions, and cash flows of an entity. The amendments to IAS 21 are effective January 1, 2025, with early adoption permitted. Superior is currently assessing the impact of these amendments on its consolidated financial statements.

##### *IFRS 18, Presentation and Disclosure in Financial Statements*

In April 2024, the IASB issued IFRS 18, Presentation and Disclosure in Financial Statements ("IFRS 18") replacing IAS 1. The new guidance is expected to improve the usefulness of information presented and disclosed in the financial statements of companies. IFRS 18 introduces the following key changes:

- IFRS 18 introduces a defined structure for the statement of income (loss) composed of operating, investing, financing categories with defined subtotals, such as operating earnings (loss), earnings (loss) before financing and income taxes and net earnings (loss) for the year. The new guidance also requires disclosure of expenses in the operating category by nature, function or a mix of both on the face of the statement of income (loss).
- Disclosures on management defined performance measures (MPMs) - IFRS 18 requires companies to disclose definitions of company-specific MPMs that are related to the statement of income (loss) and provide reconciliations between the MPMs and the most similar specified subtotals within the statement of income (loss) in a single note.
- Aggregation and disaggregation (impacting all primary financial statements and notes) - IFRS 18 sets out enhanced guidance on the principles of how items should be aggregated based on shared characteristics. The changes are expected to provide more detailed and useful information to investors.

IFRS 18 is effective for annual reporting periods beginning on or after 1 January 2027, with early adoption permitted. Superior is currently assessing the impact of this new IFRS accounting standard on its consolidated financial statements.

### **3. SEASONALITY OF OPERATIONS**

Propane distribution sales typically peak in the first quarter when approximately one-third of annual propane and other refined fuels sales volumes and gross profits are generated due to the demand in heating from end-use customers. They then decline through the second and third quarters, rising seasonally again in the fourth quarter with heating demand. Similarly, net working capital is typically at seasonal highs during the first and fourth quarters. Net working capital is also significantly influenced by wholesale propane prices and other refined fuels. Certarus is also seasonal in nature with the greatest activity being in the first and fourth quarters due to seasonal winter heating however, activity levels in the summer months have begun to increase through actively targeting counter-seasonal customers such as road infrastructure and planned utility maintenance.

For the 12 months ended March 31, 2024, Superior reported gross profit of \$1,259.2 million (March 31, 2023 – \$1,000.7 million) and net earnings of \$33.5 million (March 31, 2023 – \$69.8 million net loss).

#### 4. TRADE AND OTHER RECEIVABLES

A summary of trade and other receivables is as follows:

	<b>March 31</b>	December 31	December 31
	<b>2024</b>	2023	2022
Trade receivables, net of allowances	<b>308.9</b>	304.6	277.0
Vendor Note <sup>(1)</sup>	–	–	94.4
Accounts receivable – other <sup>(2)</sup>	<b>16.2</b>	18.0	21.0
<b>Trade and other receivables</b>	<b>325.1</b>	322.6	392.4

(1) As part of divesting an operating segment in a prior period Superior received as part of the consideration C\$125 million in the form of a 6% unsecured Vendor Note.

(2) This balance consists of accounts receivable related to indirect taxes, final settlements related to acquisitions and other miscellaneous balances.

Pursuant to their respective terms, trade receivables, before the deduction of the allowance for doubtful accounts, are aged as follows:

	<b>March 31</b>	December 31	December 31
	<b>2024</b>	2023	2022
Current	<b>180.9</b>	198.0	199.4
Past due less than 90 days	<b>116.2</b>	97.1	71.3
Past due over 90 days	<b>24.3</b>	22.9	18.4
<b>Trade receivables</b>	<b>321.4</b>	318.0	289.1

Superior's trade receivables are stated after deducting the below allowance for doubtful accounts:

	<b>March 31</b>	December 31	December 31
	<b>2024</b>	2023	2022
<b>Allowance for doubtful accounts, beginning of the period</b>	<b>(13.3)</b>	(12.1)	(10.2)
Impairment losses recognized on receivables	<b>(1.3)</b>	(6.9)	(7.2)
Amounts written off during the period as uncollectible	<b>0.6</b>	4.8	4.8
Amounts recovered	<b>1.6</b>	0.9	0.5
<b>Allowance for doubtful accounts, end of the period</b>	<b>(12.4)</b>	(13.3)	(12.1)

#### 5. INVENTORIES

A summary of inventories is as follows:

	<b>March 31</b>	December 31	December 31
	<b>2024</b>	2023	2022
Propane and other refined fuels	<b>58.6</b>	73.2	98.2
Propane retailing materials, supplies, appliances and other	<b>14.0</b>	14.1	14.7
	<b>72.6</b>	87.3	112.9



## 6. PROVISIONS

A summary of provisions is as follows:

	<b>Restructuring</b>	<b>Decommissioning</b>	<b>Other</b>	<b>Total</b>
Balance as at December 31, 2022	0.7	6.1	22.7	29.5
Additions	–	1.8	–	1.8
Utilization	–	(0.2)	(20.5)	(20.7)
Amounts reversed	–	–	(2.2)	(2.2)
Unwinding of discount, impact of change in discount rate and foreign currency	(0.2)	0.3	–	0.1
Balance as at December 31, 2023	0.5	8.0	–	8.5
Additions	<b>2.8</b>	–	–	<b>2.8</b>
Utilization	<b>(0.7)</b>	–	–	<b>(0.7)</b>
<b>Balance as at March 31, 2024</b>	<b>2.6</b>	<b>8.0</b>	–	<b>10.6</b>

	<b>March 31 2024</b>	December 31 2023	December 31 2022
Current (Note 7)	<b>2.6</b>	0.5	23.5
Non-current	<b>8.0</b>	8.0	6.1
	<b>10.6</b>	8.5	29.6

Superior is subject to various claims and potential claims in the normal course of business, but the Company does not expect the ultimate settlement of any of these to have a material effect on its financial results. The outcomes of all the proceedings and claims against Superior are subject to future resolution that includes the uncertainties of litigation. It is not possible for Superior to predict the result or magnitude of the claims due to the various factors and uncertainties involved in the legal process. Based on information currently known to Superior, it is not probable that the ultimate resolution of any proceedings and claims, individually or in total, will have a material effect on the condensed consolidated statements of net earnings and total comprehensive earnings or condensed consolidated balance sheets. If it becomes probable that Superior is liable, Superior will record a provision in the period the change in probability occurs, and the resulting impact could be material to the condensed consolidated statements of net earnings and total comprehensive earnings or condensed consolidated balance sheets.

## 7. TRADE AND OTHER PAYABLES

A summary of trade and other payables is as follows:

	<b>March 31 2024</b>	December 31 2023	December 31 2022
Trade payables	<b>227.2</b>	312.3	315.0
Provisions (Note 6)	<b>2.6</b>	0.5	23.5
Accrued liabilities and other payables	<b>98.3</b>	84.8	80.3
Cap and trade payable, current portion	<b>28.9</b>	29.0	–
Current taxes payable	<b>12.6</b>	6.0	0.6
Share-based payments, current portion	<b>11.6</b>	9.1	8.9
<b>Trade and other payables</b>	<b>381.2</b>	441.7	428.3

## 8. OTHER LIABILITIES

A summary of other liabilities is as follows:

	<b>March 31</b>	December 31	December 31
	<b>2024</b>	2023	2022
Quebec cap and trade payable	<b>1.9</b>	–	8.9
California cap and trade payable	<b>5.2</b>	3.0	17.0
Washington cap and trade payable	<b>1.5</b>	2.3	–
Share-based payments and other	<b>0.2</b>	3.0	1.5
<b>Other liabilities</b>	<b>8.8</b>	8.4	27.4

Superior operates in California, Washington, Oregon, Quebec and Nova Scotia, and is required to participate in the respective government cap and trade programs, which require Superior to settle any liability with cap and trade at the end of each compliance period.

Intangible assets are recorded when cap and trade emission units are purchased, and cap and trade liabilities are recorded upon the import of propane. These are included in the unaudited condensed consolidated statements of cash flows, net of the liability that has been accrued related to cap and trade payable as part of changes in non-cash working capital.

## 9. BORROWINGS

A summary of borrowings is as follows:

	<b>Year of</b>	<b>Effective Interest</b>	<b>March 31</b>	December 31	December 31
	<b>Maturity</b>	<b>Rate</b>	<b>2024</b>	2023	2022
<b>Revolving Term Bank Credit Facilities<sup>(1)</sup></b>					
Bankers' acceptances ("BA") (C\$ 162.0 million)	2027	Floating BA rate plus 1.70%	<b>119.6</b>	126.1	68.6
Canadian prime rate loan (prime and swing line) (C\$ 4.4 million)	2027	Prime rate plus 0.70%	<b>3.2</b>	2.9	–
Secured Overnight Financing Rate ("SOFR") loan	2027	Term SOFR rate plus 1.70%	<b>185.0</b>	236.0	365.0
U.S. base rate loans (prime and swing line)	2027	U.S. prime rate plus 0.70%	<b>8.6</b>	5.0	–
Sidecar Facility <sup>(2)</sup> (C\$ 437.0 million)	2026	Floating BA rate plus 1.95%	<b>322.7</b>	330.7	–
			<b>639.1</b>	700.7	433.6
<b>Senior Unsecured Notes</b>					
Senior unsecured notes <sup>(3)</sup>	2029	4.50%	<b>600.0</b>	600.0	600.0
Senior unsecured notes <sup>(4)</sup>	2028	4.25%	<b>369.4</b>	377.6	368.9
			<b>969.4</b>	977.6	968.9
<b>Other Debt</b>					
Deferred consideration from acquisitions	2024–2031	1.74%–8.5%	<b>19.7</b>	20.1	27.7
Other loans and borrowings	2024–2031	1.9%–7.2%	<b>8.4</b>	12.2	5.6
			<b>28.1</b>	32.3	33.3
<b>Total borrowings before deferred financing fees</b>			<b>1,636.6</b>	1,710.6	1,435.8
Deferred financing fees and discounts			<b>(16.6)</b>	(17.4)	(14.7)
<b>Total borrowings before current maturities</b>			<b>1,620.0</b>	1,693.2	1,421.1
Current maturities			<b>(7.7)</b>	(8.5)	(10.9)
<b>Total non-current borrowings</b>			<b>1,612.3</b>	1,684.7	1,410.2

<sup>(1)</sup> As at March 31, 2024, Superior had \$15.5 million of outstanding letters of credit (2023 – \$17.4 million) and \$329.8 million of outstanding financial guarantees on behalf of its businesses (2023 – \$324.3 million). The fair value of Superior's revolving term bank credit facilities, other

debt, letters of credit, and financial guarantees approximates their carrying value as a result of the market-based interest rates and the short-term nature of the underlying debt instruments. The credit facilities are secured by substantially all of the assets of Superior and mature on June 6, 2027. The lender commitments can be increased from C\$750 million to C\$1,050 million on the condition that no event of default has occurred and lender consent is provided.

- (2) Superior entered into a C\$550 million senior secured revolving credit facility with a syndicate of ten lenders to fund the acquisition of Certarus. The senior secured credit facility matures on May 31, 2026 and is secured by the same assets as above.
- (3) Superior's subsidiaries, Superior Plus LP and Superior General Partner Inc., issued at par \$600 million of 4.5% senior unsecured notes due March 15, 2029. The fair value of the outstanding \$600 million senior unsecured notes is \$555 million (2023 – \$554.6 million) based on prevailing market prices. There was an unrealized foreign exchange translation loss on the \$600 million senior unsecured note of \$13.2 million for the three months ended March 31, 2024 (2023 – \$1.7 million gain) as a result of the note being issued and held in a Canadian entity.
- (4) Superior's wholly owned subsidiary, Superior Plus LP, completed a private placement of CAD\$500 million of 4.25% senior unsecured notes, at par value, due May 18, 2028, which are guaranteed by Superior and certain of its subsidiaries. The fair value of the 4.25% senior unsecured notes based on prevailing market rates is \$348.8 million (2023 – \$351.9 million).

Future required repayments of borrowings before deferred financing fees are as follows:

2024	7.7
2025	5.6
2026	326.7
2027	317.4
2028	369.7
Thereafter	609.5
<b>Total</b>	<b>1,636.6</b>

## 10. LEASING ARRANGEMENTS

The lease liabilities by operating segment are as follows:

	U.S. Propane	Canadian Propane	Wholesale Propane	Certarus	Corporate	Total
Balance as at December 31, 2022	100.8	47.4	15.7	–	0.6	164.5
Lease liabilities assumed as part of a business combination	0.2	–	–	12.0	–	12.2
Additions	14.2	19.2	6.3	2.8	–	42.5
Finance expense on lease liabilities	4.6	2.5	1.0	0.4	–	8.5
Lease payments	(23.1)	(16.4)	(5.7)	(2.1)	(0.2)	(47.5)
Impact of changes in foreign exchange rates and other	–	1.1	0.5	(0.9)	–	0.7
Balance as at December 31, 2023	96.7	53.8	17.8	12.2	0.4	180.9
Additions, net of terminated leases	1.4	2.0	(2.1)	2.9	–	4.2
Finance expense on lease liabilities	1.2	0.8	0.1	0.3	–	2.4
Lease payments	(5.7)	(4.2)	(1.5)	(1.1)	(0.1)	(12.6)
Impact of changes in foreign exchange rates and other	–	(1.1)	(0.2)	0.1	–	(1.2)
<b>Balance as at March 31, 2024</b>	<b>93.6</b>	<b>51.3</b>	<b>14.1</b>	<b>14.4</b>	<b>0.3</b>	<b>173.7</b>

	March 31 2024	December 31 2023	December 31 2022
Current portion of lease liabilities	50.1	48.0	34.9
Non-current portion of lease liabilities	123.6	132.9	129.6
<b>Total lease liabilities</b>	<b>173.7</b>	<b>180.9</b>	<b>164.5</b>

The present values of lease payments are as follows:

	Minimum Rental Payments		Present Value of Minimum Rental Payments		
	March 31	December 31	March 31	December 31	December 31
	2024	2023	2024	2023	2022
Not later than one year	55.7	53.4	50.3	48.0	34.9
Later than one year and not later than five	105.5	112.7	88.3	94.0	86.9
Later than five years	44.0	50.5	35.1	38.9	42.7
Less: future finance charges	(31.5)	(35.7)	–	–	–
	173.7	180.9	173.7	180.9	164.5

Future minimum lease payments under non-cancellable, low-value, short-term leases and leases with variable lease payments are summarized below:

	March 31	December 31	December 31
	2024	2023	2022
Not later than one year	1.8	7.2	1.5
Later than one year and not later than five years	–	0.2	0.5
	1.8	7.4	2.0

## 11. FINANCIAL INSTRUMENTS

IFRS requires disclosure around fair value and specifies a hierarchy of valuation techniques based on whether the inputs to those valuation techniques are observable or unobservable. Observable inputs reflect market data obtained from independent sources, while unobservable inputs reflect Superior's market assumptions.

The fair value of a financial instrument is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Fair values are determined by reference to quoted bid or ask prices, as appropriate, in the most advantageous active market for that instrument to which Superior has immediate access (Level 1). Where bid and ask prices are unavailable, Superior uses the closing price of the instrument's most recent transaction. In the absence of an active market, Superior estimates fair values based on prevailing market rates (bid and ask prices, as appropriate) for instruments with similar characteristics and risk profiles or internal or external valuation models, such as discounted cash flow analysis using, to the extent possible, observable market-based inputs (Level 2). Superior uses internally developed methodologies and unobservable inputs to determine the fair value of some financial instruments when required (Level 3).

Fair values determined using valuation models require assumptions concerning the amount and timing of estimated future cash flows and discount rates. In determining those assumptions, Superior looks primarily to available readily observable external market inputs including forecast commodity price curves, interest rate yield curves, currency rates, and price and rate volatilities as applicable.

All financial and non-financial derivatives are designated as FVTPL upon their initial recognition.

For items that are recognized at fair value on a recurring basis, the Company determines whether transfers have occurred between levels in the hierarchy by reassessing their classification at the end of each reporting period. During the three months ended March 31, 2024, there were no transfers between Level 1 and Level 2 fair value measurements, and no transfers into or out of Level 3 fair value measurements.

March 31, 2024

	Level 1	Level 2	Level 3	Total
<b>Assets</b>				
Foreign currency forward contracts, net sale	0.6	–	–	0.6
Equity derivative contract	–	0.7	–	0.7
Propane, West Texas Intermediate ("WTI"), heating oil and diesel purchase and sale contracts	–	6.2	0.5	6.7
<b>Total assets</b>	<b>0.6</b>	<b>6.9</b>	<b>0.5</b>	<b>8.0</b>
<b>Liabilities</b>				
Foreign currency forward contracts, net sale and foreign currency options	(5.5)	–	–	(5.5)
Equity derivative contract	–	(1.7)	–	(1.7)
Propane, WTI, heating oil and diesel purchase and sale contracts	–	(2.1)	–	(2.1)
<b>Total liabilities</b>	<b>(5.5)</b>	<b>(3.8)</b>	<b>–</b>	<b>(9.3)</b>
<b>Total net assets (liabilities)</b>	<b>(4.9)</b>	<b>3.1</b>	<b>0.5</b>	<b>(1.3)</b>
Current portion of assets	0.4	6.7	–	7.1
Current portion of liabilities	(3.7)	(3.5)	–	(7.2)

December 31, 2023

	Level 1	Level 2	Level 3	Total
<b>Assets</b>				
Foreign currency forward contracts, net sale	4.2	–	–	4.2
Equity derivative contract	–	0.2	–	0.2
Propane, WTI, heating oil and diesel purchase and sale contracts	–	4.1	0.8	4.9
<b>Total assets</b>	<b>4.2</b>	<b>4.3</b>	<b>0.8</b>	<b>9.2</b>
<b>Liabilities</b>				
Foreign currency forward contracts, net sale and foreign currency options	(3.4)	–	–	(3.4)
Equity derivative contract	–	(2.8)	–	(2.8)
Propane, WTI, heating oil and diesel purchase and sale contracts	–	(11.3)	–	(11.3)
<b>Total liabilities</b>	<b>(3.4)</b>	<b>(14.1)</b>	<b>–</b>	<b>(17.5)</b>
<b>Total net assets (liabilities)</b>	<b>0.8</b>	<b>(9.8)</b>	<b>0.8</b>	<b>(8.3)</b>
Current portion of assets	1.4	4.1	–	5.5
Current portion of liabilities	(2.6)	(11.9)	–	(14.5)

December 31, 2022

	Level 1	Level 2	Level 3	Total
<b>Assets</b>				
Foreign currency forward contracts, net sale	2.2	–	–	2.2
Equity derivative contract	–	1.4	–	1.4
Propane, WTI, heating oil and diesel purchase and sale contracts	–	4.7	–	4.7
<b>Total assets</b>	<b>2.2</b>	<b>6.1</b>	<b>–</b>	<b>8.3</b>
<b>Liabilities</b>				
Foreign currency forward contracts, net sale and foreign currency options	(15.0)	–	–	(15.0)
Equity derivative contract	–	(1.3)	–	(1.3)
Propane, WTI, heating oil and diesel purchase and sale contracts	–	(34.1)	–	(34.1)
<b>Total liabilities</b>	<b>(15.0)</b>	<b>(35.4)</b>	<b>–</b>	<b>(50.4)</b>
<b>Total net liabilities</b>	<b>(12.8)</b>	<b>(29.3)</b>	<b>–</b>	<b>(42.1)</b>
Current portion of assets	2.0	5.9	–	7.9
Current portion of liabilities	(6.6)	(34.4)	–	(41.0)

The following table outlines quantitative information about how the fair values of these financial and non-financial assets and liabilities are determined, including valuation techniques and inputs used:

Description	Notional Value	Term	Effective Rates	Valuation Technique(s) and Key Input(s)
<b><i>Level 1 fair value hierarchy:</i></b>				
Foreign currency forward contracts	\$5.9	2024– 2026	\$1.26–\$1.36	Quoted bid prices in an active market
<b><i>Level 2 fair value hierarchy:</i></b>				
Equity derivative contracts	\$27	2024– 2025	\$9.46–\$14.55	Discounted cash flows – Future cash flows are estimated based on the share price
Propane, WTI, heating oil and diesel purchase and sale contracts	55.1 USG <sup>(1)</sup>	2024– 2026	\$0.76–\$2.74	Quoted bid prices for similar products in an active market
<b><i>Level 3 fair value hierarchy:</i></b>				
Propane, WTI, heating oil and diesel purchase and sale contracts	5.0 USG <sup>(1)</sup>	2024– 2026	\$0.76–\$2.74	Quoted bid prices for similar products in an active market adjusted by supplier prices internally obtained by management

<sup>(1)</sup> Millions of U.S. gallons (“USG”) purchased.

Superior's realized and unrealized financial instrument gains (losses) for the three months ended March 31, 2024 and 2023 are as follows:

Description	Three Months Ended March 31			2023		
	2024	2023	Total	Realized Gain (Loss)	Unrealized Gain (Loss)	Total
Foreign currency forward contracts – net sale and foreign currency options	(4.1)	(5.7)	(9.8)	(3.0)	2.9	(0.1)
Equity derivative contracts	–	1.2	1.2	–	(0.9)	(0.9)
Propane, WTI, heating oil and diesel purchase and sale contracts	1.9	11.2	13.1	(18.8)	25.6	6.8
<b>Total (loss) gain on financial and non-financial derivatives</b>	<b>(2.2)</b>	<b>6.7</b>	<b>4.5</b>	<b>(21.8)</b>	<b>27.6</b>	<b>5.8</b>
Foreign exchange gain (loss) on U.S. dollar debt issued by a Canadian entity	–	(12.3)	(12.3)	–	1.7	1.7
<b>Total (loss) gain</b>	<b>(2.2)</b>	<b>(5.6)</b>	<b>(7.8)</b>	<b>(21.8)</b>	<b>29.3</b>	<b>7.5</b>

The following summarizes Superior's classification and measurement of financial assets and liabilities:

	Classification	Measurement
<b>Financial assets</b>		
Cash and cash equivalents	Loans and receivables	Amortized cost
Trade and other receivables	Loans and receivables	Amortized cost
Derivative assets	FVTPL	Fair value
<b>Financial liabilities</b>		
Trade and other payables	Other liabilities	Amortized cost
Dividends payable	Other liabilities	Amortized cost
Borrowings and other liabilities	Other liabilities	Amortized cost
Derivative liabilities	FVTPL	Fair value

The fair values of cash and cash equivalents, trade and other receivables, trade and other payables, dividends payable, revolving term bank credit facilities disclosed in Note 9 and other liabilities correspond to their respective carrying amounts due to their short-term nature and/or the interest rate being commensurate with market interest rates. The fair value of senior unsecured notes disclosed in Note 9 is determined by quoted market prices (Level 2 fair value hierarchy).

### Offsetting of Financial Instruments

Financial assets and liabilities are offset and the net amount reported on the condensed consolidated balance sheets when Superior has a legally enforceable right to set off the recognized amounts and there is an intention to settle on a net basis or realize the asset and settle the liability simultaneously. In the normal course of business, Superior enters into various master netting agreements or other similar arrangements that do not meet the criteria for offsetting, but do, however, still allow for the related amount to be set off in certain circumstances, such as bankruptcy or the termination of contracts. As at March 31, 2024 and December 31, 2023, Superior has not recorded any amount against other current and non-current financial assets and liabilities except for the offsetting forward currency contracts that were outstanding as at December 31, 2023. On the adoption of the U.S. dollar as the reporting currency management entered into forward foreign currency contracts to offset the position as at December 31, 2023. The remaining loss that will be realized relating to these offsetting transactions is approximately \$5.2 million (C\$7.0 million).

## Financial Instruments – Risk Management

### *Market Risk*

Financial derivatives and non-financial derivatives are used by Superior to manage its exposure to fluctuations in foreign currency exchange rates, interest rates and commodity prices. Superior assesses the inherent risks of these instruments by grouping financial and non-financial derivatives according to the exposures these instruments mitigate. Superior's policy is not to use financial derivative or non-financial derivative instruments for speculative purposes. Superior does not formally designate these derivatives as hedges and, as a result, Superior does not apply hedge accounting and is required to designate its financial derivatives and non-financial derivatives as held for trading.

Superior's operating segments enter into various propane forward purchase and sale agreements to manage the economic exposure of its wholesale customer supply contracts and monitor their fixed-price propane positions on a daily basis to monitor compliance with established risk management policies. Superior's operating segments maintain a substantially balanced fixed-price propane position in relation to its wholesale customer supply commitments.

Superior, on behalf of its operating segments, may enter into foreign currency forward contracts to manage the economic exposure of its operations to movements in foreign currency exchange rates.

### *Credit Risk*

Superior utilizes a variety of counterparties in relation to its financial derivative and non-financial derivative instruments in order to mitigate its counterparty risk. Superior assesses the creditworthiness of its significant counterparties at the inception and throughout the term of a contract. Superior is also exposed to customer credit risk. Superior's operating segments deal with a large number of small customers, thereby reducing this risk. Superior's operating segments actively monitor the creditworthiness of its commercial customers. Overall, Superior's credit quality is enhanced by its portfolio of customers, which is diversified across geographical (primarily Canada and the U.S.) and end-use (primarily commercial, residential and industrial) markets.

Allowances for doubtful accounts and past-due receivables are reviewed by Superior as at each consolidated balance sheet date. Superior updates its estimate of the allowance for doubtful accounts based on the evaluation of the recoverability of trade and other receivables with each customer, considering historical collection trends of past due accounts, current economic conditions and future forecasts. Trade and other receivables are written off once it is determined they are uncollectible.

### *Liquidity Risk*

Liquidity risk is the risk that Superior cannot meet a demand for cash or fund an obligation as it comes due. Liquidity risk also includes the risk of not being able to liquidate assets in a timely manner at a reasonable price.

To ensure it is able to react to contingencies and investment opportunities quickly, Superior maintains sources of liquidity at the corporate and subsidiary levels. The main sources of liquidity are cash and other financial assets, the undrawn committed revolving term bank credit facilities, equity markets and debenture markets.

Superior is subject to the risks associated with debt financing, including the ability to refinance indebtedness at maturity. Superior believes these risks are mitigated through the use of long-term debt secured by high-quality assets, maintaining debt levels that in management's opinion are appropriate and by diversifying maturities over an extended period. Superior also seeks to include in its agreements terms that protect it from liquidity issues of counterparties that might otherwise affect liquidity.



Superior manages its overall liquidity risk in relation to its general funding requirements by utilizing a mix of short-term and long-term debt instruments. Superior reviews its mix of short-term and long-term debt instruments on an ongoing basis to ensure it is able to meet its liquidity requirements.

Effective January 1, 2024, Superior changed its reporting currency from Canadian dollars to U.S. dollars. As a result, Superior will no longer hedge its U.S dollar segment profit (loss) exposure as the foreign currency exchange risk will be significantly reduced. In Q1 2024, Superior entered into foreign currency forward contracts and options to offset prior foreign currency positions, below is the net impact.

Superior's contractual obligations associated with its financial liabilities for the periods from April 1 to March 31 of the respective years are as follows:

	Current	2025	2026	2027	2028	Thereafter	Total
Borrowings before deferred financing fees and discounts	7.7	5.6	326.7	317.4	369.7	609.5	1,636.6
Lease liabilities	50.3	30.9	25.1	20.4	11.9	35.1	173.7
Non-cancellable, low-value, short-term leases and leases with variable lease payments	1.8	–	–	–	–	–	1.8
Certarus capital, transmission and other	59.4	2.6	1.0	0.9	0.9	1.7	66.5
US dollar foreign currency forward contracts and options, net	5.3	0.6	–	–	–	–	5.9
Equity derivative contracts	19.1	7.9	–	–	–	–	27.0
Propane, WTI, heating oil, diesel and natural gas purchase and sale contracts	56.8	10.2	0.5	–	–	–	67.5

In addition to the commitments mentioned above, Superior has entered into purchase orders and contracts during the normal course of business related to commodity purchase obligations transacted at market prices. Furthermore, Superior has entered into purchase agreements that require it to purchase minimum amounts or quantities of propane and other natural gas liquids over certain time periods which vary but are generally for one year. Superior has generally exceeded such minimum requirements in the past and expects to continue doing so for the foreseeable future. Failure to satisfy the minimum purchase requirements could result in the termination of contracts, change in pricing and/or payments to the applicable supplier.

Superior's contractual obligations are considered normal operating commitments and do not include the impact of mark-to-market fair values on financial and non-financial derivatives. Superior expects to fund these obligations through a combination of cash flows from operations and proceeds on revolving term bank credit facilities. Superior's financial instruments' sensitivities are consistent as at March 31, 2024 and December 31, 2023.

#### *Equity Price Risk*

Equity price risk is the risk of volatility in earnings as a result of volatility in Superior's share price. Superior has equity price risk exposure to shares that it issues under various forms of share-based compensation programs, which affect earnings when outstanding units are revalued at the end of each reporting period. Superior uses equity derivatives to manage volatility derived from its share-based compensation program. Effective January 1, 2024, Superior began using hedge accounting to reduce the volatility in earnings (loss) related to the fair value of the share-based compensation programs and its equity derivatives.

As at March 31, 2024, Superior estimates that a 10% increase in its share price would have resulted in a \$2.6 million increase in earnings due to the revaluation of equity derivative contracts and a decrease in earnings of \$2.0 million due to the revaluation of the underlying long-term incentive plan.

## 12. INCOME TAXES

Consistent with prior periods, Superior recognizes a provision for income taxes for its subsidiaries that are subject to current and deferred income taxes, including Canadian, U.S., and Hungary income taxes.

Total income taxes for the three months ended March 31, 2024 consists of a current income tax expense of \$7.3 million and a deferred income tax expense of \$31.3 million, (three months ended March 31, 2023 current income tax expense of \$3.5 million and a deferred income tax expense of \$41.6 million) with a corresponding total net deferred income tax liability of \$174.7 million as at March 31, 2024 (December 31, 2023 – total net deferred income tax liability of \$144.0 million).

Superior is within the scope of the OECD Pillar Two model rules. As at March 31, 2024, the Pillar Two legislation has been enacted in Hungary and has not been enacted or is not substantially enacted in all other jurisdictions that Superior operates in. The Group applies the exception to recognizing and disclosing information about deferred tax assets and liabilities related to Pillar Two income taxes, as provided in the amendments to IAS 12 issued in May 2023.

The assessment of the potential exposure of the Pillar Two model rules is based on the most recent available information for Superior and its constituent entities. Included in the cash taxes, is \$0.3 million for Pillar Two income taxes in Hungary. For the other jurisdictions that Superior operates in, the Pillar Two effective tax rates are either above the minimum tax rate, or the transitional safe harbor relief will apply

## 13. TOTAL EQUITY

Superior is authorized to issue an unlimited number of common shares and an unlimited number of preferred shares.

### Common Shares

The holders of common shares are entitled to dividends if, as and when declared by the Board of Directors, to one vote per share at shareholders' meetings, and upon liquidation, dissolution or winding up of Superior to receive pro rata the remaining property and assets of Superior, subject to the rights of any shares having priority over the common shares, of which the preferred shares of Superior Plus US Holdings are outstanding. See Preferred Shares of Superior Plus U.S. Holdings below.

As at March 31, 2024 and December 31, 2023 there are 248.6 million common shares (March 31, 2023- 200.7 common shares) issued and outstanding.

Superior has a normal course issuer bid (the "NCIB") with respect to its common shares, which commenced on November 10, 2023 and will terminate on the earlier of November 9, 2024, the date Superior has purchased the maximum number of common shares permitted under the NCIB or the date on which Superior terminates the NCIB in accordance with its terms. The NCIB permits the purchase of up to 12,427,942 common shares, such amount representing 5% of the 248,558,857 common shares issued and outstanding as at October 27, 2023, by way of normal course purchases effected through the facilities of the TSX and/or alternative trading platforms. The NCIB is subject to additional standard regulatory requirements. Furthermore, subject to certain exemptions for block purchases, the maximum number of common shares that Superior may acquire on any one trading day is 201,908 common shares, such amount representing 25% of the average daily trading volume of the common shares of 807,635 for the six calendar months prior to the start of the NCIB. All common shares purchased by Superior under the NCIB will be cancelled.

### Preferred Shares of Superior Plus U.S. Holdings

The preferred shares issued by Superior's subsidiary ("Preferred Shares") entitle the holders to a cumulative dividend of 7.25% per annum through the end of Superior's second fiscal quarter in 2027. If dividends are paid on

the common shares, Superior is required to pay the dividend in cash on the Preferred Shares; otherwise, the Preferred Share dividends can be paid or accrued at Superior's option. In the event that Superior declares a dividend on its common shares in excess of C\$0.06 per month, the holders of the Preferred Shares shall be entitled to an equivalent amount. Superior has the option to redeem all, but not less than all, the Preferred Shares on or after July 13, 2027 with not less than 30 days' prior written notice to the holders of the Preferred Shares. The Preferred Shares can be redeemed at \$1,000 per share plus accrued and unpaid dividends. If Superior does not redeem the Preferred Shares, the dividend rate increases by 0.75% per annum for the next four years to a maximum of 10.25%. If the dividends are not paid in cash, the cumulative dividend increases by 1.0% per annum to a maximum of 14.25%.

The Preferred Shares may be exchanged, at the holder's option, into 30 million common shares of Superior ("Common Shares"), or at Superior's option, if the volume-weighted average price of Superior's Common Shares during the then-preceding 30-consecutive-trading-day period, converted to U.S. dollars at the applicable exchange rate, is greater than 145% of the exchange price or C\$8.67. On an as-exchanged basis, the Preferred Shares currently represent approximately 11% of the diluted outstanding Common Shares. The exchange price of the Preferred Shares will be subject to adjustment from time to time in accordance with the terms of the Preferred Shares. These potential adjustments relate primarily to accrued and unpaid dividends, an increase in or additional dividends to common shareholders, instances where there is a share split, share consolidation or a reorganization, the participation rate on the dividend reinvestment plan is greater than 35% and if Common Shares are issued below market value.

Holders of Preferred Shares will be entitled to vote on an as-exchanged basis for all matters on which holders of Superior's Common Shares vote, and to the greatest extent possible, will vote with the holders of Common Shares as a single class.

In the event of any liquidation, winding up or dissolution of Superior, the holders of Preferred Shares are entitled to receive prior to, and in preference to, any distribution to the holders of Common Shares an amount equal to the greater of a liquidation rate per share of \$1,400 plus accrued and unpaid dividends or the amount receivable had the Preferred Shares been converted to Common Shares immediately prior to the liquidation event. In the event that upon liquidation or dissolution, the assets and funds of Superior are insufficient to permit the payment to the holders of Preferred Shares of the full preferential amounts, then the entire assets and funds of Superior legally available for distribution are to be distributed ratably among the holders of Preferred Shares in proportion to the full preferential amount each is otherwise entitled to receive. After the distributions described above have been paid in full, the remaining assets of Superior available for distribution shall be distributed pro-rata to the holders of Common Shares.

Dividends declared to preferred shareholders for the three months ended March 31, 2024 were \$4.7 million or \$18.1 per preferred share, respectively (2023 – \$4.7 million \$18.1 per preferred share, respectively). As at March 31, 2024 there are 260 thousand preferred shares issued and outstanding.

## 14. SUPPLEMENTAL DISCLOSURE OF CONSOLIDATED STATEMENTS OF NET EARNINGS

	Three Months Ended	
	March 31	
	2024	2023
<b>Revenue</b>		
Revenue from products <sup>(1)</sup>	843.5	910.5
Revenue from the rendering of services	24.3	13.4
Tank and equipment rental	29.9	4.9
	<b>897.7</b>	<b>928.8</b>
<b>Cost of sales</b>		
Cost of products and services <sup>(2)</sup>	(428.5)	(526.8)
Low value, short-term and variable lease payments	(4.0)	(1.7)
	<b>(432.5)</b>	<b>(528.5)</b>
<b>SD&amp;A</b>		
Other expenses in SD&A <sup>(3)</sup>	(36.8)	(33.6)
Transaction, restructuring and other costs	(7.0)	(5.7)
Employee costs and employee future benefits expense	(126.5)	(100.5)
Distribution and vehicle operating costs <sup>(3)</sup>	(52.6)	(34.1)
Maintenance and insurance expense <sup>(3)</sup>	(16.1)	(8.3)
Depreciation of right-of-use assets	(9.6)	(7.8)
Depreciation of property, plant and equipment	(35.2)	(25.8)
Amortization of intangible assets	(21.0)	(17.4)
Low value, short-term and variable lease payments	(0.7)	(0.7)
Loss on disposal of assets and other	(0.9)	-
	<b>(306.4)</b>	<b>(233.9)</b>
<b>Finance expense</b>		
Interest on borrowings	(23.9)	(16.5)
Interest on lease liability	(2.4)	(1.9)
Premium and other losses on redemption of senior unsecured notes	(0.9)	(1.1)
	<b>(27.2)</b>	<b>(19.5)</b>
<b>Gain (loss) on derivatives and foreign currency translation of borrowings</b>		
Realized (loss) gain on financial and non-financial derivatives and foreign currency translation	(2.2)	(21.8)
Unrealized gain (loss) on financial and non-financial derivatives and foreign currency translation	(5.6)	29.3
	<b>(7.8)</b>	<b>7.5</b>
<b>Earnings before income taxes</b>		
	<b>123.8</b>	<b>154.4</b>
<b>Income tax expense</b>		
Current income tax expense	(7.3)	(3.5)
Deferred income tax expense	(31.3)	(41.6)
	<b>(38.6)</b>	<b>(45.1)</b>
<b>Net earnings for the period</b>		
	<b>85.2</b>	<b>109.3</b>

<sup>(1)</sup> Included in revenue from products is the sale of carbon credits of \$2.8 million during the three months ended March 31, 2024 (2023 –\$nil).

<sup>(2)</sup> During the three months ended March 31, 2024, the cost of products and services includes inventories recognized as an expense of \$422.7 million and an inventory write-down of \$0.8 million, respectively (2023 – \$520.7 million and \$0.9 million, respectively).

<sup>(3)</sup> Restated to conform with current period presentation.

## 15. NET EARNINGS PER SHARE, BASIC AND DILUTED

	Three Months Ended	
	March 31	
Net earnings per share	2024	2023
<b>Basic</b>		
Net earnings for the period attributable to common shareholders	80.5	104.6
Dividends declared to common shareholders	33.1	26.8
Excess earnings allocated to common shareholders	42.3	67.6
<b>Total earnings allocated to common shareholders</b>	<b>75.4</b>	<b>94.4</b>
Weighted average number of shares outstanding (millions) – basic	248.6	200.7
<b>Net earnings per share attributable to common shareholders</b>	<b>\$0.30</b>	<b>\$0.47</b>
<b>Diluted</b>		
Net earnings for the period attributable to common shareholders assuming Preferred Shares convert	85.2	109.3
Weighted average number of Common Shares outstanding (millions) assuming Preferred Shares convert	278.6	230.7
<b>Net earnings per share attributable to common shareholders</b>	<b>\$0.31</b>	<b>\$0.47</b>

Superior uses the two-class method to compute net earnings per common share attributable to common shareholders because Superior's Preferred Shares are participating equity securities. For the purpose of computing earnings (loss) per share, the Preferred Shares are considered participating because they contractually entitle the holders to participate in dividends with ordinary shares according to a predetermined formula (Note 13). The two-class method requires earnings (loss) for the period to be allocated between Common Shares and Preferred Shares based upon their respective rights to receive distributed and undistributed earnings.

Under the two-class method, the basic and diluted earnings and loss per share are computed as follows:

- a) Earnings or loss attributable to Superior's common shareholders is adjusted (earnings reduced and a loss increased) by the amount of dividends declared in the period for each class of shares and by the contractual amount of dividends that must be paid for the period.
- b) The remaining earnings or loss is allocated to Superior's Common Shares and participating equity instruments to the extent that each instrument shares in earnings as if all of the earnings or loss for the period had been distributed. The total earnings or loss allocated to each class of equity instrument is determined by adding together the amount allocated for dividends and the amount allocated for a participation feature.
- c) The total amount of earnings or loss allocated to each class of equity instrument is divided by the weighted-average number of outstanding instruments (and dilutive potential common shares for diluted earnings per share) to which the earnings are allocated to determine the earnings (loss) per share for the instrument.

No such adjustment to earnings is made during periods with a net loss, as the holders of the Preferred Shares have no obligation to fund losses. The two-class equity method is performed in each period presented in reference to that period's earnings or loss. Consequently, the sum of the four quarters' earnings (loss) per share data will not necessarily equal the annual earnings (loss) per share data.

## 16. DISAGGREGATION OF REVENUE

Revenue is disaggregated by primary geographical market, type of customer and major product and service lines.

### For the Three Months Ended March 31, 2024

	Canada	U.S.	Inter-segment	Total
Revenue from delivery of propane and other fuels	313.8	561.4	(128.4)	746.8
Revenue from delivery of CNG, RNG and hydrogen	23.8	72.9	–	96.7
Revenue from services	4.9	19.4	–	24.3
Tank and equipment rental	5.3	24.6	–	29.9
<b>Total revenue</b>	<b>347.8</b>	<b>678.3</b>	<b>(128.4)</b>	<b>897.7</b>

### For the Three Months Ended March 31, 2023

	Canada	U.S.	Inter-segment	Total
Revenue from delivery of propane and other fuels	375.5	703.4	(168.4)	910.5
Revenue from services	2.9	10.5	–	13.4
Tank and equipment rental	0.8	4.1	–	4.9
<b>Total revenue</b>	<b>379.2</b>	<b>718.0</b>	<b>(168.4)</b>	<b>928.8</b>

## 17. SUPPLEMENTAL DISCLOSURE OF NON-CASH OPERATING WORKING CAPITAL CHANGES AND OTHER

	Three Months Ended March 31	
	2024	2023
<b>Changes in non-cash operating working capital and other</b>		
Trade and other receivables, and prepaids and deposits	20.6	137.2
Inventories	15.9	36.1
Trade and other payables and other liabilities	(76.1)	(90.5)
	<b>(39.6)</b>	82.8

## 18. REPORTABLE SEGMENT INFORMATION

Superior operates four operating segments: U.S. Propane, Canadian Propane, Wholesale Propane and Certarus. This is consistent with Superior's internal reporting and organization structure and how the Chief Operating Decision Maker, the President and Chief Executive Officer, reviews the operating results, assesses performance and makes capital allocation decisions. Generally, these divisions are split between customer and product type, being wholesale, retail and natural gas. Retail is further split by customers in the U.S. and Canada.

Segment information is presented below. In the tables below, income tax recovery and expense are not allocated to the segments. Information by geographical region is provided in Note 19 of these unaudited condensed consolidated financial statements.

Three Months Ended March 31, 2024	U.S. Propane	Canadian Propane	Wholesale Propane	Certarus	Corporate	Total Segments	Inter-segment	Total Consolidated
<b>Revenue</b>								
External customers	430.9	183.6	150.7	132.5	–	897.7	–	897.7
Inter-segment	–	5.8	122.6	–	–	128.4	(128.4)	–
<b>Total revenue</b>	<b>430.9</b>	<b>189.4</b>	<b>273.3</b>	<b>132.5</b>	<b>–</b>	<b>1,026.1</b>	<b>(128.4)</b>	<b>897.7</b>
Cost of sales (includes products and services)	(198.8)	(101.7)	(241.6)	(18.8)	–	(560.9)	128.4	(432.5)
Gain(loss) on derivatives included in segment profit (loss) <sup>(1)</sup>	3.2	–	(1.3)	–	1.2	3.1	–	3.1
SD&A excluding costs identified below	(103.9)	(46.6)	(13.3)	(62.2)	(6.7)	(232.7)	–	(232.7)
<b>Segment profit (loss)</b>	<b>131.4</b>	<b>41.1</b>	<b>17.1</b>	<b>51.5</b>	<b>(5.5)</b>	<b>235.6</b>	<b>–</b>	<b>235.6</b>
Depreciation included in SD&A	(14.5)	(6.8)	(0.9)	(13.0)	–	(35.2)	–	(35.2)
Depreciation of right-of-use assets included in SD&A	(4.5)	(2.8)	(1.2)	(1.1)	–	(9.6)	–	(9.6)
Amortization of intangible assets included in SD&A	(11.7)	(3.6)	(1.6)	(4.0)	(0.1)	(21.0)	–	(21.0)
Transaction, restructuring and other costs included in SD&A	(2.7)	(3.2)	(0.2)	–	(0.9)	(7.0)	–	(7.0)
Gain (loss) on disposal of assets and impairment of goodwill included in SD&A	(0.1)	0.1	(0.5)	(0.4)	–	(0.9)	–	(0.9)
Finance expense	(1.7)	(0.8)	(0.4)	(0.3)	(24.0)	(27.2)	–	(27.2)
Gain (loss) on derivatives and foreign currency translation of borrowings excluded from segment profit (loss)	8.6	–	2.6	0.8	(22.9)	(10.9)	–	(10.9)
<b>Earnings before income taxes</b>	<b>104.8</b>	<b>24.0</b>	<b>14.9</b>	<b>33.5</b>	<b>(53.4)</b>	<b>123.8</b>	<b>–</b>	<b>123.8</b>
Income tax expense								(38.6)
<b>Net earnings for the period</b>								<b>85.2</b>

<sup>(1)</sup> Management includes the realized gain (loss) on commodity derivatives and the unrealized gain (loss) on equity derivatives in the determination of segment profit (loss). Other gain (loss) on derivatives and foreign currency translation of borrowings are excluded from segment profit (loss), refer to the financial instruments Note 11 for more details.

Three months ended March 31, 2023	U.S. Propane	Canadian Propane	Wholesale Propane	Corporate	Total Segments	Inter-segment	Total Consolidated
Revenue							
External customers	504.1	222.2	202.5	–	928.8	–	928.8
Inter-segment	–	7.4	161.0	–	168.4	(168.4)	–
Total revenue	504.1	229.6	363.5	–	1,097.2	(168.4)	928.8
Cost of sales (includes products and services)	(251.5)	(132.4)	(313.0)	–	(696.9)	168.4	(528.5)
Gain(loss) on derivatives included in segment profit (loss) <sup>(1)</sup>	(14.0)	–	(4.8)	–	(18.8)	–	(18.8)
SD&A excluding costs identified below	(108.5)	(48.5)	(16.0)	(4.2)	(177.2)	–	(177.2)
Segment profit (loss)	130.1	48.7	29.7	(4.2)	204.3	–	204.3
Depreciation included in SD&A	(17.6)	(7.4)	(0.8)	–	(25.8)	–	(25.8)
Depreciation of right-of-use assets included in SD&A	(4.6)	(2.3)	(0.9)	–	(7.8)	–	(7.8)
Amortization of intangible assets included in SD&A	(12.4)	(3.4)	(1.5)	(0.1)	(17.4)	–	(17.4)
Transaction, restructuring and other costs included in SD&A	(4.1)	(0.2)	(0.1)	(1.3)	(5.7)	–	(5.7)
Gain (loss) on disposal of assets included in SD&A	0.1	(0.1)	–	–	–	–	–
Finance expense	(1.7)	(0.6)	(0.1)	(17.1)	(19.5)	–	(19.5)
Gain (loss) on derivatives and foreign currency translation of borrowings excluded from segment profit (loss)	16.4	–	9.2	0.7	26.3	–	26.3
Earnings before income taxes	106.2	34.7	35.5	(22.0)	154.4	–	154.4
Income tax expense							(45.1)
Net earnings for the period							109.3

<sup>(1)</sup> Management includes the realized gain (loss) on commodity derivatives in the determination of segment profit (loss). Other gain (loss) on derivatives and foreign currency translation of borrowings are excluded from segment profit (loss), refer to the financial instruments Note 11 for more details. This differs from the current period as a result of adopting hedge accounting in 2024.

### Net Working Capital, Total Assets, Total Liabilities and Capital Expenditures

	U.S. Propane	Canadian Propane	Wholesale Propane	Certarus	Corporate	Total
<b>As at March 31, 2024</b>						
Net working capital <sup>(1)</sup>	5.2	48.4	(21.7)	38.4	(68.3)	2.0
Total assets	1,883.4	697.9	268.2	938.2	43.0	3,830.7
Total liabilities	408.7	113.1	136.4	138.0	1,646.0	2,442.2
<b>As at December 31, 2023</b>						
Net working capital <sup>(1) (2)</sup>	(20.8)	41.4	(15.8)	35.2	(80.5)	(40.5)
Total assets <sup>(2)</sup>	1,910.6	713.0	293.1	936.4	54.0	3,907.1
Total liabilities <sup>(2)</sup>	457.4	120.7	151.5	136.6	1,703.6	2,569.8



### Capital expenditures for the three months ended March 31, 2024

Purchase of property, plant and equipment and intangible assets	9.9	5.5	0.3	22.3	–	38.0
Vehicle lease additions	1.2	1.8	–	2.5	–	5.5
<b>Capital expenditures excluding other lease liabilities</b>	<b>11.1</b>	<b>7.3</b>	<b>0.3</b>	<b>24.8</b>	<b>–</b>	<b>43.5</b>
Other lease additions	0.2	0.2	(2.1)	0.4	–	(1.3)
Proceeds on disposal of property, plant and equipment	(1.6)	(0.5)	(0.1)	(0.9)	–	(3.1)
<b>Total net capital expenditures</b>	<b>9.7</b>	<b>7.0</b>	<b>(1.9)</b>	<b>24.3</b>	<b>–</b>	<b>39.1</b>
Capital expenditures for the three months ended March 31, 2023 <sup>(2)</sup>						
Purchase of property, plant and equipment and intangible assets	14.5	6.1	1.6	–	–	22.2
Vehicle lease additions	0.8	0.9	0.6	–	–	2.3
Capital expenditures excluding other lease liabilities	15.3	7.0	2.2	–	–	24.5
Other lease additions	–	0.3	3.9	–	–	4.2
Proceeds on disposal of property, plant and equipment	(0.4)	(0.4)	(0.1)	–	–	(0.9)
<b>Total net capital expenditures</b>	<b>14.9</b>	<b>6.9</b>	<b>6.0</b>	<b>–</b>	<b>–</b>	<b>27.8</b>

<sup>(1)</sup> Net working capital is composed of trade and other receivables, prepaids and deposits, and inventories, less trade and other payables, contract liabilities and dividends payable.

<sup>(2)</sup> Restated, see Note 2(b).

### 19. GEOGRAPHICAL INFORMATION

	U.S.	Canada	Other	Total Consolidated
Revenue for the three months ended March 31, 2024	678.3	219.4	–	897.7
Property, plant and equipment as at March 31, 2024	560.7	730.6	–	1,291.3
Right-of-use assets as at March 31, 2024	114.9	33.4	–	148.3
Intangible assets as at March 31, 2024	306.0	153.7	–	459.7
Goodwill as at March 31, 2024	1,025.5	409.0	–	1,434.5
<b>Total assets as at March 31, 2024</b>	<b>2,287.2</b>	<b>1,516.6</b>	<b>26.9</b>	<b>3,830.7</b>
Revenue for the three months ended March 31, 2023	718.0	210.8	–	928.8
Property, plant and equipment as at December 31, 2023	567.6	705.5	–	1,273.1
Right-of-use assets as at December 31, 2023	118.2	71.4	–	189.6
Intangible assets as at December 31, 2023	312.9	169.2	–	482.1
Goodwill as at December 31, 2023	1,025.0	418.1	–	1,443.1
<b>Total assets as at December 31, 2023</b>	<b>2,327.8</b>	<b>1,554.8</b>	<b>24.5</b>	<b>3,907.1</b>